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**Elks**  
magazine  
DECEMBER 1975



*Seasons  
Greetings*





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A Message From the Grand Exalted Ruler

# MIRACLES

I suppose each of us has at some time during his life heard the statement that the age of miracles is past. Evidently the thought is that such as those performed by Christ during his ministry on earth no longer happen, or miraculous cures are no longer accomplished. This certainly is far from the truth. From my own experience I know that each day of the year the miracle of the restoration of lost sight is performed through the functions of the eye banks throughout the country which are either completely or partially supported by our Organization.

You merely have to go to one of the states which works with children to see the modern miracles which are performed in training, in physical therapy, in medical attention, the funds for which are provided by our Organization, to see that modern miracles are still occurring every day, continuing modern miracles. Of course, it is not the type of miraculous touch and immediate cure which we observe today, but the slow, steady and frequently sure courses of treatment which bring back to life limbs which were lifeless, which restore minds which were damaged at birth, perhaps, which bring back the feelings, the will to accomplish, the will to endure, the will to be better and to do better. All of these are miracles in their own right. And we should be proud, very proud, that we are privileged to have some small part in insuring their accomplishment.

I have often said that if a man lives for himself, if he even marries and has a family, if he supports himself, even though it may be sumptuously and well, supports his wife and family, educates his children, performs his job well, he is existing. It is only when he extends a hand to help others, to return in some measure the

bounteous goodness which has been granted unto him, without thought of reward or return, even in some cases without recognition, that he begins to really live.

At this time of the year, when we approach the Yule Season, we should dwell upon these things. It is a time of miracles. It is a time when we frequently depart from ourselves, take away the concentration on our own aggrandizement, our own enjoyment, our own comfort and satisfaction, and think, even in the giving of some small gift, think of someone else. It is a time of bringing a little joy and pleasure to someone else, of taking a little recognition of friends, maybe long, almost forgotten, and bringing into their lives a little joy, a little comfort, simply in the opening of an envelope which contains a simple greeting of good will and of thoughtfulness.

We have been so bounteously blessed in everything that we have, in both this Country and in our Organization, that we should at this Yule Season join with all men everywhere in a wish for happiness and joy and well being in all of this great world of ours.

To you and all of yours we in the Grand Lodge extend a most Merry Christmas and the wish for a happy, healthy and joyous New Year, and a year filled with rewarding service to all men.

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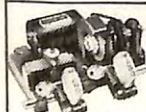
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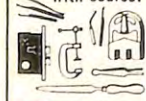
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# the Elks magazine

VOL. 54, NO. 7/ DECEMBER, 1975

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Someday, we'll land astronauts on the surface of our nearest neighbor. But will they be *alone*?

L. B. Taylor, Jr.

## 7 POPPING OFF FOR POPCORN

Everyone has created a light, buttery snack like this—but doing it *right* is another matter.

Frank A. Aukofer

## 14 THE DOUBLE DEAL AT DIAMOND MESA

A couple of simple-minded fellows had stumbled onto something good . . . or had they?

Henry F. Ferguson

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The Elks National Home in Bedford, VA, extends a helping hand to Elks across the nation.

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# LETTERS

• The article, "The Rise of the Surrogate Family," is very informative and I wish to commend the author for her research on this important subject.

Ms. Milesko-Pytel questions why young people are drawn into destructive cults. We ask the same question and have compiled profiles of youths victimized by fraudulent and malevolent leaders. The majority of young people are highly intelligent and from middle class backgrounds. Most of the parents, in our organization at least, are still married to each other and have other children who are leading productive lives in society. Religious affiliations vary. There seems to be no common denominator.

In our case, my husband and I have been married 33 years. Our eldest daughter is a reading specialist with a Masters degree in education. A second daughter has a Masters degree in systems science, computer engineering, and our youngest daughter is in the Love Israel cult. All the girls were active in Girl Scouting all through high school. Kathe, our youngest, was selected to represent Senior Girl Scouts at a National adult convention while still in high school. She led a Brownie troop while attending college.

Kathe was accepted at Western Washington State College, her fourth choice. There, while far away from home for the first time, she was subjected to the Existentialistic Philosophy. All forms of mind-bending cults are recruiting on college campuses. Have you looked at a catalog lately? Perhaps she felt frustrated because she was the youngest and her sisters were successful. Maybe she was lonely and an easy prey for their sales pitch. We can only guess her state of mind. But who rejected Kathe? Who failed her, her parents?

It is easy to place the blame for a child's failure upon the parents. We are getting used to it. To fix blame and attach a label is an unfortunate American habit. But neither one is a solution to the problem.

We are organized. As parents whose children have died in the mysterious "crib deaths," we have suffered the same feelings of guilt. But we have awakened to the fact that the guilt must be shared by all segments of society and a solution must be found. Our children are literally destroyed. We hope through education others may be saved. An alert and knowledgeable public is the only defense.

I am sorry to burden you with our own particular story but somehow I become upset when glib answers, such as "It is a problem in the home" are given as a solution to the serious problem. It is time that brain washing, behavior modification and thought control are recognized legally as coercion and a violation of an individual's Civil Rights.

Henrietta Crampton (Mrs. J. C.)  
Citizens Freedom Foundation  
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□ For centuries man has been intrigued with the planet Mars and with the captivating possibility, however remote it might be, that some form of life exists on Earth's celestial neighbor.

Such speculation was whetted, for example, as early as 1773, when pioneer astronomer Sir William Herschel detected seasonal variation in the sizes of the Martian polar caps. And, to many of Sir William's contemporaries, the dark areas of the planet were regarded as vast expanses of water.

When, a hundred years later, the Italian scientist, G. V. Schiaparelli, designated line-like markings on Mars' surface as canals, the interest in discovering life reached new heights. Of the "canals," Schiaparelli wrote: "Their singular aspect, and their being drawn with absolute geometrical precision, as if they were the work of rule of compass, has led some to see in them the work of intelligent beings—inhabitants of the planet."

In fact, the theory of life on Mars grew so popular by the early 1900s that an attempt to "communicate" with beings there by digging a canal in the shape of a huge right triangle in the Sahara Desert was seriously considered.

While that far-fetched idea never materialized, another Mars-related event, still vividly familiar to anyone aged 45 or over, did boggle minds across the nation. That was Orson Welles' famous "War of the Worlds"

broadcast in 1939, when tens of thousands of terrified radio listeners were convinced the marshes along the eastern United States had been invaded by Martian monsters.

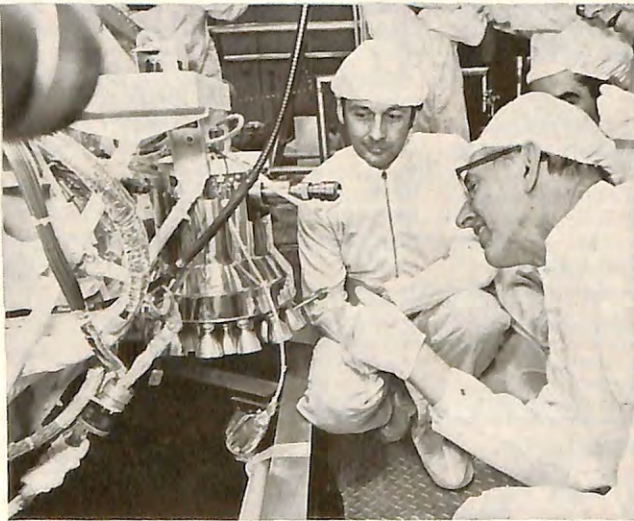
All of these and other assorted myths, legends, hoaxes and speculation may soon be put to final rest, however, as the National Aeronautics and Space Administration this past August and September launched the most ambitious, complex and fascinating science missions ever undertaken.

The project is called Viking, and it involves the landing of twin instrumented robots on the surface of Mars sometime during the Bicentennial celebrations in 1976, following year-long flights from Earth. Their purpose is to determine, once and for all, if life exists in any form, or ever existed, on the planet.

In the past few years, NASA has sent electronic voyagers in various directions throughout the solar system. Mariner spacecraft have flown past Venus and Mercury on toward the sun. Other Mariners have swept close to Mars. Larger Pioneers have sailed across the gas-shrouded mask of Jupiter, and now are on a route destined to skirt by the ringed Saturn later this decade.

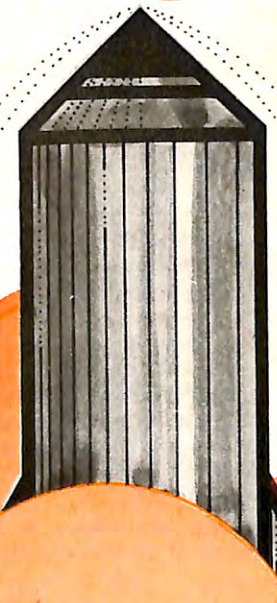
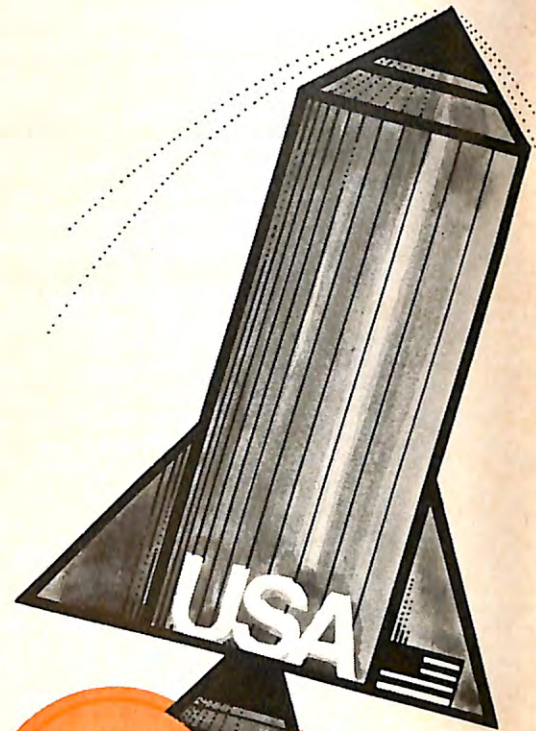
Such "fly by" missions have yielded to man far more knowledge of the planets—their formation, physical character and relationship to Earth—than has been learned in all the previous history

by L. B. Taylor, Jr.



next  
stop:

# MARS







of civilization. Still, scientists concede the ultimate means of acquiring definitive planetary data, short of sending human explorers as was done on the moon, is to land instruments, and, by sophisticated, remote-controlled electronic means, conduct experiments on a planet's surface.

Viking, says NASA official John E. Naugle, is designed for this purpose. "With our limited knowledge of the universe, the only life we know exists on our own planet, Earth," Naugle says. "However, our telescopes have positively identified the existence of complex organic material out in the vast regions of interstellar space.

"These organics have been detected in meteorites, thereby confirming the widespread presence of organic material in our solar system as well as in the universe at large. We will therefore be very surprised if we do not find evidence of these complex organic compounds on the surface of Mars when Viking lands in 1976."

Many Martian mysteries have already been disproved or explained. Mariner

IV flew within 6,000 miles of the planet's surface in 1965, returning remarkably clear scientific photos. Through these came the surprising discovery of densely packed moon-like impact craters on the craggy face of Mars. No evidence of the famous "canals" was found, and no physical features were apparent that could have been the basins of former oceans or the beds of ancient rivers, lakes or seas.

The spacecraft's instruments searched in vain for evidence of Earth-like radiation belts or magnetic fields. The findings from Mariner IV, though not conclusive, indicate the planet to be unsuitable for any major life form as we know it.

In 1969, twin interplanetary journeyers, Mariners VI and VII, flew even closer to Mars, giving added dimension to the growing bank of information. Still, these missions seemed to raise more questions than they answered. At best, fly-by flights record data from only a tiny portion of Mars, and for only a few hours.

Scientists asked how fair it was to draw comprehensive conclusions from such a limited sampling. What, for example, if a spaceship from another world flew by Earth, passing only over the Gobi Desert or the Indian Ocean? Could it be we were getting only a small, distorted view of Mars; one not truly representative of the planet's features?

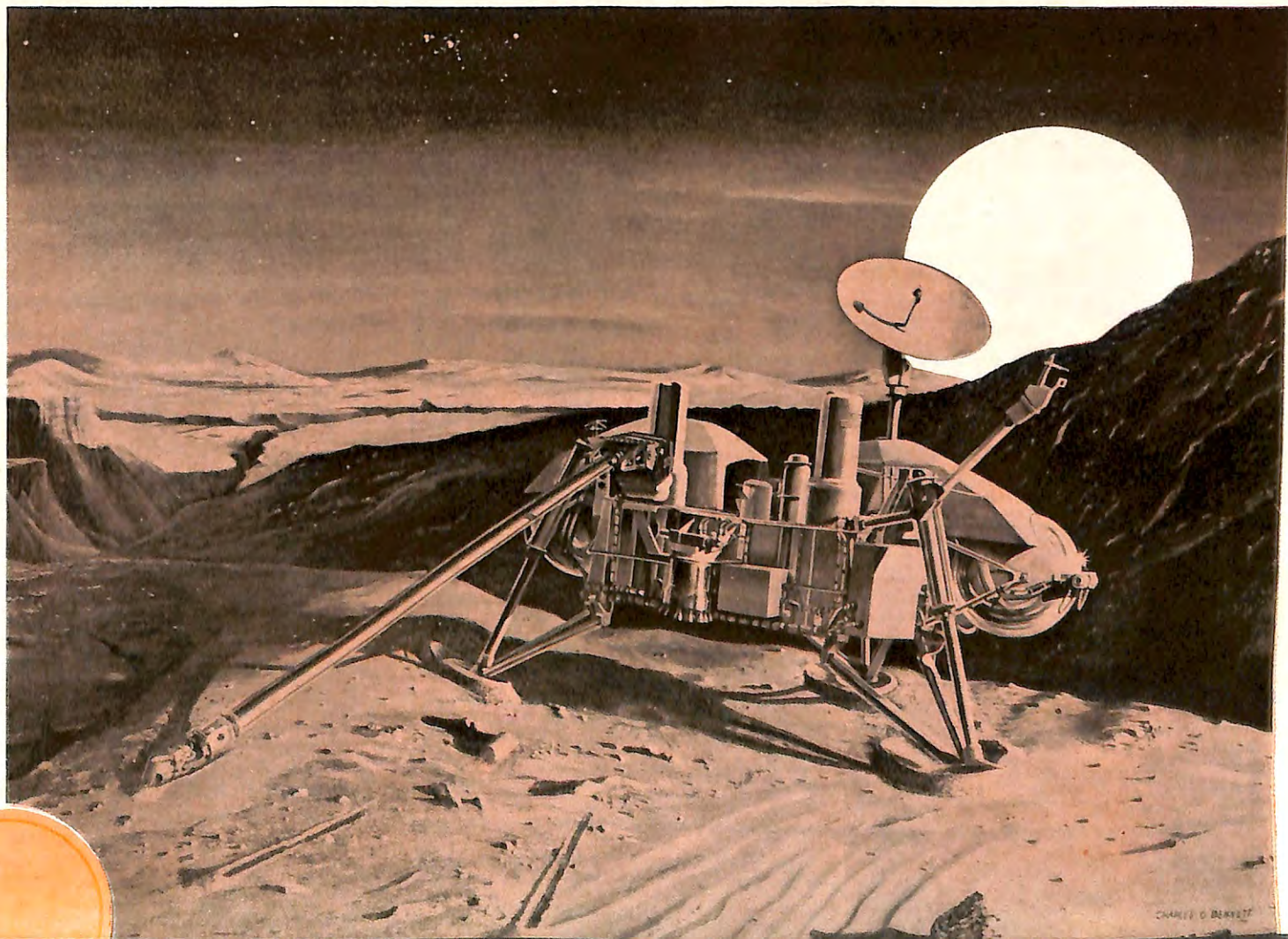
In November, 1971, a clearer picture began taking form when the Mariner IX craft was successfully placed in orbit around Mars, and began sending a steady stream of data back to Earth for almost a year. From this enormous volume of information, including more than 7,000 spectacular photographs, revised concepts evolved.

Instead of being "dead," Mars was found to be a geologically active planet internally alive, with a surface that is constantly being altered by dynamic forces. It appears to be more like the Earth than the moon, yet different from both.

A great rift canyon, measured by Mariner IX's instruments, is three to four times deeper than the Grand Canyon, and more than 3,000 miles long. Tributaries branching from the walls of the canyon look very much like water-formed features on Earth.

The discovery of these "riverbeds" was the biggest surprise. Scientists say close examination has shown they are not faults in the planet's crust. It now is widely believed that they are exactly what they appear to be in the closeup photos: the beds of rivers over which water once flowed. How long ago the rivers ran dry and how much water may be found in the Martian core and thin atmosphere are questions still to be resolved.

But Mariner IX solved a lot of long-standing puzzles. Instead of the dreary





cratered surface pictured by the earlier spacecraft, which had swept by about one percent of the planet's terrain, Mars actually can be subdivided into at least four major geological provinces: volcanic; an equatorial plateau region with faults and rifts; the featureless cratered and smooth terrains seen earlier; and the south polar area.

Also, man has long been perplexed by what appeared to be continuing changes in the surface. Many thought these were the result of the growth and spread of vegetation on Mars during spring and summer seasons. But we now know with some degree of certainty that these "variable markings" as observed from earth are the result of the planet's frequent raging dust storms and cloudiness.

But for all that the Mariners found, they did not provide a definite answer to the most compelling question of all: is there life on Mars?

This task has been given to the two Viking spacecraft. Each weighs 7,500 pounds and were scheduled to be launched toward Mars from Cape Canaveral between mid-August and mid-September, 1975.

Once in orbit around Mars, each will separate into two parts—an orbiter and

a lander. Throughout the mission the orbiters will continue to sweep around the planet, each laden with high resolution television cameras and other sensitive equipment. They will collect data on surface temperature, atmospheric water concentration, the presence and movement of clouds and dust storms, the topography and color of the terrain, and other information.

But the landers will command prime scientific and public interest. They will be, incidentally, the cleanest spacecraft ever launched. Each will be heat sterilized, in compliance with international planetary quarantine requirements, under which all earth-launched spacecraft are subjected to biological surveys and monitoring control. Not only does this safeguard other planets against the possibility of contamination by terrestrial germs, it also prevents inclusion of false data in the life-detection experiments aboard Viking. Under international agreements, the United States has pledged not to land an unsterilized craft on Mars until at least the year 2018.

The Viking descent and landing will be similar to the astronaut's lunar module landings in the Apollo program. A specially designed aeroshell will shield

the landers against the intense heat generated by their high-speed deceleration through the thin atmosphere. At 20,000 feet, parachutes will be deployed. Then, a mile up, small rocket engines will fire, slowing the 147-pound landers, to allow a soft touchdown.

Mechanical arms on the landers, guided by mission directors millions of miles away on earth, will feel their way about the surface in the vicinity of the spacecraft, digging up scoopfuls of terrain which will be thoroughly analyzed by other instruments. NASA officials say the combined total of these instruments represents an analytical capability that normally requires several large and well-equipped earth-based laboratories.

In what has been described as one of the most complex pieces of electro-mechanical-chemical machinery ever devised—the equivalent of three automated chemical laboratories compressed into one cubic foot—samples will go into a rotating conveyor that distributes measured portions to several test cells. Specifically, lander instruments consist of a gas chromatograph/mass spectrometer for detecting and identifying organic molecules—the building blocks of life—in the soil; a biology instrument capable of performing three different life-detection experiments; three meteorological sensors; a seismometer; an X-ray fluorescence spectrometer for inorganic chemical analysis of surface material; two facsimile cameras; and a magnetic collector head on a boom for gathering soil samples and measuring surface properties.

Scientists say that even if no life of any form is discovered, the landings and mechanical exploration of the surface may settle a question of equal importance for determining the probability of life arising out of non-living chemicals. Is it possible that Mars, lifeless today, was once the site of a rich variety of life that disappeared later in its history?

Even if no signs of life, extant or extinct, are found, it is critically important to study the nature of other planets presumed to have originated at about the same time and by the same processes as Earth.

In this context, finding no life forms on Mars could be nearly as significant as the discovery of life. The study of a planet not too dissimilar from Earth which has evolved in the absence of life would provide scientists with a yardstick with which to determine, for example, how the atmosphere of Earth has been influenced by the presence of biological processes.

In any event, comparative planetology will be of great value in understanding earth and in forming measures to protect its environment.

