

A photograph of the Statue of Liberty at night, illuminated with a blue light. The torch is lit, and the crown's spikes are also lit. The statue is the central focus of the cover.

LIBERTY

NEEDS OUR HELP

the
ELKS
magazine

December 1983/January 1984

in this issue:
All American Lodge Profile

Sale!

WE CANNOT HOLD THIS PRICE MUCH LONGER!

Due to the soaring cost of GENUINE LEATHER, we cannot hold this price much longer. Order now!

The World's Most Comfortable Shoe!

The Famous
CosmoPedic™

Don't Pay \$50

Don't Pay \$25

Here Only

\$14.88



Tan Smooth Leather

Genuine Leather Smooth or Sueded

NOW! BLISSFUL COMFORT MORNING TO NIGHT! The closest thing to going barefoot! Handsomely-styled CosmoPedic shoes are the ultimate in comfort... and quality-crafted with features you'd expect to find in a \$50 or \$25 shoe! Luxurious genuine leather uppers in deer-tanned smooth or sueded leather are incredibly soft, yet amazingly shape-holding. The unique CosmoPedic arch support assures comfort thru long hours of standing or walking. A stitched collar prevents annoying chafing around the ankles. And for that walking-on-air feeling... comfort insoles and crepe soles pamper your feet from heel to toe! In Tan or Black smooth leather. Brown or Sand sueded leather... just \$14.88.

for Men and Women

MEN'S SIZES

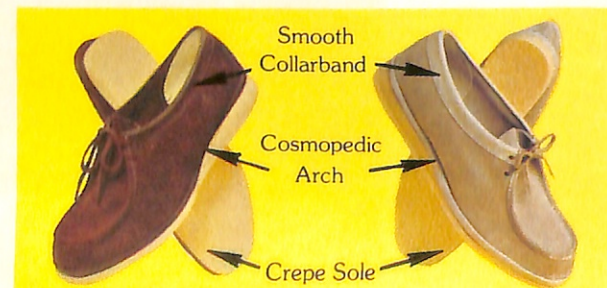
6½, 7, 7½, 8, 8½, 9, 9½, 10, 10½, 11, 11½, 12, also 13.
WIDTHS: C, D, fits medium width.
E, EE, EEE fits wide width.

WOMEN'S SIZES

5, 5½, 6, 6½, 7, 7½, 8, 8½, 9, 9½, 10, also 11.
WIDTHS: B, C, D fits medium width.
E, EE, EEE fits wide width.

FAMOUS 14 DAY COSMOPEDIC GUARANTEE

If these CosmoPedic shoes are not the most comfortable, the finest quality pair of shoes you've ever owned, simply return them within 14 days for a full refund of purchase price (except postage & handling), no questions asked. Now that's a guarantee in writing.



Brown Sueded Leather

Sand Sueded Leather

OLD VILLAGE SHOP
Hanover, PA 17333

SATISFACTION GUARANTEED! MAIL TODAY!
OLD VILLAGE SHOP, Dept. VM-4156, Bldg. #9, Hanover, PA 17333

Sure, I'll try the world's most comfortable shoes. Please send me:

MEN'S SHOE _____ prs. Men's Tan Leather (M242578B) Size _____ Width _____
 _____ prs. Men's Black Leather (M236802B) Size _____ Width _____
 _____ prs. Men's Brown Sueded (M242586B) Size _____ Width _____
 _____ prs. Men's Sand Sueded Leather (M233361B) Size _____ Width _____

WOMEN'S SHOE _____ prs. Women's Tan Leather (M203562B) Size _____ Width _____
 _____ prs. Women's Black Leather (M203687B) Size _____ Width _____
 _____ prs. Women's White Leather (M223693B) Size _____ Width _____
 _____ prs. Women's Brown Sueded (M223784B) Size _____ Width _____

for just \$14.88 pr., plus \$2.90 per pr. postage and handling.
 SAVE MORE! Order TWO pair for just \$28.99 plus \$5.00 postage and handling.

CHARGE American Express MasterCard (Please add \$2.00 for wide width.)
 IT: VISA Diners' Club

Enclosed is \$ _____ Acc't # _____ Date Exp. _____

PRINT NAME _____
 ADDRESS _____
 CITY _____ STATE _____ ZIP _____

Check here and send 50¢ for a year's subscription to our full-color catalog of fine gifts (Z389965X). Our policy is to process all orders promptly. Credit card orders are processed upon credit approval. Delays notified promptly. Shipment guaranteed within 60 days.

© H.H.I. Inc., 1983



Invest In Comfort!

Exciting New Bed Adjusts to Any Position!

Perfect for Watching TV, Reading, Eating, Sleeping!

You can enjoy deep, restful, refreshing sleep every night... and you can

Relieve Simple Tension
The marvelous, full body massage cotton helps relieve simple everyday

Exciting New Bed Adjusts To Any Position



FREE BOOKLET

Please send me your free, full-color booklet on a whole new way to sleep. No cost, no obligation, of course.

- Amazing Comfort
- Totally Adjustable
- Soothing Heat
- Invigorating Massage
- Restful, Refreshing Sleep

My Phone Number Is: (_____) _____

Print Name: _____

Address: _____

City/State/Zip: _____
 N1001



MAIL CARD TODAY
for Free Booklet
AUTOMATIC ADJUSTABLE BED
1000 Manchester Rd., Bensalem, PA 19020

© DBA '82



FREE Booklet

Mail your reply card today for your FREE Booklet (If card is missing use coupon below.) There's no cost or obligation. Or call Toll Free 1-800-228-3770 (in Nebraska 1-800-642-8788).

Address _____
 City/State/Zip _____
 Phone _____

A MESSAGE FROM
THE GRAND EXALTED RULER



SPREAD THE GOOD NEWS

One of the changes that has occurred in recent years is that we, as Elks, see a need to inform the public that we truly are an organization that contributes to the well-being of our communities. We call this public relations and publicity. Of course, the starting point is to be sure that our own members and their families are informed. We call this indoctrination, correspondence and communication.

In dealing with the media, I find that they are receptive to good news and proper presentation. I have had many pleasant interviews with the press and on television. Our message is getting across and our good deeds are becoming known to the general public and to our Elk families alike.

The First Amendment guarantees Americans the right of free speech and we are blessed with a press that not only relays the news to us but, in addition, has the right to express an opinion. There have been attempts to muzzle the press and the broadcast media. We do not condone censorship, but we must beware of the type of person who uses the press for sinister motives, such as those who would subvert our way of life and substitute a totalitarian form of rule for our constitutional institutions.

I encourage each of you to support a free press. Get to know the media people in your area. They are doing a great job in keeping America free and we should be anxious to cooperate with them.

Sincerely & fraternally,

A handwritten signature in cursive script that reads "Kenneth V. Cantoli".

Kenneth V. Cantoli
Grand Exalted Ruler

Fabulous Value!

SAVE OVER \$7.00
Thousands of Sets Sold for \$20.

\$12.88 Complete 20 Piece Set
only



Lush, Lovely,
Flower-Splashed!
"Daisy Delight"

*Soft, Absorbent,
Luxurious—*

A Complete Bath Ensemble
for the Whole Family!

20-Piece Decorator Bath Set

only **\$12.88** Complete 20 Piece Set

3 BEAUTIFUL COLORS



Your Choice of GOLD, BLUE, PINK

Daisy-Dazzled Prints, Garden-Bright Solids!

You Get All This—

- 2 Print Bath Towels (22x42")
- 2 Solid Bath Towels (22x42")
- 2 Print Hand Towels (15x25")
- 2 Solid Hand Towels (15x25")
- 4 Print Fingertips (11x18")
- 4 Print Wash Cloths (12x12")
- 4 Solid Wash Cloths (12x12")

Soft, thirsty, flower-garden fresh, Now your bathroom will look like sunny summertime every day of the year. Luxury Bath Set features crispy whites strewn with daisies . . . *plus* (how beautiful!) color-coordinated solids. A

truly elegant decorator ensemble—20 lush, lovely pieces in all. Wonderfully soft, soothing, absorbent—just the kind of bath towels to wrap yourself in when you step out of the tub. All top quality 100% cotton—washable, durable, carefree. Fabulous gift idea!

Z407452—20 Pc. Towel Set, \$12.88

FULLY GUARANTEED!

If you don't love them—Send them back! You must be completely pleased in every way with your "Daisy Delight" 20-Pc. Bath Set. If not, simply return for prompt, full refund of purchase price (except postage and handling). Our policy is to process all orders promptly. Credit card orders are processed upon credit approval. Delays notified promptly. Shipment guaranteed within 60 days.

Old Village Shop Hanover, PA 17333 Serving Satisfied Customers Since 1934

•SATISFACTION GUARANTEED—ORDER NOW!

OLD VILLAGE SHOP, Dept. VZ-8646
Bldg. #9, Hanover, PA 17333

Yes! Please rush _____ "Daisy Delight" 20-Pc. Decorator Bath Ensemble(s) (Z407452B) as indicated below, on Full Money Back Guarantee.

COLOR CHOICE:

- Gold ___ Qty. Blue ___ Qty. Pink ___ Qty.
 One Bath Ensemble for only \$12.88 plus \$4.45 heavyweight postage and handling.
 SAVE! TWO Bath Sets—40 pieces in all—for only \$24.88 plus \$6.45 heavyweight post. & hdlg.

Enclosed is \$ _____ (PA residents add sales tax)

CHARGE IT: American Express Diners Club
 VISA MasterCard

Acct. No. _____

Exp. Date _____

PRINT NAME _____

ADDRESS _____

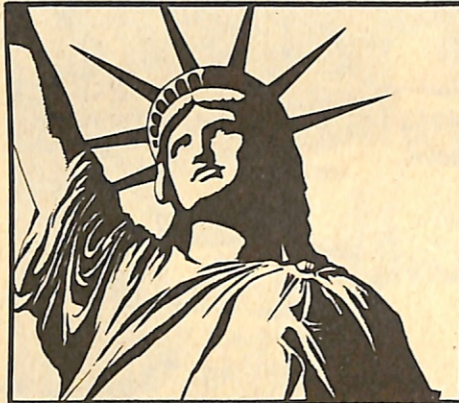
CITY _____

STATE _____ ZIP _____

© H.H.I. Inc., 1983

10 Liberty Needs Our Help

After a century of punishment by pollution and the elements, this proud symbol of our freedom needs the help of each and every Elk!
Staff Report



20 Inside the All American Lodge

A close-up look inside Elkdom's first annual "All American Lodge" contest winner: Clawson/Troy, MI.
Staff Report

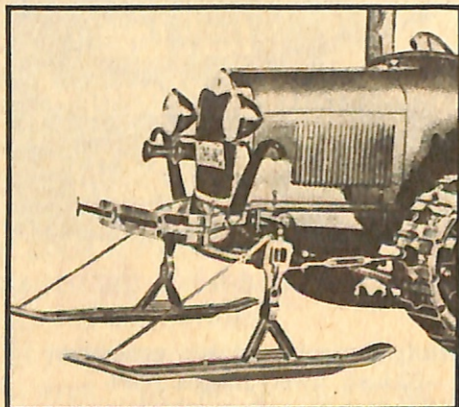


26 The Emphasis is Awareness...

Details of the Grand Lodge Drug Awareness Program.
Staff Report

32 The First Snowmobile

Would you believe a Model-T on Skis???
A. Stanley Kramer

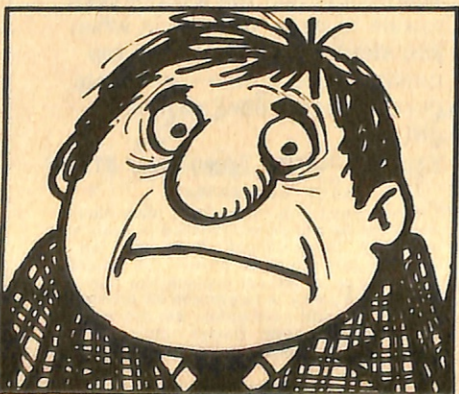


40 The Games Grandpa Played

A sensitive look at the past's pastimes.
Robert E. Reynolds

46 But Officer...

A compendium of wacky excuses that some drivers use to escape a ticket.
Robert L. Snow



Departments

- 2 Message
- 8 It's Your Business: Deregulatory Problems
- 12 News of the Lodges
- 16 Letters
- 18 You and Retirement: Writing Wrongs
- 24 Travel: Puerto Vallarta on Peanuts
- 28 On Tour with Kenneth V. Cantoli
- 30 Elks Christmas Charities
- 34 Elks National Service Commission
- 36 1984 Hoop Shoot Schedule
- 38 News of the State Associations
- 42 Elks National Foundation/ Joy of Giving
- 45 Did You Know?
- 50 Elks Family Shopper

Cover: The Statue of Liberty, photo courtesy of Carl Byoir & Associates

VOL. 62, NO. 6/DEC./JAN. 1984
National publication of the Benevolent and Protective Order of Elks of the United States of America. Published under the direction of the Grand Lodge by The National Memorial and Publication Commission.

The Elks National Memorial and Publication Commission
RAYMOND C. DOBSON/Chairman
R. LEONARD BUSH/Vice-Chairman
EDWARD W. McCABE/Secretary
GEORGE B. KLEIN/Treasurer
H. FOSTER SEARS/Asst. Secretary and Asst. Treasurer
WADE H. KEPNER/Chairman Emeritus

Staff
JOHN R. RYAN
Publisher/General Manager
HERBERT H. GATES
Managing Editor
CHARLES T. COFFIN
Associate Editor
SHIRLEY STERLING
Advertising Manager
MALCOLM B. CROFFORD
Circulation Manager
EDITORIAL OFFICES, 425 W. Diversey Pkwy., Chicago, IL 60614

ADVERTISING OFFICE
Direct all advertising inquiries to:
Advertising Department
The Elks Magazine
425 W. Diversey Parkway
Chicago, IL 60614
(312) 528-4500



THE ELKS MAGAZINE, Vol. 62, No. 6, Dec./Jan. 1984 (ISSN 0013-6263). Published monthly, except bi-monthly July/August and December/January, at 425 W. Diversey Pkwy., Chicago, IL 60614 by the Benevolent and Protective Order of Elks of the United States of America. Single copy price is 25 cents. Subscription price in the United States and its Possessions, for Elks, \$1.25 a year, for non-Elks, \$2.50 a year. Subscriptions are payable in advance. Manuscripts must be typewritten and accompanied by sufficient postage for their return via first class mail. They will be handled with care but this magazine assumes no responsibility for their safety.

The word, Elks, is a registered trademark of The Benevolent and Protective Order of Elks of the United States of America.

Copyright, 1983, by the Benevolent and Protective Order of Elks of the United States of America.

Moving?
THE ELKS MAGAZINE, Circulation Dept., 425 Diversey Parkway, Chicago, IL 60614. Members: Change of address should be made through your lodge secretary. Give him advance notice of at least 60 days. Remember that the day you write, your next copy is already in the mails. Before you move, file your new address at the post office to have mail forwarded. In writing to us regarding an address change, please give: Full name, lodge number, membership number, address to which copy is being mailed, and complete new address. Attach label from recent issue if available. Please show ZIP Code numbers in both old and new address.



Misses!
Half Sizes!
Snowflake
Insulated JACKET

Looks and Performs like those \$100 Down Coats!

But Only **24⁹⁵**
not \$80!
not \$100!

LOOK!



EVERYTHING YOU NEED THIS WINTER!

- Warmth of wind-proof, tight-weave nylon shell with 2 pockets, puffy, high-loft Dacron® polyester fill, knit storm cuffs, full zipper!
- EXCITEMENT of 5 Luscious Ladylike Colors, and smart vertical quilting which actually slims your silhouette (unlike those other bulky expensive down coats)!
- COMFORT of a grown-up, "real-live girl!" full cut!
- CONVENIENCE of NO-IRON machine wash & wear!
- ALL YOURS IF YOU RUSH YOUR ORDER RIGHT NOW!
We sell thousands each week, and there's still lots of COLD weather left! Just fill out the order form and we'll rush your selection for your **NO-RISK, AT-HOME APPROVAL!**

Ladies' **Snowflake** **24⁹⁵**
JACKET

HABAND FOR HER 265 North 9th Street, Paterson, NJ 07630

OK Haband! Send me Jackets for which I enclose my full remittance of \$_____ plus \$1.95 for postage & handling.

MISSSES: 8-10-12-14-16-18-20-22
WOMEN'S (add \$5 each): 14½-16½-18½-20½-22½-24½-26½

OR CHARGE IT:
 Visa MasterCard
Acct. # _____

Color	D47	Qty.	Size
GRAPE	D		
RED	A		
NAVY	F		
CAMEL	B		
GREEN	G		

Exp. Date _____
GUARANTEE:
If on receipt I do not choose to wear the coat, I may return it within 30 days for a full refund of every penny I paid you.

Check here for our FREE Fall Color Catalog. (996)

725-D47

Name _____

Street _____ Apt. # _____

City/State _____ Zip _____

Haband is a conscientious family business serving over 2 million Americans by mail since 1925.

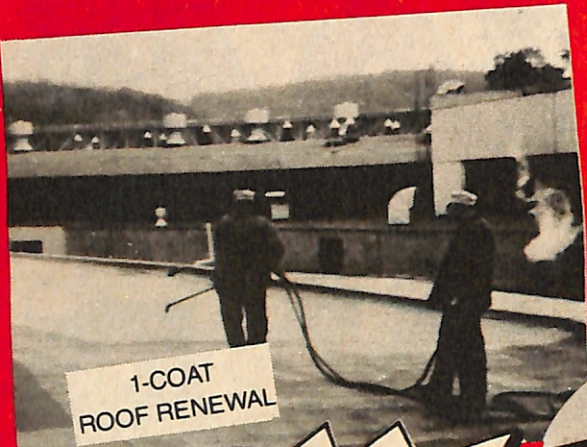
HABAND FOR HER

YOU'RE IN THE BIG MONEY

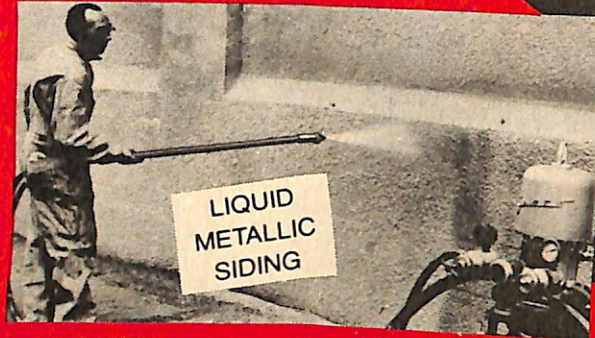
with Seamless Spray

BIG-TIME SALES!

**MAKE
\$1,000
\$1,500
OR MORE
ON JUST
1 ORDER!**



**1-COAT
ROOF RENEWAL**



**LIQUID
METALLIC
SIDING**



**SILVERLEAF
COATS THE
BUILDING**



**BLACKTOP
SEALER**

**WE SUPPLY THE
FREE EQUIPMENT.
CUSTOMER'S MEN
DO THE WORK!**

**LIVE
SELLING
MAKES THE
SALES!**

PROSPECTS IN EVERY COMMUNITY!

They're all around you . . . schools, motels, factories, shopping centers, apartment buildings, hospitals, warehouses, garages, airports . . . any commercial building or institution with an old roof that needs repairs . . . or dull, worn exteriors that need a new, waterproof, insulating finish . . . driveways and parking lots with cracks and holes . . . you have a ready-made prospect! And that prospect can quickly become a big-sale customer when he sees how much money he can save — and how fast Seamless Spray gets the job done, using his own men and the professional equipment we loan to him free. Each big-sale customer means a \$1,000, \$1,500 or much more! Not only that — once your customer has his first experience with Pace Seamless Spray, he's a better-than-average prospect for more Pace products — and that means more sales, more commissions and a fast-growing Pace income for you!



**THE 3
MINUTE
PROOF!**



PACE "LIVE SELLING" IS YOUR CLINCHER!

Yes, your customer sells himself with your on-the-spot demonstration. Hand him a piece of roof felt, let him burn a corner or poke holes in it. Then show how 1 coat of Seamless Spray makes it new-looking again, waterproof and weather resistant. It all takes just 3 minutes!



Pace 1-COAT MAINTENANCE PRODUCTS SAVE CUSTOMERS **THOUSANDS!**

Never has there been a hotter, more receptive market for Pace Seamless Spray and maintenance products than right now. The reason? INFLATION! Yes, with Pace Seamless Spray, a roof can be repaired, waterproofed and insulated against hot and cold weather at about one-tenth the cost of having a roofer do the work. One school actually got a bid from a roofing contractor, then found that doing the job themselves with Pace Seamless Spray, using the equipment we furnish free, they were able to save \$28,400 on their roof renewal. And get it done faster. That was a big school — and a big order. Our Pace salesman came away with several thousand dollars in commissions.

The same kind of savings with Pace 1-coat products makes quick sales for completely insulates building exteriors. It's another big leader in creating new Pace sales records, giving one-sale commissions another boost! When you can show prospects that Pace Seamless Spray roofing and siding renewals, and Pace PARK-KING Blacktop Sealers are used by such industrial giants as General Motors, United States Steel, DuPont, Holiday Inns, by National Aeronautics and Space Administration, by schools and colleges across the country, by Denmark's largest railroad and Hawaii's largest shopping center . . . they know you're talking quality of performance. And they can see for themselves you're talking savings! And that kind of Pace talking is what pays off for you — FAST!

FREE! SEE NEXT PAGE!! MAIL
COUPON NOW FOR ALL THE
EXCITING BIG-INCOME FACTS!



PART-TIMERS CASH IN BIG on single orders!



DICK ROGERS
President, Pace Products, Inc.

\$2,777.40
for
Ike Carter



One Seamless Spray job for a nationally known Motel Chain earned Ike Carter a nice Pace check for \$2,777.40.

\$2,458.40
on 1st Sale!



Ray Wells' first Seamless Spray order for an airport started his Pace career with a fine \$2,458.40!

1 Seamless Spray sale paid \$1,666.21!




John Napier scored well with a Pace check for \$1,666.21 on a job for a shopping center.

\$925.10
for
1 order



Homer Dougherty started his second career with a \$925.10 check for his Seamless Spray sale to a college.

\$589.92
for
Charles Smith



83-year old Charles Smith netted \$589.92 on his first Seamless Spray sale to a School Board.

“There’s no reason why even a part-timer with Pace shouldn’t make \$1,000 a week, week after week!”

If you were here in our offices every Thursday when the Pace Paychecks go out, you'd see that \$1,000 a week is no idle promise for Pace part-timers. You'd see some smaller checks, it's true. And you'd see the big, exciting whoppers that make our PACEMAKER NEWS headlines. Like the \$4,315.55 check for Walt Cameron on his first Seamless Spray order! And Al Shultes' \$1,285.62 check for one sale to a Shopping Center! You'd also know why so many part-timers decide to go full-time with Pace.

The reasons are simple enough. You're selling BIG with Pace. You're selling quality, convenience and big savings. And the Pace selling program, especially designed for men who've had no experience in the maintenance field, gives you step-by-step procedures in making the call and closing the sale. We furnish you with every possible sales tool, plus our field-tested "Live Selling" technique that's bound to make you a winner!

GIVE PACE THE 8-HOURS-A-WEEK TEST

That's how little it takes to put you in the \$1,000 a-week-or-more earnings! Just 8 hours a week. Use our sales kit, follow our selling procedure. See how fast you'll come up with the order that gives you your first \$1,000 or more paycheck! You'll wonder why you ever spent your time selling the little stuff that made you only peanuts!

Let me send you the facts about Pace. I'll show you in black and white how easily and quickly you can be in the big-time with Pace, closing big ticket sales that make your time worth more to you than ever before in your life. Just mail the coupon. You'll hear from me by return mail. And then you can see for yourself the whole new exciting, rewarding, profitable world that's waiting here for you with Pace. The sooner, the better!

Made \$2,744.00 on 1 Order!



Jim Gill started his PACE career with a bang. On just one order, Jim drew a Pace check for \$2,744.00. He says he never knew there was a business where money could be made this quickly with no previous experience.



WEEKLY SALES REPORTS LIST HUNDREDS OF MEN MAKING BIG WEEKLY SALES WITH PACE!

ALL FACTS FREE BY MAIL. NO OBLIGATION. NO SALESMAN WILL CALL. MAIL THIS COUPON TODAY!

I'M INTERESTED...

PACE PRODUCTS, INC., Dept. EL-184
Quality Plaza 112th & College Blvd.
P.O. Box 10925, Overland Park, Ks. 66210



SHOW ME how I can make \$1,000 a week with Pace. Mail all the facts free, without obligation. No salesman is to call.

Name _____

Address _____

City/State/Zip _____



PRODUCTS, INC.

Quality Plaza 112th & College Blvd. Dept. EL-184
P.O. Box 10925, Overland Park, Ks. 66210

INTERNATIONAL INQUIRIES INVITED! We sell Pace in more than 60 countries. Interested in joining our successful team? Tell us about your business background. Pace Products, International, 112th & College Blvd., P.O. Box 10925, Overland Park, Kansas 66210 TWX 910/749/6628 Pace, Intl.

IT'S YOUR BUSINESS

by John C. Behrens

NO QUICK FIXES FOR DEREGULATORY PROBLEMS

Recent stories in the *Wall Street Journal* and *USA TODAY* about the changes that face independent insurance agents in the years ahead are of importance to all of us whether we're senior or middle management or self-employed.

The property-casualty insurance industry is involved in a competitive price squeeze brought on by deregulation proposals affecting the financial services field. The competition, as I understand it, may create insurance outlets in such places as supermarket chains, banks and department stores to name a few.

Some consumers I've talked with think that's okay.

Insurance professionals disagree. The independent agent, who for years has tried to build consumer confidence in his ability to match needs and coverages with companies, will have to make changes simply to survive, the *Journal* says. "...With deregulation shaking the entire financial services industry, the free market is threatening to crush the agents. Fewer than half of today's independent agencies will last out the decade, many authorities predict," the newspaper adds.

As is so often the case, the person on the front line—the agent—is going to take it on the chin. Obviously, the arguments fly back and forth when you search for a reason.

One thing is clear, however. Agents, like so many enterprises and services, may have ignored telltale signs of change within the corporate and business world. Preoccupation with immediate circumstances may have caused them to overlook business planning and strategy.

A study of independent agents, for example, showed that 55 percent of those surveyed had no automation and another 15 percent didn't have basic word processing available. Sixty-three percent didn't have an agency perpetuation plan. Said an insurance agent quoted in the *Wall Street Journal* story: "That's equivalent to not having a will. The people who responded this way are going to have the biggest problems."

Insurance companies, meanwhile, have been headed in the opposite direc-

tion. According to those I've talked with in corporate home offices, it has been rare in recent years to find a company that is without a computer or access to one. Thus, while the companies have moved to modern equipment in an electronic era, independent agents have been less inclined to change.

Of course, insurance agents aren't the only ones who face such technological changes. Market forces and computerization have produced similar struggles for service station owners who deal with oil conglomerates and mom'n'pop stores, once the backbone of neighborhood economies, and major wholesalers and suppliers.

"The problem used to be to make a decent profit each year. Today, it's trying to survive. If you're lucky, you can clear some profit," said an acquaintance in a family business.

For many proprietors, it is the computer that has forced the rapid change. They see a scenario from Kurt Vonnegut's novel "Player Piano." In the book, the author shows post-automation America as a society of managers, engineers and professionals. Machines in this new society do all the work and people who aren't in one of the three categories have nothing to do.

Computers, some businessmen believe, simply are not a panacea. Yet the rush to involve them in every kind of business and enterprise is creating monumental errors and will probably continue to do so until controls are much more effective and managers are more qualitative in their use of such equipment. Ask any consumer who has attempted to deal with computers about correcting errors and the horror stories never seem to end.