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by Frank A. Aukofer

# popping off for popcorn



□ In our family, I have respect. I am known as the Best Popcorn Popper on the East Coast. At another time, I had the reputation as the Best Popcorn Popper in the Midwest—an accolade of higher regard because midwesterners eat more of the crisp white kernels than easterners. But we had to change the title when we moved.

Modesty prevents me from claiming the USA title. That would be the full equivalent of Best Popcorn Popper in the Universe because popcorn is more American than hot dogs, apple pie or even pizza—except that it got its start in Mexico.

However, as East Coast champion, I carry on in a family tradition. My father held claim to the title of Best Popcorn Popper in Milwaukee. And who knows? One day, one of my offspring or descendants may hold the World or Universe title.

The reason I am secure in my claim is the unanimous verdict of the judges, my kids (though there is occasional grumbling when I boast overly much). And of their qualifications to judge there is no question, because they eat popcorn by the bushel and the peck. Even mom and dad occasionally down a pint or two.

**Most people don't realize that the brand makes little difference to the quality of the popcorn. Instead, it's the preparation—what you do or do not do in the kitchen—that counts.**

If you are not a popcorn lover, proceed no further, for you will not comprehend. If, however, envy consumes you at this point and you, too, would like to become the Best Popcorn Popper in Shreveport, or Nogales, or wherever, read on.

As in professional football (Vince Lombardi would love it), the basics are everything in the art of popping delicious popcorn. Once you learn the fundamentals, you can strike out in new directions—such as the creation of popcorn cake or taffy popcorn.

But to the popcorn aficionado, the best popcorn is still the hot, crisp, flavorful, lightly salted, sometimes buttered variety—which is, by the way, both nutritious and low in calories. And its preparation is deceptively simple. But unless you follow the formula faithfully, you can wind up with burned, unevenly popped corn that is tough or rubbery and would best be consigned as ballast to the bottom of a bird cage.

First, the seeds. Believe it or not, American farmers in a dozen states—mostly in the Midwest—produce nearly a quarter of a million tons of popcorn every year. Of that amount, according to the U.S. Agriculture Department, 91 percent is the yellow variety, and only 9 percent is the small, white hullless kind.

In our family, we prefer the white hullless, but that is a matter of individual taste. Obviously, most people prefer the yellow.

Over many years, we have found that the brand name makes little difference—except in the price you have to pay. Some distributors package their popcorn in fancy containers, such as little cans, and you wind up paying much more. Others package the popcorn seeds with oil and salt, with everything pre-measured. Again, as with most convenience foods, you pay a premium price. And it's just as easy to do it yourself.

The way we eat popcorn in our



## The Birth of A Nation



It isn't publicized too much, but the United States Declaration of Independence was *not* adopted on the fourth of July, 1776...even though that document is so dated.

The colonists appointed a committee to draft the declaration which would separate them from England. Named on the committee were Benjamin Franklin, Thomas Jefferson, John Adams, Roger Sherman and Robert R. Livingston. The committee entrusted the actual drafting of the document to young Thomas Jefferson.

It was on July 2 that a vote was taken among the delegates from the 13 colonies. Ten voted in favor of adoption, New York did not vote and Pennsylvania and Delaware cast divided ballots in the negative. Thus, the resolution was adopted on July second, but it was on July fourth that Jefferson's "Declaration" was adopted.

New York voted in favor of the Declaration on July 9th but it wasn't announced to Congress until the 15th. Then on the 19th, it was declared to be unanimous and ordered engrossed under the heading of "In Congress, July 4, 1776."

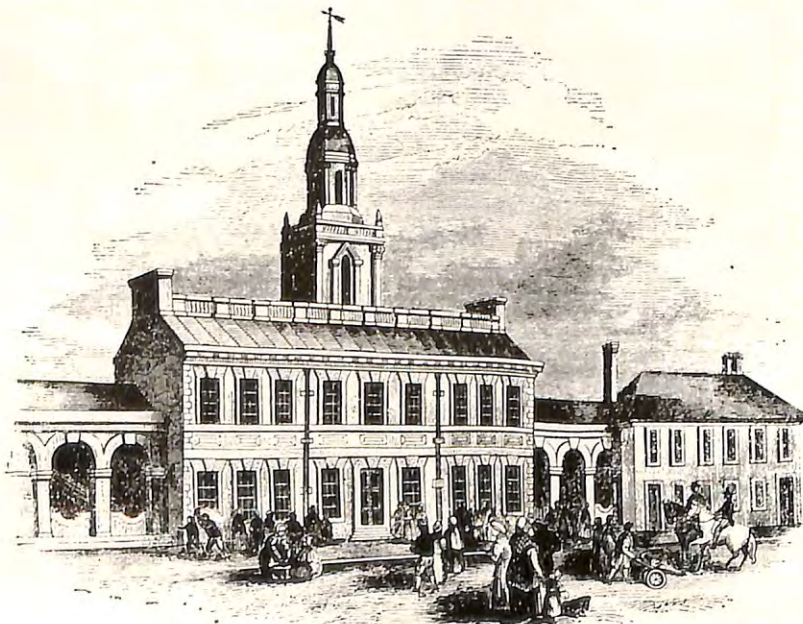
This was truly a divided nation in those days. Only about one-third of the colonists wanted to form a new republic, about a third wanted to remain with the British crown and the other third cared little one way or another.

Fifty-six men placed their signatures on that historic document and by so doing, confirmed that they were committing an act of treason to the English crown.

To indicate the extent of their sacrifice, one man had 11 children and all 11 lost their lives in the years to come because of that signature.

Charles Carroll of Carrollton, Maryland was, perhaps, the wealthiest of all the signers... it is estimated that he was worth about a million dollars; a princely sum in those days. He said he would more than likely lose everything he had...and he did. He was a pauper when he died.

There are many similar stories among the 56 names on that revered document we call the "Declaration of Independence."



Independence Hall, Philadelphia, 1776

family (it is, by the way, a good treat for children because it is not "junk food" like candy and soda pop) we would soon go broke if we paid premium prices for our seeds. So we buy them in the biggest and least expensive plastic bags we can find—usually four pounds at a time.

The critical thing about popcorn is not the name on the label, but the moisture content, which is now rigidly controlled by processors. Ideally, popping corn should have a 14 percent moisture content, which is maintained by keeping it in sealed bags or containers. If it is too wet or dry, it will either not pop at all, or will pop in a stunted fashion.

That is why it is important to keep your popcorn seeds in a sealed container. We use a large jar with a tight, screw-on lid. If, however, you have some old popcorn seeds around that have dried out, you can recondition them by putting them in a sealed jar and adding water—about a tablespoon full to three-quarters of a quart of seeds. Shake it frequently to keep the water distributed, and in a couple of days the seeds should be ready to pop.

As to utensils, there are all sorts of fancy poppers you can buy in department and discount stores. We have tried several, and have found them to be unsatisfactory—usually because they don't agitate the seeds, which is critically important. Again, this is a situation where you can spend the money if you wish, but you don't gain anything and you probably will pop better popcorn without the fancy gadgets.

Any old kettle will do just fine, as long as it has a cover that fits, but not too tightly, so that steam can escape. We use a clunky old french frying kettle with a top opening that is larger in diameter than the kettle itself. An ordinary paper plate just fits in the top. We use a paper plate instead of a cover because it lets the steam out and is light enough so that the popped corn can push it up in case you put in too many seeds. With a heavy, tight fitting cover and too many seeds, the popcorn can wind up squished, burned and unpalatable.

You can pop popcorn in almost anything—butter, margarine, vegetable shortening, cooking oil, coconut oil, lard or even olive oil. Each has a different flavor, and you can suit your own taste. (The old dry popping, with an open basket in the fireplace, doesn't work too well and the popcorn comes out too dry to be salted.)

It takes a little longer and you have to be a little careful with butter or margarine because at the heat that popcorn pops (about 350 to 400 degrees), butter and margarine start to burn. But



if you keep shaking the kettle, the butter or margarine will foam and not burn and will make extraordinary tasty popcorn.

When you put in the oil, butter or whatever, don't use too much. If you deep fry popcorn, it doesn't pop as well and comes out tough, dripping and greasy. Put enough oil in the kettle to just cover the seeds—maybe a quarter inch deep at the most, preferably less. You'll have to experiment on the amount of seeds, depending on your kettle, but a good starting point is to just cover the bottom with one layer of seeds.

The experts tell you to let the oil heat up until it's good and hot, and then add the seeds. We don't think it makes much difference. You can put the seeds in right away or let the oil get hot first.

Seasoning also is a matter of individual preference. You can use ordinary table salt and you can either put it in the oil with the popcorn seeds, or you can wait and salt the corn after it is popped. We prefer using popcorn salt, which is much finer than table salt and which seems to taste better. There also are several brands of so-called "buttery flavored" popcorn salt on the market. Some taste terrific and others are terrible—you'll have to experiment on those yourself.

Some people even add other seasonings to suit their tastes—a pinch of garlic or onion powder, perhaps, or some celery salt. We mostly like our popcorn plain. We vary the flavors by switching from butter to oil to margarine, and so on, and by switching off between regular and buttery flavored salt and between white and yellow popcorn seeds. That gives us a great deal of variety.

The critical thing in popping great—not just good—popcorn is agitation. You have to shake the kettle continuously until all the seeds are popped. It takes a few seconds longer that way, but by shaking it you distribute the heated oil evenly over the kernels. Then when they pop, they burst evenly in every direction.

That's the main problem with many of the electric poppers sold on the market. They don't agitate the seeds. The seeds just lie there until the temperature builds, and then they explode unevenly, which makes for tough popcorn. (If you must have an electric popper, however, there's an outfit called the Popcorn Institute which tests them and gives the good ones a seal of approval.)

Scientists are not certain what physical and chemical changes occur when popcorn pops. They do know that the moisture in a kernel turns into steam and builds to a pressure near 250

pounds per square inch at 400 degrees. That produces quite a blast. If a popcorn kernel were the size of a basketball, it would exert about 35 tons of force when it exploded and would reduce your kitchen to rubble.

Popcorn is one of the oldest treats known. Archeologists have traced its start to somewhere around 5,600 years ago in west central Mexico. When Columbus arrived in the West Indies, he found natives wearing popcorn cor-sages. Colonial housewives served it with milk—America's first puffed breakfast food. Popcorn as we eat it now dates back to the late 19th century.

If you follow the formula in this ar-

ticle—good seeds, a decent kettle, some kind of oil, and most of all, constant shaking, you too can become the Godfather or Godmother of popcorn popping in your family. You will have respect.

And if even that is not enough, if your ambitions soar beyond that, you can write to the Popcorn Institute at 111 E. Wacker Dr., Chicago, IL 60601. The Institute will be happy to send you recipes and other popcorn wrinkles that could even turn you into the Julia Child or the Galloping Gourmet of popcorn in your family.

Just thinking about it makes my mouth water. ■

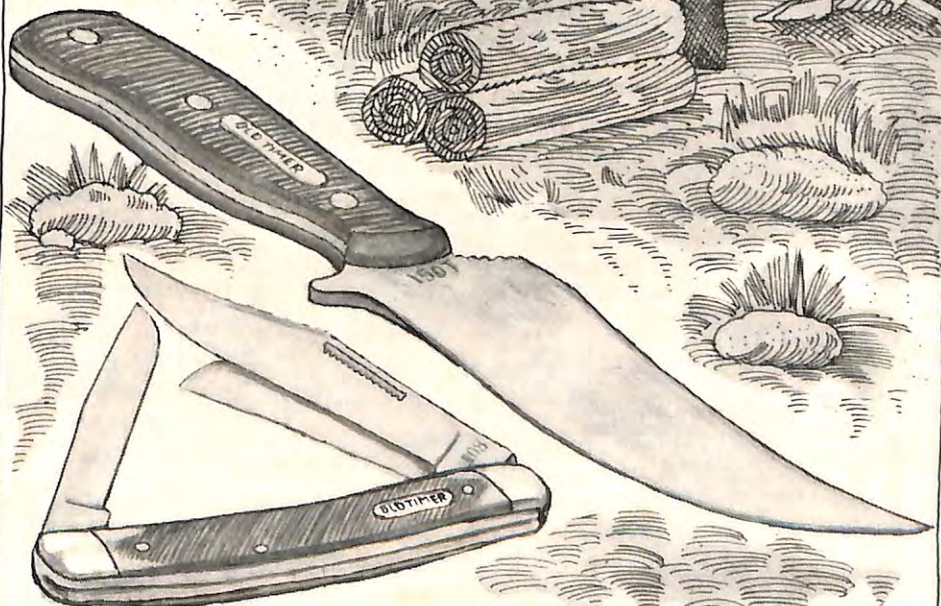
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# Schedule of Elks National "Hoop Shoot" State and Regional Semi-Final Contests 1975-76

## State "Hoop Shoot" Contests

ALABAMA	Jan. 23, 1976	Montgomery, Ala.	Capitol Heights High School
Chairman, W. C. Sanders,	359 St. Francis St.,	Mobile, Ala.	36602
ALASKA	Feb. 23, 1976	Kenai, Alaska	
Chairman, George Robinson,	Rt. 3, Kenai, Alaska	99611	
ARIZONA	Jan. 24-31, 1976	Phoenix, Ariz.	Phoenix Suns vs. ?
Chairman, Robert D. Benson,	4614 E. Monte Vista,	Phoenix, Ariz.	85008
ARKANSAS	Jan. 24, 1976	Hot Springs, Ark.	High School Gym
Chairman, Maurice Bell,	136 W. Buster Reed Dr.,	Hot Springs, Ark.	71901
CALIF.-HAWAII	Feb. 14th, 1976	Santa Monica, Calif.	
Chairman, C. Vern Fory,	166 Greenwood Circle,	Walnut Creek, Calif.	94596
COLORADO	Feb. 7, 1976	Westminster H. S.	Colo. Elks Fall Conference
Chairman, Truman Palmer,	1433 Emery St.,	Longmont, Colorado	80501
CONNECTICUT	Jan. 7, 1976	East Hartford, Conn.	East Hartford High School
Chairman, Peter Kiro,	167 Green Manor Dr.,	East Hartford, Conn.	06118
FLORIDA	Jan. 24, 1976	Plantation, Fla.	Miami-Dade vs. Broward College
Chairman, Thomas J. Ryan,	5980 S.W. 15th St.,	Plantation, Florida	33317
GEORGIA	Jan. 17, 1976	Albany, Ga.	Ga. Elks Fall Conference
Chairman, William "Bill" King,	RR #1, Martin Mill Rd.,	Moreland, Ga.	30259
IDAHO	Feb. 14, 1976	Moscow, Idaho	Idaho State vs. Idaho
Chairman, Douglas Scoville,	Route #1, Potlatch,	Idaho	83855
ILLINOIS	Jan. 31, 1976	Champaign, Ill.	Illinois vs. Purdue
Chairman, Alan Swanson,	4524 Sovereign Blvd.,	Rockford, Ill.	61108
INDIANA	Feb. 21, 1976	Indianapolis, Ind.	Indiana Pacers vs. Virginia
Chairman, Marvin Buck,	52 Maple Drive,	Rockville, Ind.	47872
IOWA	Feb. 7, 1976	Ames, Iowa	Iowa State vs. Nebraska
Chairman, Richard Froeschle,	2223 W. 38th,	Davenport, Iowa	52806
KANSAS	Feb. 14, 1976	El Dorado, Kansas	Butler Jr. College
Chairman, Loren Anthony,	Box 889, El Dorado,	Kansas	67042
KENTUCKY	Jan. 31, 1976	Lexington, Kentucky	Univ. of Kentucky vs. Univ. of Miss.
Chairman, Greg G. Willis,	721 Second Natl. Bank Bldg.,	Ashland, Ky.	41101
LOUISIANA	Jan. 24, 1976	Baton Rouge, Louisiana	
Chairman, H. P. Loupe,	2215 Cleary Ave.,	Metairie, La.	70001
MAINE	Jan. 18, 1976	Lewiston, Maine	
Chairman, Allan Richards,	94 Harlow Rd.,	Mexico, Maine	04257
MD., DEL., D. C.	Feb. 8, 1976	Catonsville, Md.	
Chairman, Morris M. Pallozzi,	15 Briarwood Rd.,	Catonsville, Md.	21228
MASS.	Jan. 17, 1976	Taunton, Mass.	Taunton High School
Chairman, Leonard M. Walsh,	Jr., 12 Jefferson Ave.,	Taunton, Mass.	02780
MICHIGAN	Jan. 17, 1976	Alma, Mich.	
Chairman, Gerald Lauer,	Route 3, Box 277A,	Albion, Michigan	49224
MINNESOTA	Feb. 14, 1976	Minneapolis/St. Paul	Univ. of Minnesota vs. Northwestern
Chairman, Dick Phillips,	726 Glen Street,	Hutchinson, Minn.	55350
MISSISSIPPI	Jan. 17, 1976	Hattiesburg, Miss.	William-Carey College
Chairman, C. W. Hicks, Jr.,	104 S. 17th Ave.,	Hattiesburg, Miss.	39401
MISSOURI	Feb. 7, 1976	Jefferson City, Mo.	Jefferson City Sr. H. S.
Chairman, Sam Giambelluca,	1020 Kendall Drive,	Poplar Bluff, Mo.	63901
MONTANA	Feb. 7, 1976	Billings, Montana	Lockwood H. S.
Chairman, Ray Ellingwood, Jr.,	301 S. Washington,	Butte, Montana	59701
NEBRASKA	Feb. 14, 1976	Kearney, Nebr.	Kearney State vs. Univ. Northern Colorado
Chairman, Don Caha,	2108 Avenue A, Box 310,	Kearney, Nebraska	68847
NEVADA	Feb. 7, 1976	Reno, Nev.	Univ. of Nevada
Chairman, Chris Anastassatos,	7155 Pembroke Drive,	Reno, Nevada	89502
NEW HAMP.	Jan. 4, 1976	Manchester, N.H.	Manchester Boys' Club
Chairman, Norman Wren,	8 Otterson St.,	Nashua, N.H.	03060
NEW JERSEY	Feb. 8, 1976	Rutherford, N.J.	Fairleigh Dickinson University
Chairman, John Botti,	99 Maple Street,	Rutherford, N.J.	07070
NEW MEXICO	Feb. 7, 1976	Albuquerque, N.M.	Lodge Gym
Chairman, Ralph Hay,	Rt. 1, Box 228W,	Roswell, N.M.	88201
NEW YORK	Feb. 7, 1976	Watervliet, N.Y.	Watervliet High School
Chairman, John Schlegal,	516 23rd Street,	Watervliet, N.Y.	12189
N. CAROLINA	Feb. 14, 1976	Durham, N.C.	Rodgers - Herr High School
Chairman, Charles F. Oakley,	Sr., 4817 Kendridge Drive,	Durham, N.C.	27705
N. DAKOTA	Feb. 7, 1976	Jamestown, N.D.	High School Gym
Chairman, Jack Brown,	235 13th Avenue N.E.,	Jamestown, N.D.	58401
OHIO	Feb. 7, 1976	Ashland, Ohio	Ashland vs. Malone
Chairman, Michael A. Mihalick,	831 Dream Drive,	Mansfield, Ohio	44907
OKLAHOMA	Feb. 7, 1976	Midwest City, Okla.	Carl Albert High School
Chairman, Bill Wolf,	1436 N. 40th Street,	Lawton, Okla.	73501
OREGON	Feb. 7, 1976	Corvallis, Oregon	Ore. State vs. Stanford
Chairman, Andy Knudsen,	145 S. 8th Street,	St. Helens, Oregon	97051
PENN.	Feb. 7, 1976	Tyrone, Pa.	Tyrone Area High School
Chairman, Emile J. Brady,	99 Clinton Street,	Danville, Pa.	17821
RHODE ISL.	Jan. 24, 1976	Warwick, R.I.	Rhode Island Jr. College
Chairman, Frank Suffoletto,	P.O. Box 2112,	Boston, Mass.	02106
S. CAROLINA	January, 1976	Columbia, S.C.	Columbia Coliseum
Chairman, Douglas Carlisle,	1100 Greg Street,	Columbia, S.C.	29201
S. DAKOTA	Feb. 7, 1976	Huron, S. D.	Huron High School Gym
Chairman, M. Bates Dinneen,	556 Nebraska S.W.,	Huron, S.D.	57350
TENNESSEE	Jan. 17, 1976	Knoxville, Tenn.	U. of Tenn. vs. U. of Fla.
Chairman, W. M. Maynard,	1124 Oakleaf Dr.,	Kingsport, Tenn.	37663
TEXAS	Jan. 17, 1976	Denton, Texas	North Texas University
Chairman, Hoyle Simes,	1441 Oak Meadows,	Dallas, Tex.	75232
UTAH	Feb. 14, 1976	Provo, Utah	
Chairman, Ray Thompson,	349 East 100 South,	St. George, Utah	84770
VERMONT	Jan. 11, 1976	Hartford, Vt.	Hartford Senior High School
Chairman, James P. McEnrue,	49 Killarney Drive,	Burlington, Vermont	05401
VIRGINIA	Feb. 7, 1976	Newport News, Va.	
Chairman, S. Zane Pinckney,	14 Courtney Avenue,	Newport News, Va.	23601
WASHINGTON	Feb. 14, 1976	Seattle, Wash.	
Chairman, Wally Caviness,	1325 Portal Drive,	Bellingham, Wash.	98225
W. VIRGINIA	Feb. 7, 1976	Parkersburg, W. Va.	Parkersburg South H. S.
Chairman, Bennett Stump,	1603 Park Avenue,	Parkersburg, W. Va.	26105
WISCONSIN	Jan. 26, 1976	Stevens Point, Wisc.	Univ. of Wisconsin
Chairman, Leon Rondou,	1142 Dousman,	Green Bay, Wisc.	54303
WYOMING	Feb. 7, 1976	Laramie, Wyo.	Univ. of Wyoming vs. Utah Univ.
Chairman, Charles Lowham,	512 S. 25th Street,	Laramie, Wyo.	82070