But while computers may look like the enemy, consultants to small and large businesses believe management has to share responsibility, too. Said John E. Sloan, Jr., a Nashville banker who is the new president of the National Federation of Independent Business, the overriding reason for business failures during the recession was bad management caused by misinformation or a lack of information.

In a day when a computer screen can actually be changed by the touch of a hand and robots are handling a number of tasks, the threat of change is no longer the question. The question is: how do I cope with changes already begun?

By 1995 if projections are correct, the labor force is expected to reach 128 million and work weeks may be trimmed to 30 hours. At the same time, there will be more than 20 million word processors and 100,000 robots involved in the workplace, according to estimates.

The answer, then, in any field is going to be how you absorb and utilize new information and the kind of ingenuity you apply in adapting technology to your job, task or business. Instead of greeting every suggestion from an employee, trade magazine article or colleague's tip with a negative reaction, it's time to look at every proposal and idea as potentially usable.

It's time to plan for next year as well as next week.

Ray Amara, president of the Institute for the Future, told *USA TODAY* readers that he thinks technology will boost the economy. "But will it result in a net reduction of jobs and will those (remaining) jobs be suited for workers?... There is a danger that we are moving toward a two-tiered work force. It may be that we (will be) replacing the tellers, the clerks and the junior executives..."

Computermania and the obsession many executives have with it may not be the problem-solver some think. "Of the tens of thousands of systems that are up, less than 5 percent do the productive job expected," a respected consultant to business told the *Christian Science Monitor* not long ago. He specializes in taking distressed manufacturers and turning them around using a specialized system that automates the procurement process. Poor performances in systems can frequently be traced to management. Computer systems cannot solve poor business practices, he insists.

The changes in the workplace in the years ahead, consequently, will still be resolved by managers and proprietors. Yet there are questions that must be asked.

How well do managers and proprietors know their products and services?

How well do they understand and monitor their systems and financial books?

How realistic and complete is the backup system to their technology?

What kind of employment standards provide satisfying challenges for employees and improve the company's relationships with all of its publics?

A business that scores positive answers to these questions and has a viable product or service appears to have an optimistic future. ■



“Allstate proved to me—there’s money to be saved by buying custom-fit!”

The move is on to the Customizer policy.

A lot of small businesses don’t get the best fit from their insurance. And it shows up, right on the old bottom line.

That’s why, during the last seven months, over 10,000 small-business owners have selected the Allstate Customizer policy. It can be tailored to just the coverage your business needs.

Nothing more.

See if you can save money, and improve your bottom line. Just call an Allstate agent for a fitting.

Allstate®
BUSINESS INSURANCE

To complete your business insurance protection, Allstate also offers worker’s compensation and business auto policies.
Subject to local availability.

Allstate Insurance Company, Northbrook, Illinois.

LIBERTY NEEDS OUR HELP

She has welcomed over 17-million souls to our shores; her upraised torch lights the way to liberty, justice and equality. Now she is in desperate need of help.

Nearly a century of exposure to corrosive salt spray, pounding winds and airborne pollution has weakened her structure and stained her once pristine robes; Miss Liberty must be restored.

To this end, President Reagan has named a twenty member commission chaired by Chrysler Corporation's Lee A. Iacocca. The Statue of Liberty/Ellis Island Centennial Commission has a huge responsibility: to secure funding in the amount of \$230-million for a program of restoration, improvement and long-term maintenance.

This project also includes the refurbishing of the neglected Ellis Island complex, through which literally millions of hopeful immigrants passed on their way to the dream of a better life in America's vast "melting pot."

There is no secret to the fact that we, as Elks, love our nation and its institutions. What better way to express this love than to help shoulder the awesome but glad burden of restoring this magnificent symbol of universal liberty, dignity and brotherly love?

Perhaps PGER Francis Smith, Chairman of the Grand Lodge Advisory Committee, summed up the willingness of the Order to lend its hand in this project when he drafted the following resolution presented during the 1983 Grand Lodge Session.

RESOLUTION

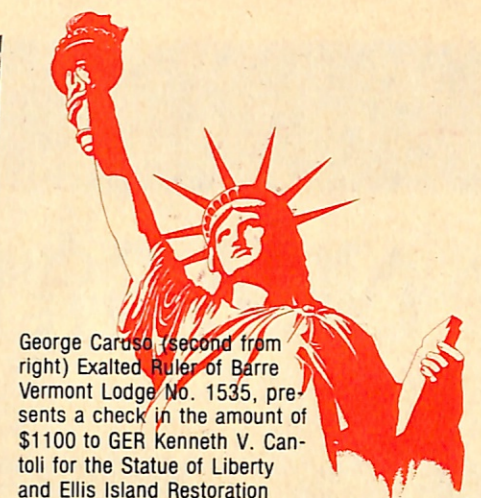
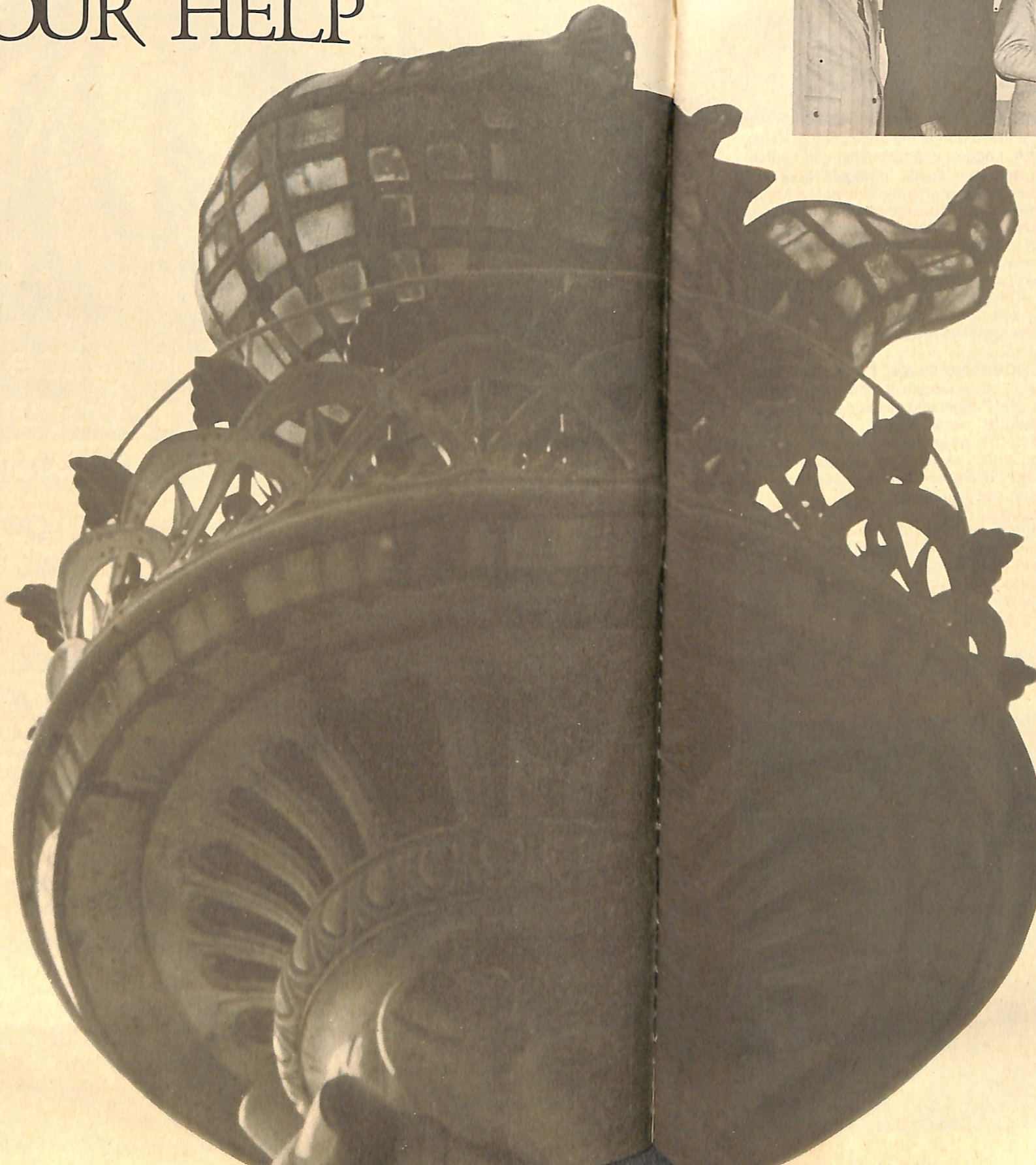
WHEREAS the Benevolent and Protective Order of Elks of the United States of America is committed by the provisions of its Constitution and the will of its members to quicken the spirit of American patriotism, and

WHEREAS the Order has a glorious record of achievement in furtherance of that commitment, and

WHEREAS the Liberty Centennial Campaign now being launched has for its purpose the rehabilitation of the Statue of Liberty and Ellis Island, and

WHEREAS the Statue of Liberty symbolizes the concept of freedom of the person which is so precious to the American way of life, and Ellis Island has earned its place in our history, and

WHEREAS the Benevolent and Protective Order of Elks with its more than 1,600,000 proud Americans in over 2,200 Lodges is peculiarly endowed by its



George Cardoso (second from right) Exalted Ruler of Barre Vermont Lodge No. 1535, presents a check in the amount of \$1100 to GER Kenneth V. Cantoli for the Statue of Liberty and Ellis Island Restoration project. Others in the picture (left to right) Raymond J. Quesnel, Special Deputy GER; Dr. Leonard J. Bristol, PGER; and Stephen Krakowsky, DGER, Vermont North.

members and its purposes to add strength and vigor to the campaign.

NOW, THEREFORE, be it resolved by the delegates of its 119th Grand Lodge Session that the Benevolent and Protective Order of Elks endorses the Liberty Centennial Campaign and pledges its full support thereto.

Done this 26th day of July, 1983, in the City of Honolulu, and State of Hawaii.

regional boundaries; it is a project that generates from the generous heart of grassroots Elksdom a remembrance of our precious liberties as Americans, no matter what our ethnic origins and a means to preserve and restore the proud symbol by which so many of our forebears knew that their long voyage to Liberty was, indeed, at an end. *H.H.G.*

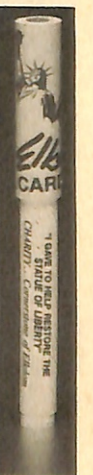


ATTENTION: Exalted Rulers, Lodge Secretaries, Lodge Americanism Committee Chairmen...

Here is your Lodge's opportunity to help raise the funds needed to fulfill our \$1-million commitment to restore the Statue of Liberty and Ellis Island.

This handsome commemorative pen tells the world, "Elks Care" on its cap and reminds the proud owner that "I Gave to Help Restore the Statue of Liberty—Charity, The Cornerstone of Elksdom."

Pens are available in minimum lots of 100 at \$1.00 for each pen ordered. These pens make handsome "thank you" gifts to donors or, may be sold at a profit, all of which must be ear-marked for the Grand Lodge Statue of Liberty Restoration Fund.



Yes. Our lodge wants to help in this worthy project!

Please send us _____ commemorative pens @ \$1.00 each plus \$2.50 per 100 pens shipping and handling.

(Minimum order, 100 pens or, multiples of 100.)

Name and title _____

Lodge # and Name _____

Address _____

(#, Street, R.R. #) (City) (State) (Zip)

Make check payable to:

Grand Lodge Statue of Liberty Restoration Fund
c/o Hon. Stanley F. Kocur, Grand Lodge Secretary
B.P.O. Elks Dept. EM
2750 Lake View Ave.
Chicago, IL 60614

To implement these eloquent sentiments was the job given to Vincent R. Collura, Chairman of the Grand Lodge Americanism Committee. It is a job that Brother Vince relishes, "I am really anxious to roll with this program. My parents came through that lovely lady's arms from the old country, to pave the way to a better life in America for themselves and their family. To them, 'America', as represented by that monumental and beautiful statue, meant 'Freedom'."

Our goal is \$1-million to be raised at the subordinate lodge level through any means that is befitting the good repute of the Order. Fund-raising ideas such as bake sales, foot races, poster contests, dinner-dances, flea-markets and bike races are just a few of the many activities that come to mind. Individual donations can be solicited and a commemorative pen is available through each Lodge as a way of saying, "thank you" for each donation. Or, alternately, the pens themselves may be sold with all profits going toward our \$1-million goal.

It is essential that each lodge pool its contributions into a temporary fund and send a check after each major fund-raising event to:

Hon. Stanley F. Kocur
Grand Secretary
B.P.O. Elks
2750 Lake View Avenue
Chicago, IL 60614

All funds plus any accrued interest will be presented to the Statue of Liberty/Ellis Island Foundation, Inc. as a donation in the name of all Elksdom at a later date.

Exalted Rulers, subordinate Lodge Secretaries and Lodge Americanism Committee Chairmen should be in touch with their area committee members for more information on this very worthwhile undertaking.

This is a project that transcends state or



NEWS OF THE LODGES



Palo Alto, CA.

PALO ALTO, CA. Twelve of the Palo Alto Elks Clowns performed in the San Rafael Elks Parade. The clowns, led by ER John Suda and Clown Chm. B. J. Jost, won first place in their division. In photo are Lloyd Harms (left) and ER Suda.

of the city of South San Francisco a proclamation acknowledging the lodge's contribution to the community for the past 25 years.

The city was celebrating its 75th anniversary and the lodge was celebrating its 25th anniversary.

MERCED, CA. Lodge donated a new blood bank refrigerator to the blood bank at the Merced Community Medical Center. The unit cost \$3,494.

In photo, Mary Vedo, supervisor of the blood bank, shows the new equipment to Al Bardini (left), Merced County supervisor, and ER Roger Elliott.

SAN MATEO, CA. Lodge hosted a banquet for the 4-H clubs of San Mateo County. Over 400 4-H'ers were treated to dinner and the presentation of awards.

GRASS VALLEY, CA. Lodge participated in a ceremony honoring eight Eagle Scouts. The Elks presented each boy with a U.S. Savings Bond, an Elks Eagle Scout Certificate, and an American flag.

SOUTH SAN FRANCISCO, CA. Lodge received from the mayor and city council



Merced, CA.

KELSO, WA. Then-SP Homer Oberst cut the ribbon at the dedication of Kelso, WA, Lodge's championship golf course.

Built on spoils dredged from the Cowlitz River after the eruption of Mt. St. Helens, the course is extremely dry, even after a rainstorm. The combination of volcanic ash, river sand, and sediment enabled the course to be played just seven months after it was seeded.

The course's championship character comes from its design, which offers very few level lies for golfers.

THOUSAND OAKS, CA. Lodge, along with other lodges in the West Central Coast District and individuals in the community, has raised approximately \$10,000 so far to help pay the medical expenses of 15-month-old John Joseph Gatchalian, who lives with his mother in Simi Valley, CA.

Little "J.J." needs extensive eye surgery. Although the doctors and nurses at the Jules Stein Eye Institute in Los Angeles have agreed to perform the surgery at no cost, hospital costs for four separate operations may cost as much as \$20,000.

The money raised to date has come from donations, raffles, bingo, dinners, and a sailboat ride.



Fort Morgan, CO.

FORT MORGAN, CO. PER Vern Goedert (center) had the distinct honor of initiating four of his sons into Fort Morgan, CO, Lodge. From left are Jim, Jerry, Jack, and John Goedert.

WOODLAND, CA. Lodge held a Senior Appreciation Day. A free dinner was served to over 200 elderly persons who attended. The dinner was to honor all the senior citizens for their many years of service to their community, state, and country. In photo Ernie Manhart (left) pins a corsage on one of the lady guests as ER Ron Goselin looks on. Brother Manhart furnished corsages for all of the ladies.



Coolidge-Florence, AZ.

COOLIDGE-FLORENCE, AZ. "That's beautiful," said Bingo Chm. Robbie Robinson (second from left), as he read the words "paid in full" across what had been a \$40,000 debt note of Coolidge-Florence, AZ, Lodge. Also pictured are (from left) United Bank Manager Jerry Williams, Secy. Tom Rubright, Est. Lead. Kt. Bill Manning, and PER Loyd Zeek, chm. of trustees. Following this presentation, a mortgage-burning ceremony was held.

VALLEJO, CA. Lodge's Third Annual Charity Golf Tournament raised \$1,100. Winners pictured from left are Paul Newchock, Vacaville, CA, low net; Rick Hatcher, Vallejo, low gross; and Keith Kjar, Vallejo, Calloway Flight winner. At right is Jack Minero, Charity Golf Chm.



Vallejo, CA.

LAKWOOD, CA. Miss Monique Erhardt visited Lakewood, CA, Lodge recently. She was there to thank the members for their long-term assistance, friendship, and care.

In 1968, Monique was four years old and was unable to walk, a result of having cerebral palsy. Her parents, Mr. and Mrs. Carl Erhardt, had exhausted their funds in an effort to help their daughter.

Monique's plight came to the attention of PER George Templin, then chaplain of Lakewood Lodge. Brother Templin proposed to the lodge that Monique be

helped in every way possible. The members answered the challenge with generous donations through the years, which provided braces, crutches, wheelchairs and money.

The lodge also gave encouragement, love and hope, never forgetting a birthday or holiday. She was entertained at parades and circuses and given gifts on special occasions.

Today, at age eighteen, Monique walks and drives her own car with no mechanical aids, and even runs a mile daily. She is enrolled in Long Beach City College and intends to study psychology

at California State University at Fullerton.

Monique's mother, Mrs. Wilma Erhardt, said in an emotional speech, "What the Elks have done, the parents could never have done!"

SACRAMENTO, CA. Lodge spent \$1,370 to send two blind children to the Enchanted Hills Summer Camp for one week. This camp provides an opportunity for these children to be with others who are similarly handicapped.

(Continued on next page)



Santa Maria, CA.



Hayward, CA.

SANTA MARIA, CA. Robert McLain (second from right), former chm. of the GL Lodge Activities Committee, presents the second-place award in the 1982-83 "All-American Lodge" contest to PER Fred Campbell, Jr. of Santa Maria, CA, Lodge. Looking on are PSP L. J. Simas (left) and ER Allen Sorenson.

MINOT, ND, Lodge recently celebrated its 75th anniversary. Minot is one of the 10 largest lodges in the nation, with a membership of over 4,000.

At a banquet which climaxed the week-long observance, greetings and congratulations were heard from GER Kenneth V. Cantoli and Gov. Allen I. Olson, himself an Elk member. Neither man could be present.

Gov. Olson's message said in part:

"Sometimes we take our membership in the Elks too lightly. We take for granted the fact that millions of dollars are committed to the crippled children of our state and nation. We take for granted one of the truly significant programs for the care of elderly lodge members.

"We take for granted the diligent work with our youth, promoting scholarship programs, sports, and education for our young people. We take for granted that we have a lodge that serves our social needs, and we sometimes forget that the main purpose of our lodge is to help others.

"It is when we take all of this for granted that we lose the very real concept of why we belong to the Elks: We belong because we care.

"We have a message that must be told. It is the message that speaks of love, of charity, of devotion, of responsibility, and of brotherhood. That's a message that every Elk should be proud of and should let others know about.

"That's the reason we can hold our heads higher and be proud—proud to be Elks."

KEARNY, AZ. The people of Lake Havasu City, AZ, and especially Lake Havasu City Lodge, did a great deal to

help out the residents of the Kearny, AZ, area following the disastrous floods which ravaged the community in the fall of 1983.

Early on Saturday, October 8, a huge truck from Lake Havasu City pulled up to Kearny Lodge loaded with many supplies. Included were fresh fruit and vegetables, staples and canned goods, many items of wearing apparel, bedding, games, and many other items.

Kearny residents were most appreciative of the assistance provided by the people of Lake Havasu City. And to Kearny Elks, Lake Havasu City Lodge demonstrated with its good deeds that "Charity is the Cornerstone of Elksdom."

SAN RAFAEL, CA, Lodge and the Marin County Builders Exchange honored the "Woman of the Year" and the "Man of the Year" at a dinner attended by hundreds of guests.

ER Edward Sabo presented plaques to Liz Walker-Smith and Paul Scheller in recognition of their contributions to the community.

HAYWARD, CA. Est. Lect. Kt. George Kovarik (third from right) of Hayward, CA, Lodge accepted the first-place trophy from representatives of the lodge-sponsored Mt. Eden Little League Team. ER William Lawrence (second from right) was presented with a plaque of appreciation. Others pictured are (from left) President Philip Lee, Team Mother Laverne McGowen, Coach Ken McGowen, and Planning Director Dottie Lee.

SAN CLEMENTE, CA. Rick Unfried of San Clemente donated an 82-pound yellowfin tuna which he caught to San Clemente Lodge for a dinner to benefit the state Major Project. The dinner raised over \$400.

PHOENIX, AZ. ER Robert Biller (left) looks on as Grand Est. Loyal Kt. Joe D'Angelo, a member of Phoenix, AZ, Lodge, presents his membership emblem to his youngest son Joe D. D'Angelo, who became a member of the lodge at a recent initiation.

(Continued on page 63)

Phoenix, AZ.



SUPER VALUE!

SAVE \$10.00
Sells elsewhere for \$19.99—
and more!

NOW ONLY \$9⁸⁸

**IT'S A WALKING CANE...
IT'S AN INSTANT CHAIR!**

*Easy To Take Along Anywhere—
Lightweight Cane Snaps Open,
Becomes A Cushioned Seat!*

*Deluxe Quality—
Lasts For Years!*

Not \$25...
Not \$20...
only \$9⁸⁸

**Strong, Sturdy, Compact—
yet weighs less than 4 lbs.**

Great idea for active people of all ages... This lightweight cane is a strong, comfortable seat! A convenient "something to lean on" for walking ease... and it saves the trouble of searching for a place to sit when you want to rest. Ideal for long, leisurely walks... and for spectator sports, golf, hunting, camping, parades, picnics and more. So well made, it weighs under 4 pounds, 3 vinyl-capped non-slip, non-tip legs... Chair is 34 inches tall with seat 19 inches high. Unfolds and closes as easily as an umbrella... Fits easily in the car for travel.



*Sit and rest whenever
you feel like it!*

IDEAL FOR:

- Long Walks • Parades • Golf
- Hunting • Fishing • Commuting
- Sports Events

FULLY GUARANTEED—Terrific Gift Idea!

Try out your Foldaway Walking Cane/Seat for 14 days—If not 100% delighted, return for full refund (except ship. & handl.). Comfort, quality, and convenience at a super-low price. Our policy is to process all orders promptly. Credit card orders are processed upon credit approval. Delays notified promptly. Shipment guaranteed within 60 days.



MATURE WISDOM, HANOVER, PA 17333
Serving Satisfied Customers Since 1934

SATISFACTION GUARANTEED—MAIL TODAY!

MATURE WISDOM, Dept. KZ-1068
Bldg. #29, Hanover, PA 17333

Yes! Please rush _____ Walking Cane/Seats (Z750075) as indicated below, on Full Money Back Guarantee.

One for only \$9.88 plus \$2.95 ship. & hdlg.
 SAVE MORE! 2 for \$18.88 plus \$4.95 shipping & handling.

Enclosed is \$_____ (PA res. add sales tax)

CHARGE IT: American Express VISA
 Diners Club MasterCard

Acct. No. _____

Exp. Date _____ (please print)

NAME _____

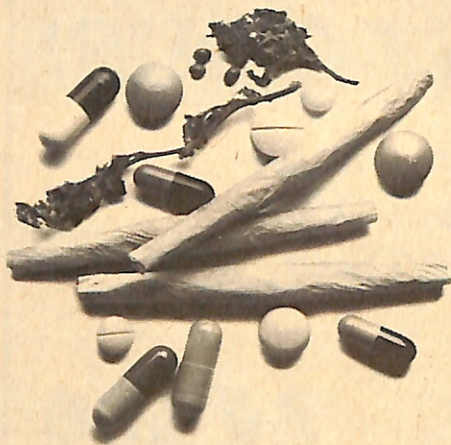
ADDRESS _____

CITY _____

STATE _____ ZIP _____

© H.H.I. Inc., 1983

Get involved with drugs before your children do.



Sooner or later, someone's going to offer to turn your children on. It could be their best friends. And chances are, you won't be anywhere in sight.

So what can you do?

Obviously, the time to talk to your children about drugs is before they have to make a decision on their own.

Which means you have to learn something about drugs.

Learn the dangers. And learn to recognize the signs of drug use. Listlessness in your child. Sudden drop in school grades. Temper flare-ups and staying out late a lot.

Learn about peer pressure on a twelve-year-old. Then show them you understand how important their friends are to them. But also tell them that real friends won't insist they do drugs.

Check your own personal habits. You can't tell a child about the dangers of drugs with booze on your breath.

But it's through love and understanding that you can be the most effective. Threatening to tear their arms off just won't work.

You can get a lot more ideas from the booklet, "Parents: What You Can Do About Drug Abuse." Write: Get Involved, P.O. Box 1706, Rockville, Maryland 20850.

Remember, it doesn't always happen to someone else's kids.

After all, there are over 35 million drug users in America.

And they're all someone's children.



A public service of this publication and the National Institute on Drug Abuse.

LETTERS

• The article, "They Helped Build a Better America," in the September issue of *The Elks Magazine*, gave a marvelous picture of the Civilian Conservation Corps.

Not only is this article of great historical value, particularly at the present time, but it has many angles of interest to me, personally. Number one, I was involved with the Corps almost from the beginning as superintendent of one forestry camp and, later, of a park camp. At the end, I helped clean up some of the inventories. I have always been proud of my experiences and the great work that the Corps accomplished.

In view of the present economic conditions and the successful reputation of the "three Cs," many people have been prompted to propose its rebirth. The picture painted by Mr. Duhse is so comprehensive that it will answer practically any question as to feasibility.

This is but one of the many fine offerings of *The Elks Magazine*, all of which bring credit and praise to the Order, of which it has been my privilege to have been a member for the past 57 years.

A. C. Altwater, PDDGER
Sebring, FL

• I want to thank you for the excellent C.C.C. article in the September issue of *The Elks Magazine*.

As an Army captain, I was ordered to duty with the C.C.C. at the beginning and stayed with it until almost the end. During that time I was a camp commander in three states, district commander, a district inspector, and district commander before being called to active duty at the time of the Pearl Harbor attack.

I wanted to tell you that serving with the tank divisions, the Armored Infantry, and as an Inspector General with a division, two Army Corps, and in the Pentagon as chief of the Investigation Branch, in Europe, Korea and Japan, the one thing I will always remember is non-coms, officers, and others, coming up and asking me if I remembered them from the C.C.C. They remembered fighting fires in the National Forests, the drought contouring, and the floods, and one old soldier remembered I had been on the planning group who went to Florida when the C.C.C. Veterans Camp was destroyed by a hurricane.

Those trained men were the greatest backbone the Army had to insure the

success of the draft, the training of the newcomers, and success in the war that followed.

Col. Harold R. Booth
U.S.A. Ret.
Albuquerque, NM

• I would like to comment on several items in the excellent article "They Helped Build a Better America" by Robert J. Duhse in the September *Elks Magazine*.

He states that "upon selection, the enrollee was sent to a nearby Army camp where he was given a physical exam, etc." An alternate method was used in some C.C.C. Districts (Fort Sheridan, IL for instance) where a small recruiting party from a Sub-District Headquarters was sent to county seats to examine and process those selected by the county welfare officer. Those successfully passing the exams were sent to camps by rail according to quotas furnished to the recruiters.

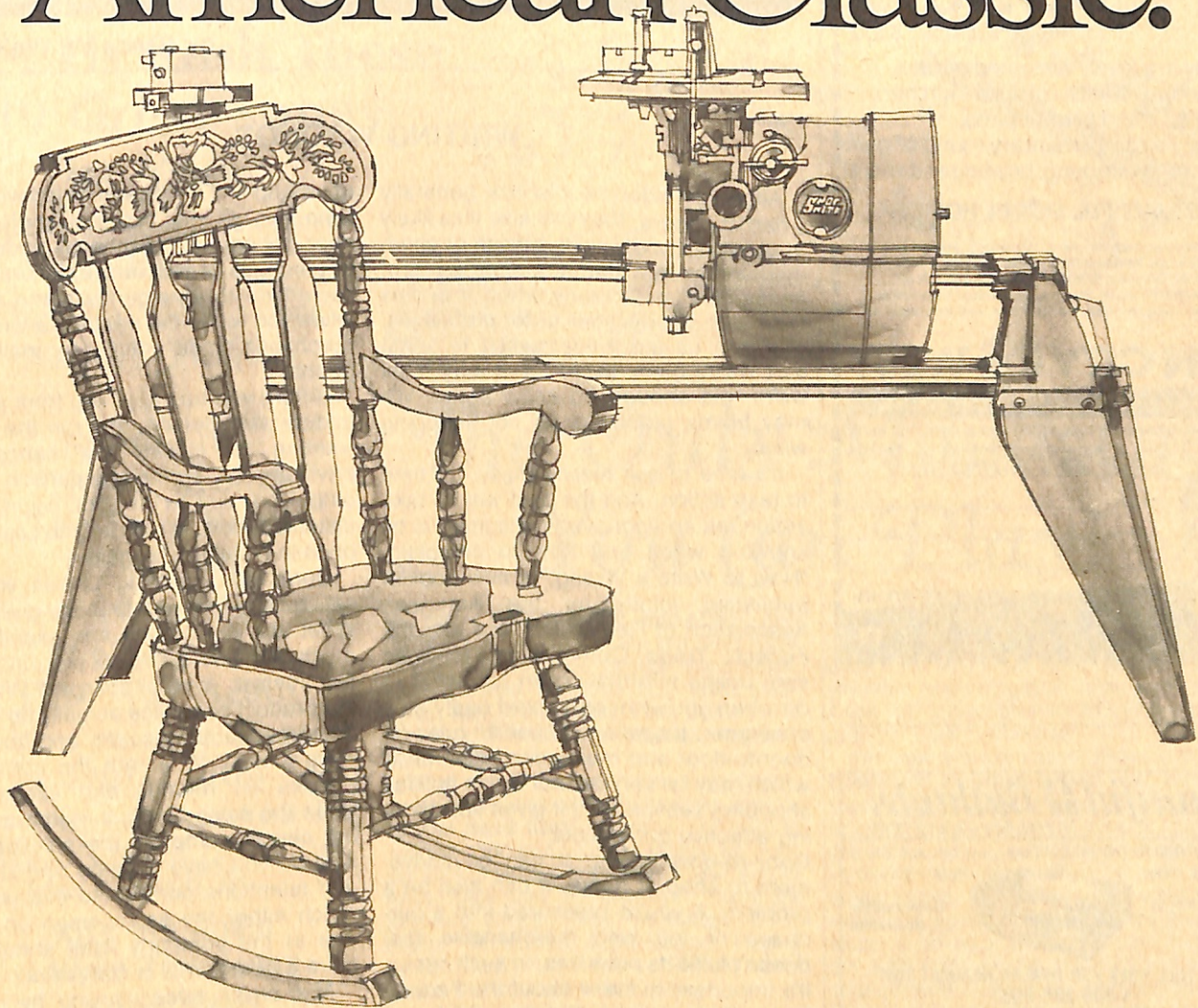
Duhse's statement that "The food was plain but plentiful; for breakfast it would be prunes, cereal, eggs and ham, bread, coffee and milk" is misleading. It seems to indicate that this was the every day breakfast menu. This, of course, was not so. The same menu for breakfast occurred only once in 7 to 10 days. Breakfasts varied with the following as some of the items: assorted dry cereals, hot cereals, fresh fruit in season—bananas, oranges, apples, cantaloupe, blueberries, strawberries. In the winter canned fruits. Other items might be ham, bacon, creamed beef on toast (the enrollees had another name for it), french toast, hot cakes. Each camp had an excellent enrollee baker, who for breakfast, might bake sweet rolls or doughnuts or some other pastry.

The amount (known as the ration) allowed to feed each enrollee was set by the C.C.C. District in which the camp was situated, the amount being based on the costs of principal groups of food, such as meats, potatoes, vegetables, canned goods. In the Fort Sheridan District in January, 1934, the ration was 21 cents. This meant that was the amount allowed to serve one man three nutritious, satisfying meals per day.

I feel qualified to make these comments since I was on duty with the C.C.C. for over eight years.

Col. Harvey D. Davidson
USAF-Ret.
Deerfield, IL

Another American Classic.



You can create your own furniture classics, in the proud tradition of yesterday's craftsmen. It's easy with the Shopsmith® MARK V — America's classic 5-in-1 woodworking tool.

The MARK V gives you the full capabilities of a table saw, vertical drill press, horizontal boring machine, lathe and disc sander — in one easy-to-use, precision unit.

And the MARK V is the tool to start with... the system you grow with. Whether you're ready to tackle simple repairs or Chippendale classics, you'll find a full range of MARK V Accessories that can make any job easier.

The Shopsmith Difference

With Shopsmith you get a dedication to woodworking, education, expandability of your future needs, and buyer protection. Our philosophy is represented in the old-fashioned virtues of quality, value, pride and craftsmanship; virtues present in our educational training and products.

Your Special "Bonus"

Learn how the MARK V can help you do

more projects more professionally. Send for your FREE MARK V Information Kit today! You'll see just how easy it is to make all those projects you've been dreaming about. Included in this kit is "How To Determine Your Best Power Tool Buy."

You'll also receive a FREE one-year subscription (\$6.00 value) to HANDS ON, our Home Workshop Magazine packed with project ideas and helpful tips. You are under no obligation. So mail your card today!

Phone Toll Free: 1-800-821-2105
In Nebraska: 1-800-642-8778



Shopsmith Inc.

The Home Workshop Company
750 Center Drive
Vandalia, Ohio 45377

Quality woodworking tools made in the U.S.A.

©Shopsmith, Inc., 1983
Shopsmith® is a registered trademark of Shopsmith, Inc.

Mail this valuable coupon today!



YES! Please send me a Free MARK V Information Kit including the informative booklet "How To Determine Your Best Power Tool Buy". And enter my name for a FREE one-year subscription to HANDS ON magazine. I understand I am under no obligation.

Name _____
Address _____
City _____
State _____ Zip _____

I currently own a Shopsmith woodworking power tool

Dept 365R

Vacation in ARIZONA!

JAN. 1 - MAY 14

only **\$350*** /wk
2nd week (if available) \$400.

- Stay in a lovely furnished garden apartment with complete kitchen, color TV and private patio.
- Enjoy a complimentary round of golf, tennis, swimming, bowling and more!

15 BEAUTIFUL MODEL HOMES

*Introductory rate for one or two people. Return visit \$425/week. First and return visits \$150/week May 15 - Sept. 30. First visit \$250/week and return visit \$325/week Oct. 1-Dec. 31. Reservations limited to available dates. One guest must be 50 or over and none under 18.

SUN CITY WEST

THE WORLD'S PREMIER ADULT RESORT COMMUNITY

Please send me complete details plus a color brochure.

DEL E. WEBB DEVELOPMENT CO. EM-014
P.O. BOX 1725 ■ SUN CITY, AZ 85372

Name _____

Address _____

City _____ State _____ Zip _____

CALL TOLL FREE FOR RESERVATIONS: 1-800-333-3333



YOU & RETIREMENT

by Grace W. Weinstein

WRITING WRONGS

Although older people are generally smart shoppers, they are also less likely to complain about poor service or shoddy merchandise than any other group of consumers, particularly when it comes to door-to-door or mail order purchases. Some of us are embarrassed to admit that we've been "taken." We may think we're "old enough" to know better. We may blame ourselves for not shopping wisely.

It's time to quit feeling guilty. It's time to take action. And the best way to take action, as an aggrieved consumer, is by knowing when and how to complain. "How to Write a Wrong," a new booklet published jointly by the American Association of Retired Persons and the Federal Trade Commission, provides very useful information on just what to do when you've been treated badly as a consumer. It spells out specific rules on door-to-door and mail-order sales, all of which may be very helpful in this holiday shopping season, and it gives tips on filing effective complaints.

Door-to-door sales: It can be convenient to shop at home. It can also be a problem, if you're pressured into a purchase or left with merchandise that doesn't fulfill its promises. In such cases, it's important to know about the Federal Trade Commission's "Cooling Off Rule." It gives you three business days to change your mind about purchases made anywhere except in the seller's normal place of business; that "anywhere" includes your home, someone else's home, or a street corner.

The FTC requires door-to-door sellers of goods or services valued at \$25 or more to tell you about this right to cancel and give you two copies of a cancellation form or receipt; these should show the name and address of the seller and the date by which you may cancel—midnight of the third business day after the date on the contract. If you change your mind, sign and date the cancellation form (keep a copy) and mail it to the seller; use certified mail to obtain a receipt proving the date. The seller must then refund any money you paid, return any goods or property used as a trade-in, cancel and return any promissory note you may have signed, and arrange

to pick up any merchandise left with you. Note, though, that this cooling off period does *not* apply to purchases under \$25; to purchase of real estate, insurance or securities; to emergency home repairs when you waive the right to cancel; or to purchases made entirely by mail or by phone.

Before you buy anything from a door-to-door salesperson, and run the risk of wanting to invoke the cancellation privilege, do some comparison shopping. Don't buy on the spot; buying later, instead of now, is not likely to cost you a once-in-a-lifetime bargain.

Don't sign anything unless you get satisfactory answers to these questions: What are you getting and exactly how much are you going to pay, including tax, interest, or other charges? What will the product or service actually do? What does the warranty cover, and how long does it last? What are the company's policies on refunds and exchanges? Does the sales contract match the verbal claims made by the salesperson? And do you have a name and address and telephone number so that you can reach either the salesperson or someone at the company itself should you have a question or a complaint?

Mail-order sales: Buying by mail is also convenient, and a useful way to find specialty items that may be hard to locate in local stores. The convenience is occasionally offset, however, by a long wait for your goods and/or by disappointment when the goods don't live up to expectations.

"How to Write a Wrong" suggests that you can help protect yourself if you: (1) Deal only with reliable companies. If you don't know the company, check it out with a consumer protection office. (2) Read the ads for the product very carefully, without placing too much weight on pictures. (3) Never send cash, because a cancelled check, money order receipt, or credit card bill may be the only way to prove that your money was received by the seller. (4) Keep a copy of your order blank, complete with the name and address of the company and the date you placed your order.

(Continued on page 23)

Beautiful BathbatsTM

REGLAZING SYSTEM

QUALITY REGLAZING! It makes your tub and tile shine like new. In any color.

Send for FREE Brochure

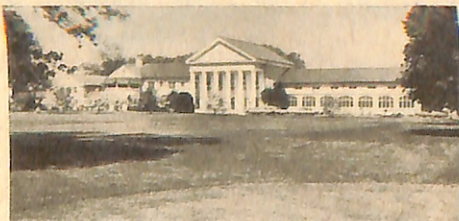


Dealerships Available

CALL TOLL FREE FOR DEALER NEAREST YOU
1-800-235-6557

UNIQUE COATINGS CORP.

26620 Grand River • Redford, MI 48240 • (313) 538-8600



THE ELKS NATIONAL HOME

makes life worth living

For Full Information, Write

ELKS NATIONAL HOME

BEDFORD, VA. 24523

If You Read Music... You'll Love Our Magazine

Let Us Rush These
10 Great Songs
To You!

Your first issue contains:

After the Lovin'
The Way We Were
Nadia's Theme
If
Mona Lisa
Theme from
"The Love Boat"
Didn't We

You'll Never Know
I'll Never Love
This Way Again
You've Lost That
Lovin' Feelin'

Every Issue Brings You The
World's Most Beautiful
Music Such As...

Kiss Me Again
I Write The Songs
In The Mood
The Impossible Dream
Lullaby of Broadway
Imagination
The Most Beautiful Girl
Your Cheatin' Heart
If You Were The Only Girl
Theme from Love Story
Unforgettable
Raindrops Keep
Falling On My Head
Sentimental Journey
Release Me
Peg O' My Heart
Tiny Bubbles
Tin Roof Blues



The Only Magazine You Can Play!

We call it **SHEET MUSIC MAGAZINE**. And that's exactly what it is! Each and every issue is filled with the most popular sheet music ever published, including **Pop, Great Standards, Jazz, Show Tunes, Folk, Country, Tin Pan Alley, Movie Songs, Classics, Ragtime, Blues**, and more.

When you sit down at your piano, organ, guitar, or any musical instrument, **we want to be your music book!** And when you want to improve your own musical ability, we want our staff of writers to **show you how**. And in every issue they do just that! There are Keyboard Clinics, Guitar Workshops, Composers' Workshops, Sight-reading, Playing By Ear, Theory And Harmony, Rhythm Workshops, and so much, much more.

A single year's subscription brings you more than 100 great songs. And when you consider the price of sheet music these days, about \$2.50 per song, and realize that Sheet

Music Magazine provides the exact same thing for less than **15¢ a song**, you can understand why it has more subscribers than any other music magazine in the world today. A one-year subscription for \$13.97 brings you over \$275 worth of music!

And now you can choose between a **Piano Edition** and an **Organ Edition**. Each edition is specifically arranged for **your** instrument, and includes feature articles of special interest to **you**. Also, you can choose an **easy-to-play** version of the piano edition as well as the organ edition. The **easy-to-play** editions are especially good for you beginners and new students, young or adult, who don't think you are quite ready for the standard and special arrangements found in our standard editions. (If you are undecided as to which version would be right for you, we suggest you try the **Easy Edition**. You can change at any time, at no cost whatsoever.) Check your preference on the subscription application.



Sheet Music Magazine Dept. D7-03-14, 352 Evelyn Street, Paramus, N.J. 07652

Please enter my subscription to Sheet Music Magazine and rush me my first issue with all the songs listed above. I understand that I may cancel at any time and receive a complete refund on all unmailed issues. No questions asked.

(✓) check one

Piano/Guitar
 Easy
 Standard

Organ
 Easy
 Standard

(✓) check one

One Year (9 issues) \$13.97
 Two Years (18 issues) \$25.00

Name _____

Address _____

City _____ State _____ Zip _____

I enclose full payment of \$ _____ (Make check payable to Sheet Music Magazine)

Charge to: Master Charge Visa

Account No. _____ Exp. Date _____

Canadian residents please add \$2.00 per year extra for postage.

A Visit To Elkdom's "ALL AMERICAN LODGE"

Clawson/Troy, MI
Lodge No. 2169

Along with some pointers that may help to make *YOURS* the next "ALL AMERICAN LODGE!"

A Staff Report

Just what does it take to become Elkdom's first "All American Lodge" contest winner? This was the question that prompted members of *The Elks Magazine's* editorial staff to visit Clawson/Troy Lodge No. 2169.

Located to the northwest of Detroit's sprawling industrial maze, the lodge stands sedately back from a busy suburban road. Its low, modern architecture and field-stone facade are accented only by an illuminated "Elks" logo and a prominently placed flagpole that displays Old Glory to all who pass.

A spacious parking lot to the front and a softball diamond, basketball court, horseshoe pitching area, patio and covered barbecue pit to the rear complete the external details. But, as a sage once said, beauty is skin-deep. The facilities are all that they should be; it's the people inside who make Clawson/Troy so special.

A prime example of this might be our first impression as we drove into the lodge parking lot at 9:00 a.m. on a recent Wednesday. At this early hour on a weekday some lodge parking lots would be nearly empty, but Clawson/Troy's lot was half-filled with cars and was a-bustle with acti-



Justifiable pride is evident as one enters the lodge, a banner proclaims that you are entering Elkdom's "All American Lodge!"

vity as blue-jacketed Brothers and their ladies helped unload a van chock-full of pumpkins destined for that evening's "Pumpkin Patch" Halloween party for retarded children.

Inside the lodge we were greeted by Secretary Emmet C. Alley, Exalted Ruler Ole Clippert and immediate PER Jerry McCorkle, during whose tenure the Lodge garnered the first-ever All American Lodge award.

A tour of the lodge followed. We saw an Elks senior citizens' league making good use of the lodge's 12-lane bowling alley, a spacious dining room set off from a buffet and bar service area by glass panels etched with handsome representations of bull elks. The dining room opens into the lodge room itself, impressively draped with flags from the 50 states in honor of a recent visit by GER Kenneth V. Cantoli. From the lodge room we were escorted into the lodge's office complex, complete with reception area, conference room and offices for the lodge secretary, club manager, bookkeeper, trustees, chair officers and Exalted Ruler. It was to the conference room that we retired to begin our question and answer period.

By way of background, the All American Lodge Contest was unveiled at the 1982 Grand Lodge Session, held in Chicago. Competition is based first on district, then state and finally national levels. Points are earned by the lodges based upon the degree of their participation in 32 categories of endeavor ranging from the sponsoring of a new lodge through posting a specified net gain in membership and including participation in Grand Lodge contests and programs such as the Elks National Foundation, Hoop Shoot Free Throw Contest, Elks Rose Parade Float Committee, GER Award Pin and Youth Scholarship programs. Entries achieving the national level were verified and tabulated by the Grand Lodge Activities Committee then chaired by Robert McLain. When the smoke had cleared, Clawson/Troy emerged as the top-scoring lodge, narrowly victorious in an extremely competitive race. In a special presentation during the 1983 Grand Lodge Sessions in Honolulu, then-immediate PER Jerry McCorkle accepted the first All American Lodge Award from Robert McLain and then-GER Marvin M. Lewis.

A successful marriage of profitable club operation with an involved, service-oriented lodge program: a handsome dining room/bar that offers excellent value at reasonable prices and a 12-lane bowling alley that remains in near-constant use by seniors, disabled and disadvantaged youth groups and members.



During a recent visit, GER Kenneth V. Cantoli and wife, Ruth, are pressed into service decorating a "Pumpkin Patch" house for the upcoming retarded children's Halloween party.

PER Jerry McCorkle, left, displays the first annual "All American Lodge" plaque for visiting GER Kenneth V. Cantoli.

Notable among the points scored by Clawson/Troy were impressive showings in the areas of the GER Award Pin Program, Veterans' Services, Youth Activities and Officer Training programs.

But, as always, mere numbers cannot tell the whole story of the All American Lodge's winning effort. That story is best expressed in the spirit, determination, organization and motivation of each lodge Brother and his family. It is a story told in terms of devotion to the spirit of charity first and to winning as merely a welcome afterthought.

This is reflected in the lodge by several examples: a very active veterans program; a highly successful effort on behalf of the Elks National Foundation Committee that has resulted in 43-straight candidate classes that have pledged 100 per cent participation and a Youth Activities program that includes the "Pumpkin Patch" Halloween party program for retarded children, day-camps and bowling programs for retarded, disadvantaged or delinquent children, and a fire-safety program aimed at the mentally retarded that teaches them how to escape from a fire, how

to signal for help and how to recognize that the fireman, despite his visored helmet, oxygen mask, bulky coat and axe is not an enemy, but a friend who is there to help them.

Of course we were curious about how Clawson/Troy Lodge began the year-long effort that resulted in their being named the first annual All American Lodge.

PER Jerry McCorkle responded, "When we returned from the convention in Chicago, we gathered all the material that we had on all of the major contests along with the results we had achieved last year. We made up a mailing of these materials to all of our committee chairmen and lodge officers along with a cover letter giving the date of our organizational meeting and encouraging those people to study the enclosed material."

Jerry adds, "At the meeting, we discussed all of the areas that we felt we could compete in. We went through each item page by page and discussed our last year's results and ways to improve upon them during this year's competition. Everyone had to know what we were shooting for and what changes had to be made and why we were going to make them."

Jerry concludes, "We really felt that we could compete, but that we had to concentrate on each and every contest and that the All American Lodge Contest was to be considered just another of the contests."

Lodge Secretary Emmet C. Alley comments, "Probably one of the things we do that is a little different than most is that we have a lot of ladies on our committees."

"This really makes for strong committees. When we made the transition some five years ago, to husband and wife committees, we discovered that it made all the difference in the world."

Emmet continues, "I'll bet that a number of lodges will read my comments and say, 'That'll never happen here!' But, in our experience, the value of family involvement cannot be down-played."

"Our ladies' organization, the L-Kettes, has committees that parallel those of the lodge... National Foundation, Major Project committees, the works. Some ladies sit on both lodge and ladies' committees, making for a very strong effort, excellent inter-committee communications and substantial support for each goal,"



Above, left, Lodge Secretary Emmet C. Alley: "We set our goals and, every month, I give each officer a report of how we are working toward achieving those goals." Above, right, PER Jerry McCorkle: "The All American Lodge' award shows all of Elkdom's appreciation for an individual lodge's combined efforts."



Exalted Ruler Ole Clippert: "We have strong committees...very hard-working people who do a very good job."

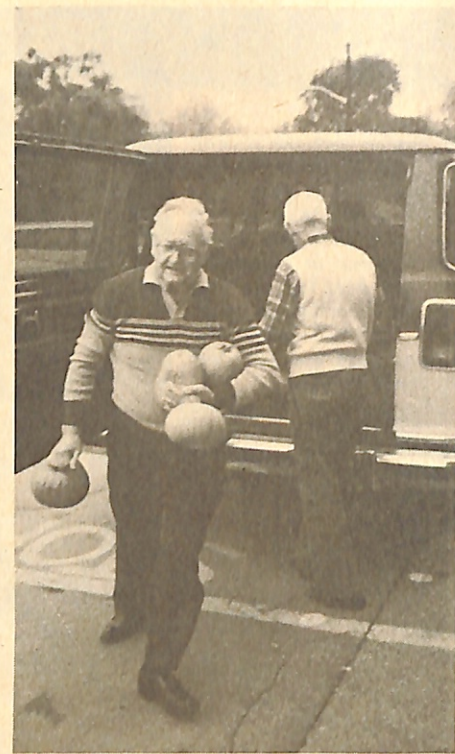
family unit by giving it common goals and activities and provides a positive and lasting example for children to follow.

Of course, we were curious if these officers of the All American Lodge had any thoughts or advice to share with future contenders for the award.

Jerry McCorkle answers, "Be receptive to new ideas, no matter where they originate. If you see a good program, adopt it and do your best to make it fly. Many of the programs that we are currently involved in had their start in other lodges; we give credit where it is due and work hard to make each undertaking a success. What's more, we try to share our knowledge and experience with our neighboring lodges; this makes for goodwill and a more unified overall effort."

Emmet C. Alley adds, "I'd like to stress four points: first, know the details of each project inside-out; second, organize early and set your goals realistically; third, gear your plans and logistics to meet those goals; fourth, and finally, keep measuring your progress and follow up on every aspect of each project that you undertake."

A final question, and one we'd venture to say is on the mind of every reader is "How did it feel to win?"



On duty bright and early, lodge members unload pumpkins for the "Pumpkin Patch" halloween party for local retarded children.

Jerry McCorkle answered with conviction: "Being named Elkdom's All American Lodge was like being in a dream world—being on the dais with so many distinguished Elks and receiving a standing ovation from our Brothers suddenly exploded the thought in my mind: 'They're applauding US!' The All American Lodge award shows all of Elkdom's appreciation for an individual lodge's combined efforts."

Although each year only one lodge can bear the title of "All American" the benefits to be had simply by participating in the contest are clear to see. There is a pride, a reawakened sense of accomplishment, a knowledge that win or lose the title, no lodge ever loses the good will of its neighbors and of the countless children, veterans, seniors and invalids who have benefited from the generosity that makes "Charity—the cornerstone of Elkdom."

To answer the question posed at the beginning of this profile, it takes enthusiasm, pride, organization, family involvement and an abiding sense of charitable commitment; traits that are demonstrated daily by the energetic, dedicated members of Clawson/Troy Michigan Lodge No. 2169...Elkdom's first "All American Lodge." *H.H.G.*

Aaaah, the beauty of Spanish Cove

"The advertisement is the truest description of a development I have ever read. We had thought . . . no place could be that nice . . . but it is. It surely is!"

Spanish Cove, a 600-acre development hugging the beautiful waters of Perdido Bay . . . gateway to the Gulf of Mexico and at Florida's front door. A quiet country atmosphere where the beauty of nature has been fiercely protected . . . yet a place with all the amenities and facilities you would want . . . paved streets, sewer, electrical, water and telephone hookups, and security patrol. A community of three distinct and private neighborhoods, one just right for your lifestyle whether it be a permanent home, a weekend retreat, or a seasonal get-away.

SPANISH OAKS . . . beautiful homesites filled with moss-draped oaks overlooking the Bay . . . or large shady lots tucked among the rolling hills.

PERDIDO PINES . . . not like all those other mobile home parks, it really resembles a quiet residential neighborhood.

LAND HARBOR . . . all the name implies in RV campsites. A safe and secure harbor with large tree-covered lots.

Spanish Cove is not a developer's dream nor a tour through a blueprint binder . . . all the facilities are real . . . from the Clubhouse, to the pool, to the tennis courts, to the private pier extending out into Perdido Bay.

Visit Spanish Cove today . . . where you'll find there's something warm besides the weather . . . it's the people!

Obtain the HUD property report and read it before signing anything. HUD neither approves the merits of the offering nor the value, if any, of the property.



Spanish Cove
P.O. Box 218
Lillian, Alabama 36549
(205) 962-2311

I am interested in RV Mobile Home
Residential Please send brochure to:
Name _____
Address _____
City _____ State _____ Zip _____
Offer void where prohibited by law. ELK-1/84

Retirement

(Continued from page 18)

With mail order, too, you have rights under the law: You must receive the order when the seller says you will; if no time is specified in the ad, the order must be shipped no later than 30 days after your order arrives. If the seller can't meet this 30-day deadline, he must send you a notice giving you the choice of waiting for the order or receiving a prompt refund. These rules don't apply to orders for film development, seeds or growing plants, "C.O.D." payments, or magazine subscriptions after the first issue. They also don't apply to telephone orders, and the FTC has issued some special cautions on ordering by telephone: Ask for the company's mailing address, if it's not in the advertisement. Ask about the company's refund policy, the availability of the product you want, and the total cost of your order. Keep a record of the details of the order, the date it was placed, and the method of payment. Keep a copy of the ad, too, until your order is received.

If you buy by telephone, you assume full responsibility for merchandise that is not delivered, or that is delivered late. You'll have no recourse (unless you charge the order, in which case you can withhold payment in some circumstances

until a dispute is resolved). Think about placing your order by phone but sending payment by mail. This procedure, suggested by the FTC, will give you the protection of mail order regulations.

But what about merchandise you didn't order? The law says, quite simply, that unordered merchandise arriving in the mail is yours to keep. You cannot be forced to either pay for it or return it, and you may legally consider it a gift. If you receive unordered merchandise via a private carrier such as United Parcel Service, however, the rules are slightly different. Before you can keep these goods you must tell the sender, preferably in writing, that you received merchandise you did not order. And you must give the sender a reasonable amount of time, such as 30 days, to pick up the merchandise at his expense.

Complaints: If, despite all your care in shopping, you still wind up with a problem, here's what to do: Complain, in writing, as soon as possible. A letter puts your complaint on record. It preserves your rights under the law. And it can be used to alert government agencies or help you take later legal action if such becomes necessary.