## Regional Semi-Finals

THE FOLLOWING STATES WILL APPEAR IN THE REGIONAL SEMI-FINALS HELD AT THE FOLLOWING LOCATIONS:

Atlanta, Ga., Jan. 31, 1976  
Ala., Fla., Ga., Miss., Tenn.  
Atlanta Hawks vs. New Orleans Jazz  
Chairman, Harold T. Brothers, LaVista Perimeter Office Parkway, 2187 Northlake Parkway, Suite 103, Building 9, Tucker (Atlanta), Ga. 30084

Dallas, Texas, Feb. 21, 1976  
Ark., La., N.M., Okla., Tex.  
Coliseum, S.M.U. vs. Texas Tech  
Chairman, Hoyle Simes, 1441 Oak Meadows, Dallas, Texas 75232

Durham, N.C., Feb. 21, 1976  
N.C., S.C., Va., W. Va.  
Duke Univ. vs. Maryland Univ.  
Chairman, W. Ernest Bell, 2701 Sparger Rd., Durham, N. C. 27705

Iowa City, Iowa, Feb. 28, 1976  
Ill., Iowa, Minn., Mo., Wisc.  
Iowa vs. Michigan  
Chairman, Richard Froeschle, 2223 W. 38th, Davenport, Iowa 52806

Kearney, Nebr., Feb. 21, 1976  
Colo., Kan., Nebr., N. Dak., S. Dak., Wyo.  
Kearney High School  
Chairman, James Anderson, 2300 5th Avenue, Kearney, Nebraska 68847

Nashua, N.H., Feb. 7, 1976  
Conn., Maine, Mass., N. Hamp., R. I., Vt.  
New Nashua High School  
Chairman, Harry G. Mullen, Mill Pond Rd., Box 81, North Salem, N.H. 03073

Phoenix, Ariz., Mar. 7, 1976  
Ariz., Calif.-Hawaii, Nev., Utah  
Phoenix Suns vs. Portland Trailblazers  
Chairman, Joe D'Angelo, 3321 West Turney, Phoenix, Arizona 85017

Portland, Ore., Feb. 28, 1976  
Alaska, Ida., Mont., Ore., Wash.  
K. C. Kings vs. Portland Trailblazers  
Chairman, Andy Knudsen, 145 S. 8th Street, St. Helens, Oregon 97051

Scranton, Pa., Feb. 21, 1976  
Del. - Md. - D.C., N. J., N. Y., Penn.  
Univ. of Scranton vs. Catholic Univ., D. C.  
Chairman, Emile J. Brady, 99 Clinton Street, Danville, Pa. 17821

Toledo, Ohio, Mar. 6, 1976  
Ind., Ky., Mich., Ohio  
Univ. of Toledo vs. Ball State Univ.  
Chairman, Rollie Morgan, 3310 Glanzman Rd., Toledo, Ohio 43614



## FINALS

Elks National "Hoop Shoot" Contest will be held at the Kemper Arena in Kansas City, Mo., on March 20th and 21st, Kansas City Kings vs. Chicago Bulls

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# YOU AND RETIREMENT

by G. W. Weinstein



## INDIVIDUAL RETIREMENT PLANS

Are you self-employed? Work for a company that doesn't offer any retirement benefits? In either case, if you act quickly, before the end of December, you can start a retirement plan for yourself and reap tax benefits for the 1975 tax year.

Self-employed individuals—physicians, carpenters, plumbers, lawyers—have been able to set aside tax-free money for retirement since 1962. Now the Employee Retirement Income Security Act of 1974 has liberalized the provisions of the Keogh Act, increasing the amounts that the self-employed can put aside, and extended tax breaks on retirement savings to employed workers not covered by other pension plans.

Here's how it works: If you are not included under a company or union pension plan, you can establish an Individual Retirement Account. You can put up to \$1,500 a year, but no more than 15% of current earnings, into the retirement account—and deduct your contribution from your before-tax income. No taxes are paid on that portion of your earnings. In addition, in a form of double benefit, interest or dividends earned on your retirement account are also tax-free until you start to withdraw the money. At that point, since you've retired, you will probably be in a much lower tax bracket.

You can start an Individual Retirement Account (IRA) any time up to age 70½,

provided only that you have not participated in another pension program during that year. Social Security and railroad retirement programs do not count; you may start an IRA even if you are contributing to these programs. In fact, even if you are already receiving retirement benefits from Social Security or railroad retirement funds, you may finance an individual program with money earned from current employment. If you and your wife are both working, you may each have an individual IRA, setting aside up to \$1,500 of each one's earnings.

It's well worth it, no matter what your current age. If, for example, you are presently age 55 and contribute \$1,500 a year, starting now, into a plan earning 7½% interest, you will build up an account worth \$23,182 by the time age 65 rolls around. If you deposit the same \$1,500 annually for twenty years, says the American Bankers Association, you will have an IRA worth \$72,259—of which your actual contribution will be \$30,000.

The amount of interest you can earn is largely up to you. The Internal Revenue Service approves five types of investment vehicles, each with different elements of risk and reward; you must decide which best meets your needs:

- \* An account in a bank, a savings and loan institution, or a Federally insured credit union.

- \* An annuity purchased through an insurance company.

- \* Investment in a mutual fund, through a trustee.

- \* U.S. Individual Retirement Bonds (not the same as U.S. Savings Bonds) available through the Federal Reserve Bank. These bonds, issued in denominations of \$50, \$100, and \$500, earn interest at 6%, compounded semi-annually.

- \* A trust account established by an employer or employee association, such as a union. If you are eligible for participation in such a trust account, you should be notified.

U.S. Retirement Bonds and most bank plans incur no administrative costs. On any stock purchase you would have to pay commissions. And some insurance company annuities carry heavy administrative costs. Inquire before you invest.

If you choose to purchase U.S. Retirement Bonds, no written agreement is necessary. The bonds will simply be issued in your name as the registered owner and you may designate a beneficiary. If you choose any of the other methods, however, the agreement must meet standards set by the Internal Revenue Service.

Not all financial institutions are prepared to establish Individual Retirement Accounts under the 1974 legislation. If your bank does not have the required forms, you can obtain them at any IRS office. In addition, ask for a copy of IRS Publication #590, Tax Information on Individual Retirement Savings Programs, issued in April, 1975.

It's important to read the booklet and, perhaps, seek expert advice before opening.

(Continued on page 45)

### FIND BURIED TREASURE

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## Earwax: the sneak thief of sound.

Government studies show that hearing problems and age go hand in hand. These studies also show that many hearing problems are merely due to excessive earwax. Of course, anyone suspecting a hearing problem should consult a physician to determine the cause.

One way for earwax to impair hearing is very simple. As we grow older, the fine hairs lining our ear canals grow coarse. Eventually, they can prevent earwax that forms daily from getting out. This in turn muffles sounds trying to get in. Because the wax builds up so gradually, your hearing can diminish without you realizing it.

The safest, most effective way to remove earwax is by using DEBROX® Drops regularly. DEBROX is recommended by thousands of physicians. They know it safely removes wax and can be used daily to prevent buildup. DEBROX costs only pennies a day and is available at drugstores without a prescription.

**Debrox®** DROPS

DCB-1774



# IT'S YOUR BUSINESS

by J. L. Slattery/R. Gosswiller



## CHECK UP ON YOUR SALES MANAGEMENT

Not many school teachers earn \$40,000 a year. But about 50% of the sales people representing the Josten's company are former school teachers. And the average Josten's sales individual with five years experience with the company makes \$40,000 a year.

Josten's itself, which is headquartered in Minneapolis, has an annual sales volume of some \$131 million. It gets this money mainly by selling class rings and yearbooks to high-school students. And its profits have been growing at 13% a year in the last few years.

The company can point to several reasons for its success. It has paid careful attention to its products and to their costs and prices. It has been vigorously growth oriented. It is thoroughly knowledgeable about its principal market—the nation's high schools.

And it has expert sales management.

Later in this article we'll offer some ideas relating directly to the quality of your own firm's sales-management function, if you make use of sales employees or sales representatives. But first we want to point out some of the reasons why various present and prospective developments and trends make it vitally important for small businesses to work continually to improve the quality of their sales operations.

### Several Kinds of Pressure

In September, huge Sears, Roebuck & Co. announced that it was inaugurating its new "Sears Authorized Mobile Car Tune-Up Service" in the Chicago market on a test basis. It would be a "house call" service—a phone call would bring it to the customer's home or office.

This was hardly welcome news to the auto servicing business, which has been a small-business field. But it's another sobering example of the ways in which small business is being pressured.

But that's just one of the kinds of pressure small business is under today. There's also strong new governmental pressure, powerful consumer-attitude pressure, and general economic pressure.

Of central importance with respect to all three of these forces is the factor of inflation. A key policy of the federal government is that of trying to combat inflation by generating increased price competition throughout the U.S. economy. And the government is scrutinizing not only the sales operations of small busi-

nesses but also the fees being charged by the various professions. For example, in June the U.S. Supreme Court handed down a decision that has tremendous implications for the American law profession. The particular case involved related to the use of "minimum fee schedules" among lawyers in a certain locality in connection with one type of legal service. But the overall effect of that decision—and of other forces at work to change the traditional economics of the U.S. law profession—is that lawyers are now expected to be offering their services, to a very large degree, on a price competition basis. And the same idea applies to the other fields of professional practice—accounting, medicine, professional engineering, and so on.

### What Does Good Sales Management Include?

It includes all of the following things: . . . the development of a sound overall sales operation plan and of sound tactical plans for selling . . . the setting of realistic sales goals . . . the development of realistic sales-operations budgets . . . the acquisition and training of new sales personnel . . . the supervision and refresher training of sales-force members . . . the establishment of thoroughly sound sales-compensation policies and standards . . . the development and maintenance of good financial control (including auditing) of sales operations . . . the unremitting effort to maintain high morale in the sales force . . . carefully designed policies and practices for dealing with cases of unsatisfactory performance on the part of a sales employee (or sales representative) . . . careful attention to the danger of using illegal or unsavory sales practices . . . maintenance of good two-way communication between the sales force and the management level . . . continuing efforts to keep sales operations efficient both in their systems and in their sales-expense ratios.

That bundle of requirements makes up a pretty large order. But all of them are essential in professional-caliber sales management today, even in small businesses.

Next month we'll provide further evidence that professional-caliber sales management is becoming increasingly necessary in small businesses. ■

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# THE DOUBLE DEAL AT DIAMOND MESA



By Henry N. Ferguson



William C. Ralston, head of the powerful Bank of California and the financial autocrat of the Pacific Coast, stood at the window of his office on a morning in early February, 1872. He glanced carelessly at two roughly dressed miners who were crossing Montgomery Street carrying a heavy canvas bag. They entered the bank and Ralston turned back to his desk, little realizing the fantastic influence these two men were to have on his life.

Philip Arnold and John Slack approached the cashier. "We'd like to deposit this bag in your vault," announced Arnold.

"Yes sir," replied the cashier. "I'll give you a receipt for it, but first I'll have to know what it contains."

For answer Arnold tilted the sack, allowing the contents to spill out on the table—a bewildering cascade of uncut diamonds, raw rubies, sapphires and emeralds.

The cashier suppressed a whistle. Behind him, bug-eyed clerks exchanged surreptitious glances. Within five minutes Ralston had been informed of the bizarre deposit.

"Bring them in!" he demanded quickly. "I want to talk to them." But the miners had already disappeared.

Shortly thereafter, George D. Roberts, a former Army general, learned of the pouch full of gems and recalled that Arnold had once been an employee of his. The general lost no time in renewing his acquaintance. Arnold appeared happy that he had found someone whom he could trust, and poured out the whole story. He and Slack, he said, had stumbled upon a mountain filled with precious stones of every description. Vague about the exact location, he hinted that the mine might be in Arizona.

Roberts, who was a friend of Ralston, induced the two men to go with him to see the banker. At first they were exceedingly coy and cautious, with all the manner of a couple of simple-minded fellows who had stumbled onto something good and, bewildered with their great fortune, were afraid to trust anyone with the secret. But Ralston, suave and persuasive, soon set the men at ease. He dangled before them the promise of lavish offices with solid walnut desks, rich homes with servants, and great power. The miners began to understand the advantages of a partnership. After a period of cautious negotiation the two men agreed to sell a part of the claim to Ralston.

"Of course," warned the banker, "before we go through with this, it will be necessary for us to inspect the claim."

The men, obviously pleased that their troubles were over, agreed. They did insist upon one stipulation, how-

ever. Whoever inspected the mine must be blindfolded upon approaching and leaving the area. Since this was a reasonable request, Ralston acquiesced. Two agents, one of whom was General David Colton, were selected to make the journey. The emissaries returned with rose-tinted reports of the genuineness of the properties and with another bag of diamonds to bear out their fabulous richness. One of the diamonds Colton brought back was shown to a reputable jeweler. It weighed 103 carats and was valued at \$96,000. Ralston was almost beside himself. He confided to close friends that at a low estimate the field was a \$50,000,000 proposition.

The banker began dreaming of creating a West Coast empire. He plotted the removal of the entire diamond industry to San Francisco, planning to import miners from South Africa and lapidaries from Holland. He envisioned himself as controlling the world's gem market, and immediately swung into action.

As the opening shot he sent a cable, costing \$1,100, to his friend and partner, Asbury Harpending, who was in London. The cable set forth in minute detail the great diamond find and requested Harpending to hurry home to act as general manager of the project. Harpending was reluctant, however, and a brisk exchange of cablegrams followed. Then rumors of the discovery began to seep into London. Baron Lionel Rothschild became interested and visited Harpending for further information. Harpending was dubious, and said so. "Do not be too sure," replied the Baron. "America is a large country and has furnished the world with many surprises already. It may have others in store."

This remark, from the keenest financial wizard in the world, made up Harpending's mind. Ignoring a tiny bell that seemed to be ringing an intuitional forewarning of disaster, Harpending sailed for home—whether to take his place in a new financial hierarchy or to act as ringmaster for a \$50,000,000 circus, he didn't know.

In the meantime, Slack and Arnold had made Ralston a proposition that seemed to reveal their good faith beyond a doubt. They offered to go to the diamond fields and bring to San Francisco a couple of million dollars worth of stones and place them in the possession of the financiers as a guaranty of good faith. The offer was accepted.

Some weeks later Ralston received a telegram from Arnold at Reno, stating that he and Slack were on the way home and urging that someone meet them at Lathrop, California. Harpending, who had arrived in the meantime, was assigned this mission. He arranged

with his associates to meet him at his home on Rincon Hill after he had kept the Lathrop rendezvous with Arnold and Slack.

Harpending met the train and found the two men, both of whom were exceedingly travel-strained and weary. Slack was sound asleep but Arnold sat grimly erect, rifle in hand and a bulky package by his side. They told a lurid story. After gathering what they considered two million dollars worth of gems they had started home. On the way it had been necessary to cross a swollen river on a hastily constructed raft. When it had nearly capsized they had lost one package containing half the stones. The other packet had been saved. The two men left Harpending and the diamonds in Oakland. He hastened home where his friends were anxiously awaited him. A sheet was spread on a billiard table, the sack slashed open, and the contents dumped. "It seemed like a dazzling, many-colored cataract of light," Harpending wrote later.

But the cautious backers of the venture were still not entirely satisfied. They suggested that a portion of the diamonds be sent to Tiffany's of New York for expert appraisal. If this company, of world repute, placed their stamp of approval on the value of the gems, well and good. The next step would be the choosing of a mining expert to examine the field and give a full report. Nothing was to be left to chance. To all this Arnold and Slack readily consented.

William Lent, Arnold, Slack and Harpending left shortly for New York, taking with them a liberal sample of the gems. An arrangement was made to meet Mr. Tiffany at a private residence for the showing. A number of distinguished persons were present that evening, including Horace Greeley and General George McClellan. The bag of gems was opened. Mr. Tiffany made a careful examination. "Gentlemen," he said at last, "these are beyond question precious stones of enormous value. I must, however, have my lapidary give an exact appraisement. I will report to you further in two days."

The report, when made, gave a valuation of \$150,000 on the lot. On this basis, the gems in the company's possession were worth \$1,500,000. There was now no element of risk involved.

Then came the selection of a mining expert to examine the property. Only one name was considered—Henry Janin. His knowledge of mining and his skill as a consulting engineer had long marked him as the top man in his field. He had the reputation of having examined over 600 mines without once making a mistake.

At this point Arnold became restive.



He demanded a further guarantee in cold cash. He asked for \$100,000 but agreed to let it remain in escrow, pending Mr. Janin's report. This detail taken care of, the group set out for the diamond fields.

The party left the Union Pacific Railroad at Rawlings Springs, near what is now Green River, Wyoming. They outfitted and struck out through the wilderness. Arnold and Slack led them on a four day trek through wild and inhospitable country. The men, unaccustomed to hardship, grew quarrelsome. Finally, however, they pitched camp in the middle of the famous dia-

mond area. It embraced a small mesa of about thirty or forty acres at an elevation of 7,000 feet. A small stream of water ran through it.

Fatigue was quickly forgotten as everyone grabbed pick and shovel and went to work. Diamonds were turned up at will, together with occasional rubies, emeralds and sapphires. Mr. Janin was exultant that his name should be associated with the most momentous discovery of the age; the others experienced the intoxication that comes with sudden succession of boundless wealth.

Two days work satisfied Janin of the diamond fields. Wildly enthusiastic,

he felt it useless to spend more time on the property. "Twenty laborers could wash out a million dollars' worth of gems per month indefinitely," he declared.

Now that its value had been determined, the party was reluctant to leave the field without someone watching it. Slack was assigned the guard detail and the rest of the party returned home. They never saw Slack again.

When the men reached San Francisco and Janin's report had been digested, a company was immediately organized called the San Francisco and New York Mining and Commercial Company with a capital stock of \$10,000,000. Twenty-five men, representing the cream of the financial interests in San Francisco, were permitted to subscribe for stock to the amount of \$80,000 each. The House of Rothschild was to act as foreign agents.

Slack and Arnold were paid a total of \$660,000, which was turned over to Arnold personally since he had a properly executed power of attorney to act for Slack.

The public was keyed up to the point of a speculative craze such as even the Comstock never saw. If the stock had been placed on the market, millions upon millions would have been invested.

Handsome offices were engaged and a large map of the property was displayed on the wall. It showed the position of the various locations which had been given such suggestive names as Discovery Claim, Ruby Gulch, Diamond Flat, Sapphire Hollow, etc.

Then, on December 11, the blow fell. The president of the diamond company received a wire sent from a small station in Wyoming. It read:

*"The alleged diamond mines are fraudulent. They are plainly salted. The discovery is a gigantic fraud and the company has been pitifully duped."*

The telegram was signed by Clarence King, a name commanding high respect in engineering circles. King, who was later to establish the U.S. Geological Survey, had just completed a survey of the 40th Parallel and reported to Washington that no gems existed in this region. He was, therefore, considerably chagrined to learn of the great diamond find and had determined to make a personal investigation.

In San Francisco the company officers were completely stunned. A hurried conference was called and the grim-faced men talked and gesticulated. Henry Janin was sent back to the field to verify King's statement. It was all too true.