Your letter, typed or printed, should be brief yet include all of the following information:

- A description of what you bought and when, including manufacturer and

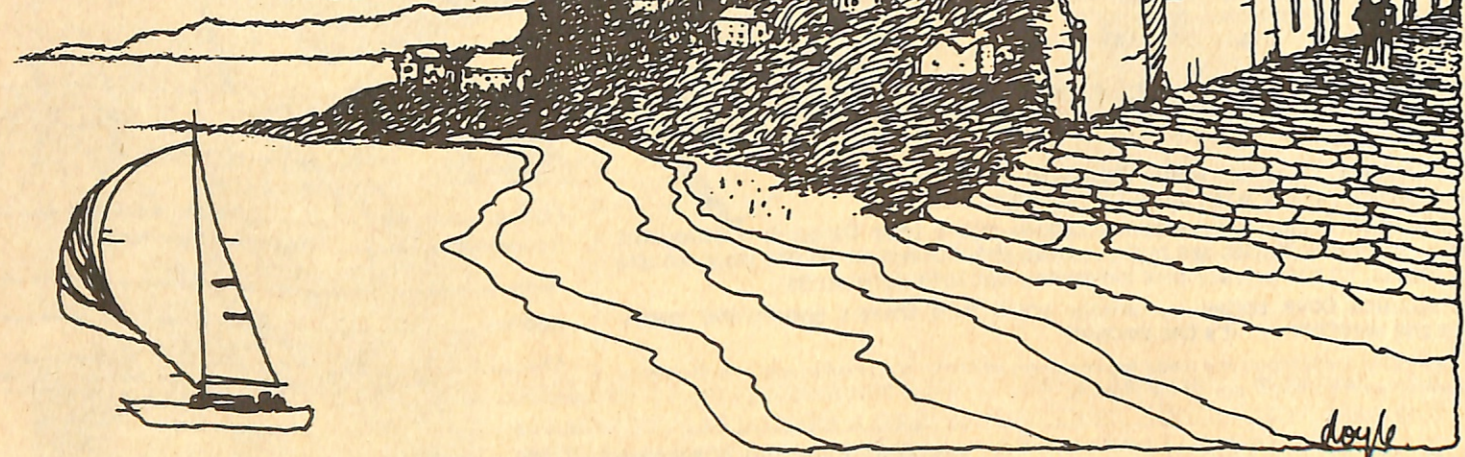
model.

- Where you made your purchase (through a catalog? at a branch store?)
- Exactly what is wrong with the purchase, and what you want done (a refund? a replacement? repairs?)
- Appropriate time for response (at least two to three weeks) and what you will do if you do not receive a response in that time (agencies or associations to whom you will report the problem and the lack of response).
- Your name and address, and a telephone number where you can be reached both day and evening.

Keep your tone calm, but not apologetic. Be firm, but not hostile. And send this first letter to the consumer complaint department at the company that sold you the product or service. Include copies (not originals) of any pertinent documents: your sales or charge slip, the product advertisement, etc. Then, if a second letter becomes necessary, after your response deadline has passed with no answer, restate the problem and tell the company that you are now going to refer the problem to an outside agency. Send copies of all the correspondence and the backup documents, together with information about the company's response or lack thereof to a local consumer affairs office, a Better Business Bureau, the Federal Trade Commission, and, if appropriate, a

(Continued on page 27)

RICH GRINGO/ POOR GRINGO OR PUERTO VALLARTA for Peanuts



by Jerry Hulse

I suppose you can blame it on travel writers and the film company that produced the movie starring Richard Burton back in the Sixties. I'm referring to the invasion of Puerto Vallarta. Because after the film and all the publicity, Puerto Vallarta took on a new life. Tourists began arriving and hotels were built. The word spread. Now even Europeans come to Puerto Vallarta to vacation. Still, what surprises me is how this lovely Pacific resort has kept so much of its charm despite the vacationers and the publicity.

It was relatively peaceful when Burton arrived to film "Night of the Iguana." There was only one taxi as I recall. That and a horse cab. And most of the streets were unpaved so that the town was showered with dust whenever the single taxi sped along the street with a fare. When I went there the first time we slept on the beach. This was because the only major hotel, the Oceana, was full up. Besides, the weather is almost always good so sleeping on the beach wasn't

all that bad.

I remember awakening and taking a swim and then walking over to the Oceana for huevos ranchero and a bottle of beer. You see, they didn't have orange juice so the beer had to do. If I hadn't had responsibilities in those days I'd have stuck around. I loved Puerto Vallarta and still do.

I returned recently. The beaches were still inviting and the mountains were green and the streets were still mostly cobbled, which is rough on tires but preserves the atmosphere. This time I did a "Rich Man, Poor Man Guide to Puerto Vallarta" for our Elks readers. It is subtitled "Puerto Vallarta for Peanuts" and provides the sort of insider stuff that Arthur Frommer is so famous for. On the other hand, there is the Rolls-Royce crowd and a decadent way of life that, confidentially, takes very little getting used to.

So for those with the big bucks, our tour for the affluent begins. The late Sophie Tucker said once, "I've been rich and I've been poor; rich is

better." So just for the heck of it, let's kick off this little opus with a listing called Ocho Cascadas, a multilevel resort that literally drips with wealth, water and atmosphere. Ocho Cascadas lies south of town, beyond the Cuale River, hanging rather precariously to a hillside that overlooks Conchas Chinas Beach. Loosely translated, Ocho Cascadas means the eight waterfalls. Never mind that there are only seven among its eleven levels. Its creator, Edward Giddings, figured it's far simpler for the gringo to blurt out *ocho* for eight rather than *siete* for seven. Besides, it has a more musical ring, says he, and that's the kind of thinking that's gotten Giddings to the top of the heap as an architect.

Ocho Cascadas is unique to Puerto Vallarta in that none of the tiered suites is walled. In other words, each is wide open without so much as a window, thus affording the guest an unobstructed view of the beach below, the ocean and horizon that flames each evening at sunset. Vaca-

tioners at Ocho Cascadas become instant cliff dwellers, what with suites that are piled one on top of the other. Because they are terraced this way, the water from the pool above flows to the villa below and the water from that pool continues to the pool below it, and so forth, to create a series of waterfalls that spill musically into the night. It is said that the relaxing sound reduces the noise level between the units.

With eleven levels and seven waterfalls, Ocho Cascadas provides a series of two- and three-bedroom suites, each with living room, kitchen and terrace where guests lie back in hammocks to stare up at the stars. For the dedicated hedonist, the penthouse at the top provides 6,000 square feet. This is a two-bedroom, two-level, four-bath affair with inside/outside showers and a swimming pool that flows beneath two bridges barely beyond the bedrooms. Sometimes guests swim nude, seen only by the stars. Or else they take the plunge in a Jacuzzi that bubbles just behind their private bar. The one disadvantage to Ocho Cascadas is the absence of an elevator. It takes sturdy legs to hike the 148 steps, bottom to top. On the other hand, if one lucks out with a suite on the first level or one topside, the stairs are no big thing, what with

(Continued on page 27)



A view from the cliffs overlooking Conchas Chinas Beach in Puerto Vallarta.

Discount for Elks on 7-day Cunard cruises!

See the whole Caribbean on its newest showplace— and save 10%

Now you can see the whole Caribbean in just seven days—on the most dynamic ship in her class—at special savings of 10 percent for you and your family.

The "new" Cunard Countess.

At sea, enjoy an outdoor cafe and multilevel pool, climate-controlled gym and Jacuzzi® Whirlpool Baths. Take in the piano bar and casino, nightclub revues and dazzling disco, "Theater in the Round" and the Inside/Outside Center. In port, explore different beaches, sights, cultures. And enjoy tennis, golf, sunning, swimming and more.

2 ways to see the whole Caribbean in a week.

Choose Cunard's "Caribbean Capitals"—and see South America: San Juan to Caracas (La Guaira), St. Vincent, Barbados, Martinique, St. Thomas. Or Cunard's unique "7-Plus" Cruise: San Juan to Tortola, St. Kitts, Nevis, Guadeloupe, St. Lucia, St. Maarten, St. Thomas.

10 convenient Saturday sailings in 1984.

"Caribbean Capitals"	"7-Plus" Cruise
Jan. 28	Jan. 7
Feb. 25	Feb. 4
Mar. 10	Mar. 3
Apr. 21	Apr. 28
May 5	May 12

Elks save 10%.

You and your family take 10 percent off Cunard's comprehensive cruise rates—which include your stateroom, dining, entertainment and more. From \$1,190 per person, double occupancy, less your discount* Money-saving fly/cruise packages available from 68 North American cities, some offering free airfare!

For details, call Mr. Les Kertes toll-free (800) 645-2120. N.Y. residents call collect (516) 466-0335.

*Some sailings may be slightly lower. Taxes additional. Itineraries subject to change.
© Cunard 1983

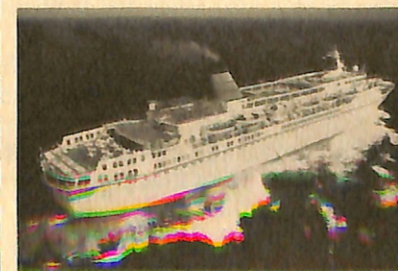
CUNARD COUNTESS

Registered in Great Britain

CUNARD

Mr. Les Kertes, Hartford Holidays, P.O. Box 462, 277 Northern Boulevard, Great Neck, NY 11022.

Send me details on Cunard's special 10% discount for Elks on 7-day Caribbean cruises.



Name _____

Address _____

City _____

State _____ Zip _____

Area Code, Daytime Phone _____

E75001

The Emphasis is Awareness

Details of the Grand Lodge Drug Awareness Program . . .



Above, central region Drug Awareness Program chairmen listen to a presentation by Angie Hammock of the Federal Action Agency.



Already off to a strong start is Shelton, WA Lodge. At a recent seminar local law enforcement officers displayed a cache of illicit drugs and an amazing array of drug paraphenalia. Shown left to right above are Dan Dormeir, West-Central WA District Trustee; Det. Steve Whybark, Mason County Sheriff's Dept.; John Gordon, WA State Elks Assn.; Sgt. Dean Byrd, Mason County Sheriff's Dept.; Don Brown, WA State Drug Awareness Program Chairman; John Schweison, ER.

As noted in our last issue, concern over drug abuse and the awareness of the problem is sparking nationwide concern.

As pledged by GER Kenneth V. Cantoli, in his acceptance speech during the Grand Lodge Session last July, the Elks are joining in this nationwide effort by launching a program of Drug Awareness Education that is funded by a grant from the Elks National Foundation.

The program began during the early days of this past November, when Drug Awareness Chairmen, chosen from each state, met in regional seminars across the nation. Held in Washington, DC, Chicago, IL, Denver, CO and San Francisco, CA, these seminars provided potent ammunition that each Drug Awareness Chairman will pass along to the lodges of his state.

In general, the chairmen learned that we have joined the battle with a vigorous program to increase awareness of the dangers of drug abuse through community education. The program concentrates on marijuana and cocaine; its efforts are to persuade fourth through ninth grade youths not to accept the use of these "gateway" drugs. The adverse mental and physical consequences of drug abuse were graphically explored. The program actively involves parents, teachers, community drug agencies, the media and other concerned citizens.

To make this program work at the grassroots level, the chairmen learned how to organize local programs, how to convey the information that they were acquiring to the local lodges through proper teaching techniques and orderly presentation as well as how to administer local programs.

Some of the "weapons" that each state Drug Awareness Program Chairman was equipped with are techniques for identifying allies, experts, targets and tools for a unified program effort at the lodge level.

Also learned were techniques for effective communication with target-age youths, parents and teachers. Ways to contact the newspaper, radio and TV media were illustrated as well as techniques for the most effective methods of using pamphlets, posters and educational films.

Methods of identifying resources

such as agencies providing pamphlets, film and slide presentations were explored. Sample press releases were supplied and these may be used at the lodge level simply by inserting the lodge name, number and Exalted Ruler's name.

In short, each Drug Awareness Program Chairman comes back to the lodges of his state completely equipped to help establish, administer, enlarge and maintain *your* lodge's own Drug Awareness Program.

As GER Kenneth V. Cantoli said, "...the Order is uniquely situated to address the problem of drug abuse. We can zero in on the problem where the need is greatest with grassroots campaigns in communities throughout the nation. Once again illustrating that Charity is the Cornerstone of Elkdom." — H.H.G. ■

Puerto Vallarta

(Continued from page 25)

street entrances provided at either of the levels.

Turning south, other well-heeled tourists find solace at that venerable resort, the Garza Blanca, with its thatch-topped bungalows smack on the oceanfront. There also are suites and a cluster of relatively new villas scattered across the hillside with its twisting, cobblestone streets. The villas, whitewashed and sparkling, give the impression of an Andalusian village along the Costa del Sol. They are graced with stained-glass windows, wrought-iron chandeliers and furnishings native to Mexico, with one in particular affording the guest the opportunity to pop out of bed and into the villa's private, mosaic-lined swimming pool.

Among Puerto Vallarta's latest arrivals is the new \$40-million Sheraton. With 500 rooms, four restaurants and five bars, it's the town's biggest hotel. Shops off the lobby sell flowers, shoes, clothing and souvenirs, and just down the road the Fiesta Americana is still another new high-rise, facing Banderas Bay. In barely 20 years Puerto Vallarta has risen from a dusty village of 5,000 souls to a thriving vacation resort numbering nearly 100,000 permanent residents.

Before turning to the poor man's tour of town, one other twist remains to the rich man's guide. In the same area of Ocho Cascadas it's possible to vacation like royalty in a number of stunningly attractive, privately owned villas, the slickest in the lineup being Casa Celeste, a hacienda-style villa accommodating 12 guests. To get an idea of its size, Casa Celeste, with its whitewashed walls and red-tile roof, unfolds across 8,000 square feet, its three levels containing four bedrooms and 4½ baths, one nearly the size of the swimming pool itself.

The asking price is about \$200 a day, which includes a staff of three—maid, cook and handyman who does the grocery shopping, keeps the yard slicked off and runs errands. For a few extra bucks a day the owner will toss in a car.

Casa Celeste features wrought-iron gates and lamps and nearly enough marble to rebuild the Acropolis. Its
(Continued on page 31)

Retirement

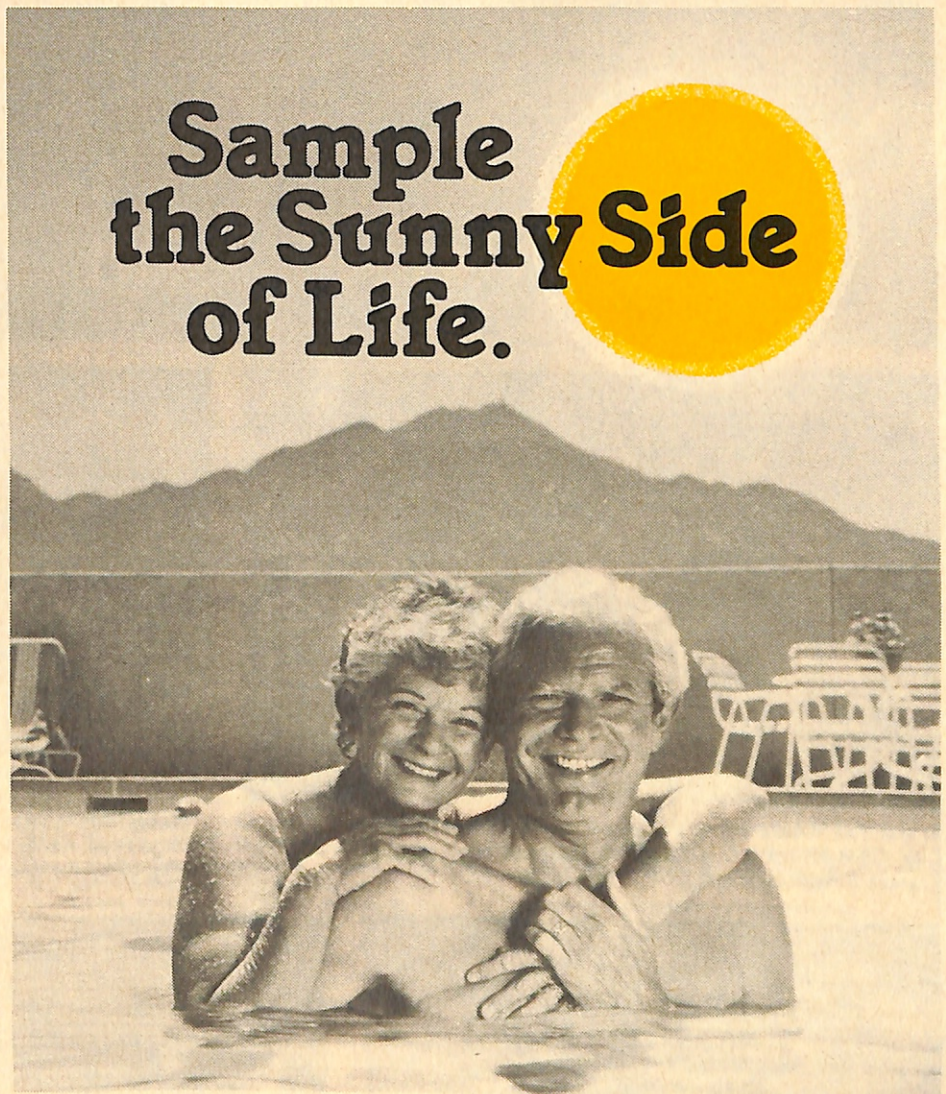
(Continued from page 23)

dispute resolution panel such as those sponsored by the Better Business Bureau or the National Automobile Dealer's Association. You might also consider contacting an "action line" run by a local newspaper or broadcaster.

More information, including the addresses of consumer organizations and agencies, can be found in "How to Write a Wrong." For your free copy, write to AARP, P.O. Box 2400, Long Beach, CA 90801.

•••

Grace W. Weinstein's new book, "The Lifetime Book of Money Management" (New American Library), is being published in January and should be available at your local bookstore. ■



Sample the Sunny Side of Life.

Sample the best retirement imaginable. Active, sunny all-year-round, and uniquely Arizonan. \$348 plus tax, for two, lets you enjoy 7 days and 6 nights at beautiful Fairfield Lodge.*

Golf, play tennis, swim. Tour our homes—from \$40,000 winter homes to \$150,000 golf course villas.

And be sure to visit the beautiful new Elks Lodge.

Call Toll-Free 1-800-528-4930 for reservations.

*Offer good through March 31, 1984.

Retire to Fairfield's Green Valley, Arizona

P.O. Box 587/Dept. EE/Green Valley, Arizona 85622



ON TOUR WITH

Kenneth V. Cantoli

Williston, ND, Lodge hosted the official visit of GER Kenneth V. Cantoli (left) to North Dakota. Welcoming the GER at the airport were (from left) ER Denley McKenzie, DDGER John Schmitz, PGER Raymond Dobson, and SDGER John Traynor.



At the Fall Workshop of the South Dakota Elks Association in Rapid City, GER Kenneth V. Cantoli (center) was photographed with PGER Francis Smith (left) and SP Russell Jurgensen.



The first meeting of the Alaska Elks Drug Awareness Committee was held in conjunction with the visit of GER Kenneth V. Cantoli (center) to Kenai, AK, Lodge. Also pictured are (from left) Washington SP George Frye, Kenai ER Dennis Brindley, PGER Robert Yothers, and Alaska SP Jerry Wieber.



GER Kenneth V. Cantoli (second from left) made his official visit to Wisconsin during the Wisconsin Elks Association's Fall Conference at La Crosse. Also pictured are (from left) SP Arnold Knutson, PGER H. Foster Sears and SP-Elect Raymond Pickarts.

During the Fall Conference of the Illinois Elks Association in Springfield, GER Kenneth V. Cantoli (center), PGER H. Foster Sears (left), and SP J. Lyle Harshbarger placed a wreath in the crypt of Lincoln's Tomb.

MUST LIQUIDATE AT FAR BELOW AT&T COST Commercial Phone Answering Machines

New! Perfect! Warranted!

Voice actuated to save space on tape.
Encased double reel system.
Size: 13 1/4" W
3 3/4" H
10" D
Built-in mike and speaker.
Rugged metal case.

Solid walnut frame.

30 minute max. tape capacity.

Fast, easy, flip-a-switch operation.

Record BOTH sides of a conversation.



Perfect for small business!
Great for home use!
An ideal upgrade for a present system!

Remote Control
Get your messages from any phone, anywhere!

CODE-A-PHONE

A commercial quality model made in U.S. to strict, high quality specifications of AT&T.

- **Receives your phone messages 24 hours a day!**
- **You can pickup messages by remote control from any phone, anywhere!**
- **Lets you screen incoming calls to avoid taking nuisance calls!**

Sure, you can find "cheapie" models at LESS cost than this Code-A-Phone. And, if you're lucky, those "cheapie" plastic models might even work most of the time. But remember: "Ma" Bell put its reputation on the line with every Code-A-Phone they leased. And only the BEST is good enough for "Ma" Bell!

This is the same model leased by "Ma" Bell to more than 50,000 businesses and individuals. So you KNOW it must be an excellent machine! Ford Industries, Inc. of Oregon produced Code-A-Phones by the thousands. BUT with the "breakup" of AT&T, the Bell System companies were prohibited from purchasing any further products for leasing to its customers. That left Ford with a backlog of more than 10,000 Code-A-Phones!

We are authorized to liquidate the inventory. Now YOU can get a genuine Code-A-Phone for your home AND your office at a fantastic savings! At FAR less cost than AT&T paid!

Code-A-Phone features top quality throughout! Dependable solid-state design. Micro-processor circuitry. Handsome solid walnut frame with sturdy metal cabinet. It's built to take the abuse of a busy office . . . or active youngsters at home.

On "cheapie" models, you can usually find low quality tape and reels. Code-A-Phone has a high quality DOUBLE reel system. One for your "hello" message and one to record incoming calls.

Listen to messages by Remote Control
You can get your messages from any phone, anywhere! A little Pocket Coder device acts as your personal key to "unlock" the messages by remote control from any phone.

The system is voice-actuated to avoid long, silent gaps on the tape. Flip a switch and listen to all your messages. Repeat messages for careful review. Tape both sides of a conversation. When you're busy, screen calls with Code-A-Phone. Turn up the volume and take only the calls you want. Record all other calls.

Code-A-Phone is simple to install with just two quick plug-ins. Don't miss any more important calls. Put this handy wizard to work for YOU in your home AND office. Our supply is limited. Order TODAY!

U.S. District Court

Jan. 1982 (Wash., D.C.) — Justice Department and AT&T settle their law suit and agree to restructure the phone company. After January 1983, Bell System companies can no longer buy and resell or lease telephones and any peripheral equipment to their customers.

News Item

Jan. 1982 (Portland, OR) — As a result of AT&T settlement with Justice Dept., Bell System companies can no longer buy Code-A-Phone telephone answering machines for leasing to businesses. Code-A-Phone's manufacturer is left "stranded" with over 10,000 units!

Public Notice

Aug. 1983 (Minneapolis, MN) — The C.O.M.B. Co., Inc., the nation's largest authorized liquidator, acquires 10,000 Code-A-Phone machines for liquidation to the public at far below the Bell System's cost!

Look At What Phone Companies Charged!

Here are examples of what it cost business firms to LEASE Code-A-Phone from phone companies for a THREE YEAR period:

Ohio Bell charged customers . . . **\$1375**
Indiana Bell charged customers **\$835**

Now YOU can get the very same model at a HUGE SAVINGS . . . and at just a ONE TIME cost!

Manufacturer's Suggested Retail

\$550.00

OUT THEY GO AT ONLY:

\$188

Price subject to change after 60 days. Offer void outside original 48 states.



TOLL-FREE PHONE ORDER SERVICE!

Credit card members can order by phone, 24 hours a day, 7 days a week:

Toll-Free: 1-800-328-0609

If busy signal, or if no answer, call: **Toll-Free: 1-800-328-5727**

In Minnesota, call: **Toll-Free: 1-800-742-5685**



C.O.M.B. Co. / Authorized Liquidators Dept. F-219-7624
14605 28th Avenue North • Minneapolis, Minnesota 55441

Send _____ Code-A-Phone(s) at \$188.00 each plus \$12.50 each for shipping and handling. (Allow 3-4 weeks for delivery. Add 2-3 weeks extra if paid by check. Minnesota residents add 6% state sales tax. Sorry, no C.O.D. orders.)

My check or money order is enclosed.

Charge to my: MasterCard® VISA American Express Diners Club

Acct. No. _____ Exp. _____

PLEASE PRINT CLEARLY

Name _____

Address _____

City _____ State _____ ZIP _____

Phone (Area Code: _____) _____

Sign here _____

C.O.M.B. Co.

THE NATION'S LARGEST AUTHORIZED MAIL ORDER LIQUIDATORS OF CONSUMER PRODUCTS
14605 28th AVE. N. • MINNEAPOLIS, MINN. 55441

Christmas

CHARITIES



POTOSI, MO, Lodge held its annual Christmas for the Needy "fitting and shopping spree," with the cooperation of several local merchants. The children were also fitted with shoes donated by Brown Shoe Co. The lodge's program served some 221 needy children, furnishing them (in most cases) with much-needed clothing, coats, and shoes. The total cost of the Christmas Charities program was \$16,268, a record high for the lodge.



BRUNSWICK, NY. Members of Brunswick Lodge gave Christmas parties in the children's wards of two local hospitals. Each child received a Christmas gift and had a chance to talk with Santa.



SAN MATEO, CA. "Santa Claus" was in charge of cutting the cake at a Christmas Party held by San Mateo Lodge at a VA Hospital.



GATLINBURG, TN, Lodge held a Christmas Party for children at a day-care center. The "Christmas Bunny" gave out gifts to the children.

Puerto Vallarta

(Continued from page 27)

massive stone fireplace is from an old cathedral in Mexico; beams stretch across ceilings and other fireplaces grace the master bedrooms. Another is Parque Villa, with three baths and three bedrooms, or Casa Leones with four bedrooms, 4½ baths, three refrigerators and four parrots. Like Casa Celeste, both villas are staffed with a cook, maid and houseman. For details concerning these and other villa properties, write to Teresa de Applegate, c/o CAPSA, P.O. Box 56, Puerto Vallarta, Mexico 48300.

And now for our chapter that's aimed at the traveler who's doing Puerto Vallarta on a shoestring. Only scant yards from Villa Celeste, Pedro Andres offers to put up the vacationer at his Villa Bella Vista, a three-unit apartment, at \$50 a couple. Each unit comes with a kitchen; there's a swimming pool and beach. While Andres doesn't speak English, he understands money and awaits yours: P.O. Box 582, Puerto Vallarta.

Just down the road the low-rise hotel Playa Conchas Chinas offers 32 air-conditioned rooms priced from \$36 a night single to \$46 double. Guests dine next door at El Set, the renowned seaside restaurant whose logo tells of "another lousy sunset in paradise." Tables are terraced over the sea, a guitarist strums romantic melodies and the chef turns out platters of lobster, red snapper, frog legs, shrimp, steak and Mexican dishes at relatively reasonable prices.

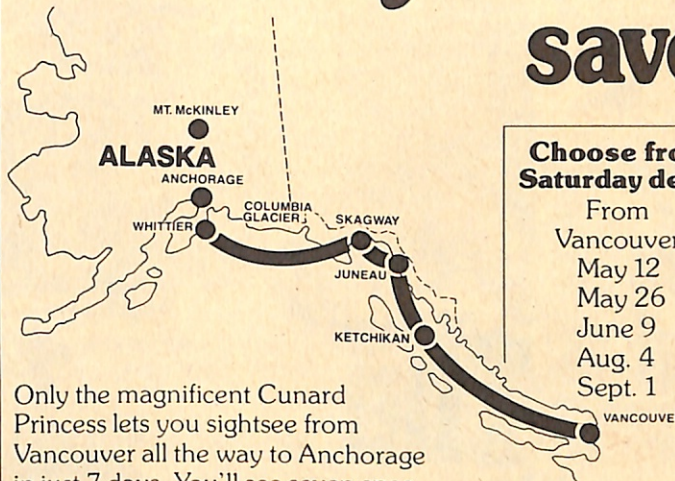
A discovery this trip is the little Hotel Molina de Agua, a scattering of cottages alongside the Cuale River. At the Molina de Agua, guests relax outdoors in wicker rockers and pick mangoes from trees in the parklike setting. Here rates range from \$20 a day for a single to \$26 for a double.