The details of the adroit swindle now began to unfold. It had succeeded

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not because of the cleverness of the principals involved but because of their ineptness. Their casual cooperation with every suggestion made by the company officials tended to disarm rather than rouse suspicion. The audacity and nerve of the two miners accomplished the rest. Throughout all the negotiations they were always serene, ready, confident—made not one break. They had been almost exultant when Tiffany agreed to evaluate the diamonds. "That will settle everything," Arnold had exclaimed.

The fact that diamonds, rubies, emeralds and sapphires were found associated together should have given an inkling from the beginning that all was not well, but this small item was entirely overlooked by Tiffany, Janin, the House of Rothschild and the best business brains of the West. The only excuse for Tiffany making such an appalling error in appraising the gems was undoubtedly due to his unfamiliarity with rough stones—he was used to dealing with the finished product. As for Henry Janin, he had considered that Tiffany's evaluation definitely established the genuine character of the stones; his mission was mainly to estimate the extent and probable value of the field.

But how did a couple of ordinary prospectors secure the necessary finances to pull off such a glittering

fraud? It came out later that they had previously sold a pair of mines for some \$50,000. Arnold had made two trips to Europe to purchase stones. He visited the various gem-cutting establishments, buying many coarse stones known as "niggerheads." They were handsome enough but of very little commercial value.

Unhappy days settled upon the directors of the company when the giant swindle was confirmed. Jeers and cat-calls accompanied them whenever they appeared in public. Ralston started a nationwide search for Arnold and Slack. He located Arnold in Hardin County, Kentucky. The state refused to extradite the prospector and its courts stood solidly behind the man who had outwitted the world's sharpest financial brains at their own game. However, in return for immunity from further litigation, Arnold surrendered \$150,000 of the money. But he was to have only a short while to enjoy the fruits of his labors. He opened a bank in Hardin County and was killed the next year in a gunfight with one of his competitors.

Slack, who had received only a small fraction of the original money, was never heard from again. It is likely that he died somewhere in the West without participating further in the profits of the diamond fraud.

As for the investors who had put \$80,000 each into the venture, Ralston

and Harpending paid them off in full.

Henry Janin, his professional standing ruined through his one error in judgment, went abroad to rehabilitate himself.

Harpending, disgusted with life in general and with business in particular, liquidated at great sacrifice all his vast holdings in San Francisco and left for Kentucky where he invested in land and settled down to play the part of an obscure country gentleman. Years later he wrote a book in which he detailed many of the circumstances of the Great Diamond Fraud.

Three years after Harpending departed, the great Bank of California, of which Ralston was the head, suddenly closed its doors, faced with insolvency. Ralston promised that all his resources would be used to make up the bank's deficit. Two days later his body was found floating face downward in the Bay just off North Beach. As he bowed out, his vast financial empire was disintegrating into ruin. The unlucky venture had brought disaster to all connected with it.

The great jewel fraud had been brief, explosive and tragic in its consequences. It was a remarkable demonstration of what can happen when shrewd, sensible men allow avarice to distort their natural judgment. It stands as a monument to the eternal gullability of man. ■

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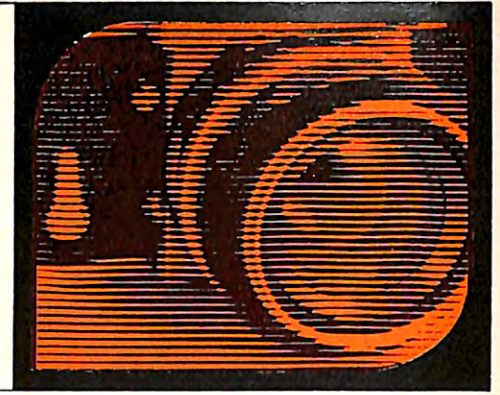


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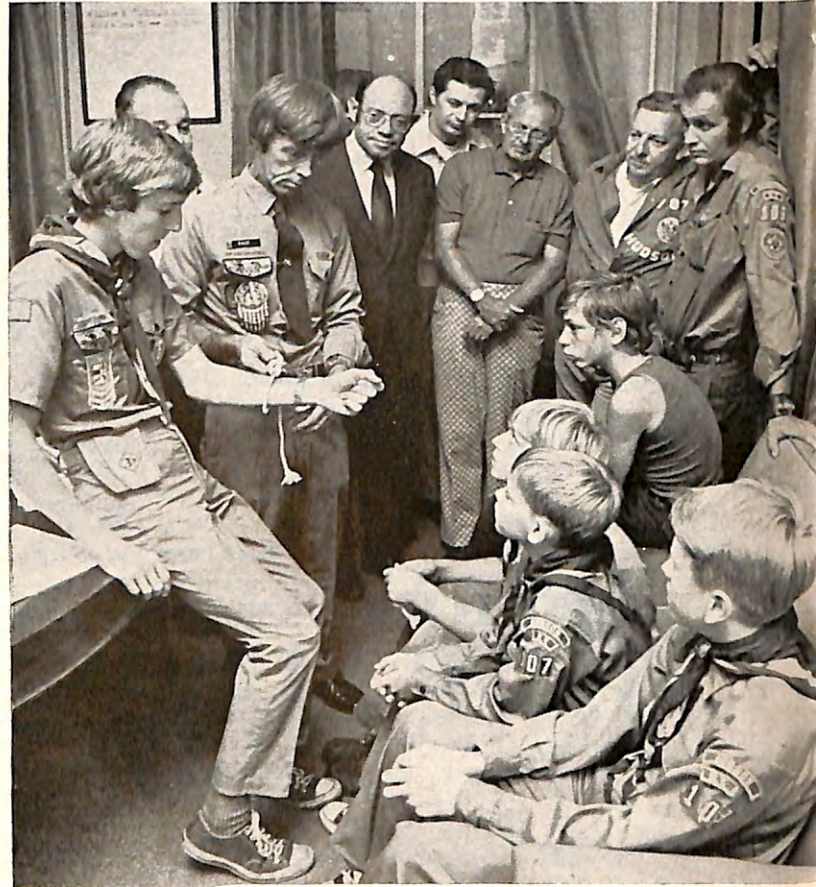


# NEWS OF THE LODGES



**THE ELKS MOTTO** for 1976 is displayed on a billboard hand painted by volunteer members of Gouverneur, N. Y., Lodge. Americanism Committeeman Jack D'Amico, ER Richard McLean, and Public Relations Chm. Paul Gates were involved in the billboard's prominent placement on a U.S. highway in northern New York.

**THE ESTABLISHMENT** of a new Boy Scout Troop was a recent project taken on by Hudson, N. Y., Lodge. At the first meeting, Scouts Pat Tompkins, John Coons, Ralph Risch, and Ed Dunsbaugh observed the art of knot-tying, aided by Asst. Patrol Leader Mike Ermisch, Committeeman Fred Ermisch, Scoutmaster Herbert Race, Trustee Moses Sweetgall, Committee Chm. Frank Sartori, Committeeman Francis Earley, Institutional Rep. Gerald Shook, and Asst. Scoutmaster William Madison.



**IN HONOR** of current Treas. Joseph Napoli (second from right), a class of candidates was initiated at Hamilton, N. J., Lodge. Grand Est. Lead. Kt. Thomas Rhodes Jr. (left), whose home lodge is Hamilton, and his father Thomas Rhodes Sr. (right), who is a co-founder of the lodge, were present along with ER J. Stanley Hughes to congratulate Brother Napoli.



**STUDENT AID** is given annually to deserving young people by Waynesboro, Pa., Lodge, with needy sons and daughters of Elks members given special consideration. ER Charles Pellatiro presented the \$300 awards to five of the seven recipients for this year at a banquet given by the lodge in the students' honor.





**THE COST** of this special kind of "circle" hospital bed, which allows for the movement of the patient to otherwise difficult-to-achieve positions for treatment purposes, has been recently underwritten by members of Cloversville, N. Y., Lodge. Littauer Hospital Vice President Richard Hathaway accepted a check from William Spedding (left) and ER Leonard Gray, who intend this \$500 payment to be the first installment of the \$2,000 total cost. Nurses' aid Colleen Trembley demonstrated the bed's features.

**NURSING SCHOOL** is in the future for Julie Alger of Gastonia, North Carolina. ER Edward Lenard and Est. Lect. Kt. James Bolick Jr. offered Ms. Alger a scholarship for this purpose on behalf of the lodge.



**GERMAN NIGHT** celebrations at Colonie, N. Y., Lodge called forth the attendance of over 500 people, including SP Lucian Masur (third from left) and his wife Tina. Others present to compliment the chef, Heinz Kullmann (second from left), were Est. Lead. Kt. John Frey, ER Robert Dufresne, DDGER Alfred Verrigni, and VP Wallace Towle.



**RECOGNITION** was given to Dominick Colangelo, a summer resident of Port Chester, N. Y., by Port Chester Lodge recently. Secy. Kevin Dougherty (left) and ER Ray DiVito presented a plaque to Brother Colangelo (center), who, in his years of winter residency in Florida, has rescued 8 persons from drowning.



**THE YOUTH GOLF TOURNAMENT** sponsored by Washington, Pa., Lodge was termed successful, with 201 contestants participating. Director Gene Millick (second from left), ER Charles Allen Jr., starter, and Trustee D. MacCartney (right), scorer, were among the 31 lodge members to devote their time to this project. Winners for this year were Tom Gaudino, 18, of Wheeling, W. Va., Gina Piatt, 15, of Washington, and John Karafilis, 9, of Houston.





**THE REHABILITATION CENTER** of Lorain County in Amherst, Ohio, received the sum of \$3,000 from the Ohio Elks Association through donations from Elyria and Lorain Lodges recently. Elyria ER Ed Murphy (kneeling, left), Lorain ER Fred Sukalac (right), PSP Earl Sloan (second from left), and PDD C. E. "Doc" Sylvester conversed with four-year-old Cynthia Scholl who is one of the children who will be helped by the contribution.



**ENFIELD, Connecticut,** Lodge's sponsorship provided a chance for Kenneth Kraus to win a \$500 scholarship from the Connecticut Elks Association, presented by SP Edward Szewczyk. Dr. Eric Berger, principal of Kenneth's high school, and ER Manuel Santos also congratulated the student.

**BOSTON RED SOX** Manager Darrell Johnson accepted a \$2,000 check from Youth Activities Committeeman Bill Tierney for the baseball team's own Jimmy Fund, a children's cancer research foundation, on behalf of Tewksbury-Wilmington, Mass., Lodge. Observing the presentation were PSP Joseph Brett, Youth Committeemen Norman Boudreau and Jay Gaffney, ER Merton Curtis, Youth Chm. Bob Kelley, SP Harry Sarfaty, and Secy. Leonard Bagley.



**SAUGUS, Massachusetts,** Lodge sponsors this all-girl junior drum and bugle corps which has won honors in regional competition. Elks involved are business manager Warren Howard, corps manager Bruce Wallace, Est. Loyal Kt. John Hanright, ER Charles Robertson, and Tiler Red Williams.



**SIXTY VIETNAMESE BOYS** joined the Boy Scouts of America in a recent ceremony inducting them into Troop 23, which is sponsored by Agana, Guam, Lodge. Two of the Scout leaders were congratulated by Youth Chm. Malcolm Weidner (left) and Brother Les Gabel (right), district representative of the Boy Scouts of America. The lodge has spent much of its collective effort over recent months helping Vietnamese refugees.





**CALIFORNIA-HAWAII ELKS** presented Rt. Rev. Msgr. George Scott (left) a new automobile at the recent testimonial dinner honoring his retirement from priesthood. PGER Horace Wisely opened the car door for the Monsignor, while PGERs Robert Yothers and Gerald Strohm, SP James Spence, and PGER R. Leonard Bush joined in on the fun.

**TWO COMMANDERS** of primary units at Fort Greeley, Alas., are also the only two Elks members stationed at that army base. Captains Charles Griffin of Watertown, Mass., Lodge (left) and James Morehouse of Seneca Falls, N.Y., Lodge were both present at the army's 200th Birthday Ball held in Fort Greeley.



## LODGE NOTES

**BOUNTIFUL, Utah.** A total of 189 units from ten Utah lodges were present in Ogden Canyon for the state association camporee hosted by the lodge.

**VALLEY STREAM, N. Y.** Proceeds of a holiday booth run by lodge members went to the lodge's cerebral palsy fund.

**PALO ALTO, Calif.** Net proceeds of more than \$2,100 from the lodge's 11th annual production of the "Big Show" were earmarked for the California-Hawaii major project.

**HOWELL, N. J.** A marching banner that had been made by Brother Ronnie Resnyk and his wife Jean was presented to the lodge during the family picnic.

**MARSHFIELD, Mass.** Members of the lodge, in a joint effort with area residents, cleaned up the town during the annual observance of "Rid Litter" Day.

**ROCK ISLAND, Ill.** A reopening ceremony was held at the lodge, which had sustained \$100,000 damage in a fire that took the lives of two tenants and injured five others.

**BETHLEHEM, N. Y.** National Foundation donors of \$100 or more were honored during a recent banquet. In the past few years Foundation Chm. George Merkley has succeeded in raising the lodge's contribution by more than 200 percent.

**TENAFLY, N. J.** ER Richard Kober awarded trophies to deserving young people during the lodge's day to honor youth.

**CENTRALIA, Ill.** The lodge recently paid tribute to the Egyptian Fire Fighters Association by hosting the association's 50th anniversary meeting.

**OHIO.** The United Cerebral Palsy Affiliate of Columbiana County was the recipient of a \$2,500 contribution from the Ohio Elks Association which was made possible by donations from Salem, East Liverpool, and Wellsville Lodges.

**MENA, Ark.** For the second consecutive year, the baseball team sponsored by the lodge won the Mena Youth League Babe Ruth championship. Individual trophies were presented to the players by ER Ronnie Goss.

**RENO, Nev.** Two hundred twenty-one candidates joined the order recently as part of the largest class ever initiated by the lodge. The ceremony was held to commemorate the U. S. Bicentennial as well as the lodge's 75th birthday.

**BRISTOL, Conn.** The Explorer Troop sponsored by the lodge helped initiate the lodge's Bicentennial celebration by assisting in the raising of the official Bicentennial flag.

**MONTICELLO, N. Y.** Seventy-one brothers contributed a pint of blood each during a recent blood program night. Donors were treated to a dinner at the lodge.

**SOUTH BEND, Ind.** The lodge is to host the 56th Annual Elks National Bowling Tournament, which will run weekends from February 20, 1976 through April 25, with the exception of Easter weekend, April 18. Elks in good standing are eligible to compete for approximately 3,000 cash prizes and trophies in various events. Bowlers wishing to enter can obtain information by writing to R. F. Sutton, Secretary-Treasurer, 132 N. Broad, Battle Creek, Mich. 49017, or by calling 616-965-5615.





**ANNETTE COLE**, a nine-year-old handicapped child, received a new bicycle from Huntington Park, Calif., Lodge at a fund-raising dinner. She thanked (from left) Piggy Bank Chm. Hugh Sorrells, Therapist Charlene Daugherty, DDGER Harry Kayajanian, Therapist Jean Szabo, PDD Larry Stevens, VP Vic Vidal, and ER Sal Baptista.



**THE KIDNEY FOUNDATION** was the recipient of a \$1,000 contribution from the members of Muskegon, Mich., Lodge. Mrs. Lanora DeHaven, president of the foundation, accepted the check from Brother Charles Rasmussen, chairman of the fund-raising project, ER Henry Brezinski, and Est. Lead. Kt. Fred Holland.

**A SWIM MARATHON** sponsored by Clayton, Mo., Lodge to benefit the United Cerebral Palsy Association recently raised an estimated \$1,200. About 125 young people swam in this event, totalling over 111 miles or 3,885 laps of the pool. PSP Donald Nemitz (left) and swimmer Cherie Bequette were interviewed at the marathon's conclusion by John Rodel of a local TV station.



**OUTSTANDING CONTRIBUTIONS** to Winter Garden, Fla., Lodge's Blood Bank were made by PER Julian Revels. DDGER Ted Ostrander conferred an award of merit on Brother Revels in the presence of PDD Ed Ehlers and ER Donald Jackson.



**TWENTY-THREE** new members joined Lambertville, N. J., Lodge in a class initiated by ER Donald Hamer Jr. (left). The Exalted Ruler welcomed his father Donald Hamer Sr. among this class, observed by DDGER Joseph Jaidullo (right).