Not far from Puerto Vallarta's famed Playa del Sol Beach, other accommodations are up for grabs at the colonial-style Hotel Fontana del Mar at a surprising \$17 a day single and \$20 double, including the tax. There's a swimming pool on the roof, and below, the courtyard blooms with potted plants. The same owner holds forth at neighboring Los Arcos whose 111 rooms surround both swimming pool and garden and are priced from \$23 a night.

(Continued on page 37)

Great Alaska Breakthroughs for **Elks!**

See the Alaska no other 7-day cruise shows you—and save big!



Choose from 10 convenient Saturday departures this year.

From Vancouver	From Anchorage
May 12	May 19
May 26	June 16
June 9	July 14
Aug. 4	Aug. 11
Sept. 1	Sept. 8

Only the magnificent Cunard Princess lets you sightsee from Vancouver all the way to Anchorage in just 7 days. You'll see seven spectacular glaciers no one else shows you—plus Alaska's most breathtaking, the majestic Columbia Glacier. Begin or end your cruise in exciting Anchorage, jumping-off point for new Cunard tours.

Sights and ports no other 7-day cruise visits.

Sail from Vancouver to Ketchikan, Indian art center. On to dazzling Tracy Arm Fjord; Juneau, gateway to the Klondike; and Skagway, historic Gold Rush town. Then—instead of turning back to Vancouver like other cruise ships—Cunard Princess sails on!

Discover a glacier-lined coast teeming with exotic sea life and wildlife. Marvel at 4-mile-wide Hubbard Glacier and 250-foot-high Columbia Glacier. From Whittier, travel the sce-

nic Alaska Railroad on Cunard's private train to Anchorage.

Rugged Alaska in resort luxury.

On Cunard Princess, you dine in a restaurant with panoramic views. Enjoy spacious sightseeing decks and a sauna, dancing, nightclub revues and a piano bar. On-board experts brief you on Alaska.

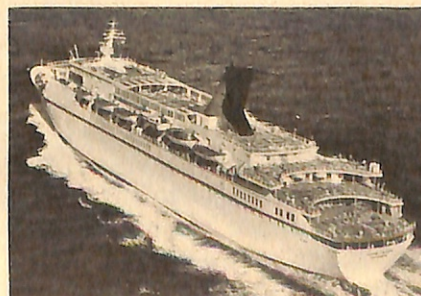
Special cruise savings for Elks.

There are money-saving air/sea packages available from 74 U.S. cities, some offering free airfare! In addition, Elks enjoy generous savings on cruise fares; rates begin at \$975.*

For details phone Mr. Les Kertes, toll free, (800) 645-2120. N.Y. residents call collect at (516) 466-0335.

CUNARD PRINCESS

Registered in the Bahamas



© Cunard 1983

CUNARD Mr. Les Kertes, Hartford Holidays, P.O. Box 462, 277 Northern Boulevard, Great Neck, N.Y. 11021

Send me more information about Cunard's special Alaska cruise opportunities for Elks and their families.

Name _____

Address _____

City _____ State _____ Zip _____

Area Code _____ Daytime Phone _____

*Prices are per person, double occupancy and depend on date. Itinerary subject to change. Taxes not included.

E75001



The First Snowmobile

by A. Stanley Kramer

It is near sundown on a bleak winter day in the year 1913. Ossipee, New Hampshire, lies buried in a succession of heavy snowfalls. The roads are drifted many feet deep and nothing moves along them. Curls of smoke from the farmhouses and the cluster of homes in the village are the only signs of life. Suddenly the stillness is broken by a familiar sound, the clattering of a Model T Ford engine. But to the sound something has been added, something new—a rattling, clattering never heard before. Impossible as it may seem to any snowbound resident who happens to glance out the window, over the deep snow a Ford roadster is driving. But it is unlike any tin lizzy ever seen before. There are no front wheels; they have been replaced by skis. At the rear are not two but four

wheels, the pair on each side connected by chains throwing up heavy gobs of snow as they churn along. The Ford pulled valiantly up hill and down, both where the roads lay buried and even across open fields. It was the first snowmobile on its successful test run. The local inventor, Virgil D. White, was eventually to make thousands of the machines, later copyrighted under the name, "Snowmobile". Apparently he was in no hurry for White did not take out his patents until 1917 and began commercial manufacture in 1923. Strangely, almost nothing has been written about White's breakthrough in winter transportation and Encyclopedia Britannica credits the invention of the snowmobile to Carl J. Eliason of Saynor, Wisconsin, who built his machine in the winter of

1924-25 and was granted a patent in 1927. But there is a technicality that excuses Britannica. A glance at White's patent application shown here, shows that it is for an "Attachment For Automobiles" and not for a complete vehicle. At this point, a review of the scrambled antecedents of the snowmobile is in order. Between 1923 and 1929 White manufactured 3500 of them. But others were busy on variations of the same idea. As early as 1917 one Otto Johnson, in Minnesota, built a small, one-man motorized toboggan which proved impractical. In 1922, Joseph Armand Bombardier, a mechanically-gifted 15-year-old in Valcourt, Quebec, made a motorized sleigh—using a Model T Ford engine. It ran on four ski run-

ners and was steered with a rope. The engine, in the rear, ran a huge (and extremely dangerous) wooden propeller which Bombardier had carved by hand. The boy sat ahead of the engine. On Christmas Day he gave his creation a trial run through the streets of Valcourt. His father was horrified and made the boy drive it home and dismantle it.

In 1924, Carl J. Eliason (Britannica's nominee) realized a life-long dream. A young store owner, he was born with a club foot that limited his ability to use snowshoes, seriously curtailing the winter hunting and fishing he loved. He constructed a wooden toboggan powered by a small outboard motor that ran a single chain track down the center. His patent is for the single chain feature. His machine is the grandfather of the small, narrow, speedy snowmobile we have today.

Much as it pains us to credit Russia with any basic invention, in all fairness we must admit that the great-grandfather of all motorized snow vehicles was probably Czar Nicholas' pre-World War I Twin-Six Packard, which sported heavy-weight sled runners instead of front wheels!

The first real snowmobile was certainly a product of Yankee ingenuity. Virgil White was the Ford dealer in Ossipee, New Hampshire. His idea was simplicity itself. He merely removed the front wheels from a standard Ford roadster and replaced

them with skis. Then (fitting in neatly with a basic New England concept that nothing should ever be wasted) he re-attached the front wheels directly ahead of the rear ones on a new axle. Finally, a pair of cleated chains were placed around both sets of rear wheels and, presto, White had a powerful tractor-tread for pulling through snow.

Even for their day White's machines were a bargain. In 1922, the year that Model T production first hit the million mark, the four cylinder roadster sold new for \$450, the despair of all competition. White's conversion kit, made and sold by his Snowmobile Company in Rochester, New Hampshire, cost an additional \$175.

The snowmobile was a stroke of very practical genius. For every country man (and boy) knew everything there was to know about the care and feeding of the Model T: how to adjust and replace the brake and transmis-

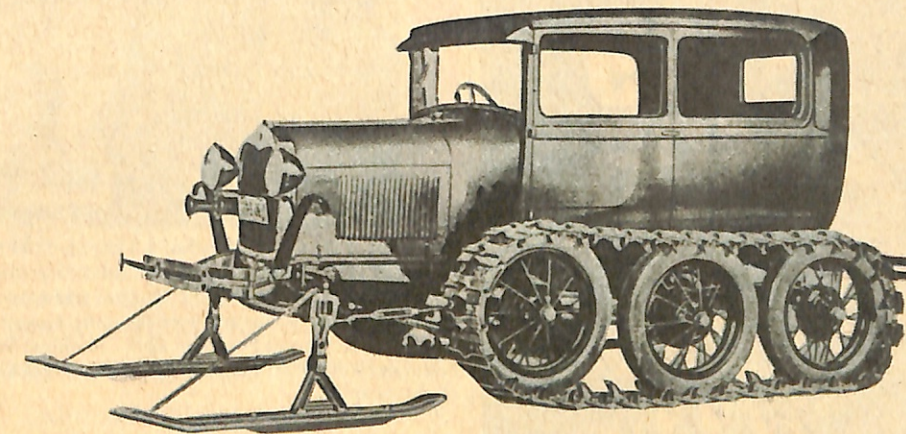
sion bands, how to set the timing, change the plugs and lubricate the car. There was nothing new to learn unless it was how to wax skis.

White's machine was an immediate success with demand outstripping supply for some years. For the first time the snowmobile made accessible vast areas which had previously been closed through the long winter, and it opened New England's snow-clogged roads for many essential services.

White bought standard Ford roadsters, and a very few coupes, from the factory and converted them in a small plant he built. They were sold all over this continent. A few machines were even exported to Arab countries for use in the desert. (How the highly-polished skis were protected from the abrasion of the sand is an interesting question!)

The primary users of White's machines were doctors (yes, they actually made housecalls in those days,)

(Continued on page 39)



Above, right: White's patent applied to a Model-T Ford. Below: The first snowmobile race, held at Three Lakes, WI in 1926. The winner, Bill Neu, right, won a new .22 rifle.



ALL CRUISES

Call Toll Free

1-800-327-0699

Within Florida call

1-800-432-3662

Bahamas, Caribbean, Jamaica, Virgin Islands, Mexico, Europe, Mediterranean, etc.

2 & 3
4 & 5
day
cruises from

\$149

7 days
& longer
from

\$495

- Special Group Rates
- Special Air/Sea Savings
- Cancellation Protection
- Credit Cards Accepted

AAABCO

CRUISE CENTER
50 YEARS OF EXPERIENCE

EK-1283

Mail coupon for color brochure
A AAABCO Cruise Center
19000 W. Dixie Hwy., P.O. Box 630877
Miami, FL 33163

- | | |
|--|--|
| <input type="checkbox"/> 2-3-4-5 Day Cruises | <input type="checkbox"/> 10-11 Day Cruises |
| <input type="checkbox"/> 7 Day Cruises | <input type="checkbox"/> 14 Day or Longer |

Name _____

Address _____

City _____

State _____

Zip _____

ELKS NATIONAL SERVICE COMMISSION

"So long as there are veterans in our hospitals, the Benevolent and Protective Order of Elks will never forget them."



The Elks' ladies of Bullhead City, AZ, Lodge crocheted 90 lap robes for hospitalized veterans. Forty-six were given to the Elks Long Term Care Unit at Tucson, the state Major Project. Forty-four robes were given to the Fort Whipple VA Hospital at Prescott. In photo are (from left) ER Jodie West; Elks' lady Adonna Dyer, who crocheted 30 robes; and W. David Murray, Jr., sub-chm. of the state National Service Committee, representing the Fort Whipple VA Hospital.



San Juan, PR, Lodge donated a \$700 SL-5100 Sony video cassette recorder to the San Juan VA Hospital. This equipment will be used to project instructions on a screen regarding processing veterans for admission to the hospital and other information regarding them. From left are Mrs. Jourdan of the voluntary services unit; Hospital Director Charles Freedman; DDGER Joseph Martinez; Raymond Fournier, chm., National Service Committee; ER Octavio Wys; Hospital Administrator Alfonso Estrada; and PER Angel Rivera, who works with the voluntary services unit of the hospital.



The Elks of North Palm Beach, FL, Lodge held a special luncheon to honor the volunteer workers at the VA Clinic in Riviera Beach. Dr. Seymour Chasen (center) congratulated Thomas Johnston and his seeing eye dog Honda for their 1,000 hours of service to the clinic, along with Bill Jacques (second from left), both members of the lodge. Looking on were ER James Southard (left) and lodge National Service Chm. John Busby.

New Electronic Pain Killer...

relieves backache, headache, even pain of tennis elbow, arthritis & bursitis!

Tested by doctors, INFRALUX™ is handheld and portable. Its infrared heat relieves pain without medication! Try it FREE for 30 days!



Say goodbye to pain. No matter the type you suffer from—headaches, tennis elbow, arthritis, bursitis, sinusitis, backache, neuralgia, muscular pains, sprains, or any musculoskeletal condition—here is a quick easy answer. Put INFRALUX next to the pain and within minutes, you can get on with work or play.

SOOTHING PAIN RELIEF. BUT WHY INFRARED HEAT?

There is nothing new about infrared heat. Doctors and therapists have used and recommended it for years in pain treatment. But until now, there hasn't been a compact, easy-to-use unit.



INFRALUX is easy to carry too in its handsome vinyl bag. No bigger than a small flashlight (six inches long). Plugs in any 110V outlet.

Why infrared? With ordinary methods such as heating pads and hot water bottles, much of the heat is dissipated on the skin's surface. There's no lasting effect.

But with infrared heat, the treatment goes down d-e-e-p where you

need it. In fact, INFRALUX's shortwave, visible infrared heat will penetrate up to 10mm of skin tissue to reach irritated nerve endings. Your INFRALUX seeks, finds and soothes!

ELIMINATE UNNECESSARY MEDICATION.

In fact, William J. Shriber, MD notes in his respected "Manual of Electro Therapy" THAT MILD INFRARED RADIATION MIGHT BE THE ONLY WAY TO RELIEVE PAIN WITHOUT THE USE OF MEDICATION.

Why take medication when it isn't needed? INFRALUX is the most natural route to pain relief.

HOW THE INFRALUX WORKS.

All you do is hold the INFRALUX unit next to where you hurt. It even works thru clothing! Within moments, you'll sense comforting, soothing heat.

INFRALUX heat goes to where the pain is—to blood vessels, nerve endings, and other subcutaneous tissue.

RECOMMENDED BY DOCTORS

FROM ACTUAL DOCTORS' REPORTS ON INFRALUX:

"I have used the unit in my practice for six months and I find it relieves pain and muscle spasms, stiff shoulders and elbows from bursitis and tendonitis. Patients suffering from arthritis use the Infralux in the morning and get excellent results."
J.L.G., MD

"On patients with a variety of musculoskeletal painful conditions, Infralux was demonstrated to be effective in relieving pain."
V.S., MD

USE AS OFTEN AS NEEDED.

Unlike drugs and medication, INFRALUX can be used as often as needed. It's made to help you day or night, at home or at work. And be sure to pack it for out-of-town trips. You can enjoy soothing relief wherever, and whenever.

TRY IT FOR YOURSELF

The minute your INFRALUX arrives in the mail, give it a good try. Put it to the test on that nagging backache, that stiff neck, those arthritic pains that hit so suddenly. If, after a month, you're not astounded at how much better you feel, return it for a full refund.

HERE'S HOW TO ORDER

INFRALUX is only \$39.95 (plus \$2.85 shipping and handling). To order, simply send your check to Baystar at the address below. Credit card holders can speed their delivery by using our toll-free number. (Maryland residents add 5% tax.)

CALL TOLL FREE

Monday thru Friday 9am-5pm Eastern Time

800-638-6170

All other times call 800-257-7850

Maryland residents call 363-4304

Be ready the next time pain interrupts your schedule. Order an INFRALUX today!

Baystar

110 PAINTERS MILL ROAD Dept. 28N
OWINGS MILLS, MD 21117 (301) 363-4304

© The Baystar Company 1984

1984 ELKS NATIONAL "HOOP SHOOT" SCHEDULE

STATE	DATE	TOWN	DIRECTOR
ALABAMA	Mar. 3	Cullman	John Bauer
ALASKA	Feb. 11	Kenai	George Robinson
ARIZONA	Feb. 25	Mesa	Leroy Lewis
ARKANSAS	Mar. 24	Russellville	Eldon Lucas
CALIF-HAWAII	Mar. 3	Fresno	Robert Bartley
COLORADO	Feb. 4	Sterling	Gary Starritt
CONNECTICUT	Feb. 5	Middletown	Gerald Winzer
FLORIDA	Feb. 18	St. Petersburg	John Early
GEORGIA	Mar. 10	Decatur	James Gibbs
IDAHO	Feb. 11	Moscow	Dave Peterson
ILLINOIS	Mar. 3	Normal	Robert Brand
INDIANA	Feb. 25	Anderson	Harry Sherer
IOWA	Mar. 3	Ames	Richard Froeschle
KANSAS	Feb. 25	Salina	Gerald Godbout
KENTUCKY	Mar. 31	Cynthiana	Jim Fuller
LOUISIANA	Mar. 17	Opelousas	Eugene Nepveaux
MAINE	Feb. 14	Lewiston	Allan Richard
MD, DE, DC	Mar. 3	Washington, DC	Bruce Howell
MASSACHUSETTS	Mar. 3	Boston	William Ferrick
MICHIGAN	Mar. 3	Ann Arbor	Robert Bartolameolli
MINNESOTA	Mar. 3	Hutchinson	Roger Klinghagen
MISSISSIPPI	Mar. 3	Hattiesburg	Ray Bonones
MISSOURI	Feb. 26	Columbia	Terry White
MONTANA	Jan. 14	Helena	Bob Lacey
NEBRASKA	Mar. 3	Kearney	Dick Bedient
NEVADA	Feb. 25	Hawthorne	Mike Wadsworth
NEW HAMPSHIRE	Feb. 11	Concord	Raymond Nelson
NEW JERSEY	Mar. 11	Manasquan	Joseph Magnotta
NEW MEXICO	Mar. 17	Tucumcari	Joe Dominquez
NEW YORK	Mar. 24	Syracuse	Gary King
NORTH CAROLINA	Feb. 18	Wilson	Tom Sanders
NORTH DAKOTA	Feb. 11	Jamestown	Jack Brown
OHIO	Feb. 25	Delaware	Thomas Biggs
OKLAHOMA	Mar. 24	El Reno	William Wolf
OREGON	Mar. 3	Corvallis	William Critchfield
PENNSYLVANIA	Mar. 3	State College	Duane Berry
RHODE ISLAND	Mar. 4	Westerly	Angelo Lombardo
SOUTH CAROLINA	Mar. 17	Sumter	Allen Gotbeter
SOUTH DAKOTA	Mar. 3	Fort Pierre	Vern Larson
TENNESSEE	Mar. 17	Murfreesboro	John Brockwell
TEXAS	Mar. 17	Grand Prairie	Royce Butler
UTAH	Mar. 3	Springfield	Dennis McGuire
VERMONT	Jan. 21	Springfield	Charles Lavalla
VIRGINIA	Feb. 25	Harrisonburg	Danny O'Donnell
WASHINGTON	Feb. 19	Seattle	Bob Keating
WEST VIRGINIA	Feb. 18	Charleston	Richard Harris
WISCONSIN	Feb. 19	Stevens Point	Don Hamelink
WYOMING	Mar. 3	Casper	Ray Bastow

Regional Semi-Finals

The following states will appear in the regional semi-finals held at the following locations:

SOUTHEAST CENTRAL REGION Mar. 10
WV, VA, NC, MD, DE, DC
James Madison University, Harrisonburg, VA
Director: Danny O'Donnell R.R. 10
Box 254D, Harrisonburg, VA 22801

NORTH CENTRAL REGION Mar. 17
MN, WI, IA, IL
University of Iowa, Iowa City, IA
Director: Richard Foreschle, Rt. 1 Box 212
LeClaire, IA 52753

NORTHWEST REGION Mar. 24
WA, OR, ID, AK
Park Rose High School, Portland, OR
Director: William Critchfield
P.O. Box 1047, Corvallis, OR 97339

WEST REGION Mar. 24
CA, HI, NV, UT, AZ
University of Las Vegas, Las Vegas, NV
Director: Adrian Brubaker, 300 Orchid Dr.
Las Vegas, NV 89107

WEST CENTRAL REGION Mar. 24
NE, CO, KS, WY
Westminster High School, Westminster, CO
Director: Joseph Gareis, 8581 Crescent Dr.
Westminster, CO 80030

NORTHWEST CENTRAL REGION Mar. 31
MT, ND, SD
Lockwood High School, Billings, MT
Director: Dave Todd, 1823 Ave. E
Billings, MT 59102

SOUTHEAST REGION Mar. 31
MS, AL, GA, FL, SC
Valdosta State, Valdosta, GA
Director: William Cook, 201 Redwood Dr.
Dalton, GA 30720

NEW ENGLAND REGION Mar. 31
ME, NH, RI, MA, CT, VT
Bay Path High School, Sturbridge, MA
Director: Walter Kettelle, 594 Lafayette Rd.
N. Kingstown, RI 02852

SOUTHWEST REGION Apr. 7
NM, OK, TX, LA
Cameron University, Lawton, OK
Director: William Wolf, 1436 40th
Lawton, OK 73505

NORTHEAST CENTRAL REGION Apr. 7
PA, NY, NJ
Kings College, Wilkes-Barre, PA
Director: Frank Bonner, 46 E. Newport St.
Ashley, PA 18706

GREAT LAKES REGION Apr. 7
MI, IN, OH
Bowling Green University, Bowling Green, OH
Director: Charles Davis, 908 Lambert St.
Bowling Green, OH 43402

CENTRAL REGION Apr. 14
MO, KY, TN, AR
University of Tennessee, Martin, TN
Director: Randall Smith, 203 Sheffield Pl.
Franklin, TN 37064



Finals

Elks National "Hoop Shoot" Contest finals will be held in the Market Square Arena, in Indianapolis, Indiana, May 4, 5, and 6, 1984. National Headquarters, Indianapolis Hilton on the Square. The Elks-Basketball Hall of Fame Classic will take place May 5, 1984.

Emile J. Brady, National Director
Box 153
Danville, PA 17821
(717) 275-5355
(717) 275-4060

Puerto Vallarta

(Continued from page 31)

So you see, Puerto Vallarta, if you search, is still affordable. Still colorful, too. When I arrived several weeks ago I took a cab to Las Margaritas, the restaurant up the block from the Oceana Hotel with its good Mexican food. Las Margaritas is set in a garden and because it's romantic it's best to go with your sweetheart or your wife. Bouganvillea spills off the walls and a tree spreads its shade in the courtyard. The stars and the moon shine down and there is mariachi music. So go with your sweetie.

Usually there's a lineup in front of Carlos O'Brian's which is on the waterfront only a few doors from the Oceana Hotel. It's noisy and colorful and the tourists seem to love it. If you haven't been to Puerto Vallarta before, it's one of those places you go once anyway. On the back of the menu it says: "Any food you don't like should be sent back, then we'll start all over again. Don't be bashful," which tells you the sort of place it is. Loose, laid back. These same entrepreneurs operate Carlos and Charlie's in San Angel, Tiajuana Tilly's in Tiajuana, Tabasco Beach in Acapulco, Senor Frog's in Mazatlan and Tabasco Charlie's in Cuernavaca. The menu at Carlos O'Brien's in Puerto Vallarta lists ceviche, sashimi, crawdaddy soup, gaspacho, guacamole, lobster crepes, curried chicken, steaks, Mexican fare and a long list of seafood. Just don't expect a classy setting because it isn't.

La Fonda del Sol is an attractive restaurant with a sunken bar, and of course there's El Set which we mentioned earlier. A dozen or so other excellent restaurants exist around town, so inquire at your hotel. What with the current rate of peso/dollar exchange, nothing is terribly expensive in Mexico these days. Not even the night life. Puerto Vallarta's original disco, the City Dump, still churns. It features stained glass windows, booths and a good dance floor.

Dozens of other bars and discos do business around town. The big hotels have their own, which brings up this point: Unless you wink off with ease, ask for a room away from the disco. I got a room above one once and didn't fall asleep till dawn. Meanwhile, it's still the ritual to drop by the Oceana

(Continued on page 39)

MUST LIQUIDATE AT BELOW DEALER COST! 4000 Watt, Gas Operated, Emergency Power Generator

FACTORY NEW! FACTORY PERFECT!

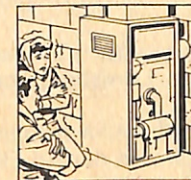
DON'T let a storm rob YOUR home of vital electric power! With this 4000 watt generator, you ALWAYS have a reliable standby source of 115V and 230V plug-in power!

- 8 hp. Briggs & Stratton 4-cycle gasoline engine!
- U.S. made! U.S. quality!
- 1 year warranty!

Over 350 service centers in the U.S.



FOR HOME! Keep sump pump, well pump, appliances operating in case of any power outage.



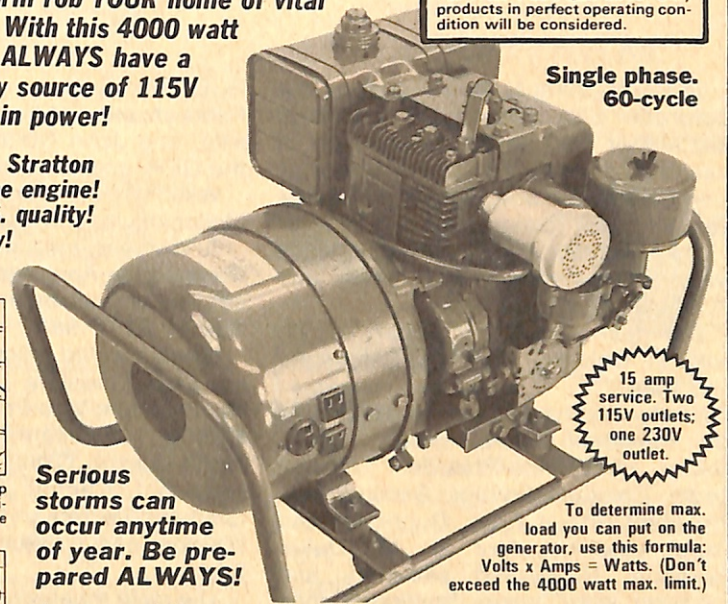
FOR WINTER STORMS! No freezeups or burst water pipes when you have this generator on hand.



IN THE FIELD! A reliable source of portable electric power anywhere.



FOR CABIN or CAMP! In the wilderness, you can enjoy comforts of electricity with this generator.



Single phase.
60-cycle

15 amp service. Two 115V outlets; one 230V outlet.

To determine max. load you can put on the generator, use this formula: Volts x Amps = Watts. (Don't exceed the 4000 watt max. limit.)

Serious storms can occur anytime of year. Be prepared ALWAYS!

A storm could knock out your electrical power for hours, or for days! Food could spoil in your refrigerator. A motor in your furnace could stop running in winter and leave your family shivering in the cold. A well could stop pumping water needed for cooking or bathroom facilities. The losses could cost you up to hundreds of dollars . . . or maybe even much more! And think of all the discomfort and inconvenience!

But, you never have to worry when you have this excellent quality portable generator. It's U.S. made! And it provides you with 3 convenient plug-in outlets for 115V and 230V service . . . 15 amps at each outlet. Just put oil in the crankcase, pour gas in the tank, and start the engine.

Use the generator to run your lights, a sump pump, well pump or power tools, etc. Plug in small kitchen appliances, a refrigerator, freezer, etc. Of course, you can't run everything at one time. (Remember the 4000 watt limit.) But you CAN run enough things to keep vital functions operating as you need them.

- 4-cycle, single cylinder, Briggs & Stratton engine.
- Produces 8 hp. at 3600 rpm.
- Recoil start. Manual choke.
- 4-qt. gas tank. Uses about .83 gal. per hr. at full load. (Runs longer with less load.)
- Chrome plated piston and aluminum alloy cylinder help dissipate heat for cooler running.
- Size: 17 1/2" W x 25" L x 18" H.
- Shipping weight: approx. 140 lbs.

Compare at over
\$1,000.00

OUT THEY GO AT ONLY:

\$488

Pushbutton electric start model available at \$588

Price subject to change after 60 days. Offer void outside original 48 states.

C.O.M.B. Co. / Liquidators Dept. F-176-1196
6850 Wayzata Boulevard / Minneapolis, Minn. 55426

Ship me the 4000 watt Generator(s). (Indicate how many.):
 No. 1196 Manual Start at \$488 each.
 No. 1198 Pushbutton Electric Start at \$588 each.