## District Deputies (1975-1976)

Ala. Central	Gayle L. Snipes	Tuscaloosa, No. 393	Mont. North	Warren H. Gamas	Glasgow, No. 1922
Ala. North	Jim McClamroch	Florence, No. 820	Mont. South	Russell H. Stewart	Dillon, No. 1554
Ala. South	J. R. Paul	Dothan, No. 1887	Mont. West	Donald W. Leary	Missoula "Hell Gate," No. 383
Alaska East	Ralph Magnusson	Sitka, No. 1662	Neb. Central	Lloyd Levander	Hastings, No. 159
Alaska West	Ken Van Brocklin	Cordova, No. 1483	Neb. East	George L. Johnson	Fairbury, No. 1203
Ariz. E. Central	Lowell A. Marler	Mesa, No. 1781	Neb. West	Kenneth W. Foster	McCook, No. 1434
Ariz. North	Leonard Bellgardt, Jr.	Prescott, No. 330	Nev. North	Ernest Hall	Elko, No. 1472
Ariz. Southeast	Lloyd E. Mendenhall	Tucson, No. 385	Nev. South	Kelly Harrison	Ely, No. 1469
Ariz. Southwest	Lawrence R. Hood	Yuma, No. 476	N. H. North	Owen K. Haley	Eastern Slope, No. 2055
Ark. East	Leroy Boyd	Scarey, No. 2247	N. H. South	Raymond F. Cutillo	Portsmouth, No. 97
Ark. West	Robert P. Spurlin, Jr.	Eureka Springs, No. 1042	N. J. Central	Neil Durso	Perth Amboy, No. 784
Calif. Bay	Wayne A. Westover, Jr.	Richmond, No. 1251	N. J. East	Erich K. Brand	Ridgefield Park, No. 1506
Calif. Central	E. Reed Bells	Walnut Creek, No. 1811	N. J. E. Central	George Pegrin	Union, No. 1583
Calif. E. Central	Frank E. Leino	Fresno, No. 439	N. J. North	George Petroski	Mahwah, No. 1941
Calif. Inland	John Borjan	Troms, No. 1975	N. J. N. Central	Stanley G. Novaco	Nutley, No. 1290
Calif. Metro	Harry J. Lamphere	Van Nuys, No. 2028	N. J. Northeast	Jack C. Schwander	Paramus, No. 2001
Calif. North	Harlan F. Clark	Red Bluff, No. 1250	N. J. Northwest	Fred W. Eagles	Lake Hopatcong, No. 2109
Calif. N. Central	A. J. Borelli	Lake Tahoe, No. 2094	N. J. South	John T. Eller	Millville, No. 580
Calif. Northwest	Louis S. Nelson	San Rafael, No. 1108	N. J. S. Central	Stephen Holowack	Freehold, No. 1454
Calif. Orange Coast	Leonard L. Gutmann	Anaheim, No. 1345	N. J. Southeast	Donald V. Crosta	Asbury Park, No. 128
Calif. South	Andy J. McHale	Yucca Valley, No. 2314	N. J. Southwest	Carl Hansen, Jr.	Trenton, No. 105
Calif. S. Central	Harry Kayaianian	Long Beach, No. 888	N. J. W. Central	Joseph J. Jaidullo	Middlesex, No. 2301
Calif. S. Central Coast	I. Joseph Camilli	Hawthorne, No. 2240	N. M. North	John Baudino	Farmington, No. 1747
Calif. South Coast	Elmer P. Bogart	Vista, No. 1968	N. M. South	William R. Davidson	Carlsbad, No. 1558
Calif. Southeast	Donald M. Huff	West Covina, No. 1996	N. M. Central	Robert A. Blumberg	Little Falls, No. 42
Calif. W. Central	H. Austin Hartvigsen	Hollister, No. 1436	N. Y. East	George J. Montalto, Sr.	Huntington, No. 1565
Calif. W. Central Coast	Jack E. Poole	Santa Maria, No. 1538	N. Y. E. Central	William J. Skinner, Jr.	Port Jervis, No. 645
Canal Zone	Melvin V. Smith	C.Z. (Balboa), No. 1414	N. Y. North	Donald A. Carter	Ticonderoga, No. 1494
Colo. Central Northwest	Gunter Lippman	Arvada, No. 2278	N. Y. N. Central	Albert R. Fitzgerald	Lowville, No. 1605
Colo. Central Southeast	Troy Jorgenson	Englewood, No. 2122	N. Y. Northeast	Vincent J. De Santis, Jr.	Glen Falls, No. 81
Colo. Mountain	George A. Pollard	Rangely, No. 1907	N. Y. South	Philip A. Verzello	Ossining, No. 1486
Colo. North	Clarence P. Stout	Wray, No. 2409	N. Y. S. Central	William F. Driscoll, Sr.	Horseheads, No. 2297
Colo. South	J. Stanley Bollacker	Rocky Ford, No. 1147	N. Y. Southeast	Francis J. McCormick	Queens Borough (Elmhurst), No. 878
Colo. West	Leonard S. Wethington	Telluride, No. 692	N. Y. Southwest	Paul S. Strobel	Hornell, No. 364
Conn. East	Robert R. Stalsburg, Sr.	Westbrook, No. 1784	N. Y. State Cap.	Alfred E. Verrigni	Schenectady, No. 480
Conn. Northwest	John J. Addario	New Britain, No. 957	N. Y. West	Bernard P. Wirth	Lancaster, No. 1478
Conn. S. Central	John R. Goodman, Jr.	Wethersfield-Rocky Hill, No. 2308	N. Y. W. Central	Kenneth Weil	Rochester, No. 24
Conn. Southwest	Edward J. Zimmer	Fairfield, No. 2220	N. C. East	William L. Benners, Jr.	New Bern, No. 764
Fla. E. Central	Edwin G. Neville	Sanford, No. 1241	N. C. E. Central	W. Henry Woods, III	Durham, No. 568
Fla. N. Central	Ted R. Ostrander	Leesburg, No. 1703	N. C. West	Bill P. Allen	Newton, No. 2042
Fla. Northeast	Robert C. Middleton, Sr.	Palatka, No. 1232	N. C. W. Central	Eb. M. Kimbrell	Statesville, No. 1823
Fla. Northwest	Richard W. Zelius	Pensacola Beach, No. 2256	N. D. East	Woodrow R. Hansen	Grand Forks, No. 255
Fla. South	Royal A. Weber, Jr.	Homestead, No. 1754	N. D. West	Howard D. Gorder	Bismarck, No. 1199
Fla. S. Central	Albert Rothacker	Brandon, No. 2383	Ohio N. Central	Robert F. Glessner, Jr.	Shelby, No. 1966
Fla. Southeast	Ben A. Redding, Jr.	Lake Worth, No. 1530	Ohio Northeast (No.)	George J. Meluch	Euclid, No. 1793
Fla. South Southeast	R. Dean Graham	North Miami, No. 1835	Ohio Northeast (So.)	Richard L. Herron	Salem, No. 305
Fla. Southwest	Nicholas D. Poulos	Sarasota, No. 1519	Ohio Northwest	John L. Johnson	Napoleon, No. 929
Fla. W. Central	Lawrence E. Jones	Largo, No. 2159	Ohio S. Central	Vernard E. Knapp	Chillicothe, No. 52
Ga. Northeast	Clifford G. Peters	Athens, No. 790	Ohio Southeast	Fred L. Cook	Barnesville, No. 1699
Ga. Northwest	Walter G. Bexley	Newnan, No. 1220	Ohio Southwest	John H. Cook	Dayton, No. 58
Ga. Southeast	Robert L. East	Dublin, No. 1646	Ohio W. Central	William J. Otte	Mercer County, No. 2170
Ga. Southwest	Winston Alverson	Albany, No. 713	Okla. Northeast	Ramon G. Hale	Miami, No. 1320
Guam No Appointment			Okla. Northwest	Marvin Allbaugh	Blackwell, No. 1347
Hawaii	Paul A. Lynch	Honolulu, No. 616	Okla. Southeast	Billy D. Bishop	Holdenville, No. 1796
Idaho Central	Darwin G. Shulsen	Jerome, No. 1785	Okla. Southwest	Russell Arterburn, Jr.	Oklahoma City, No. 417
Idaho East	Jack P. Butterfield	Preston, No. 1670	Ore. Metro.	Rodney B. Clayton	Milwaukee, No. 2032
Idaho North	Richard L. McFadden	St. Maries, No. 1418	Ore. N. Central	Fred C. Thirion	McMinnville, No. 1283
Idaho South	Walter C. Strachan	Mountain Home, No. 2276	Ore. Northeast	Edward A. Fitzgerald	The Dalles, No. 303
Ill. E. Central	Clyde M. Betts	Decatur, No. 401	Ore. Northwest	Roger W. McCorkle	Florence, No. 1858
Ill. North	Alvin Krasnow	Elk Grove, No. 2423	Ore. S. Central	Walter Dix	Cottage Grove, No. 1904
Ill. Northeast	Julius F. Benner	Elmhurst, No. 1531	Ore. Southeast	William J. Harris	Burns, No. 1680
Ill. Northwest	Ric M. Lahti	Sycamore, No. 1392	Ore. Southwest	Galen R. Knox	Medford, No. 1168
Ill. South	Don V. Daschka	Chester, No. 1629	Pa. Metro.	George Kerecman	McKeesport, No. 136
Ill. Southeast	William F. Grimes	Mattoon, No. 495	Pa. N. Central	William M. Hetrick	Lewistown, No. 663
Ill. Southwest	Kenneth E. Klaus	Carlinville, No. 1412	Pa. Northeast	Paul A. Kelly	Scranton, No. 123
Ill. W. Central	Lauren L. Truninger	Kewanee, No. 724	Pa. Northeast Central	Walter A. Reynolds	Shamokin, No. 355
Ind. East	Earl R. Deam	Rushville, No. 1307	Pa. Northwest	Earl S. Hawk	Titusville, No. 264
Ind. Northeast	Robert L. McCoy	Columbia City, No. 1417	Pa. S. Central	H. Leo Goulden	Gettysburg, No. 1045
Ind. Northwest	F. Alan Danielson	LaPorte, No. 396	Pa. Southeast	Daniel R. Bartholomew	Coatesville, No. 1228
Ind. Southeast	John F. Kinser	Bloomington, No. 446	Pa. Southwest	Paul M. Collins, Jr.	Uniontown, No. 370
Ind. Southwest	A. Clifford Warner	Boonville, No. 1180	Pa. West	Adrian J. McConnell	Grove City, No. 1579
Ind. West	Quenton P. Hawks	Plainfield, No. 2186	Pa. W. Central	George L. Wagner	Leechburg, No. 377
Iowa Northeast	DeWayne Browning	Cedar Rapids, No. 251	Philippines No Appointment		
Iowa North	Lawrence Anderson	Webster City, No. 302	Puerto Rico	Jeronimo Ruiz, Jr.	San Juan, No. 972
Iowa Southeast	C. Wesley Norton	Muscataine, No. 304	R. I. East	William J. McKeown	Pawtucket, No. 920
Iowa Southwest	Robert L. Fallis	Des Moines, No. 98	R. I. West	James P. Folcarelli	South Kingstown, No. 1899
Kan. Northeast	Roy C. Ellis	Junction City, No. 1037	S. C. East	James M. Arant	Orangeburg, No. 897
Kan. Northwest	Eugene H. Marrs	Goodland, No. 1528	S. C. West	James H. Crocker	Rock Hill, No. 1318
Kan. Southeast	Tim A. Green	Galena, No. 677	S. D. East	L. E. McDermott	Sioux Falls, No. 262
Kan. Southwest	Robert L. Carson	McPherson, No. 502	S. D. West	Charles D. Kulesza	Rapid City, No. 1187
Ky. East	Edward J. Meier	Newport, No. 273	Tenn. East	Paul W. Elliott	Knoxville, No. 160
Ky. West	Ozell Haile	Hopkinsville, No. 545	Tenn. Middle	Burton G. Cloud	Nashville, No. 72
La. East	Thomas Thompson	New Orleans, No. 30	Tenn. Upper East	Elmer J. Lewis	Johnson City, No. 825
La. West	Frederic W. Dejean	Opelousas, No. 1048	Tenn. West	Tommy Hurt	Jackson, No. 192
Maine East	G. Anthony Jones	Waterville, No. 905	Tex. Central	Gene M. Moore	Austin, No. 201
Maine West	Armand J. Beauchesne	Rumford, No. 862	Tex. East	Robert A. Hernandez, Sr.	Port Arthur, No. 1069
Md., Del. & D.C. Central	Zolton J. Adam	St. Mary's County, No. 2092	Tex. Gulf Coast	Ray W. Sneed	Brazosport, No. 2200
Md., Del. & D.C. East	William F. Cassidy	Newark, No. 2281	Tex. North	Arnold G. Muehlenthal	Dallas (N.W.), No. 2384
Md., Del. & D.C. West	R. Joseph Kesecker, Sr.	Georges City, No. 1778	Tex. N. Central	Robert L. Meyer	Mid-Cities, No. 2483
Mass. Circle	Robert F. Shell	Watertown, No. 1513	Tex. Northeast	Fred W. Salmons	Mesquite, No. 2404
Mass. East	Frederick W. Carone	Marblehead, No. 1708	Tex. Pan-Handle	Doyle Pollard	Lubbock, No. 1348
Mass. East Central	William M. O'Neill	Concord, No. 1479	Tex. South	Shelton Brookshire	Harlingen, No. 1889
Mass. Metro	Lawrence B. Camerlin	Melrose, No. 1031	Tex. Southwest	William D. Du Bois	New Braunfels, No. 2279
Mass. North	David H. Batchelder	Andover, No. 2198	Tex. West	V. R. Harry	Odessa, No. 1630
Mass. South	Ronald E. Dow	Middleboro, No. 1274	Utah North	Harry J. Levindofsky	Ogden, No. 719
Mass. West	Albert F. Santinelli	Springfield, No. 61	Utah South	Harold Ward	Provo, No. 849
Mass. W. Central	Bernard O. Gelineau	Webster, No. 1466	Vt. North	Gary V. Lentini	Barre, No. 1535
Mich. E. Central	Gerald A. Ayres	Houghton-Higgins L., No. 1982	Vt. South	Owen C. Williams	Bellows Falls, No. 1619
Mich. Northeast	Walter Anderson	Sault Ste. Marie, No. 552	Va. N. Central	George R. Aldhizer, Jr.	Harrisonburg, No. 450
Mich. Northwest	John W. Jacques	Hancock, No. 381	Va. Southeast	Herbert V. Ewell, Jr.	Onancock, No. 1766
Mich. South Central	James R. DeWorken	Monroe, No. 1503	Va. Southwest	Claude C. Matthews	Galax, No. 2212
Mich. Southeast	William R. Murray	Rochester, No. 2225	Washington Metro.	James W. Cole	Ballard (Seattle), No. 828
Mich. Southwest	Jack F. Rowe	St. Joseph, No. 541	Washington Northeast	David C. Nixon	Spokane, No. 225
Mich. W. Central	Leon E. Kaiser, Jr.	Traverse City, No. 323	Washington Northwest	Merlin E. Wilson	Mount Vernon, No. 1604
Minn. Central	James C. Foster	Wadena, No. 2386	Washington Southeast	Ernest O. Badgett	Pasco, No. 1730
Minn. Metro.	Clarence C. Oster	Bloomington, No. 2410	Washington Southwest	James B. Roberson	Mt. Adams (White Salmon), No. 1868
Minn. North	Ronald K. Lahti	Virginia, No. 1003	Washington W. Central	G. H. Ridder	Olympia, No. 186
Minn. South	Larry W. Curtis	Mankato, No. 225	W. Va. Central	W. C. DeWeese	Morgantown, No. 411
Miss. North	Vernon D. Godsey	Clarksdale, No. 977	W. Va. North	Clifford T. Miller	Parkersburg, No. 198
Miss. South	J. H. Causey	Pascagoula, No. 1120	W. Va. South	William E. Pedneau	Princeton, No. 1459
Mo. Central	Henry W. Kaiser	De Soto, No. 689	Wis. Northeast	Robert W. Smithers	Fond Du Lac, No. 57
Mo. Northeast	Donald F. Nemitz	Clayton, No. 1881	Wis. Northwest	George G. Lella	Wausau, No. 248
Mo. Northwest	Billy D. Lodge	Kansas City (N'land), No. 2376	Wis. Southeast	Russell W. Twesme	Watertown, No. 666
Mo. Southeast	Jerry D. Holt	Poplar Bluff, No. 2452	Wis. Southwest	Don C. Grosenick, Sr.	Janesville, No. 254
Mo. Southwest	Kenneth Kilkenny	West Plains, No. 2418	Wyo. North	Stanley A. Kuzara	Sheridan, No. 520
Mont. East	Clarence Schara	Red Lodge "Beartooth," No. 534	Wyo. South	Arthur C. Beveridge	Rock Springs, No. 624





# Christmas Charities



*O tidings of comfort and joy. Spreading the good news of Christmas cheer, a gaily attired clown chats with two of the young guests during Bronx (N. Y. C.), N. Y., Lodge's party for handicapped children.*



*Jolly old St. Nicholas, lean your ear this way. Don't you tell a single soul what I'm going to say. A shy little miss shares her Christmas wish with Santa Claus at East Brunswick, N. J., Lodge.*



*Brighter visions beam afar. Santa's expected and all eyes are wide with anticipation at Malden, Mass., Lodge's party for underprivileged children.*



*Sing we joyous all together . . . Residents of a rest home for the aged prove that the wonder of Christmas never dims as they are joined by Port Townsend, Wash., Elks for a Yuletide songfest.*



*God bless the master of this house, likewise the mistress too; and all the little children that round the table go. At Greeley, Colo., Lodge's Christmas party, youngsters enjoyed the season's festive spirit.*



*O Christmas tree, O Christmas tree, you set my heart a-singing. Amid the holly, tinsel, and presents at Secaucus, N. J., Lodge's Christmas celebration for handicapped children, young and old are drawn together in the warmth and hope fostered by this magical season.*



*In the air there's a feeling of Christmas. Busy as elves on Christmas Eve, members of Pocatello, Idaho, Lodge and their families prepare baskets of gifts and goodies to provide the less fortunate with holiday cheer.*

ALMOST AS OLD as the Order itself are subordinate lodge Christmas charities. Millions of dollars have been expended by subordinate lodges throughout the land, and each year, new and unique Christmas programs are initiated. Although Christmas charities is not one of the contests sponsored by Grand Lodge, the local favorable publicity that can be derived from a vibrant Christmas program is immeasurable, and does a great deal to enhance the image of Elkdom nationally.

If your lodge has not participated in Christmas charities in the past, perhaps you would be interested in what some of the lodges are doing. Jackson, Michigan, Lodge has a "Meals on Wheels" program in which they take hot meals to the shut-ins on Christmas; Tucson, Arizona, and Farmington, New Mexico, give Christmas parties for the Indian children; Winchester, Massachusetts, holds a party for exceptional children; Hemet, California, provides bicycles for a boys' home; Ogden, Utah, and Clark,

New Jersey, sponsor Christmas parties in VA hospitals; and Port Townsend, Washington, provides a party at a home for the aged.

Many other lodges hold parties for crippled children, underprivileged children, and the children of Elks. Probably one of the oldest and most popular Elks Christmas traditions is the distribution of Christmas baskets and toys to the needy. Shouldn't your lodge participate in some form of Elks Christmas charities this year?

Black and white glossy pictures with attached captions of your Christmas charities program should be mailed to Charles E. McGinley, Member, Grand Lodge Activities Committee, Area #2, 220 Lansdowne Drive, Verona, Pa. 15147, no later than February 15, 1976. IMPORTANT—pictures cannot be returned unless they are accompanied by a self-addressed envelope with sufficient postage. Do not send your pictures to *The Elks Magazine*.



# LODGE VISITS

## GRAND EXALTED RULER WILLIS C. McDONALD



South Dakota SP E. C. Leonard of Watertown (right) and Aberdeen Lodge's ER Bob Milstead (second from right) welcomed Grand Exalted Ruler Willis McDonald of New Orleans (second from left) and PGER Francis Smith of Sioux Falls

to Aberdeen for the second annual South Dakota Elks Association Workshop. This official visit was timed to coincide with the workshop program which was attended by several hundred Elks members from the state's 13 lodges.



Lincoln, Neb., Lodge and the Nebraska Elks Association hosted Brother and Mrs. McDonald for a weekend's activities recently. One of the first events on the agenda was a visit to Nebraska Governor James Exon's office where the GER received the honorary status of admiral in the state's own navy. (From left) SP James Anderson, PGER H. L. Blackledge, Gov. Exon, the GER, Past Grand Trustees Chm. George Klein, and Lincoln Lodge's ER John Zimmer gathered for the occasion.



During the 75th anniversary celebration of Vallejo, Calif., Lodge, silver goblets were presented to the McDonalds on behalf of San Rafael Lodge. ERs Charles Shallenberger (left), Vallejo, and John Kunst (right), San Rafael, stood by as Est. Lect. Kt. Larry Callan poured a toast of Napa Valley wine for the couple.



PGER Raymond Dobson and Mrs. Dobson (seated, right) welcomed GER Willis and Elizabeth McDonald (seated, left) to Minot, N. D., Lodge recently. SP Donald Switzer and Mrs. Switzer (standing, left) and ER Les Maupin and his wife also greeted the couple, who spent a few days in the town before moving on.

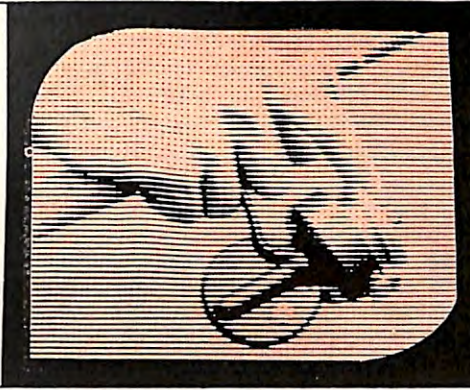


Preparing to cut the cake at Hood River, Ore., Lodge's 50th anniversary celebration were (from left) VP Jack Sweek, SP C. J. Wilkins, Grand Exalted Ruler Willis McDonald, Washington PSP J. Paul Meyer, PGER Frank Hise, ER Dick Bagley, GL Grand Forum Chief Justice Hal Randall, and Washington PSP Frank Garland.



# SPORTS ACTION

by Don Bacue



## THE RUSSIANS ARE COMING!

One thousand fishermen does not seem a lot. I've fought that many and more on any spring day at my favorite trout creek in northwestern Wisconsin.

But getting those same thousand anglers off the water and jammed into an assembly hall in Asbury Park, NJ—now that's a trick!

Yet, that's exactly what happened during a recent turnout supporting the passage of HR-200 and its companion bill in the Senate. HR-200, in case you wonder, is the bill which would extend the present 12-mile U. S. coastal fisheries jurisdiction to 200 miles. The extension is necessary, according to the bill's backers, to prevent foreign countries from stripping U. S. coastal waters of commercial as well as game fish. And they are stripping.

While the United States claims some of the richest fishing grounds of any nation in the world, she is forced to import two-thirds of her fish products, representing a full *one-third* of America's adverse balance of payments. Both commercial and sport fishing would be greatly improved with the enactment of HR-200. It would not affect shipping and navigation, according to backers . . . only *who* fishes within U. S. jurisdiction and *how many* fish they may take.

The sponsor of the Asbury Park rally is a newly formed organization called ALA, the American League of Anglers. On its Board of Directors and Board of Advisors are such notables as Curt Gowdy (Chairman of the Board), an avid sportsman and NBC-TV's best known play-by-play man, Bing Crosby, Hank Aaron, Anita Bryant, Jimmy Dean, Tex Schramm (owner of football's Dallas Cowboys), Sam Snead, Roone Arledge (President of ABC Sports), John Havlicek, Terry Bradshaw, and Andy Devine. All are avid fishermen, all adhere to the ALA's simple goal of preserving and protecting our nation's sportfishing and species through the combined political pressure of more than 60 million American anglers. All, too, endorse the ALA and lend it their support *gratis*. That says something about its immeasurable value to the American sportsman.

Over the years, increasingly large and sophisticated foreign vessels have been indiscriminately exploiting our fishing grounds, according to the ALA and others. One of the keynote speakers at the

Asbury Park rally was Simas Kudirka, the Lithuanian sailor who five years ago failed in his attempt to defect to this country and who ended up in a Soviet prison camp for his efforts. Kudirka said the Soviet Union fishing fleet off the U. S. coastline is engaged in an "irresponsible destruction of marine resources."

Kudirka, a seaman in the Soviet merchant fleet for 20 years, said Soviet trawlers drag the ocean bottom with fine-mesh nets, which are illegal.

In 1970, Kudirka leaped onto a U. S. Coast Guard vessel that had pulled alongside his Soviet ship. The Coast Guard officers returned Kudirka to his captain, and he was sent to a Soviet prison camp, where he remained for three and a half

years before being freed last year.

Kudirka, speaking through an interpreter, told the congregation, "These ships are a part of the Soviet fleet." Although they bear Lithuanian markings, "it's just another mask that the Kremlin wears to fool the world."

Kudirka explained that each ship in the Soviet fleet is under "great pressure" to meet a high quota of fish. That leads to "hauling in everything and anything in its way." He warned that only intense effort in the U. S. can possibly save even *breeding* stocks of this nation's forage, food, and sportfishing species.

The largest foreign fleets competing with U. S. commercial and sports fishermen fly the flags of the Soviet Union, Poland, Japan, East Germany, West Germany, and Cuba (involved primarily in shrimping in the Gulf of Mexico). Other nations involved are Rumania, Bulgaria, France, Italy, Spain, and South Korea.

While most West Coast fishing has been conducted by Pacific Coastline countries (the U. S. S. R., Japan, and South Korea), both Poland and East Germany have found the Pacific waters so profitable as to warrant steaming some of their fleets practically around the world to fish the Pacific Northwest.

While the State Department's treaties have helped in some cases, they are inadequate to cope with the overall situation. Some foreign vessels are permitted operations within 12 miles of shore. Others are granted full privileges. (At the *Continued on page 45*)



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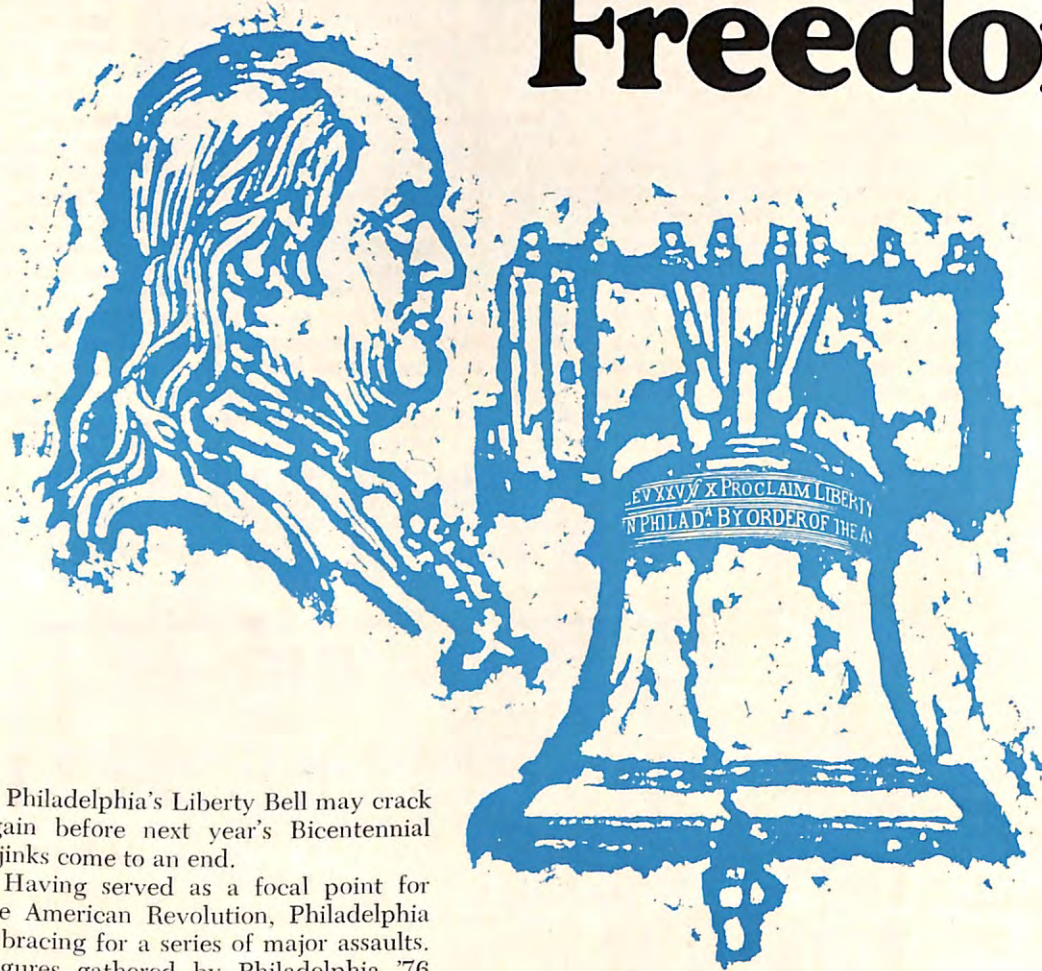
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# Philadelphia Freedom

by Jerry Hulse



□ Philadelphia's Liberty Bell may crack again before next year's Bicentennial hijinks come to an end.

Having served as a focal point for the American Revolution, Philadelphia is bracing for a series of major assaults. Figures gathered by Philadelphia '76 place the number of invaders at somewhere between 10 and 40 million men, women and children. Indeed, they're even expecting a handful of Britishers. Rumors have it that the queen herself is coming. Thus, defending forces are busily preparing for the confrontation. Guides are being recruited. Police patrols are being beefed up.

So far there's just one worry: where to billet all the strangers. There is particular concern over the critical July-August period for which big convention groups have reserved rooms years in advance. Still, as the town that played host to the First and Second Continental Congresses, it intends to carry off a theme which will spotlight living history. Visitors likely will be bumping into Ben Franklin as he snoops around Independence Hall. An

impostor, of course, but a dead ringer, nevertheless, for the real Franklin. If the truth be told, the town will be swarming with impostors. There will be others. John Adams for one. Patrick Henry for another—the same Patrick Henry of “Give me liberty or give me death!” fame.

Besides Franklin, Adams and Henry, the lineup includes a host of other recognizable characters, each doing his bit to point up Philadelphia as the hot spot of the Revolution.

As the Bicentennial kicks into high gear, news of special events will be spread by a town crier dressed in colonial threads. George Washington will speak out against the crown. Joining him will be signers of the Declaration of Independence: Thomas Jefferson, John Hancock, Samuel Adams and

others. Street corners will be mobbed by letter writers and spirited citizens selling rhymes for pennies apiece. Turning back the clock 200 years, Philadelphia will re-enact its role in the American Revolution and later as the nation's first capitol.

The celebration got off to a spirited start several months ago when more than 1 million visitors gathered to kick off the Bicentennial hijinks on Olde City Sunday. The host committee, Philadelphia '76, was dumbfounded. It had expected only half as big a crowd. All this is preliminary stuff. Earlier, Pennsylvania Gov. Milton J. Shapp reconvened the First Continental Congress and Mayor Frank L. Rizzo hosted the governors of the 13 original states. President Ford hurried down from Washington, joining everyone in a toast



to the city and a salute to the Bicentennial.

In Philadelphia, the centerfold for the celebration will be Independence National Historical Park, a tree-lined setting which echoes the words of America's revolutionary heroes. To prepare for the huge crowds, Park Service employees have spent months sprucing up Independence Hall and Carpenters' Hall where the First Continental Congress convened on Sept. 5, 1774. At the same time, the Liberty Bell is being installed in a new home on Independence Mall, a block beyond Independence Hall where millions have viewed it.

Cast in England, the bell cracked the very first time it tolled in America. Later it was melted and recast, only to crack again. The effort was repeated, and the third time was a charm. After this it rang out liberty's message until cracking a final time while tolling the death of Chief Justice John Marshall.

In a visitor center at 3rd and Chestnut Sts., films illustrating the evolution of the 13 colonies will be screened and exhibits will outline old Philadelphia during the 18th century. The last time I stopped by, a hamburger stand occupied the site at 7th and Market Sts. where Thomas Jefferson penned the Declaration of Independence. Now the old home is being restored and history will be served in place of mustard and relish.

Likewise, workmen are rushing the reconstruction of City Tavern, a favorite watering hole of early politicians.

(In the words of John Adams, it was "the most genteel tavern in America.") As the unofficial caucus room of delegates to the First and Second Continental Congresses, dozens of decisions were formulated as the boys belled up to the bar. Once they were even joined by Paul Revere after he'd galloped into town bringing news of new British skirmishes. Constructed originally in 1773, City Tavern will be staffed by waitresses in colonial costume. The fair damsels will deliver food and grog typical of the revolutionary period. One may break bread with the ghosts of early heroes and sip ale, just as Jefferson did, before a roaring fire.

Philadelphia was already gaining stature as a pre-revolutionary center when on May 10, 1775, representatives of the Colonies gathered at Independence Hall for the Second Continental Congress. Tempers flared over British oppression. As a result, the Colonies began preparing for war. Word of the battles of Lexington and Concord inspired a demand for action. A militia regiment was formed. Congress established the Continental Army. George Washington was named the commander of American forces. Then, in 1776, the Second Continental Congress introduced the Declaration of Independence and the fireworks began.

Next year in observance of Philadelphia's role as the seat of revolutionary America, other fireworks are planned. On July 4, Philadelphia anticipates 2 million visitors, among them President Ford. It will be a greater crowd than the city ordinarily gets in an entire

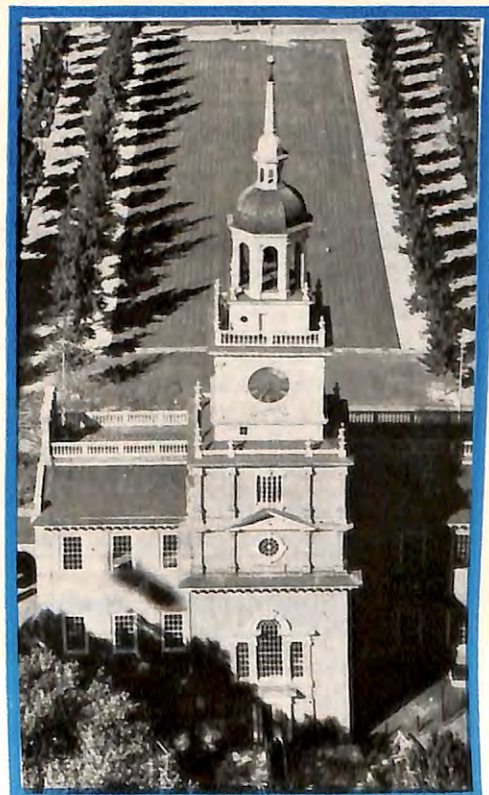
year. Joining in the pomp and pageantry will be marching units from all 50 states and the heavens will light up with one of the nation's biggest fireworks displays.

History on the half shell will be the main course served to those visiting the city of freedom and brotherly love. Founded by William Penn in 1682, Philadelphia saw not only the dawning of liberty and the Constitution proclaimed, but the birth of Grace Kelly—its most famous resident after Benjamin Franklin and the signers of the Declaration of Independence. Freedom will continue to ring out from Independence National Historical Park. History buffs will tramp through its buildings; national park rangers will lead free tours. They will walk in the shade of 13 trees honoring the original 13 states—the trees bathed in the light of lamps burning day and night, one for each signer of the Declaration of Independence. At the same time, crowds will move on to nearby Valley Forge.

With summer, the dogwood and the elms will spread their shade across the hallowed ground at Valley Forge. Later, winter will come again and skies will fill with bitterness, just as they did that fateful time 200 years ago. Valley Forge is a place of death as well as beauty, for here thousands succumbed to the ravages of winter. Eleven thousand weary soldiers made their way into the valley. The skies turned gray and winter went on its rampage. Snows fell and ice formed and death came. One man. Two. Ten. A thousand. Fin-

*(Continued on page 33)*

### **El Perth's Alley (below) and Independence Hall are two of Philadelphia's most popular Bicentennial visitor attractions.**





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# ELKS NATIONAL SERVICE COMMISSION

"So long as there is a disabled veteran in our hospitals, the Benevolent and Protective Order of Elks will never forget him."



Vets Chm. Henry Capucille of Raleigh, N. C., Lodge (left), ER Fred Prescott (center), and State Vets Chm. Wesley Loftis (right) presented the lodge's gift for Durham VA Hospital to Jim Williams (second from left), chief of recreation, and Asst. Hospital Director Bill Bridges. The donation consisted of five television sets, electric razors, numerous toilet articles, and a check for \$100.



At East Orange VA Hospital in New Jersey, over 150 patients have been taking part in a weekly bingo night sponsored by New Milford Lodge. (From left) ladies' Pres. Alice Vetter, Esq. Paul Licata, Trustee Charles Vetter, Edith Licata, Est. Loyal Kt. Vinnie Sapuppo, Vets Chm. Bob Duffus, and Asst. Rec. Director Dan McGrath have been the activity's organizers.



A local tannery in Dover, N. H., contributed a shipment of leather to the Elks National Service Committee of Dover Lodge to be conveyed to the Manchester VA Hospital for use in the therapy program. Vets Chm. Bud Stillwagon (right) thanked Seymour Osman, the company's president, and John Leahy, the tannery's manager, for the goods.



# News of the State Associations



GRAND EXALTED RULER Willis McDonald and his wife Elizabeth were welcomed to the Montana State Elks convention in Miles City July 23-26. Immediate PSP Frank Dorlarque and state association officers, PGER Raymond Dobson, GL Grand Forum Justice Edward Alexander, GL Committeeman John Cunningham, PDD Virgil McKenzie, and ER Fred Gedney greeted the couple. The keys to the city were presented at the opening of the session by Mayor Dean Holmes. Co-chairmen were PSP William Dunn and PER Don Eyre.

A final report on the speech and hearing therapy project, which is being phased out after achieving its goal, was made by Chm. Ted Byers. It was announced that a new project, a program to acquire equipment for small hospitals across the state, was initiated on a one-year trial basis.

Montana's leather hides for veterans program was reportedly successful this year. State Elks National Service Commission members conferred with California-Hawaii Vets Chm. John Jordan who surveyed Montana's veterans programs. Chm. Harold Watling reported that a total of \$21,450 was awarded to students in the Elks National Foundation Most Valuable Student competition. The top winners of \$1,000 each were Elsie Poundstone and Debra Larson. Nine-hundred-dollar winners were Joseph Balyeat, Norman Herem, John Hesla, and Nicholette Schuman.

James Lucas delivered the Memorial Service address, and outgoing State Youth Chm. Robert Greene reported on the progress of the "Hoop Shoot" tournament. Over 700 guests heard GER McDonald speak at the banquet in his honor.

Bozeman is the scheduled site of the next annual convention, and July 14-18 are the dates. A mid-winter meeting is set for Red Lodge January 9-10, and the state Elks bowling tournament is planned for Great Falls in the early spring. The 1975 convention concluded with a parade featuring GER Willis and Elizabeth McDonald riding in a surrey.

Heading the slate of officers for the 1975-1976 year is SP Byron Robb of Livingston Lodge. He is assisted by VPs Frank Dvoracek, Great Falls; Rob-



West Virginia Elks welcomed GER Willis McDonald (second from right) to their recent annual convention in Morgantown. Others attending were (from left) PGER Wade Kepner, DDGER W. C. DeWeese, convention chairman, and Morgantown ER Dave Collins.

ert Greene, Deer Lodge, and Secy.-Treas. Fred Balkovetz, Butte.

THE MAJOR PROJECTS Committee of the Utah Elks Association welcomed to its annual convention Leigh Street, a three-year-old handicapped child from Vernal who was adopted by Vernal Lodge. The little girl, who was born without a spine, can now walk a short distance after undergoing several operations financed by the Elks.

Representatives of the Salt Lake City VA Hospital reported to delegates that, due to the large number of deer hides donated by the Utah Elks, the occupational therapy program is able to continue.

Provo Lodge hosted the convention this past June 12-15. Grand Trustees Chm. Alton Thompson conducted the installation of officers, who included SP Harry Cutshall, Provo; VPs Frank DePaolo, Bountiful; Ralph Bogar, Ogden; Melvin Christensen, Richfield; State Secy. Ronny Cutshall, Provo; State Treas. Harry Ellis Johnson, Ogden, and State Chaplain J. Keith Weight, Provo. Mayor Russell Grange was present to welcome the delegates to the town.

Next year's convention is dated May 21-23 at a location to be announced. The spring meeting and the state ritualistic contest are planned to be held at St. George ("Dixie") Lodge.

JUNE 20-22 were the dates for the annual convention of the Maryland, Delaware, and District of Columbia Elks Association. PGER William Jerneck, tri-state sponsor, was present to congratulate the association's new officers, especially SP Hobart Wright and State Secy. Thompson Kimmel. Approximately 750 persons attended the three-day session held in Salisbury, Md.

MORGANTOWN was the location of the West Virginia Elks Association's annual convention, and August 7-9 were the dates. Attendance was figured at 711 persons. Distinguished guests included GER Willis McDonald and his wife Elizabeth, Elks Director of Public Relations Martin Karant and his wife Charlotte, and PGER Wade Kepner. A report was given on the state major project, two camps for handicapped children.

H. E. Curry of Huntington Lodge began his term as State President. Other officers of the state association who were installed were VPs Paul Duffy, Weirton; Charles Dunnington, Fairmont; Thomas Thornton, Princeton; Secy. Donald Finnegan, Weirton, and Treas. Ralph Adams, Huntington.

The site of the 1976 annual meeting will be Huntington, August 12-14. The West Virginia Elks will meet April 23-25 for their mid-year convention in Williamson.



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Presented a certificate for his recent \$1,000 contribution to the Foundation, Henry Silva (second from right) was congratulated by (from left) Secy. Joe Namnam, Chm. Frenchie Coulombe, and Esq. Gino Walters at Inglewood, Calif., Lodge.



Many wives of Escondido, Calif., Lodge members have recently been joining the National Foundation. (From left) Mrs. Walter Graham, Mrs. Chester Broyles, and Mrs. William Burns accepted certificates acknowledging their contributions from Foundation Chm. Monty Syrig (left) and Co-chm. Harry Cowper. Others who donated were Mrs. Syrig, Mrs. Vern Shoemaker, Mrs. Les Bright, and Mrs. Damen Johnson.



An Elks National Foundation scholarship of \$700 was given to Randall Kerns by Est. Lead. Kt. Edward Dinsmore and ER Charles Allen of Washington, Pa., Lodge.



ally more than 3,000 soldiers lost their lives as the bitter winter of 1777-78 slowly passed.

There was no fighting, no gunfire. The British were waiting beyond Valley Forge. In place of wounds, Washington's army had fallen victim to snow and winter gale. It is difficult to visualize death in such a place of beauty. But death came savagely and Washington spoke of it later, after spring thawed the ground and his army took up the march once more:

"Without arrogance or the smallest deviation from truth, it may be said that no history now extant can furnish an instance of an army's suffering such uncommon hardships as ours has done." He paused, recalling the terrible picture: "To see men without clothes to cover their nakedness, without blankets to lie upon, without shoes for want of which their marches can be traced by the blood from their feet..."

But Valley Forge was to become the turning point in America's fight for freedom. From here an army would emerge which would go against the British with new force. A new nation was to taste of victory. Fittingly, Valley Forge became a shrine to those who died and those who lived to fulfill the promise of such freedom.

Along its paths stand huts of rough-hewn timber and mud, similar to those in which the Revolutionary soldiers spent the dreadful winter. There is the simple colonial house in which Washington lived—the very floors over which he paced. Here is where he spoke with Lafayette . . . Alexander Hamilton . . . and others. At the same time he pleaded with the Continental Congress for food and clothing. In one dispatch he wrote: "I feel super abundantly for the naked, sick and distressed soldiers, and from my soul, pity those miseries which it is neither in my power to relieve or prevent."

Of the more than 3,000 who died, the identity of only one soldier is known. Fearing the reaction of the British should they learn of his army's suffering, Washington ordered that the dead should be buried at night—in unmarked graves. More than 2,000 acres of rolling hills and woods mark the park-like land which is less than an hour by car from Philadelphia. The Bicentennial crowds will discover picnic tables, fireplaces and campgrounds.

From Philadelphia, tours can be booked to Valley Forge and the Washington Memorial Chapel which houses the American commander's tent, telescope, razor and flag. Guns, spades, axes, swords, powder horns, pikes and cannon swabs are displayed in other museums—dramatic evidence of a revolution which brought freedom to the land. ■



**SPECIAL DEPUTY GRAND EXALTED RULER** John P. Carey of Bath, Maine, Lodge died August 16, 1975.

Having held the offices of Exalted Ruler of Bath Lodge in 1931-1932 and District Deputy Grand Exalted Ruler for the West District in 1936-1937, Brother Carey was a member of the GL Americanism Committee in 1965-1966 and the Pardon Commission in 1972-1973. He was named to the post of Grand Esteemed Lecturing Knight in 1973-1974, and at the time of his death, Brother Carey was a Special Deputy Grand Exalted Ruler.