I will pay shipping charge to driver upon delivery. (Allow 4-5 weeks for delivery. Add 2-3 weeks extra if paid by check. Sorry, no C.O.D. orders. Minn. residents add 6% state sales tax.)

My check or money order is enclosed.

Charge my: MasterCard® VISA Am. Ex. Diners Club

Acct. No. _____ Exp. _____

PLEASE PRINT CLEARLY

Name _____

Address _____

City _____

State _____ ZIP _____

Phone _____

Sign here _____

Rural Route Customer: If truck carriers do not normally deliver to your home, include note with this order stating town address of nearest store, friend or truck terminal to ship to.



Credit card members can order by phone, 24 hours a day, 7 days a week.

Toll-Free: 1-800-328-0609

If busy signal, or if no answer, call:

Toll-Free: 1-800-328-5727

In Minnesota, call: **1-800-742-5685**

C.O.M.B. Co.

THE NATION'S LARGEST AUTHORIZED MAIL ORDER LIQUIDATOR OF CONSUMER PRODUCTS
6850 WAYZATA BLVD. • MINNEAPOLIS, MN 55426

News of the State Associations

The 80th Annual Convention of the **Colorado Elks Association** was held September 8-10 at Grand Junction. It was one of the largest annual meetings ever held by the association, with 1,304 Elks and their guests attending.

Distinguished guests in attendance were GER Kenneth V. Cantoli and PGER George Klein.

The next annual convention will be held in Colorado Springs September 6-8, 1984.

Newly elected officers for 1983-1984 are President James Steers, Northglenn; First Vice-President William Smith, Colorado Springs; Second Vice-President Robert Ener, Gunnison; and Third Vice-President E. M. Duke, Florence. Re-elected secretary and treasurer were James Sterling, Canon City, and James Flannigan, Aurora, respectively.

Littleton Lodge won the State Ritualistic Contest.

Colorado's Major Project, which was established in 1952, is Elks Laradon Hall, located in Denver. This is a school for training and rehabilitation of mentally retarded children, and a vocational school for young adults.

James Dean of Pueblo, chm. of the Elks Laradon Hall Committee, announced that over \$130,000 has been contributed to the project this past year by individual Elks and lodges.

PGER George Klein, **Colorado's Grand Lodge sponsor**, presented a check from the Elks National Foundation for \$54,426 to the Elks of Colorado to be used for the state Major Project and other youth related-programs.

A total of \$2,424.39 was contributed to the Elks National Foundation from the floor of the convention. Also, \$2,124 was donated to the **Colorado Clem Audin Memorial Fund**, which now totals over \$48,000. The interest from this fund is used for the education, health, development and care of young people.

A total of 558 Elks and their ladies attended the annual convention of the **West Virginia Elks Association**, held August 11-13 at Wheeling.

Distinguished guests included GER Kenneth V. Cantoli and his wife Ruth,

PGER Homer Huhn, Jr. and his wife Jo, Pennsylvania SP Hadyn Evans and his wife, and John Nordham, secretary to the GER, and his wife Martha.

West Virginia Congressman Allan B. Mollohan was the guest speaker.

A midyear meeting will be held in Princeton in April, 1984. The next state convention will be held at Clarksburg August 9-11, 1984.

Newly elected officers of the association are President James Carpenter, Buckhannon; Vice-President South Oral Sisson, Charleston; Vice-President North Joseph Cionni, Wellsburg; Vice-President Central William Lambert, Grafton; Secretary Donald Finnegan, Weirton; and Treasurer Donald Barger, Elkins.

The state ritualistic championship was won by Princeton Lodge. Lewisburg won the golf tournament.

Wheeling was the state's All-American Lodge, and Oral Sisson was named Elk of the Year.

The state Major Project is the crippled children's camp at Princeton. At the business meetings, it was decided that a board of directors made up of the three district vice-presidents and one director from each of the three districts would administer the camp.

The annual convention of the **Montana State Elks Association** was held August 10-13 in Great Falls. Some 400 Elks and their ladies attended.

Distinguished guests were PGER Frank Hise and his wife Betty and PGER and State Sponsor Raymond Dobson and wife Gene. PGER Hise was the main convention speaker.

The association plans a midwinter meeting in Livingston January 18-20, 1984. The 1984 annual convention will be held in Kalispell July 28-31.

Officers of the association for 1983-84 are President Robert Semmens, Butte; First Vice-President James McLuskie, Billings; Second Vice-President George Nicholas, Glasgow; and Secy.-Treas. Fred Balkovetz, Butte.

John Jordan of the Elks National Service Commission presented an award to the Montana Elks for the 3,600 hides which they donated to the Elks veterans programs.

The convention was also honored to have as its guest the top-ranking girl winner in the Elks "Most Valuable Student" competition, Miss Michele Lynn Archie of Columbia Falls, MT. She won a four-year scholarship of \$20,000. Michele was accorded great honors in Honolulu at the national convention and again at the Montana convention.

Laurence Dunville received the association's Special Service Award at the state level for his excellent work with the hides program. Robert Lacey was given the same award at the subordinate lodge level for his work with the youth of the state.

The state Major Project is the purchase of special equipment for small hospitals throughout the state. During the past year, the association contributed \$60,000 to this program.

The 54th Annual Convention of the **Connecticut Elks Association** was held in Waterbury June 3-5. There were 500 Elks and their ladies in attendance.

Distinguished guests were Past Grand Trustee Alfred J. Mattei; Edwin J. Daley, then-chm. of the GL Youth Activities Committee; and SDGERs Arthur J. Roy and Thaddeus J. Pawlowski. Brother Mattei delivered the keynote address.

Officers elected for 1983-84 are President William M. Cullen, Hamden; Vice-Presidents—East, Charles W. Lusk, Jr., New London; Northwest, Ralph Nocera, Bristol; South Central, James V. Lee III, Wallingford; and Southwest, William Miller, Danbury; Secretary Thaddeus J. Pawlowski, Norwich; and Treasurer Edward Szewczyk, Enfield.

Manchester Lodge was presented the Arthur J. Roy Ritualistic Trophy as the state ritualistic champions. The presentation was made by SDGER Roy.

It was announced that Shellie Miller, designated the top-ranked scholar by the State Scholarship Commission, received the annual Thaddeus J. Pawlowski Scholarship Award.

The Memorial Service was held at 11 a.m. Sunday. The general eulogy was delivered by James Caulfield, Waterbury, and a special eulogy honoring PSP George Caiollette was delivered by SDGER Pawlowski.

Puerto Vallarta

(Continued from page 37)

for a sundowner. Mariachis wander in off the streets, the beer's cheap and the atmosphere is pleasantly Mexican.

Some Shopping Tips:

- Galeria Uno, Morelos 561: Art from all over Mexico. Paintings, graphics, sculpture. Six rooms of merchandise.
- Joyeria La Azteca, Juarez 360: Silver and gold jewelry plus semi-precious stones.
- Muchas Cosas, Guerrero 174: This is a boutique with original designs. Everything from blouses and dresses to bikinis, shirts for men.
- Acapulco Joe, Morelos 596: A line-up of T-shirts.
- Bazaar Vallarta, Juarez 501: Clothing for men and women, pottery, jewelry.
- Designer's Bazaar, Morelos 500: Designer clothing plus leather, jewelry, handicrafts.
- El Patio Antiques, Corona 169: Wrought iron, copper, glass, hand-woven rugs.
- Galeria Lepe, L. Cardenas 97: Primitive paintings, sculpture.
- Huaracheria Lety, Juarez 472: Women's sandals, huaraches for men.
- La Iguana de Oro, Juarez 302: Jewelry, arts and crafts in a deluxe store setting. ■

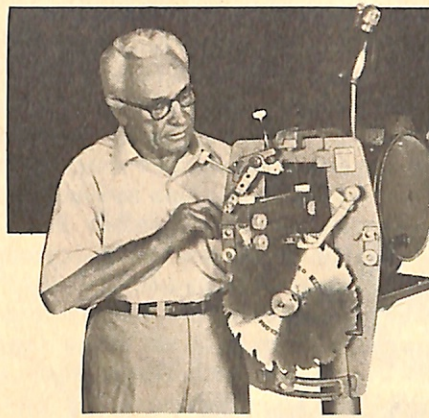
The First Snowmobile

(Continued from page 33)

mailmen, telephone and power linemen, hunters, trappers and the police. Calvin Coolidge's father, Colonel John C. Coolidge, died on March 18th in 1926 at the age of 81. His funeral cortege consisted of a somber parade of black snowmobiles in a long line over the snow-covered Vermont hills.

Man being the competitor that he is, the use of snowmobiles for racing was probably inevitable. When was the very first snowmobile race? Probably on the day the second machine was completed! Actually the first recorded race was held January 31, 1926, on Rangeline Lake, Wisconsin, as shown on the accompanying photo. Bill Neu of nearby Three Lakes

(Continued on page 43)



Be Your Own Boss and Make \$12.00 to \$18.00 AN HOUR!

Find out how by calling . . .

1 (800) 845-3000

(In Utah Call 1 (800) 662-8666)

. . . now for your **FREE
Lifetime Security Fact Kit!**

Your Free Lifetime Security Fact Kit tells you how to make \$12.00 to \$18.00 an hour in your own Foley Full-Service Saw and Tool Sharpening Business. Your FREE Fact Kit explains how you can:

- be your own **BOSS!**
- work full time or part time, right at home.
- do work you enjoy and take pride in.
- operate a **CASH** business where 90¢ of every dollar you take in is clear **CASH** profit.

And it is so easy to learn. Foley gives you all the facts and instructions. No experience or special training is necessary. Foley tells you everything you need to know to be successful.

And there's plenty of business available in your area. You will be able to sharpen all types of saws, garden and shop tools for home, farm and industry.


You will be able to set your own hours and not have to worry about layoffs and strikes. And there are no franchise fees. Any age person can succeed.

But you've got to get the **FACTS** before you can get started. So **CALL NOW** for your **FREE Lifetime Security Fact Kit**. It's yours to keep with **NO OBLIGATION** and **NO SALESMAN WILL CALL ON YOU**.

If you prefer, you can mail us the coupon below to receive your **FREE** Fact Kit, but you'll get it sooner if

Foley

**FREE
LIFETIME
SECURITY
FACT KIT**



The Foley Company
20083 Field Bldg.
Kansas City, Mo. 64111

YES, I want to know more! Please rush my **FREE Lifetime Security Fact Kit**. No obligation and no salesman will call.

NAME _____

ADDRESS _____

CITY _____

STATE _____ ZIP _____

YOUR SHIP JUST CAME IN.

Presenting
the homes of
Lakeland Harbor.
From \$25,000.

We created a seaside village in Central Florida. It has a rambling, nautical clubhouse that overlooks a wooded private lake. There are meeting and game rooms. Indoor and outdoor swimming pools. A jacuzzi. Championship shuffleboard. Dancing. Fishing. And more.

Nearby are shopping malls, restaurants, world renowned medical facilities,



Lakeland's 8,000-seat civic center and Walt Disney World.

Come see the spacious, energy-efficient manufactured homes of this very special adult community. You'll make it your home port.



YOUR HOME PORT

Call us toll free at 1-800-327-2733 or send in this coupon now. In Florida, call collect: 305-523-0755.

Please send me your colorful brochure and more information about Lakeland Harbor.

Another fine InterCoastal Community

Dept. EM-0184, 4747 North Road 33, Lakeland, FL 33805

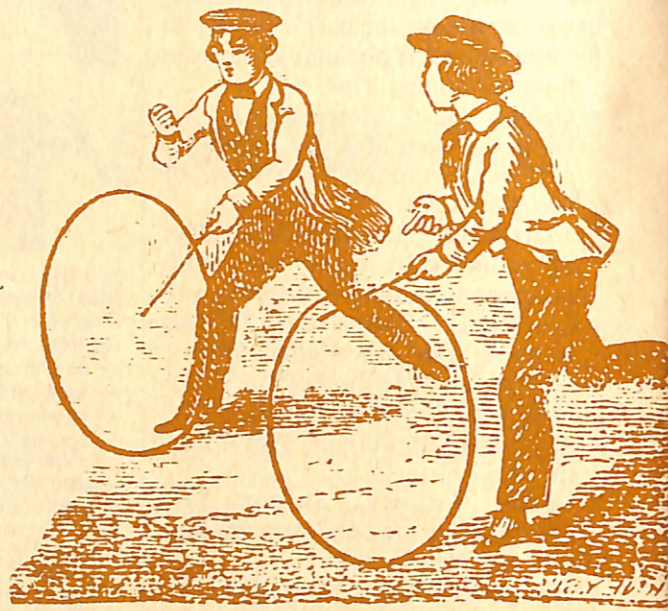
Name _____

Address _____

City _____ State _____ Zip _____

Phone area code () _____

The GAMES GRANDPA PLAYED



by Robert E. Reynolds

It had snowed all night. Everything was wearing a new white coat. The air was brisk and nose-tingling. Excited children were kicking and snowballing their way to school. They could hear the challenging cries of their friends in the clear morning air. They saw a line of ten scarf-wrapped, overshoeed pals tromping out a huge circle in the unmarked schoolyard for a game of "fox and geese" before school started for the day.

A group of squealing younger ones plopped onto their backs making a variety of "snow angels." Some of the older boys had climbed to the top of a snowdrift and were choosing up sides for a game of "king of the hill." A few others were busy making snowballs to pepper the girls.

Absent were not only the sounds of heavy automobile traffic and overhead jet aircraft, but there was no adult blowing a whistle to control these activities. It was all just plain, old-fashioned fun.

After school the youngsters still had the freedom to select their own games. There were no organized youth basketball or hockey leagues. Mothers were not lined up ready to whisk the kids off to a crafts class, a practice session, or a dancing class.

These were the times that today's



Above, the author fascinates a youngster with games that employ imagination rather than electronic technology and gimmickry.

grandpas and grandmas recall as their childhood. In different parts of our country the seasons affected the games and the activities differently. But the youngsters were not bored. There was always something exciting to do. They usually dreamed up the games themselves or played those that their older brothers and sisters passed

along. Today's youngsters should have the same experiences. It's time for today's grandpas to pass along the stories of those games.

Winter in the upper Midwest was always challenging and exciting for all ages of young people. There was always snow and ice. But instead of complaining the kids made the cold season work for them.

"Fox and geese" was popular as long as there was fresh snow in which to make the paths. Everyone was supposed to stay in the marked-out, stomped-down runways that sliced the huge circle like a pie. One person, the "fox", was able to tag anyone on the paths, but the center of the circle was "home", a safe area for the "geese." But there were always those "geese" who, when almost caught by the "fox", would "cut the pie," or get off the paths. Soon there were too many extra pathways and the game had to wait for the next snowfall.

When the younger children went out to play in the snow it was inevitable that they had to tumble and roll around in the white, whirly stuff. After a fresh snowfall many chubby little "snow angels" appeared. Each child would find a spot of virgin snow, plop flat on his back, wave his arms up and down to give a "wing"

effect, and open and close his legs for the "robe." Each one would then carefully push himself up to examine his angel and compare it with the others around him. But it never failed that one "devil inspired" angel would suddenly jump on his own image and destroy all evidence of its ever being there. Not being able to resist the others followed suit and mass demolition wiped out the other imprints as well. But soon another set of these heavenly choirs would appear in a new patch of snow.

Today's grandpas recollect that one of the more popular boys' games was "king of the hill." The winter version was always more fun because there was less chance of getting skinned up in a snowbank than on a dirt pile. It was almost a foregone conclusion as to who would be the final survivor, or "king," but the boys played on anyway. One never knew, the "king" might be deposed any day. As each attacker was tossed back down the snowdrift he was to be out of the game, unless, of course, the rules might be changed that day. These changes often became a central issue, and if they were not resolved, the game was dissolved.

In the small country villages where the farmers brought their eggs and produce to town by sled, the older boys were always tempted to hop onto the rear runners for a free ride, or as they called it—"hookin' bobs." This thrill has disappeared from the scene with the advent of the snowmobile.

Snow caves and snow forts began to appear as the wintry season continued. As the snow drifts piled higher around the barns and sheds today's granddads became cave dwellers, explorers, Eskimos, animals, or whoever or whatever might live in a cave. Shovels, boards, tin buckets, or just plain mittened hands would burrow into the side of a snowdrift until the required cave was excavated. Gunny sacks, small rugs, boxes, or other "furniture" were moved in and a full adventure would be played out until it was time for supper.

Many of the boys became experts in constructing snow forts piled high with snowball ammunition in anticipation of an upcoming battle. Sides were chosen or predetermined, high ground was carefully selected, the building blocks were usually rolled by hand, and then placed one upon the other to resemble a fortress of medieval days. When all was in readi-

ness the attack began. Missiles filled the air, some finding their marks, but most of them missing. When they had all been thrown, peace was called until everyone could regroup and rearm. No one won and no one lost.

Hill sliding races were fun, but more so when each one made his own "sled." Collapsed cardboard boxes, or if the hill was steep enough, the back side of the boys' own pants were considered sufficient technology.

In the snowless sections of the country, the winter games were more or less an extension of the games of the other seasons. The out-of-doors was always a lure for playing no matter where the youngsters lived. True, in the winter the shorter days cut into game time, but neighborhood games like "ally, ally, oxen free" were ideal for the early evening darker hours when the youngsters could more easily hide.

The "hide and seek" type of games were able to include a wide age range of the kids. A good full game could be played after supper and before bedtime. The "it" person could almost anticipate being called home, but he tried to catch everyone before he had to give up and call out, "ally, ally, oxen free!"

Many grandpas look back nostalgically to selecting a backyard, a quiet street, or a vacant lot for a good game of "tin can off." An empty condensed milk can set up on a stump or box, or in a marked circle on the ground was ideal for at least one game before it had to be replaced. Each boy found a good sturdy stick for pummeling the can and after the first free hit the boys scattered in all directions to hide. The "it" boy was always cautious as he hoped to sight one of his friends and beat him to the can before some one else might sneak in, whack the can, and yell, "Tin can off!"

No one seemed to get too old or sophisticated, neither boys nor girls, for a game of "pump, pump, pull-away" either. Being able to elude being tagged or catching others was equally fun.

The southern beaches on both sides of our country were ideal for special kinds of games, other than just swimming. "Water tag" took on many variations, but usually "it" could only tag if he were under water. After wearying of this, the game would often move onto the sand and change to "hop tag" or "spot tag." As more

(Continued on page 49)

Your home workshop can PAY-OFF

BIG...

Earn Extra Income

Right At Home.

START YOUR OWN MONEY MAKING BUSINESS!



FOLEY BELSAW

3-IN-1 Power Feed Power Tool.

FREE BOOK SEND FOR FACTS TODAY!

Planer Molder Saw

Three power tools in one — a real money-maker for you!

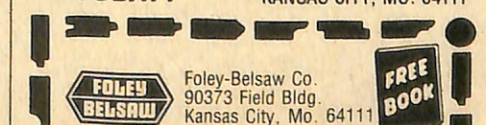
The Planer/Molder/Saw is a versatile piece of machinery. It turns out profitable precision molding, trim, flooring, furniture... in all popular patterns. Rips, planes, molds separately... or all at once. Used by individual home craftsman, cabinet and picture framing shops, lumber yards, contractors and carpenters.

Never before has there been a three-way, heavy-duty woodworker that does so many jobs for so little cost. Saws to width, planes to desired thickness, and molds to any choice of patterns. Cuts any molding pattern you desire. Provides trouble-free performance. And is so simple to operate even beginners can use it!

30-Day FREE Trial! SEND FOR EXCITING FACTS NO OBLIGATION—NO SALESMAN WILL CALL

RUSH COUPON TODAY!

FOLEY BELSAW CO. 90373 FIELD BLDG. KANSAS CITY, MO. 64111



YES, please send me the FREE Booklet that gives me complete facts about your Planer-Molder-Saw and full details on how I can qualify for a 30-Day Free Trial right in my own shop. I understand there is No Obligation and that No Salesman will call.

Name _____
Address _____
City _____
State _____ Zip _____

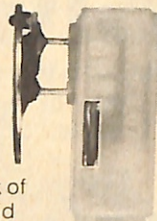
NEW! Elks "Fashion" Lapel Button

You'll be the center of attention when you wear the amazing "Fashion" Elks emblem button on your lapel. A red, light-emitting diode set in the star goes on and off, as if by magic calling attention to your Elks affiliation.

Power is supplied by a miniature power pack, smaller than a postage stamp, weighing less than one third of an ounce, secured to the back of your lapel. A tiny hearing aid battery provides many months of use and is easily replaced when necessary.

Be the first one in your lodge to wear this exciting, new lapel button. 3/4" diameter.

Each (EC-80)\$16.90
Includes postage



THE JOY OF GIVING

Elks National Foundation
2750 Lakeview Avenue • Chicago, Illinois 60614



ER Thomas Wheeler, Jr. (center) of Greensboro, NC, Lodge presents a National Foundation state-allocated scholarship to Marshall Ratledge. Applauding at left is lodge Scholarship Committee Chm. Owen Lewis.



At the Elks National Home in Bedford, VA, GER Kenneth V. Cantoli (second from right) presented a National Foundation special recognition award to Carl Gruen (second from left) leading knight of the Home Lodge. Also pictured are (from left) William Bakewell, Home Lodge ENF Chm.; Gerald Powell, Vice-Chm. of the Board of Grand Trustees; and Doral Irvin, executive director of the home.



for piano/organ



no notes!

Joyce E. Nichols'

SECRET OF PLAYING BY EAR

(The original book, profusely illustrated, coinciding with her famous audio/visual course at Arizona colleges)

It's for beginners and advanced... for all ages... for all who want to play by ear, transposing and improvising any type of music. "This book is the missing link to music!" one student so aptly describes it.

Satisfaction guaranteed! Or full refund in 30 days. Send \$14.95 to Nichols, 7625 E. Camelback Rd. 418B-E1, Scottsdale, AZ 85251. (For Visa/MC orders, call 602-945-2771. 24hr. Give name, address, Card #.)

HEARING AIDS

SUPER SAVINGS! Newest. Finest. All types. Buy DIRECT & save up to HALF! No salesmen. Sold by AIR MAIL on HOME TRIAL. FREE Catalog. Write: **MONEYSAVERS** Dept. EK-121, 9530 Langdon Ave., Sepulveda, Cal. 91343

SAVE 1/2!

Not Sold in California

FREE CATALOG — WRITE!

AUTHORS WANTED BY NEW YORK PUBLISHER

Leading subsidy book publisher seeks manuscripts of all types: fiction, non-fiction, poetry, scholarly and juvenile works, etc. New authors welcomed. Send for free, illustrated 40-page brochure H-95 Vantage Press, 516 W. 34 St., New York, N.Y. 10001

TULSA, OK, Lodge held its annual National Foundation Dinner-Dance, which was attended by many Grand Lodge, state, district, and local dignitaries. One of the many highlights of the evening was a speech given by SP Billy Wilson. The fund-raising event produced many new National Foundation members.

TUCSON, AZ. On October 16, 1983, the Arizona Elks Association presented the Hon. Rose Mofford, Arizona Secretary of State, with an Honorary Founder's Certificate from the National Foundation. This certificate represents a donation of \$1,000 to the National Foundation in the name of Rose Mofford.

The certificate was presented by SP Terry Rice, PGER Horace Wisely, and the membership of the Arizona Elks Association assembled in their mid-year convention in Tucson.

WAKEFIELD, MA, Lodge recently presented its annual scholarship awards to area students for the 1983-84 school year.

Kevin Daly of Reading and Ann Manning of Lynnfield both received awards as national finalists in the National Foundation "Most Valuable Student" competition.

Anastasia Maher of Wakefield received an ENF state-allocated award.

The First Snowmobile

(Continued from page 39)

and Harold Hanson of Eagle River, competed in a "grudge match." Neu was driving for Badger Garage in a specially-tuned car named, "The Tramp." This was embellished with overhead valves and a racing carburetor. Hanson's mount was showroom stock and carried the banner of the Strong & Manley Ford Agency of Eagle River.

More than 200 partisan fans (the two towns were long rivals) gathered on the ice of the lake to witness the duel. It wasn't even close. Hanson's engine overheated and he failed to finish. Neu, braving the sub-zero temperature with the top down and the windshield open for less air resistance, raced away with the big prize: a .22 caliber rifle.

The velocity attained by Model T snowmobiles was hardly dizzying. Normally they rattled over the snow at a steadfast 18-20 miles an hour. Wide open, on the slicker surface of the ice, Neu's specially souped-up racer might—just might—have touched almost forty miles an hour.

White eventually gave up his business because he could see no future in Snowmobiles. Large scale snow removal had been instituted on the roads of New England and he believed there would be less and less use for his invention. In 1929 he sold his patents to the Arps Corporation of New Holstein, Wisconsin, who already held several snow vehicle patents and improvements of their own. They immediately applied White's thinking to later model Fords: Model A and, later, some V8's—coming out with six and even eight wheel versions.

Arps weren't the only ones in the snow vehicle business by this time. A newcomer, The Eskimobile Co., introduced a vehicle whose approach was to employ giant "Hi-Stilt" wheels. The idea never caught on.

Arps did fairly well, producing some 600 vehicles a year between 1929 and 1934, calling their adaptations, "Snowmobiles," "Snowbirds," and "Snow Flyers." But apparently they got too much of their business from one source. Early in 1935, Post Master General, James Farley, admitted publicly that the

mails *did not* always have to go through—particularly if the roads were badly drifted and had not been plowed out yet. From that time on demand dropped precipitously, resulting in Arps sales dropping to less than a hundred units a year.

Right now there are a surprising number of original White Model T Snowmobiles about. Greg Buttermore, of the Auburn-Cord-Duesenberg Museum in Auburn, Indiana, says this about their perfectly restored specimen, "The Snowmobile runs remarkably well in the deepest snow as our test runs have proven. The museum has taken the vehicle on remote exhibits and spectators are amazed by it."

But theirs isn't the only mint example. The Transportation Museum in

Owl's Head, Maine has a like-new beauty. As also does the Wells Auto Museum in Wells, Maine. Ralph Engelsted, President of the Imperial Palace in Las Vegas, sent the writer a color photo of a beautifully restored T Snowmobile coupe in their old car collection. And two correspondents have written that in Speculator, New York, Charlie John's Store has an operating machine that they use for advertising purposes.

There will soon be other pristine examples. A young man and his father in Sharon, Massachusetts, are well along in their several years' restoration of the wreck of a 1923. A very secretive gentleman in Johnson City, New York, intends to purchase one he knows about that's hidden

(Continued on next page)

FIND BURIED TREASURE

Find buried gold, silver, coins, treasures with powerful new electronic detector. Ultra sensitive. Penetrates deep into earth. Works through mud, beach sand, rock, wood, etc. Signals _____ when object is detected.



Write for Free Catalog

RELCO Dept. DD29 Box 10839, Houston, Tex. 77018

Great Florida Retirement

Great Golf.

CONTINENTAL VILLAGE and Country Club
Affordable Florida Retirement Living

What a combination! Balmy Central Florida weather, one of Miller Barber's favorite championship golf courses, and smart manufactured housing! Own a luxurious home among oaks and magnolias from only \$29,900 — enjoy countless leisure activities, friendly neighbors, olympic pool, gourmet restaurant and cocktail lounge. For more information about Continental and our exciting Visitation Program, send the coupon or call

TOLL-FREE
1-800-327-3073
In Florida, collect:
0-904-748-0540



P.O. Box 5000 Dept. 3703
Leesburg, Florida
32749-5000

Name _____
Address _____
City _____
State _____ Zip _____
Telephone _____

"We chose The Lakes of Melbourne because the value is great and the lifestyle is greater!"

"We knew The Lakes of Melbourne was unique! That's why we became the very first residents.

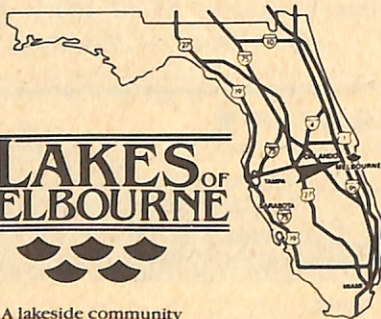


Roy and Gloria Sommer



Our new clubhouse

We wanted security, convenience, plus friends and neighbors with common interests. We found them here!"



THE LAKES OF MELBOURNE

A lakeside community of manufactured homes

- An adult manufactured home community • A Clubhouse with pool, whirlpool, activities and a social director • 8 shuffleboard courts
- Tennis; an exercise course • Convenient shopping nearby • Major medical facilities in the area • 24 hour guarded entry and roving security • Affordably priced from the mid \$30's
- One hour from Disney World or Cape Canaveral • Near Melbourne's airport
- On Florida's East Coast

Call toll-free in Florida: **1-800-432-5132**;
outside Florida call: **1-800-327-6424**

The Lakes of Melbourne
4000 Hollywood Blvd. • Melbourne, FL 32901
Ask about our special visitation program.

Name _____
Address _____
City _____ State _____
Zip _____ Telephone _____ Dept. E

SHAMED by your ENGLISH?



Now you can quickly and easily gain a command of good English. With the new C.I. Method you can stop making mistakes in English, build your vocabulary, speed up your reading, learn to speak and write like a college graduate. Takes only 15 minutes a day in your home. Costs little! Pays off in self-confidence, greater recognition, higher pay. Send coupon or write today for free booklet. Don Bolander, Career Institute, Dept. 223-014 1500 Cardinal Drive, Little Falls, N.J. 07424 Please mail me your FREE booklet on good English.

Name _____
Address _____
City _____ State _____ Zip _____

RUPTURE APPLIANCES

FOR COMFORT!

When you slip into a genuine BROOKS Appliance you can enjoy heavenly comfort night and day at work or at play! Thirteen million sold, since 1880. You buy direct from the factory - never sold in stores - beware of imitations. Only the highest quality materials and workmanship. (Especially for older people who wish to avoid unnecessary operations for reducible rupture). Send for our FREE illustrated booklet with no obligation. **BROOKS APPLIANCE COMPANY (Medicare Dept. 727, Marshall, Mich. 49068 Pays 80%)**



ELKS CLOCKS RITUAL OR DESK
11th Hour Mfg. Co.
P.O. Box 5456
Sarasota, FL 33579



FUND-RAISING
A Nite At The Races

A Nite At The Races, Inc.® is proud to offer for rental the most recent races of either Thoroughbreds, Trotters or Greyhounds. All of our races feature superb five camera cinematography with your choice of 16mm film and/or video cassette.

You'll also receive all the paper materials necessary for a successful event.

Write or call us Toll-Free today to place your order or to request our FREE 32 page full color brochure.

Toll-Free 1-800-252-7373
New York Residents 212-769-7355

a nite at the races, inc.®
2320 Ave. "U", B'klyn, N.Y. 11229-0095

SELF-CORRECTING TYPEWRITER RIBBON

Type and correct with the same "Tru-Type" Correction Ribbon! Black and White, for typewriters with Black/Red or Black/White ribbon shift. \$4.95 postpaid. (Guaranteed). Give typewriter make and model.

JAY SMITH, INC.
Box 670/17, Westport, CT 06881

*** HEARING AIDS ***

From \$89.50—30 Day Trial GIGANTIC SAVINGS ON BATTERIES

Write For Free Gift Offer and Brochure Today

ELECTRONIC PRODUCTS
Box 2005-E, Pinellas Park, Florida 33565

Snowmobile

(Continued from previous page)

away in a barn.

It is only fair to record the fate of one Snowmobile that could have become world famous and won a place in a museum, but which failed miserably. Where it is now no one will ever see it.

In 1928, when Admiral Richard E. Byrd's Antarctic Expedition reached the Bay of Wales, just off the Ross Ice Cap on Christmas Day, one of the first pieces of equipment to go over the side and onto the ice was a 1928 Model A Snowmobile. Its task was to transport supplies from the temporary landing dock to the permanent inland base of "Little America," a 15 mile roundtrip. In less than two months the Snowmobile and ten dog sleds moved the 650 tons of supplies needed to sustain 54 men for 15 months.

A storage house of ice blocks was built for the Snowmobile and the famous "Floyd Bennett" Ford trimotored monoplane. Fuel and oil had to be drained and put into special containers. For once an engine stopped in that antarctic temperature, oil solidified and gasoline froze within minutes.

Antarctic Spring arrived in August. The colony prepared for the main purpose of the expedition—a geological survey of mountains at "Scott Land" and "Carmen Land." A series of relay stations and emergency stops were laid out. The first base was to have been 100 miles from "Little America." The Snowmobile was to transport the first party to the nearest outpost.

On the second day out, after traveling less than eighty miles, the Snowmobile ground to a halt, its clanking chains suddenly silent. The men swarmed over the machine. They well understood things mechanical. But with all their expertise the reasons for the Snowmobile's demise was never discovered. After wasting many hours in a futile attempt to resuscitate it, the disgusted explorers unwillingly packed rations on their backs and began the murderous trek back to "Little America" on foot. The harrowing journey took four days—shortened considerably by dog sled teams sent out to search for the late party.

Somewhere at the bottom of the world, out on the vast Antarctic

wasteland, instead of occupying an honored place in a museum, there lies a Snowmobile; shamed, disgraced, in a timeless grave of cold, deep snow.

Today's snowmobile is a direct descendant of Eliason's single track, outboard-powered machine. Unlike White's, it is a multi-purpose vehicle, for sport as well as work. Because it is narrow it can go through forests and because it is light it can go over even light snow. It is fast (racers frequently exceed ninety miles an hour) and provides new kinds of outdoor winter recreation including picnics, safaris and races. There are no twin clanking chains, a single central cleated nylon or rubber belt drives it.

Snowmobiles have revolutionized the remote snow areas of the world.

They are indispensable for forest rangers, police, mail carriers and rescue operations; essential for ranchers, herders, trappers, hunters and fishermen. In the far north they have largely replaced the dog sled for carrying supplies. Eskimos use them for tracking caribou because they can track twice as far in a day as with a dog sled. A single machine often pulls one or more heavily-laden sleds.

All this is a far cry indeed from White's simple machine with its limited objective of being able to travel in New England when the roads were impassable. But not too far a cry from another but unexpressed objective (for, after all, White was an automobile dealer) that of drumming up extra business in the off season. ■

did you know..



Christmas is for kids you say? That's true but for Elks Christmas is also for senior citizens, especially those living at the Elks National Home in Bedford, VA.

Each year, an outstanding array of thousands of Christmas lights are used to decorate the outside and front lawn of the Home. The effect is dazzling to say the least; thousands of people from several states come each year just to see the colorful display.

They come by bus loads and Doral Irvin, the executive director of the home, estimates that this year 100,000 people will view the beautiful Christmas lights.

The ceremony to officially turn on the lights draws about 250 to 300 people to the Home. The event this year was planned for Dec. 16.

Last year PGER Glenn L. Miller had the honor to officially throw the switch. This year PGER Frank Hise was invited to handle this pleasant chore.

Many other distinguished Elks and their ladies were to be present including some members of the Board of Grand Trustees not to mention about a dozen State Presidents.

The lights are turned on every evening through New Year's Eve. It's a Christmas gift to the community from the senior Elks at the Elks National Home.

If you are a retired Elk, living alone with the worry of preparing your own meals, eating alone and taking care of the hum-drum chores of housekeeping, you might want to consider the advantages of residence at the Home.

You would have your own private room, with a maid to make your bed and clean each day. There are three meals

served in a spacious dining room in the company of other gentlemen in your age group. Recreational activities such as bingo, cards, shuffleboard, billiards, pool, golf, shopping trips and various programs including shows. All this in a beautiful location with lots of space for walking and enjoying the great outdoors.

Bring your own automobile if you wish. (One retired Elk even arrived on his motorcycle.) You can enjoy the freedom of making short trips in the area and traveling whenever you choose. Your time is your own and you can come and go as you please. All this for a very nominal charge.

Just ask Col. Ramon "Red" Ringo, the Grand Lodge organist and resident of the home, the next time you see him. He pops up all around the country. For instance, he was the invited organist for the Elks Memorial Service this year at Elwood, IN, Lodge No. 368.

...

Our search for the Elk with the longest record of membership may be over. Donald Hensel, secretary of Marion, Ohio, Lodge No. 32, tells us that Dr. A.F. Linscott may be the national champion. He has been a member of Marion Lodge for 82 years having joined in 1901. Doc served as Exalted Ruler in 1905-06. He is now 107 years young and on April 18, 1984, will be 108.

That's quite a record.

We also heard from Larry M. Baker, secretary of Charleston, W. Va., Lodge No. 202. Their senior member is none other than Marcus H. Smith, who has been a member for 73 years. He was born August 26, 1888, making him 95 and he has been a life member since 1969.

We add our congratulations.

...

For 1984, make your pledge to practice Charity...the Cornerstone of Elkdom. ■

NOW! Get in on the PROFITS in

SMALL ENGINE REPAIR!



Start your own money making business!

Work part time, full time—right at home—we help you every step of the way.

No doubt about it... as a small engine pro, you can cash in on the huge demand for qualified men in one of America's fastest growing industries. You'll be able to command top hourly rates of from \$10.00 to \$15.00 per hour—and that's just for labor. A simple tune-up earns as much as \$17.50 for less than an hours work, and parts, engines and accessories will add even more to the profits.

Plenty of business waiting for qualified men. 65,000,000 Small Engines Are in Use Today!

That's the official count from the Engine Service Assn., and one-million new engines are being built each month. With fully accredited Foley-Belsaw training, you can soon have the skills and knowledge to make top money servicing these engines. People will seek you out and pay you well to service their lawnmowers, tillers, edgers, power rakes, garden tractors, chain saws, minibikes, snowmobiles, generators, go-carts, paint sprayers, snowblowers... the list is almost endless.



Professional Tools and Equipment, PLUS 4 H.P. Engine ALL YOURS TO KEEP... All at No Extra Cost. NO EXPERIENCE NECESSARY!

You don't need to be a "born mechanic" or have any prior experience. You can master this profitable trade right at home in your sparetime. Lessons are fully illustrated...so clear you can't go wrong, and with our famous "learn-by-doing" method you get practical "hands-on" experience. We also show you how to get business, what to charge, where to get supplies wholesale...all the inside tricks of the trade you need to assure success right from the start.

Send for FREE Facts—Do it TODAY!

NO Obligation—NO Salesman Calls!

You risk nothing by accepting this offer to see how easily you can learn the skills you need to increase your income in a high-profit business of your own.

Just fill in and mail coupon below (or send postcard with name and address) to receive full information by return mail.

RUSH COUPON TODAY

Foley-Belsaw Institute
50358 Field Building
Kansas City, Mo. 64111



FREE BOOKLET!

Send for your copy today!

FOLEY-BELSAW INSTITUTE
50358 FIELD BUILDING
KANSAS CITY, MO 64111



YES, please send me the FREE booklet that gives full details about starting my own business in Small Engine Repair. I understand there is No Obligation and that No Salesman will call on me.

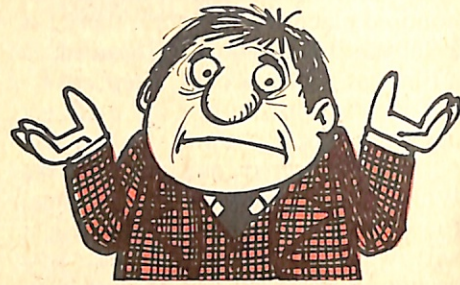
NAME _____

ADDRESS _____

CITY _____

STATE _____ ZIP _____

«But, Officer...»



by Robert L. Snow

The golf clubs are in the trunk, tee off time is in five minutes, and you're still five minutes from the golf course. Suddenly the traffic light up ahead turns yellow and you floor the accelerator. The light flashes to red a second before you reach the intersection but you zip through and on your way, a needless stop avoided.

Or so you think. A siren suddenly blares behind you and in your rear view mirror you see the flashing lights of the police car.

"Maybe he's going on a call somewhere," you pray. But as you pull to the side of the road, he pulls in right behind you. Is all lost? Is there no way to avoid the ten or fifteen minute delay, the missed tee off, and worst of all the \$75.00 ticket?

Yes. There is a way. There is a completely legal, ethical, and moral way to avoid the ticket and be on your way in only a few seconds.

As a police officer of fifteen years, I have stopped thousands of motorists for traffic violations, and most have tried in some way to get themselves out of the ticket. I can only recall twice, however, when a motorist did something which experience and reasoning should point to as the best course to take, but whose self-evident nature seems more apparent than real. The two motorists were immediately let go with a simple "Drive carefully"—even though I'd witnessed them commit a traffic offense just seconds before.

What did these two drivers do? Before I tell what they did and why it worked, I need first to tell about the methods drivers usually use trying to get themselves out of a ticket, and more importantly, why they don't work.

There are four basic methods drivers use when stopped for a traffic violation.:

1. Excuses or "You're Not Going To Believe This, Officer, But...."

The police officer steps out of his car, adjusts his mirrored sunglasses, pulls off his leather driving gloves and slaps them down between his gunbelt and revolver handle, then slowly approaches the motorist's car, tapping his ticket book in his hand. All the while, the motorist's mind is in overdrive, racing to come up with an excuse which will convince the officer there was no choice but to run the traffic light, stop sign, etc.

Unfortunately, the ten or fifteen seconds drivers have is never enough time to come up with anything original and fresh, and so instead they usually fall back onto something which later undoubtedly makes them blush to think they actually believed they could convince the officer of it. A few of the more common excuses are:

- Someone was following them.
- Someone was tailgating them.
- There's an emergency at home, at work, at the hospital, etc.
- The brakes failed (but work now).
- They were disciplining a child in the back seat.
- They were almost out of gas and hurrying to a gas station.
- They had to go to the bathroom and were hurrying to a gas station.
- A cramp made their leg straighten out and press the gas pedal.
- They could see both ways and there were no cars coming.
- They saw the police car and were trying to get out of its way in case the officer was on an emergency run.
- A bee got into the car and they were trying to swat it and didn't

see the traffic light, stop sign, etc.

1. They were going too fast to stop.

The interesting thing about excuses, I've found, is that motorists actually believe the excuse they're using is original with them, and most are insulted when I shake my head and begin writing the ticket. Every officer has heard all of the above and hundreds of others hundreds of times. Only rarely will a motorist come up with a new and original excuse—which, incidently, most times still doesn't get them out of the ticket. The problem with excuses is that the majority either fall apart under the slightest investigation, or are just plain silly in themselves.

2. Confusion or "What Light, Officer?"

Using this tactic, motorists act stunned when the officer approaches their car and usually say something such as "Are you sure, Officer? A light?" They then lean out the window and look behind them, seeming amazed when the officer points to the traffic signal.

A little thought should make it obvious why this ploy seldom, if ever, works. Even on the longshot chance an officer would believe the motorist actually didn't see the traffic light, stop sign, or whatever (about a 999 to 1 chance since police officers hear this on every fourth or fifth traffic stop), very few, if any, officers would allow such an obviously unobservant and careless driver to leave without a ticket, in the hope that giving a citation would underscore the importance of being constantly alert and observant while driving.

3. Denial or "But, Officer, You Must Be Mistaken."

This is one of the most common tactics drivers try. The motorist simply looks the officer in the face and swears that he or she didn't commit

whatever offense the officer is accusing them of, and usually implies, either implicitly or explicitly, that the officer:

- has obvious vision problems;
- is suffering from hallucinations; or
- has a quota to fill and is using them to do it with.

A survey of several dozen police officers overwhelmingly confirms that this is the most irritating method drivers use when trying to get themselves out of a ticket, and the most self-defeating. Most officers said that after the motorist insults them by believing they are so simpleminded they can be convinced they didn't see the violation they know they just did, they always issue a ticket—even if originally they'd only planned on giving a warning.

4. Indignant or "I'll Have Your Job, Officer!"

The motorist is sitting watching in the rear view mirror as the police officer approaches, ticket book in hand. What to do?

Of course! The motorist knows the Mayor! Well, not actually knows him, but he or she did shake hands with him at an election rally several years ago. The officer steps up to the car window and the motorist immediately demands to know why he or she was stopped, and then makes it clear to the officer how upset the Mayor is going to be when he hears of this.

The problem with this tactic—besides the fact it doesn't work—is that after it fails a person is faced with only three options:

- grin sheepishly (and take the ticket);
- say in a huff that the officer will be hearing from the Mayor (and take the ticket); or
- increase the indignation (and still get a ticket). ***CAUTION: This last option has the potential to backfire in a disorderly conduct arrest.

Police officers are not impressed or intimidated by indignant drivers simply because they see this response on every ninth or tenth traffic stop, and especially because they've just witnessed the traffic violation and know they're in the right.

So what does work? If none of the methods above work, what does? What will assure that you make the tee off and avoid the \$75.00 ticket?

(Continued on next page)

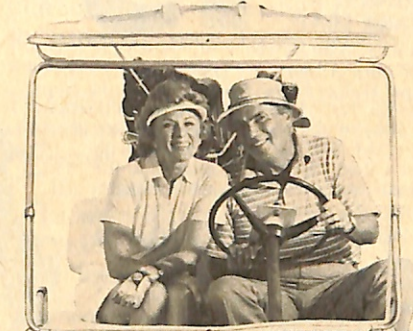
Our \$24,900 home comes with a golf course and 2 clubhouses.

At the Fairways, you get more than a challenging 18-hole course. More than a fine clubhouse with game rooms, dance floor and kitchen. You also get 2 swimming pools, a jacuzzi, tennis courts, fishing and shuffleboard to name a few.

Shopping malls, restaurants, theaters and medical facilities are nearby. Walt Disney World, Cape Canaveral and Sea World are within easy reach. And so is the price of your spacious, energy-efficient manufactured home.

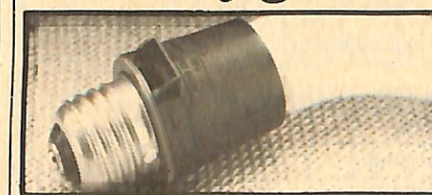
Come join the happy folks who live at this great adult community. Call us toll-free at 1-800-327-2733 or return the coupon for a free brochure. In Florida, call collect (305) 523-0755.

Fairways Country Club
14205 E. Colonial Drive
Orlando, FL 32826



Name _____
Address _____
City _____ State _____ Zip _____
Phone (____) _____
EM-1283

The \$8.95 security guard.



For security at night, install our automatic light switches inside or outside your home. Put them between bulb and socket, and lights will go on when it gets dark, off at dawn. Ideal for outdoor flood lights, and for indoor lights near sunny windows to turn on lights when you're away. 110-volts AC, 100 watt-rated.

Unconditional guarantee.

Brookstone Company, Dept. 1017A
Vose Farm Rd., Peterborough, N.H. 03458

Send me Automatic Light Switches @ \$8.95 each, postpaid.
 Send me Brookstone's catalog "Hard-to-Find Tools and Other Fine Things".

Check enclosed Visa
 American Express MasterCard
24 hour credit card phone:
(603) 924-9511

Card # _____ Exp. _____
Name _____
Address _____
City _____
State _____ Zip _____
1-6939-14

Brookstone

Make up to \$1250 an hour

Start your own money making business!

Hundreds of Foley-Belsaw trained men have succeeded in this fascinating and highly profitable field...

YOU Can Do It Too!

BE A LOCKSMITH

Never before have money-making opportunities been so great for qualified Locksmiths. Now lucrative regular lock and key business has multiplied a thousandfold as millions seek more protection against zooming crime. Yet there's only one Locksmith for every 17,000 people!

Train FAST at Home—Collect CASH PROFITS Right Away.

You're in business. Ready to earn up to \$1250 an hour a few days after you begin Foley-Belsaw's short-cut training. Take advantage of today's unprecedented opportunities in Locksmithing for year-round EXTRA INCOME, in spare time—or full time in a high-profit business of your own. Hundreds we've trained have done it, so can YOU! All tools plus materials and equipment, plus simple, illustrated lessons, plus expert supervision. Plus business-building guidance will enable you to KEEP THE MONEY COMING IN! Ideal for retirement—good jobs too.

SEND FOR EXCITING FACTS—No Obligation!
ALL SPECIAL TOOLS AND EQUIPMENT INCLUDED!

PRO KEY MACHINE YOURS TO KEEP!

FREE 10-DAY NO RISK TRIAL! 10357 Field Bldg. Kansas City, MO. 64111

RUSH COUPON!

There is NO OBLIGATION and NO SALESMAN Will Call—ever!

FREE! FOLEY-BELSAW INSTITUTE
10357 Field Bldg., Kansas City, MO. 64111
Please rush FREE Book "Keys to your Future."

NAME _____
ADDRESS _____
CITY _____ STATE _____ ZIP _____

Departed Brothers

PAST DISTRICT DEPUTY Simon Cahn of Beacon, NY, Lodge died October 7, 1983. Brother Cahn served as District Deputy Grand Exalted Ruler for the East Central District of New York in 1967-68.

PAST DISTRICT DEPUTY G. Kay Carpenter of Sidney, MT, Lodge died September 23, 1983. Brother Carpenter served as District Deputy Grand Exalted Ruler for the East District of Montana in 1972-73.

PAST DISTRICT DEPUTY Joseph T. Russell of Poughkeepsie, NY, Lodge died October 13, 1983. Brother Russell served as District Deputy Grand Exalted Ruler for the East District of New York in 1955-56.

PAST DISTRICT DEPUTY Fuller M. Richardson of Fort Lauderdale, FL, Lodge died August 16, 1983. Brother Richardson served as District Deputy Grand Exalted Ruler for the Southeast District of Florida in 1963-64.



PAST DISTRICT DEPUTY Carl O. Pingry of Pittsburg, KS, Lodge died recently. Brother Pingry served as District Deputy Grand Exalted Ruler for the East District of Kansas in 1950-51. He was also a past president of the Kansas Elks Association.

PAST DISTRICT DEPUTY Walter G. Palm of Fairless Hills, PA, Lodge died September 27, 1983. Brother Palm served as District Deputy Grand Exalted Ruler for the Southeast District of Pennsylvania during the 1982-83 Grand Lodge year.

PAST DISTRICT DEPUTY Owen C. Williams of Bellows Falls, VT, Lodge died September 29, 1983. Brother Williams served as District Deputy Grand Exalted Ruler for the South District of Vermont in 1975-76. He also served as treasurer of the Vermont Elks Association from 1976 until his death.

PAST DISTRICT DEPUTY Charles F. Magee of Panama Canal, R. de P., Lodge died recently. Brother Magee served as District Deputy Grand Exalted Ruler for Panama Canal District in 1933-34.

Men's Quilted Nylon Lined

HOODED JACKET

POWERFUL LOW PRICE for a POWERFUL WARM COAT!

19⁹⁵

It's new! The handsomest, most practical All Winter All weather coat ever to keep you warm. Haband, the mail order people from Paterson, N.J., literally brought in a boatload from one of the biggest coat factories in the world, and we will stun you with sheer value! Order your coat now for the warmest, driest, most comfortable Winter of your life!

WEATHER ANY STORM!

Rain! Shell is totally waterproof taffeta-textured all-weather PVC.
Cold! Full nylon lining quilted over
Wind! 3 oz. deep Polyester Fiberfill thru
Snow! entire body, sleeves, even hood!

•Drawstring •Overlap Snap Front
 •Raglan Sleeve •Full Stadium Coat Length

See For Yourself-No Risk!

In an age when even ordinary Winter Jackets can cost \$40, \$60, and you probably wonder how this new improved protection can be yours for only \$19.95. So right now before the season, Haband makes it easy to find out! We will be proud to send your choice on absolute money-back approval to see & try on before you decide! We promise fast reliable service and a super value on the best all weather coat you'll find this winter! Use this Coupon



Men's QUILT-LINED

HOODED JACKET 19⁹⁵

2 for 39.50
 All 3 for 59.00

HABAND for MEN
 265 N 9th St., Paterson, N.J. 07530

Sirs! Please send _____ jackets, for which I enclose _____ plus \$1.50 toward shipping Or Charge To VISA MASTERCARD

Acct.# _____ Exp. _____

Guarantee: I understand that if upon receipt I do not choose to wear the Jacket, I may return it within 30 days for full refund of every penny I paid Haband

724-307

Name _____

Street _____ Apt.# _____

City/State _____ Zip _____

SIZES AVAILABLE:

S	M	L	XL	XXL*
34-36	38-40	42-44	46-48	50-52

*Add \$3 per jacket for XXL

Color	307	Qty.	Size
BLUE	A		
Burgundy	B		
GREEN	D		

FULL CUT!
 PVC SHELL
 NYLON
 QUILTED LINED
 3 oz. POLYESTER
 FIBERFILL
 DRAWSTRING
 HOOD
 UNDERARM
 AIRVENTS
 DEEP POCKETS

Check here for our Catalog.

But Officer . . .

(Continued from previous page)

Honesty.

The people stopped for traffic violations range from the poorest to the richest, from the uneducated to the PhD's, from the lowest class to the Social Register, yet no one wants to own up to a traffic offense. No one wants to do what their upbringing, education, and conscience tells them they should do, and that is to simply look the officer in the face and say, yes they did commit the violation, they deserve the ticket, and that the officer is only doing his or her duty by giving it to them.

In my survey of other police offi-

cers, I found that the occurrence of this kind of honesty has been about as rare for them as for me: two or three times every ten or fifteen years. Both times it happened to me I had gone up to the car, my mind braced and ready to respond to whichever of the four methods the driver might choose to use, and was so flabbergasted by this blatant act of honesty I was struck speechless.

So, the next time you're stopped for a traffic violation, forget the four common methods and try the uncommon one. You'll be amazed at the results.

PAST DISTRICT DEPUTY Lyle L. Rulison of Syracuse, NY, Lodge died July 3, 1983. Brother Rulison served as District Deputy Grand Exalted Ruler for the Central District of New York in 1972-73.

PAST DISTRICT DEPUTY Albert E. Hopper of Kittanning, PA, Lodge died recently. Brother Hopper served as District Deputy Grand Exalted Ruler for the West Central District of Pennsylvania in 1974-75.

PAST DISTRICT DEPUTY Robert L. Granger of South San Francisco, CA, Lodge died October 3, 1983. Brother Granger served as District Deputy Grand Exalted Ruler for the Bay District of California in 1976-77.

PAST DISTRICT DEPUTY David B. Dunn of Houlton, ME, Lodge died recently. Brother Dunn served as District Deputy Grand Exalted Ruler for the East District of Maine in 1974-75.

PAST DISTRICT DEPUTY Frank R. Blauvelt of Binghamton, NY, Lodge died October 14, 1983. Brother Blauvelt served as District Deputy Grand Exalted Ruler for the South Central District of New York in 1968-69.

PAST DISTRICT DEPUTY Earl A. Rose of Leechburg, PA, Lodge died October 28, 1983. Brother Rose served as District Deputy Grand Exalted Ruler for the South District of Pennsylvania in 1942-43.

PAST DISTRICT DEPUTY Charles G. Etter of Chambersburg, PA, Lodge died October 3, 1983. Brother Etter served as District Deputy Grand Exalted Ruler for the South Central District of Pennsylvania in 1961-62.

PAST DISTRICT DEPUTY Harry Kole of Charlotte, NC, Lodge died September 13, 1983. Brother Kole served as District Deputy Grand Exalted Ruler for the West District of North Carolina in 1964-65.

PAST DISTRICT DEPUTY Fred Simpson of Newport, OR, Lodge died October 27, 1983. A former member of Toledo, OR, Lodge, Brother Simpson served as District Deputy Grand Exalted Ruler for the North District of Oregon in 1956-57.