**PAST DISTRICT DEPUTY** Bruce M. Mackey, an honorary life member of Cumberland, Maryland, Lodge, died June 20, 1975.

Brother Mackey had served in the capacity of Exalted Ruler of his lodge, and in 1962-1963 he became District Deputy Grand Exalted Ruler for the West District.

**PAST DISTRICT DEPUTY** Aubrey L. Warren of Clovis, N. M., Lodge died September 2, 1975.

A Past Exalted Ruler of his lodge in 1965-1966, in 1970-1971 Brother Warren was appointed to serve the South District as District Deputy Grand Exalted Ruler.

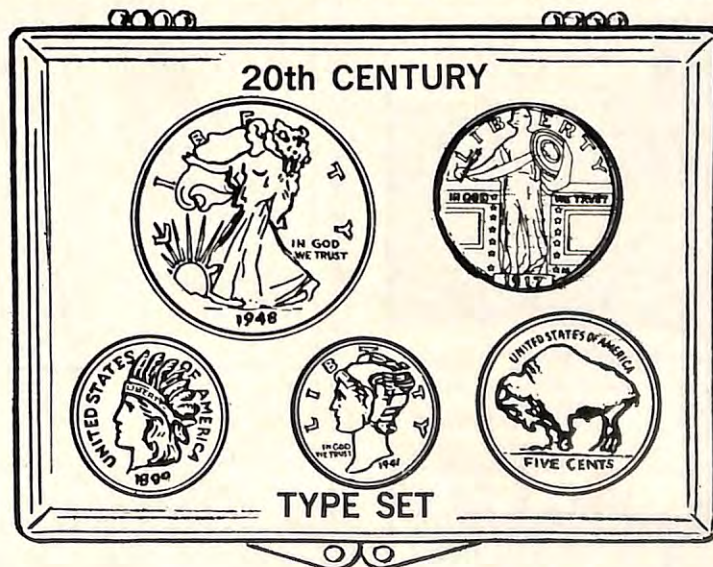
**PAST DISTRICT DEPUTY** George R. Ireland of Vallejo, Calif., Lodge died August 18, 1975.

Having held the office of Exalted Ruler of his lodge in 1943-1944, Brother Ireland became District Deputy Grand Exalted Ruler for the Bay District in 1954-1955.

### Lisbeth Nicholson

We note with regret the death on September 23 of Lisbeth Nicholson, wife of PCGER James R. Nicholson of Springfield, Mass., Lodge. Private funeral services were held in Fort Myers, Florida. Memorial services were held October 21 in Old Lyme, Connecticut. Interment was in Springfield, Massachusetts.

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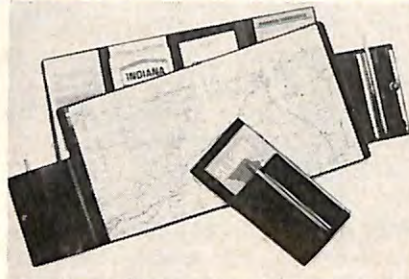


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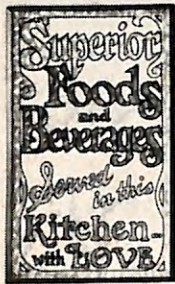
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This is the fountain pen proclaimed by writing purists everywhere. It is traditionally elegant in design and pleasantly smooth in writing. It has a precision filling system and a large capacity visible ink chamber. The ink flow is controlled and unflinching through the 12 kt. gold point. A fine pen made by European craftsmen. Colored black. Available in medium or fine nib (specify) \$9.95. Add \$.50 for postage and handling. Also, 2 bottles of fine writing ink, \$2.50 ppd. in blue, blue-black and black.

Money back guarantee.

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### THE ORIGINAL DECOR CHEST

A chest designed to store all your Christmas decorations safely from one year to the next.

- Hold 92 Ornaments of 3 Different Sizes
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Wt. 5 lbs. — Ships Flat

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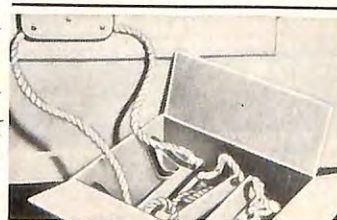
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EAST HADDAM, CONN. 06423 (203) 873-8544



\$7<sup>95</sup> ppd.

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This is the ladder mentioned by fire expert Paul Kearney in "I Smell Smoke." Made of 2050 lb. sturdy marine rope with oak rungs. Steel brackets hold ladder away from wall. Portable, can be stored in closet or under bed. Top loop hooks into cleat under sill. Only 7 1/2 lbs.

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- Metal Chain Ladders—1000 lb. test
- 15 ft. Metal—\$27.95 ppd.
- 25 ft. Metal—\$31.95 ppd.

## HOTCHKISS PRODUCTS

P.O. Box L-500, New Harbor, Maine 04554

## Elks Family Shopper



CHOOSE ELKS INSIGNIA OR MONOGRAM on these lovely smoked crystal double old-fashioned glasses, 4 3/16" high, they make a handsome gift at any time. Include initials for monogrammed set; allow 3 weeks delivery. Elks insignia or Monogrammed set of 8 for only \$13.50 ppd. Recognition Awards, 3773 Lakewood Drive, Yorba Linda, CA. 92686.



PERSONALIZE YOUR STATIONERY with Hand Embosser. It makes expensive-looking, raised-letter impressions of any 3-line name and address on paper & envelopes (no more than 24 characters per line). \$9.95 + 65¢ shpg. Add \$1.00 for four lines. Extra plate, \$7.85 ppd. Deluxe Desk Model, \$11.95 + 75¢ shpg. Postamatic Co., Dept. E-12, Lafayette Hill, Pa. 19444.



RED SUEDE SLIPPERS warm the feet of men and women. The outside leather of these handsome slippers is a supple, full-grain cowhide with suede side out. The lining is thick, soft sheepskin for warmth and comfort. Ladies 5 to 10, \$16.75 ppd. Men's 7 to 13, \$17.25 ppd. No 1/2 sizes. L. L. Bean Inc., 730 Main Street, Freeport, Maine 04032.



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## Elks Family Shopper



**BEAUTIFUL BICENTENNIAL CALENDAR PLATE**, in creamy white porcelain with a 22-Kt. gold-fired rim border, has all the months of 1976 in red and blue. Eagle and flag motif in center. 9½" diameter, with hook for hanging. \$2.99 + 75¢ shpg. Tripod wooden display stand, \$1.49 plus 25¢ shpg. Spencer Gifts, E-16 Spencer Bldg., Atlantic City, N.J. 08411.



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**FISH-MATE 10-in-1 tool** removes hooks, scales, weighs, measures fish. It has 2 screwdrivers, stainless steel knife blade, pliers, line cutter and bottle opener. Comes with portable 8-compartment storage tray for holding hooks, leaders, flies, weights, floats, etc. \$6.99 ppd. J. W. Holst, Inc., Dept. EF-125, 1864 E. US-23, East Tawas, Mich. 48730.

## How to make your garden flourish, with valuable plant food made from your own garden and kitchen wastes.

**THE PLANT FOOD:** compost.  
**THE WASTES:** cut grass, leaves prunings, other garden wastes... even kitchen garbage — just about any "worthless" natural waste material that nature can recycle into rich, productive

soil conditioner and plant food.

**THE METHOD:** the Rotocrop Accelerator — a remarkable new compost bin from England, scientifically designed to simplify and speed up the natural process

that master gardeners have been using for centuries to create gardens that are the envy of the world. Without delay, the crumbly, sweet-smelling compost is yours.



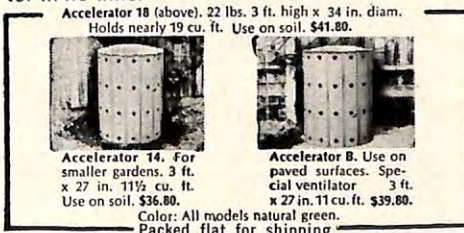
### Drop garden waste in... shovel rich compost out.

Set up the Rotocrop Accelerator in your garden. "Feed" it weekly with garden waste, and you'll have a never ending supply of free compost for a vibrant garden.

**A SENSATION IN ENGLAND.** Compost gardening is practically a way of life in England. English gardeners have acclaimed the Rotocrop Accelerator for its unique efficiency. Decomposition is fast because there are no corners to cool off. And the precisely calibrated air vents let just the right amount of air in without losing heat or moisture.

**RUGGED, CONVENIENT.** Tough PVC construction is long lasting and won't rot. Panels slide up individually or together, so you can shovel out from the bottom. An inflatable cover keeps heat in, rain out. And there are no unpleasant odors to attract bugs.

**UNCONDITIONAL GUARANTEE.** We'll ship in two weeks. If you're not fully satisfied within 14 days, return it and we will send you a refund. The money you save in artificial fertilizers or commercial compost will pay for your Accelerator in no time.



Accelerator 18 (above). 22 lbs. 3 ft. high x 34 in. diam. Holds nearly 19 cu. ft. Use on soil. \$41.00.



Accelerator 14. For smaller gardens. 3 ft. x 27 in. 11½ cu. ft. Use on soil. \$36.00.



Accelerator B. Use on paved surfaces. Special ventilator 3 ft. x 27 in. 11 cu. ft. \$39.00.

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## ROTOCROP

### Accelerator compost bin

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- Gentlemen: Please ship  
 Accelerator 18 at \$41.80  
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and your 18-page booklet on compost gardening. I enclose my check or M.O. for \$\_\_\_\_\_ (add \$3 for freight and handling west of the Mississippi). Residents of Pennsylvania add sales tax.

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Acct. # \_\_\_\_\_

Expiration Date \_\_\_\_\_ Interbank # \_\_\_\_\_  
Located above your name on your M C card

Signature \_\_\_\_\_

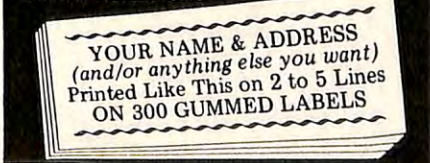
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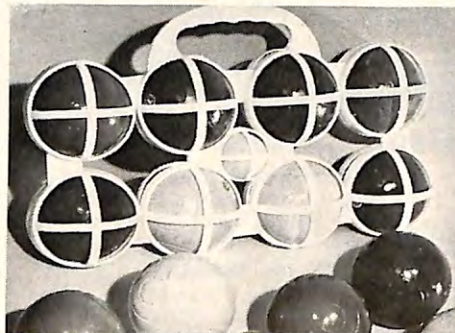
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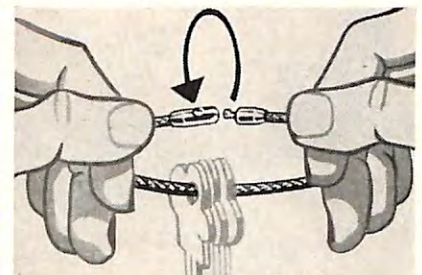
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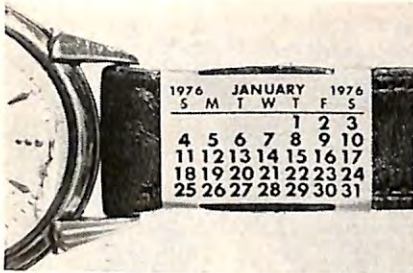
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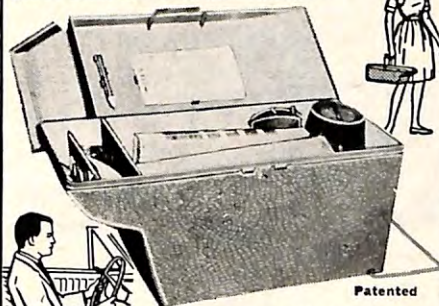
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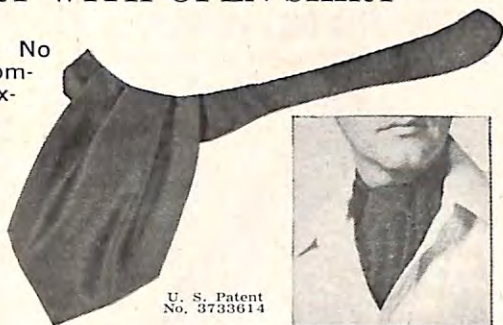
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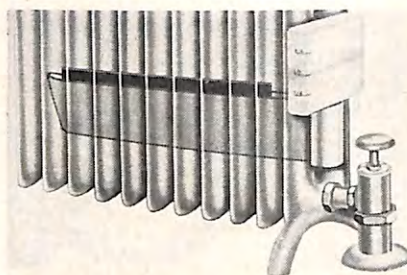
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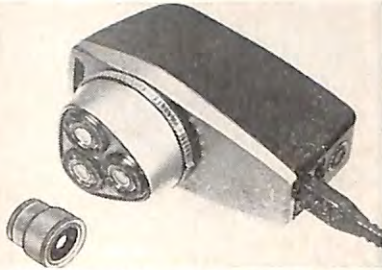
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# Elks Family Shopper



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**ELKS AND LEATHER GET TOGETHER** in this handsome antique-finished Leather Belt hand-stamped with "ELKS." Detachable heavy metal buckle, 1 3/4" wide. Sizes 18 to 46 (even). In light brown, dark brown or black, \$9.98; 2 for \$17.98 ppd. Free leather key/watch fob with each order. Douglas Leather, Dept. EY, 1627 E. Wilshire, Santa Ana, CA. 92707.

## ELEVATED TOILET SEAT GIVES COMFORT FOR ELDERLY OR DISABLED PERSONS



Pain of using toilet is eased with new accessory which raises seat level four inches to height most convenient for physically handicapped. Lightweight (3-lbs.) permits most individuals to handle alone. Won't slip, tapered flange holds securely in toilet bowl. One-piece, non-porous polyethylene, easy to clean with household disinfectant and detergents. Postpaid \$21.95 check or money order. (Washington residents add \$1.16 tax). Satisfaction guaranteed.

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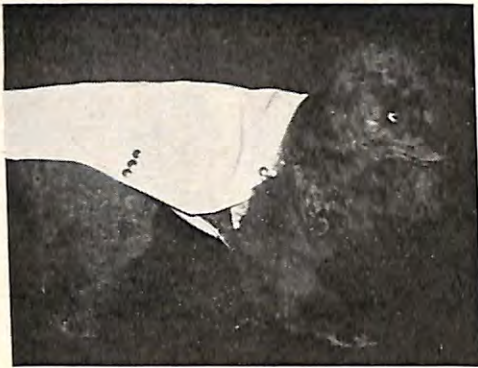
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You can save your pet from tragedy from automobiles at night with a REFLECT-A-COAT. Revolutionary, guaranteed, fail-safe protection. Retro reflective properties give maximum security under all conditions of limited visibility. Water repellant, washable, will not crack or peel. Non-toxic, light and warm. Sizes up to 24" long \$24.50 plus \$1.00 postage and handling. Larger sizes by special order, additional cost. Send the following three measurements with order. Base of neck to base of tail. Girth of chest behind front legs. Girth of stomach in front of hind legs.

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Handsomely crafted in Genuine Glove Leather. Smooth, double seam vamp, adjustable buckle strap. Resilient non-skid composition sole with 1 1/4" heel. Black, White, Bone, Luggage Tan, Chocolate Brown, Navy. Full & half sizes 5-10 Medium widths (A,B,C.)

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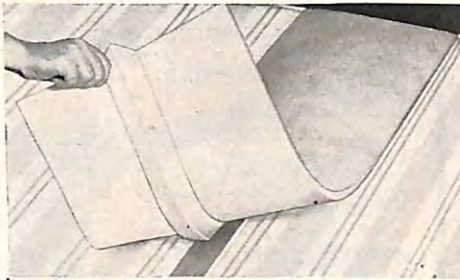
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on a liquid silver necklace. Finest quality. Size as shown. Buy a beautiful memento of your association with the Elks. Order NOW in time for Christmas. Available in 14 1/2" ladies' length and 16 1/2" men's length. Excellent fund raiser. Discounts on 10 or more. \$15 ppd. In Illinois add 5% sales tax.

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Send Check or M.O.

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EARLY BIRD CHRISTMAS SHOPPERS—select your gifts from ELKS FAMILY SHOPPER and sit back relaxed—away from the hustle and bustle of the Christmas crowds. Gifts for everyone on your list start on page 34. Be sure to include mailing address and zip code with your check and order.

Full Size, Fiberglass

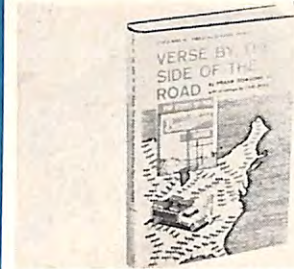
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**FROM \$88.95**

Grow Super vegetables and flowers! Write today for FREE brochure with Budget Plans and all Accessories. MCGREGOR GREENHOUSES, Box 36-12B, Santa Cruz, California 95063. (408) 476-5390.

## Elks Family Shopper



REMEMBER BURMA SHAVE SIGNS and their clever rhymes? Enjoy these amusing, nostalgic verses again in "Verse By The Side of the Road." This story of the Burma Shave sign has a collection of all 600 verses (illustrated). Hardbound and a gift that will be appreciated. **\$6.95 + 50¢ shpg.** Holiday Gifts. Dept. 712-F, Wheat Ridge, Colo. 80033.



BUSHMAN HAT FOR THE SPORTSMAN. This famous Australian bush hat is renowned by sportsmen everywhere. Great-looking of finest pure fur felt with a 3 1/4" brim in Nullarbor Tan. Sizes 6 3/4 to 7 3/4. **\$27.50** with ribbon band. Add **\$8.50** for ridge braid kangaroo band illustrated. Free catalog. Austral Enterprises, Box 70190, Seattle, WA. 98107.



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See Advertisement on Inside Front Cover

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Please send me your free brochure describing Kemper's special Businessowners Policy.

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**We're with you for the long ride.**

E-12

This policy not available in some states.



## Elks Family Shopper



1943 U.S. STEEL CENT SET—only \$5. Emergency coins were minted during World War II to replace needed copper and were used in just one year. Fast becoming a collector's item. Set of 3 from Philadelphia, Denver (D) and San Francisco (S) mints. Housed in plastic case, \$5.00. Centre Coin, Box 1, Dept. 12, Sherman Oaks, CA. 91413.



LEVEL AND INCLINE MEASURING by one person alone is easy with Split Image Transit. Revolutionary instrument indicates level & shows how much correction is needed. Also measures inclines to a fraction of an inch. \$12.95 plus \$1.25 shpg. Leatherette case, \$3.95. J. W. Holst Inc., Dept. ET-125, 1864 E. US-23, East Tawas, Mich. 48730.



MAGNIFICENT AMERICAN EAGLE in solid American Pewter. You'll display this handsomely handcrafted Eagle with pride for it's perfect in every minute detail/and hand-finished by skilled craftsmen. 4 1/2" high with a wing span of 6 1/2". \$25.00 each plus \$1.50 shpg. Ill. add 5% state tax. Order #E-124 from et cetera, Ltd., P.O. Box 1493, Oak Brook, IL. 60521.



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### ADJUSTABLE T.V. POLES

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**\$13.95** Plus \$1.00 postage

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Dept. 712-A  
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### Wrist Radio

ONLY \$9.95

Wrist straps on your arm to accompany you musically wherever you go. This six transistor radio has solid state construction to bring you excellent reception whether out in the garden, biking, hiking or at a football game. Battery included, \$9.95. (Add \$1.00 handling; Calif. res. add 6% tax). Orders shipped airmail same day received. Fully Guaranteed.

H. Teitelbaum, Dept. 1

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### FERRANDIZ FLYING HANGING ANGEL ORNAMENTS

\$5.50 ea. + 50c p & h  
\$30.00 ppd. set of 6

Individually boxed. 6 designs of loveable angels to suspend with the attached gold string. Use on your Christmas tree, Chandelier, etc. A year round decoration. Pixie like qualities that only Ferrandiz can portray. Hand painted in Italy—soft, delicate colors. Made of compressed wood and molded. Mastercharge and BankAmericard accepted. Write for "Platter Chatter" with prices.

### Edd, the florist, inc.

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Here is one of our many fine quality jewelry accessories emblematic of ELKS membership. ELKS everywhere will welcome a gift of this handsome 20K gold plate tie tack in latest design and gold mesh wrap-around cuff links. Enameled emblems combined with bright cut swirl and Florentine styling. Chain and bar clutch on tack. Tie Tack \$3.30. Cuff Links \$8.50. Set \$10.95. All prices F.O.B. Chicago. For a complete selection of up-to-the-minute accessories of superb design and craftsmanship, write for catalog.

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Read the finest print on any map, even in the dark! The giant magnifier enlarges and illuminates by built-in light. Perfect for reading car maps or boating charts. Terrific for stamp and coin collectors, and finding listings in the phone book. Attractive chrome plated handle supplies the power with two C batteries.

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By Mike Senkiw  
When we buy a brand name, most of us like to get the best. Sometimes we can't afford the best. Sometimes we can't afford anything BUT the best.

Zoysia Grass is a good example. You pay a little more for a planting of Zoysia. But once that Zoysia is in the soil, it costs you less and less to have a good lawn. You plant Zoysia only once! Your Zoysia lawn drives out crabgrass and weeds all summer. It stays green and beautiful in blistering heat. It cuts mowing 2/3 . . . it's perfect for summer homes and "problem areas."

There's no need to rip up your old grass. Just plug in my Zoysia and let it spread into turf like a beautiful, thick, pile carpet. Won't heat or winter kill, merely goes off its green color after heavy frosts, regains fresh new beauty every spring, never needs replacement! You own a million dollar lawn for the cost of "peanuts." Every plug fully guaranteed to grow in any soil in your area.

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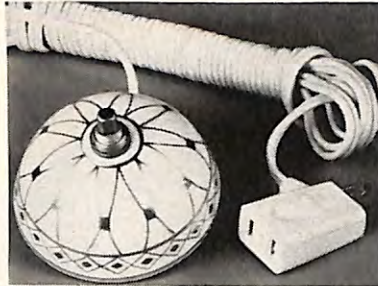
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Like to be thoroughly lazy? With "LAZY BONES" you can turn any appliance on or off without leaving the comfort of your chair or bed. The decorator styled switch is made in an attractive gold Greek key design on white porcelain. The on-off switch is in the center. Plug "LAZY BONES" into an electric outlet, the appliance cord into "LAZY BONES" and you're all set. Use it to operate your T.V., radio, night lite, window fan, coffee percolator or any electrical appliance right from your chair, sofa or bed. Unit has 12 foot cord, U.L. approved. All "LAZY BONES" attractively gift boxed. Price \$8.50 ea. postage paid.

Calif. residents add 6% tax. No C.O.D. please.

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## GREAT GOLF GIFT



Does everything a set will do!

JUST DIAL YOUR  
SHOT - PUTTER -  
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IRONS

One club adjusts for ALL shots. It's so SIMPLE and PRACTICAL - really all you need to play your best game - THE EASY WAY - without excess baggage! America's leading All-In-One golf club for over 25 years - a real quality product. Money back guarantee if not pleased. Regularly \$44.90, Special Christmas Gift price \$35.95; two for \$67.95 postpaid. Specify right or left handed, and your height for proper length club.

### INTERNATIONAL GOLF PRODUCTS

1859 CAMPEAU STREET, SOUTH BEND, IND. 46617

# PSORIASIS TREATMENT SUIT



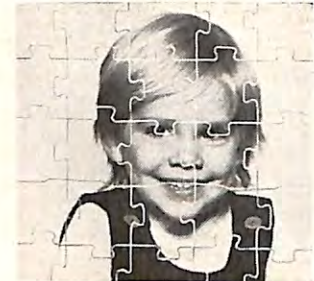
## ELIMINATES WRAPPING IN PLASTIC

Lightweight, non-toxic Vinyl two-piece suit. Elastic at all openings seals in body heat to make medication penetrate deeper. Eliminates wrapping in plastic . . . Eliminates staining clothes and sheets. Used at Duke University Hospital, many others. Washable. Lasts for months. At Your Druggist Or Order Direct. Specify man or woman, give height and waist size. \$5.95 plus .75¢ postage . . . Slim-Ez Suit Co. 157 6th Ave. N.E., Dept. EL, St. Petersburg, Fla. 33701. Dealers Invited

## Elks Family Shopper



**SUPER-POWERED AUTO VACUUM CLEANER** removes dirt, dust, ashes and crumbs from upholstery, floor, ash trays. Just plug it in your cigarette lighter. Has extra strong suction to get dirt out of crevices. With brush, nozzle, 15-ft. cord, removable bag, 11 3/4" x 4 1/2" to fit in glove compartment, \$11.98 + 75¢ shpg. Holiday Gifts, Dept. 712-J, Wheat Ridge, CO. 80033.



**LIVING JIGSAW PUZZLE.** Your favorite photo is made into an 8"x10" jigsaw puzzle. What fun for youngsters (and adults) to assemble pictures of loved ones, friends, pets. Send any print or negative (to be returned unharmed.) Hand-oil colored puzzle, \$2.98. Black & White, \$1.98 Ppd. Order from American Studios, Dept. E-12, LaCrosse, Wisc. 54601.



**BEAUTIFUL HAND-PAINTED COM-MODE SEATS** are delightful. Baked enamel design, guaranteed not to chip, peel. Available in standard and elongated sizes on seats of white, harvest gold, yellow, lt. pink, lt. blue, avocado and tan. \$16.50 plus \$2.00 shpg. Armchair Trader, Dept. EM, P.O. Box 11, 50 Yokley Rd., Lynnville, Tenn. 38472.

See Advertisement on Inside Back Cover

**ELECTRONICS INTERNATIONAL**  
210 SOUTH DESPLAINES STREET  
CHICAGO, ILLINOIS 60606 Dept. ROB-5

Gentlemen: Please rush on money-back guarantee:

10 BAND WORLD WIDE RADIO. I enclose \$39.95 POSTPAID.

Send C.O.D. I enclose \$2.00 deposit.

NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

(Ill. residents add 5% sales tax)



# You And Retirement (Continued from page 12)

ing an IRA because, in addition to all its advantages, there are certain limitations. Your money, for one thing, will be locked up; a creditor can't get his hands on it, but neither can you, not without penalty. Since the law was enacted to help retirement planning, the IRS does not look kindly on attempts to withdraw money before retirement. There are severe interest penalties if money is withdrawn, unless you become disabled, before age 59½. The funds may not be borrowed or used as security for a loan. You may not make contributions after age 70½, and you must begin withdrawing funds in that year, whether or not you are still working.

On the plus side again, you can make contributions to your IRA weekly, monthly, quarterly, as you have some spare cash, or in one lump sum at the end of the year; the only restriction is that you may not exceed the maximum annual contribution. And, for that matter, you are not obligated to contribute the same amount each year, or to make any deposits at all. If you leave a job that provided pension benefits, you may take the lump sum payment from the pension and put all of it, money that ordinarily would be currently taxable, into an individual retirement program. And, if you change your mind about the best kind of investment, you may transfer funds from one individual program to another without penalty.

Keogh Plan eligibility for the self-employed remains unchanged with the new legislation—any self-employed individual who is not incorporated—but the 1974 liberalization makes the Plan much more attractive. Where the previous maximum annual contribution was \$2,500, the new legislation sets the maximum as \$7,500 or 15% of income, whichever is less. You can, of course, choose to contribute less than the allowed maximum. If you have any employees, however, you must include them in your plan once they have worked for you for three years.

If you are covered under a pension plan at work but moonlight on your own, you can start a Keogh Plan based on income from the second job.

Keogh and IRA tax benefits are the same. Funding methods are the same too, with the practical, if temporary, advantage that, since Keogh has been around longer, more financial institutions are ready to handle your request; they have the necessary forms and have already secured IRS approval for a master plan.

In addition, a bank can act as IRS-approved trustee for your Keogh account and, if you so direct, invest the funds in any combination of investments. One such split funding arrangement, for instance, might put part of your money in an annuity policy with the rest in a mutual fund. Another might divide the money between stocks and bonds. Or you can keep the money in the bank under an approved plan; some time deposit accounts are currently paying over

8% for a guaranteed period of six to seven years.

Should you still be earning substantial amounts in your seventies, when funds must be withdrawn, you can minimize the tax bite by electing disbursement over a period of years, either in

# SportsAction (Continued from page 27)

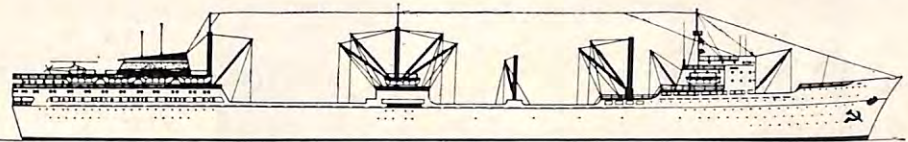
height of last winter's fuel crisis, Polish fishing vessels were being refueled each day in Port Newark, NJ.) Russell Cookingham, director of the Department of Fish, Game, and Shellfisheries of the NJ Department of Environmental Protection, recently revealed statistics showing how valuable its fisheries are to New Jersey . . . and how they've declined with the invasion of the foreign fishing fleets.

cash payments or in the form of an annuity. That decision can be made when the time is at hand.

Whether you are eligible for a Keogh Plan or an Individual Retirement Account you would be wise to start a personal retirement fund. Once started it's a form of forced saving, with unsurpassed tax advantages. ■

Why America suffers in her balance of trade. Why our gamefish suffer in numbers. Why the American sportsman suffers most of all.

It is estimated there are more than 65 million fishermen in America. For more information about what the ALA can do for them, letters should be addressed to The American League of Anglers, 810 18th St. N. W., Washington, DC 20006.



Vessel type: Soviet Factory Ship Number in crew: 510

Length overall: 715'. No fishing gear, but stern chute to haul whales aboard. World's largest whaling ship. Will carry 18,000 tons of whale oil, 1,800 tons of frozen whale meat. Can handle 65 whales per day.

And yet Congress drags its feet. Even if HR-200 receives Congressional clearance, it's thought that the President will veto the bill. The ALA would like to know why . . . why you and I—tax-paying Americans—are suffering at the supermarket.

And, if you agree that the U. S. needs a 200-mile fishing jurisdiction, it might not be such a bad idea to write your Congressman about our shrinking natural resources. While there are still some resources left. ■

## STATEMENT OF OWNERSHIP, MANAGEMENT AND CIRCULATION

(Act of August 12, 1970: Section 3685, Title 39, United States Code)

1. Title of Publication: THE ELKS MAGAZINE.
2. Date of filing: September, 1975.
3. Frequency of issue: Monthly.
- 3A. Annual Subscription Price—Elks \$1.25; Non-Elks \$2.50.
4. Location of known office of publication: 425 W. Diversey Parkway, Chicago, Cook, Illinois 60614.
5. Location of the headquarters or general business offices of the publishers, 425 W. Diversey Parkway, Chicago, Cook, Illinois 60614.
6. Names and addresses of publisher, editor, and managing editor:  
 Publisher (Name and address) National Memorial & Publication Commission—B.P.O. Elks of U.S.A., 425 W. Diversey Parkway, Chicago, Illinois 60614.  
 General Manager: John R. Ryan, 425 W. Diversey Parkway, Chicago, Illinois 60614.
7. Owner (If owned by a corporation, its name and address must be stated and also immediately thereunder the names and addresses of stockholders owning or holding 1 percent or more of total amount of stock. If not owned by a corporation, the names and addresses of the individual owners must be given. If owned by a partnership or other unincorporated firm, its name and address, as well as that of each individual must be given.)
8. Known bondholders, mortgagees, and other security holders owning or holding 1 percent or more of total amount of bonds, mortgages or other securities (If there are none, so state): None.
9. For optional completion by publishers mailing at the regular rates (Section 132.121, Postal Service Manual)  
 39 U. S. C. 3626 provides in pertinent part: "No person who would have been entitled to mail matter under former section 4359 of this title shall mail such matter at the rates provided under this subsection unless he files annually with the Postal Service a written request for permission to mail matter at such rates."  
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	Average No. Copies Each Issue During Preceding 12 Months	Actual Number of Copies of Single Issue Published Nearest to Filing Date
11. EXTENT AND NATURE OF CIRCULATION		
A. Total No. Copies Printed (Net Press Run) . . . . .	1,635,929	1,645,602
B. Paid Circulation		
1. Sales Through Dealers and Carriers, Street Vendors and Counter Sales . . . . .	—0—	—0—
2. Mail Subscriptions . . . . .	1,628,777	1,636,778
C. Total Paid Circulation . . . . .	1,628,777	1,636,778
D. Free Distribution by Mail, Carrier or Other Means Samples, Complimentary, and other Free Copies . . . . .	2,430	3,584
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I certify that the statements made by me above are correct and complete.		
John R. Ryan, Publisher/General Manager		



# NEWS OF THE LODGES

(Continued from page 22)



**A RECENT INITIATION** at Huntington Beach, Calif., Lodge was a very special event for ER James Hernandez (center), who conducted the ceremony. Included in the class of candidates were Brother Hernandez's two sons Jim Jr. (left) and Gary.

**RECOGNITION** was recently accorded to Taft, Calif., Lodge for its outstanding contribution to the California-Hawaii major project. Offering their congratulations to Taft ER Dick Robinson (center) were (from left) VP Norm Ferriera, SP Jim Spence, PGER Gerald Strohm, and State Piggy Bank Chm. Paul Adams.



**FIVE AWARDS** in four categories were taken by Phoenix, Ariz., Lodge in Grand Lodge and statewide competition. Gathered to announce the good news were (from left) Est. Lect. Kt. Robert Markwood holding the first-place Youth Week award, Est. Lead. Kt. Robert Franklin with the first-place Flag Day award, ER Glenn Ferguson displaying the plaque for best youth activities in the state, Americanism Chm. Richard Rohrbacher with the first-place Americanism Brochure award, and Est. Loyal Kt. Fred LaWell exhibiting the third-place plaque for youth activities.



**SIERRA VISTA, Arizona,** Lodge was the first recipient of the newly established Kenneth Graham Memorial Award, named in honor of the late state Americanism chairman, which is to be presented each year to an Arizona lodge with an outstanding Americanism program. (From left) Brother Graham's son Don and Mrs. Graham observed as ER Alan Van-Brocklen accepted the plaque from State Americanism Secy. Bill Delheimer, PDD Bill Nevelle, and State Chm. Clair Culver.



**STATE AND NATIONAL HONORS** were taken by Sunland-Tujunga, Calif., Lodge in the Veterans Remembrance Contest. On behalf of the lodge, Vets Chm. Albert Gilbert (center) accepted the national trophy from Brother Ray Watts (left) and the state award from California-Hawaii Vets Chm. John Jordan.





**CITY OFFICIALS** joined with Hemet, Calif., Elks for the unveiling of the Bicentennial flag at the lodge. Participating in the ceremony were (from left) Trustee Henry Zinnecker, Vice Mayor Ken Nishino, Richard Hostetler, Brother S. P. Rustenhoven, the charter member who donated the flag to the lodge, Secy. Tom Spencer, ER Henry Burks, Mayor Eugene White, and Ross Nammar, city manager.



**FRIENDS AND RELATIVES** gathered recently at Salida, Colo., Lodge to help life member Laurence Konzen celebrate his 95th birthday. Brother Konzen, a 72-year member of the order, posed beneath the heads of two elk whose antlers are inseparably entangled, the gift of the Colorado Game and Fish Department to the lodge.



**PAYING CALLS** on the sick and injured is the special project of Brother E. H. Sinclair, visitation chairman of Oxnard, Calif., Lodge. Shown chatting with a crippled youngster, Brother Sinclair is known throughout California as an Elk with a big heart.

**ON HIS OFFICIAL VISIT** to Escondido, Calif., Lodge VP Leo Kreinbihl had the opportunity to hear the reports of the lodge's committee chairmen. Examining the publicity scrapbook were (seated) ER Charles Weidman, Brother Kreinbihl, Est. Lect. Kt. Charles Lab, and (standing) Publicity Co-chn. John Daly and Leon Webb.



**ELKS** from Palm Springs and Indio, Calif., Lodges were privileged to present the Robe of Distinction to a new judge, Indio attorney John Carrol (right). After the swearing-in ceremony, Palm Springs ER Francis McKeough assisted Judge Carrol in trying on his new robe.





# did you know..



It seems apparent that the Order of Elks' activities during the two great World Wars spurred membership tremendously as soon as the so'diers returned home. The record membership jump in one year came during 1920-21 as the increase amounted to 121,983. Running a close second was the preceding year (1919-20) when the increase came to 118,156

Following World War Two, membership increased by 86,769 in 1945-46, followed by a jump of 84,932 in 1946-47.

☆☆☆

When the Order heard that there was a shortage of stationery during the Korean War, they immediately sent a quarter of a million letter-heads and envelopes to our armed forces. Each bore a small Elks emblem as a reminder of the concern of the Order of Elks for our servicemen.

☆☆☆

The honor of becoming the one-millionth member of the Order went to Brother Raymond Cole of Bay City, Michigan, Lodge No. 89. The event was feted at a banquet at New York Lodge No. 1, birthplace of the Order, and Brother Cole was presented with a watch to mark the important milestone.

☆☆☆

When the disastrous earthquake and resulting fire struck San Francisco in 1906, the Order of Elks responded quickly. Within 12 hours of the quake, the Elks of nearby Oakland had equipped a tent city and wagons carrying provisions were the first to enter the stricken city. A total of over \$109,000 in cash was contributed toward a relief fund.

☆☆☆

From 1913 to 1918, the Order was actively participating in the Big Brother movement. It was reported at the 1918 Grand Lodge convention that 1,152 lodges with a combined membership of 425,000 were taking part. The Big Brother Committee was merged into the Social and Community Welfare Committee in 1919.

☆☆☆

Talk of a new National Headquarters and Memorial Building began in 1920. A committee was appointed to go ahead with plans and property acquisition in 1921, and in 1922 the committee selected the design of architect Egerton Swartwout of New York from 7 entries in a competition.

## WELCOME HOME!



In front of the Elks National Home in Bedford, VA, stands a life-size statue of an elk, which has special significance for the residents of the Home. Brother Davis H. Goodman writes what he would like to see inscribed on the statue:

"Come to me, Brother. Come if you have successfully battled the ocean of world turmoil, or if seas of evil fortune have overwhelmed you. Come if you are tired and weary, strong or weak, alone without family or seeking escape from an unfriendly world. Come and live among your friends and brothers. Here you will find a safe harbor where you will have security and peace for the rest of your days, brotherly love, the welcoming handshake that comes from the heart. Here, above all, whatever has been your station in life, you can walk among your fellow men with the dignity that is the birthright of every human being."

The inspirational material written by those who live at the Home naturally reflects the spirit of the residence—warm and human. The old timers are glad to be there with each other in peaceful compatibility.

Christmas 1975 will be another occasion for happiness as well as a reminder of the passing of time. The holiday display of lights decorating the building is indeed a joy to behold. Burning last year for 12 nights and a total of 54 hours, the spectacular attraction attracted an estimated 19,000 visiting cars.

This year, we at the Elks Magazine join with the B.P.O.E. in expressing our wish for peace and Christmas cheer to all the residents of the Elks National Home. May their days of retirement be merry and bright!

### THE MAN IN THE GLASS

When you get what you want in your struggle for gain  
And the world makes you king for a day  
Just go to the mirror and look at yourself  
And see what that man has to say.

It isn't your father or mother or wife  
Whose judgment upon you must pass  
The one whose verdict counts most in your life  
Is the one staring back in the glass.

He's the one you must satisfy beyond all the rest  
For he's with you right up to the end  
And you have passed your most difficult test  
If the man in the glass is your friend.

You may be one who got a good break  
Then think you're a wonderful guy  
But the man in the glass says you're only a fake  
If you can't look him straight in the eye.

You may fool the whole world down the  
pathway of years  
And get pats on the back as you pass  
But your final reward will be heartaches and tears  
If you've cheated the Man in the Glass.

Le Roy Grandey  
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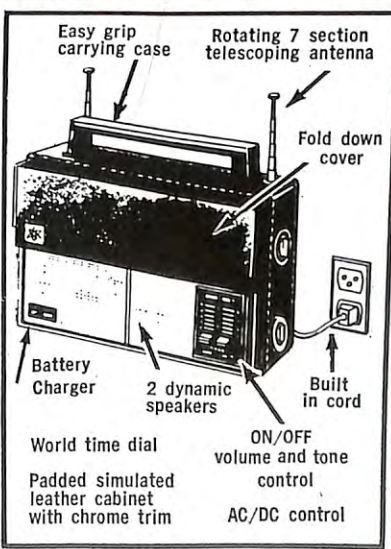


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