PAST DISTRICT DEPUTY John W. Moakler of Providence, RI, Lodge died recently. Brother Moakler served as District Deputy Grand Exalted Ruler for the state of Rhode Island in 1959-60. He was also a past president of the Rhode Island State Elks Association.

PAST DISTRICT DEPUTY Odin E. Andres of Evanston, IL, Lodge died November 1, 1983. Brother Andres served as District Deputy Grand Exalted Ruler for the Northeast District of Illinois in 1942-43.

Games

(Continued from page 41)

weariness would set in there was always enough strength left to build sand castles. This became either an individual or group project. It was a race to build them near the water and try to beat the incoming tide.

Whether there were wintry blizzards or rainstorms the long dark evenings without television encouraged indoor activities. Although many a parent and grandparent taught the youngsters how to become proficient in checkers, dominoes, or card games, the young ones usually dreamed up their own more exciting versions of these games.

With larger families or at birthday parties "spin the bottle" was a popular game. All of life's mysteries could be held in this simple game. To the participants of either sex it was all encompassing. There were the elements of power—control of the bottle, decision, what to decree for the one at whom the bottle points. There was expectation, suspense. Who would be the victim, the favored one,

the enacter of some strange action? Nicknames were brewed here. Debates ensued as to the technique of twirling the bottle. As the bottle spun time seemed endless in delicious wondering. It was the stuff of which giggles and groans were cultivated.

Their grandpa's stories of his childhood were often the inspiration for building crude tree houses or using old lumber, boxes, tires, and imagination to produce sites from around the world. Borrowed pieces of their parents' clothing or old curtains were transformed into a myriad of costumes.

Life may not have been better; times were difficult, but the kids did not really feel the Depression. Everyone played something. Games were as simple or as complicated as the youngsters cared to make them.

When today's grandpa's eyes twinkle and a smile spreads across his face you just know that he is recalling some of these games for his own grandchildren. The excited, anticipating, upturned little faces are eager for this bit of culture that they may never get any other way. The mystical transfer is made without any formality. I know; I am a grandfather. ■

A perfect match...
You and Water Oak
Homes from the low \$30's.
Golfside or lakefront a little higher.



Water Oak ESTATE
Lady Lake, Florida 32659

7 miles north of Leesburg on
27-441. (904) 753-2299 (in Florida)

E-82

Water Oak is a complete community... in beautiful Central Florida, 40 miles from Orlando. 18 hole challenging golf course, tennis courts, shuffleboard, \$2 million clubhouse, lakes, security force and more. Call toll free 1-800-874-9029 for colorful brochure.



AUTO VALET

- DOES NOT BLOCK VISION
- HOLDS UP TO 50 GARMENTS NEATLY
- STRONG • READILY AVAILABLE IN SPACE OCCUPIED BY ONE PERSON
- REPLACES 3-4 SUITCASES • EASY TO USE OR STORE • ADJUSTABLE • USED IN AUTOS, PICK-UPS, TRUCKS

To order, please use form. Send \$18.80 plus \$2.20 for postage & handling. Wis. residents add 95¢ sales tax. Check or money order. No C.O.D.s. Allow 2-3 weeks delivery. Send to: A-V Products Limited, P.O. Box 2833, Appleton, Wis. 54913 PAT. PENDING

MONEY BACK GUARANTEE

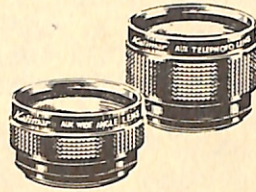
NAME _____ Please Print
 STREET _____
 CITY _____
 STATE _____ ZIP _____
 Make _____ Model _____ Yr. _____

Elks Family SHOPPER

Useful and unique new products for indoors and outdoors

NOW! TELEPHOTO AND WIDE ANGLE PICTURES WITH YOUR NEW AUTO FOCUS OR DISC CAMERA.

Added versatility for Canon, Minolta, Pentax, Nikon and other Auto-Focus 35mm cameras, as well as the new Kodak Disc cameras. Simply and easily attached and removed, they do not interfere with the normal, automatic operation of the camera. The telephoto lens brings distant scenes up close, and is also useful in portrait photography. The Wide Angle lens extends camera range for group and panoramic shots. Write for free brochure.



CAMERA HAVEN

P.O. Box 24515/St. Louis, MO 63141



ELKS DECORATIVE SCENTED AIR FRESHNER. For use at home, in the car, or at the office. Use it anywhere you need a fresh scent. Comes with a string, hang it up. This 3 3/4" flat-round freshener is printed in Elks colors with a zesty, invigorating, woodland scent. Only \$1.50 each or 3 for \$3.50 ppd. Send check or money order to Carvin Enterprises, P.O. Box 836, Sarasota, FL 33578

Try this Carey pipe "FREE" for 30 days

and we'll even give you the tobacco FREE!

Pre-carbonized!
No "Breaking In"

Smokes like no pipe you've ever known! Be delighted or smash it with a hammer and the trial will cost you nothing.

It's a new concept in pipe smoking. Top grade Mediterranean briar with patented innovation—"Magic Inch"—harnesses Nature's own laws to provide the sweetest, smoothest, coolest, most satisfying smoke of your life! Not a filter, or a trap. No sludge, moisture or bitterness. Nothing but pure smoking satisfaction you've never known before.

Whether you're a pipe smoker or merely wish to cut down on cigarettes, you're invited to take advantage of this unusual offer. After 30 days, if you don't agree that no other pipe gives you the full rich aroma, deep down smoking pleasure and peace of mind only a Carey pipe can give, smash it with a hammer. The trial has cost you nothing. Even the half-pound humidor of tobacco is yours to keep free.

Send for a free color brochure and select the style and shape pipe you want for your free 30 day trial. Mail coupon today or call toll-free.

**FOR FAST INFORMATION
Call Free! 1-800-323-1717.**

(In Illinois: 800-942-8881.
Ask for Operator 67.)

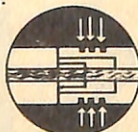
EACAREY, INC.

639 Academy Drive, Northbrook, IL 60062



THE MAGIC INCH

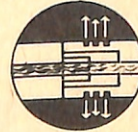
HOW THE "MAGIC INCH" COOLS, DRIES AND MELLOWES YOUR SMOKE



Cool Air
Fresh air enters through vents, mixes with smoke from bowl... cooling and condensing it.



Condensation
Condensation "squeezes" excess moisture from smoke and is absorbed by the "Magic Inch"

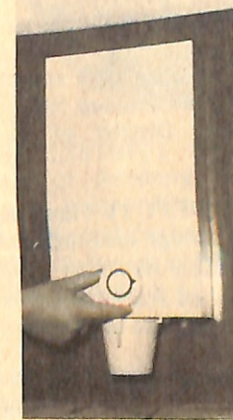


Evaporation
Moisture evaporates into outside air... You get a cool, dry smoke.

EACAREY, INC. DEPT. 2041X
639 Academy Drive, Northbrook, IL 60062

Yes! Send me your full color brochure so I can select a pipe to smoke for 30 days on a free trial basis.

Name _____
 Address _____
 City _____
 State _____ Zip _____
 My Telephone is (____) _____



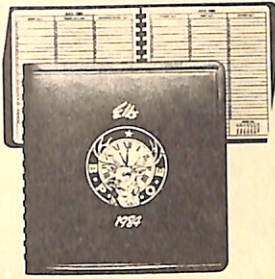
UNIQUE DIAL 'N WASH DETERGENT DISPENSER eliminates spills and oversudsing of detergent. Accurately measures by turning the knob, 1/4 to 1 cup of detergent. Saves money and time. Installs anywhere with a quick easy wall mount. Simply rinse clean. Guaranteed one year against defective material and workmanship. \$14.95 + \$1.00 p&h. Dealer inquiries invited. The Marlin Co., Dept. E., 7270 Reese Road, Sacramento, CA 95828 (916) 381-1873 Patent #4,079,867

CUPOLAS WEATHERVANES



Send \$1.00 for 44-page color catalog. Refundable with first order over \$10.00. Largest choice of cupolas and unique U.S. hand-made weathervanes, flag pole ornaments, bird feeders, sun dials, windmills, eagle plaques, & colonial accessories to add charm, beauty and value to your home. **EXTRA** (now contains informative history of weathervanes).

CAPE COD CUPOLA CO., INC. (Est. 1939)
Dept. K-4, 78 State Rd.
No. Dartmouth, Mass. 02747



ATTENTION ALL EXALTED RULERS. Customized Appointment Books developed and priced for fund raising projects. New "Visible Week" beautiful blue "Leather-Like" cover with Elk seal in gold. Your Lodge Name stamped in gold on cover. Send now for more information and sample. W. LeRoy Coughenour, Rex Publishing Co., 429 South Highland, Dearborn, MI 48124. (313) 478-7282 or (313) 561-3296



PERSONALIZED WOOD PET PLAQUE. Asks that important question, "Have You Hugged Your Dog/Cat Today?" Serves as a charming reminder and we will add your pet's name for a personal and loving touch. The Cat Plaque (not shown) displays a lovable feline and the Dog Plaque a chewy bone treat. Black-n-white hand painted wood. 12" x 6". Be sure to list pet's name, and Dog or Cat Plaque. \$4.99 each. + \$1.35 p&h. Holst, Inc., Dept. EK-83, 1118 W. Lake, Box 370, Tawas City, MI 48763



ELKS EMBLEM AVAILABLE TO NEEDLEPOINT. An authentic reproduction to stitch or give. Kit contains persian yarn, full color canvas, needle, instructions. 10" x 10" completed. \$15.95 per kit + \$2.50 p&h. Check, M.C. or Visa. Heirloom Needlecraft, 712 Hanley Industrial Ct., St. Louis, MO 63144

Here's how to stop foot pain...instantly!

There's really no mystery about what causes foot problems

Very simply stated, when you're born, each of your feet has 26 different bones held in balance and position by tendons, muscles and ligaments.

Once something happens to destroy this balance, (no matter what your age) it's irreversible unless you do something about it.

There's really no mystery about finding relief

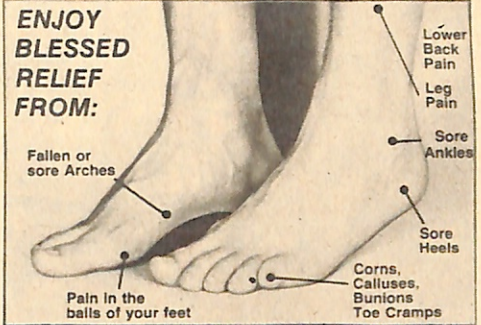
Since 1948, over 3,000,000 people are enjoying blessed relief they never thought possible . . . thanks to flexible Featherspring® Foot Supports.

How do Feathersprings bring relief? Well, unlike costly special shoes, mass-produced arch preserves, or "Dime Store" gimmicks—custom-formed flexible Feathersprings actually restore and maintain 85% of the youthful, elastic support your feet had.

No matter how long you've had foot problems—be it 3 months or 30 years—the instant you slip a pair of Feathersprings in your shoes (one pair is all you'll ever need)—you'll be able to stand all day, walk, dance, even jog or run in total comfort.

There's really no risk involved in finding out whether Feathersprings can relieve your foot problems

We're so certain that Featherspring Foot

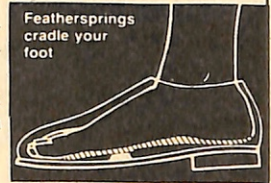


Supports will end your foot problems that if you're not completely satisfied . . . we'll refund your money in full . . . with no questions asked.

Write us for full information, there's no obligation and no salesman will call. Just fill out and mail the coupon below.

Featherspring's unique, 3-point flexible suspension system:

- Structurally realigns your feet restoring their balance.
- Allows your feet to flex normally in all types of shoes.
- Provides continuous, moving support.
- Acts as a shock absorbing and pain easing system.



*Actual photo of a customer who sent us this letter.

© 1984 Featherspring International Corp.
712 N. 34th Street, Seattle, Washington 98103

FEATHERSPRING INTERNATIONAL CORPORATION
712 N. 34th Street, Dept. E014
Seattle, Washington 98103

YES! I want to learn more about Flexible Featherspring Foot Supports. Please send me your free brochure. I will watch for the **LARGE PINK ENVELOPE**. I understand that there is no obligation and that no salesman will call.

Print Name _____
Address _____
City _____
State _____ Zip _____
When in Seattle visit the Featherspring building.

What people say in unsolicited testimonials, about Feathersprings:

"... I have thoroughly enjoyed the comfort Feathersprings have provided me. You would not believe the difference they have made my feet feel—before I had such pain when walking because I have severe callus' on both of my feet."

M.W.R., Richmond, VA



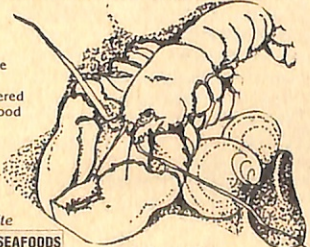
GUARANTEE

If for any reason you are not completely satisfied within thirty (30) days from receipt of your Flexible Featherspring Foot Supports, return them to us for a full and immediate cash refund. No questions. No red tape.

"Wish I had believed your ad five years ago."
Mrs. W.C., Fayetteville, N.C.

YOU CAN'T BUY MAINE SEAFOOD THIS FRESH IN THE STORE!

Affordable Prices!
Fresh Delivered
Fresh Seafood



Call or Write

ROCKVILLE SEAFOODS
P.O. Box 563
Rockland, ME 04841
Tele. (207) 594-9006

Nationwide
Air Freight Shipments
to your door within 48 hrs.

Master Charge & Visa Accepted—Hrs. M-F 9 to 5



BUY AN ELK!

\$49.95

includes postage and handling

8" x 8" x 4"

THE ELEGANT ELK made by Lost Wax Casting Bronze is a perfect gift or a personal collection for all Elks! One week return satisfaction guaranteed. Allow 6 to 8 weeks for delivery.

SEND CHECK OR MONEY ORDER:
SHERMAN WANG

6956 Pinecrest Ave., McLean, VA 22101

CUSTOM PINS FOR ALL CLUBS

Lapel, Convention, Tie-Tac, or Key Tag. Top quality detailed work to your design in hard enamel and vivid colors. **NO DIE CHARGE!** Low factory prices. Min. order only 150 pcs.

Write today for free price list.

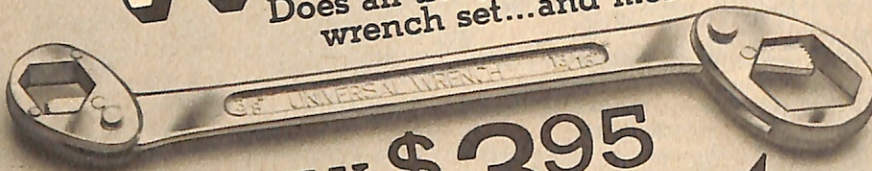
—KB—
SPECIALTIES



16917 Clark Ave.
Dept. FE
P.O. Box 1703
Bellflower, Cal.
90706-1703
(213) 866-3725

NEW UNIVERSAL RATCHET WRENCH

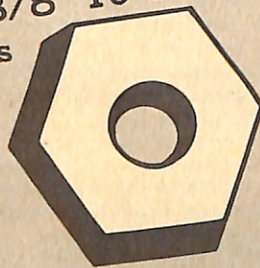
Does all the jobs of an entire wrench set...and more!



ONLY \$395

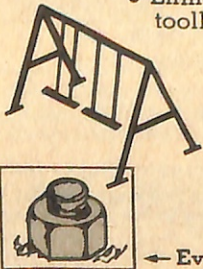
2 self-adjusting heads automatically grip every nut & bolt in your
 • Home • Car • Boat • Bike • Tractor

From 9mm To 22mm, From 3/8" To 13/16"
 Opening Self-Adjusts From This Small To This Large, Always With A Vise-Like Grip!



This amazing New Universal Ratchet Wrench is a must for your home, office, boat, workshop and car! With its automatic adjusting grip and ratchet action, you'll easily make repairs on plumbing, toys, vehicles, machinery and more.

- Eliminates your need for a whole toolbox full of ordinary wrenches.



- Automatically adjusts to give you a vise-tight grip on any size nut, bolt or pipe. And, it won't slip!
- Ratchet action makes every job easier. Tightens or loosens by simply flipping it over!

← Even loosens worn, rounded, rusted nuts on outdoor play equipment and plumbing fixtures! Makes a great gift for any man or woman who does emergency repairs.

FREE!
101 Ways To Make Work Easy!
101 Tips
 Work-Saving
 Time-Saving
 Money-Saving

Money-Back Guarantee on your full purchase price, less postage and handling. All orders processed promptly. Credit card orders processed immediately upon credit approval. Delays notified promptly. Shipment guaranteed within 60 days.

STERLING HOUSE, Sterling Building, Box MWL-8186, Garnerville, N.Y. 10923

YES! I want this self-adjusting Universal Ratchet Wrench.

Please send the following: One for only \$3.95 + 95¢ P&H.

SAVE! Two for only \$7.45 + \$1.55 P&H. **SAVE MORE!** Three for only \$10.66 + \$2.00 P&H. NY St. residents add sales tax.

Enclosed is \$ _____ CHARGE IT on orders of 2 or more: VISA MasterCard


Card # _____ Expires _____

Name _____

Address _____

City _____ State _____ Zip _____

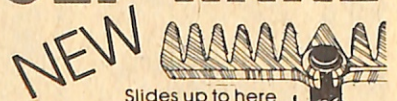
Whole Natural
ALMONDS



from . . .
Treehouse Farms, Inc.

Give this gift to family, friends, customers and even the boss. For cooking or snacking, they're sure to appreciate the Whole Natural Goodness of our finest shelled almonds. Mail your order along with any special shipping instructions to:
 TREEHOUSE FARMS, P.O. Box 168E,
 Earlimart, CA 93219 — (805) 849-2607
 SATISFACTION GUARANTEED.
 Check, Money Order, Visa, Master Card
Elegant Foil Lined Gift Box
3-lb. Box \$12.00 5-lb. Box \$18.50
 Price includes shipping

HARRISON GOLF RAKE



Slides up to here

Harrison Golf Rake fits tightly on your club grip, then folds for easy storage in your bag!

No more looking for a course rake. Carry your own!

Light weight — 2 oz.



Slips on here

M. A. HARRISON MFG. CO., INC.
 Birmingham, OH 44816

Distributor/Retail Outlet Opportunities Available.

Please send _____ Harrison Golf Rake(s)

@ \$5.95 + \$1.50 for shipping and handling per order.

Payment Enclosed \$ _____ res. of OH add 5.5% Sales Tax

Charge to Visa Mastercard

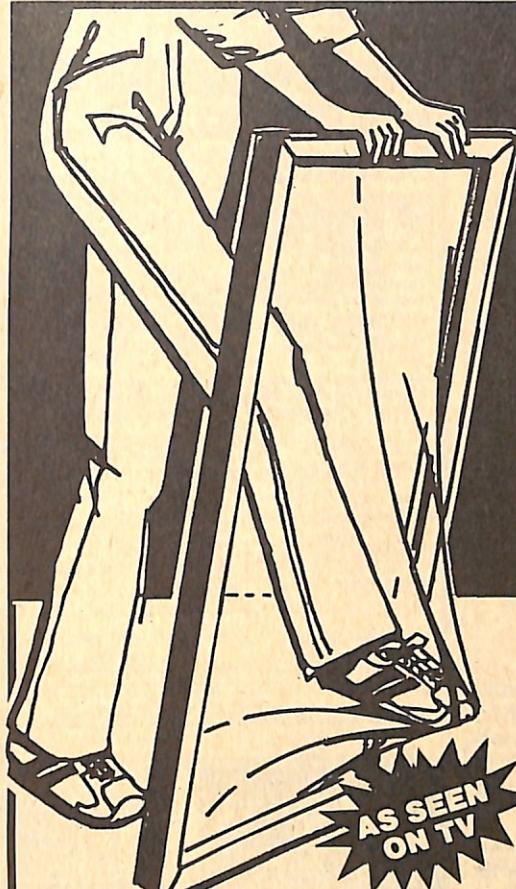
Account No. _____

Exp. Date _____

Name _____

Street _____

EM City _____ State _____ Zip Code _____



Now...\$1 ⁴⁹ per window for an inside window insulating system that stops cold air and increases R value by 90%

**AS SEEN
ON TV**

One Kit Easily Insulates 10 Windows

- STOPS Cold Air Drafts 100%
- Easily Installed In 5 Minutes
- NO Tedious Measuring or Cutting
- NO Nailing, Screws, Magnets or Channels
- Household Hair Dryer Pulls Window Tight
- Heat Window Defies Detection
- Packaged On A Roll For Easy Installation
- Wipes Clean With Damp Cloth & Folds Away For Reuse
- Opens For Easy Access or Cleaning
- Can Be Seamed Together For Large Windows

Protects You From Winter's Cold Blasts

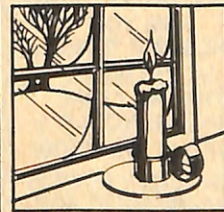
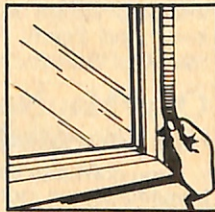
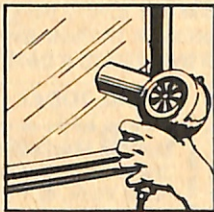
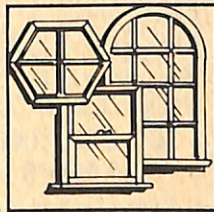
Fits Any Type Window-Casement, Bow Arched, Etc.

Patio Door & Picture Window Kits Also

Pulls Tight With Household Hair Dryer

Our Double Track Acrylic Fastener

With Heat Window Candle Never Flickers



The problem with most inside window sealing products on the market today has been they are difficult to **install** and look even **worse**.

We all have seen homes with a **sagging baggy** piece of **cloudy plastic** fixed to the windows. Not only is this an eye sore, but the effectiveness as a window insulator falls almost to **zero**.

We have adapted a technology that was developed for the industrial packaging industry. We enjoy all types of products that are wrapped and heat sealed to keep in product freshness by keeping air out.

The **Heat Window** takes this technology a few steps further and applies the same

concept to windows in homes and businesses. The system is simple, low in cost and yet so superior to window products costing 5 to 10 **times as much**. Anyone can get professional results in **minutes**, just by applying our acrylic double track fastener to window trim. Applying **Heat-Window Film** then with an ordinary hair dryer apply hot air to the surface. **Immediately** the film tightens **drum tight, easily and effortlessly**. You have just professionally sealed your window from the inside and have formed a **thermal barrier** that will **reduce heat loss** from cold drafty windows and prevent cold air infiltration into your living area.

**Visa & Mastercard
ORDER TOLL FREE
1-800-523-2004
Anywhere in USA
24 hours a day —
7 days a week
Operators Only Qualified
To Take Orders**

14⁹⁰
PLUS POSTAGE

ONE TEN WINDOW KIT
— 40 inches wide by 41 feet long on a roll
110 feet of Fastening Track.

GUARANTEE

Test the **HEAT-WINDOW SYSTEM**. Trial test without risk. Install the Heat-Window and should you feel that it did not increase the overall comfort level or did not perform to your expectations, return the unused portion within 15 days for a refund of the purchase price less postage.

ENERGY ARSENAL HEAT WINDOW DEPT. E-12

254 County Line Rd., Hatboro, PA 19040

Please send me _____ kit with step-by-step instructions. Patio Door & Picture Window Size Kit — 7 feet x 9 feet with fastening track \$7.95 PLUS \$1.75 postage.
One 10 window kit — 40 inches wide by 41 feet long, 110 feet of fastening track for the low price of \$14.90 PLUS \$1.75 postage.
A 20 window kit — 40 inches wide by 82 feet long with 220 feet of fastening track and easy instructions for \$28.00 PLUS \$2.00 Postage. A **Savings of \$1.80** if purchased separately.
A 30 window kit — 40 inches wide by 123 feet long with 330 feet of fastening track and easy instructions for \$41.95 PLUS \$2.25 Postage. A **Savings of \$2.75** if purchased separately.

No C.O.D.'s PLEASE CHARGE MY VISA MASTERCARD
Acct. No. _____ EXP. Date _____
NAME _____
ADDRESS _____ APT. NO. _____
CITY _____ STATE _____ ZIP _____
SIGNATURE _____

Orders to Canada check or money order must be made payable in U.S. Dollars and \$3.00 must be added to total cost of order.

SEND FOR OUR ENERGY SAVINGS PRODUCTS CATALOG.

Millions of TV Viewers Loved Him As "CRAZY GUGGENHEIM"



**Every Song An
All-Time Favorite
DADDY'S
LITTLE GIRL**

**LET ME CALL
YOU SWEETHEART
EASTER PARADE
I WONDER WHO'S
KISSING HER NOW
FOR ME AND MY GAL
OH, HOW I MISS
YOU TONIGHT
THAT OLD GANG
OF MINE**

**MY WILD IRISH ROSE
AFTER YOU'VE GONE
I'LL SEE YOU
IN MY DREAMS
HEART OF MY HEART**

**ARE YOU
LONESOME TONIGHT**

**IF YOU WERE
THE ONLY GIRL
IN THE WORLD**

**FOR ALL WE KNOW
SOMEBODY ELSE IS
TAKING MY PLACE
HAVE YOU EVER
BEEN LONELY**

**I'M FOREVER
BLOWING BUBBLES
WHEN YOUR HAIR HAS
TURNED TO SILVER**

**LET THE REST OF
THE WORLD GO BY
WHEN I GROW TOO
OLD TO DREAM**

**Now His
TV Album Is
Sweeping America!**

Frank Fontaine



**His Beautiful Voice Made Him
A Giant Recording Star**

This beloved TV star made all America laugh as Crazy Guggenheim on the famous Jackie Gleason show. Then Jackie asked him to sing! And overnight Frank Fontaine's beautiful voice made him a singing sensation. His very first album won him a gold record award and stayed on the best seller list for 53 weeks in a row!

Now here are all the Frank Fontaine favorites in one fabulous collection: LET ME CALL YOU SWEETHEART... ARE YOU LONESOME TONIGHT... HEART OF MY HEART... DADDY'S LITTLE GIRL... and 16 more! Discover one of the most unforgettable listening experiences of your life. Check the list of songs on the left. Every song is one you know and love. And Frank Fontaine makes every one sound more beautiful than you've ever heard it before.

Offer May Not Be Repeated

If you don't play this beautiful album more than any you've ever owned... and enjoy it more... it won't cost you a penny. But please order yours now. It's not sold in stores at any price and we do not plan to repeat this advertisement in this publication. Mail the no-risk coupon today.

MAIL TODAY • NOT IN STORES

**Suffolk Marketing Inc., Dept. FO-82
360 Lexington Avenue
New York, N.Y. 10017**

Please rush me the FRANK FONTAINE album on your unconditional guarantee that it must be one of the most beautiful albums I've ever heard or you will refund my purchase price.

- I enclose \$7.98. Send Record Album.
- I enclose \$9.98. Send 8-Track Tape.
- I enclose \$9.98. Send Cassette Tape.

Name _____

Address _____

City _____ State _____ Zip _____

See Advertisement Inside Back Cover

**HABAND'S FLANNEL LINED
WINTER
SLACKS** **21⁹⁵**
2 for \$43.00

HABAND COMPANY

Special Service Dept. 265 N 9 St., Paterson, N.J. 07530

Yes Duke, Please send me _____ Winter Slacks for which I enclose my full remittance of \$_____ plus \$1.75 towards postage and handling.

OR CHARGE IT: VISA MASTERCARD

Acct. # _____

Exp. Date: _____/_____/_____

Guarantee: I understand that if upon receipt I do not choose to wear the Slacks, I may return them within 30 days for a full refund of every penny I paid you.

WAIST		Color	03A	Qty.	Waist/Inseam
30-32	34-35	TAN	B		
36-37	38-39				
40-41	42-43	NAVY	A		
44-46	48-50				
52-54*		LT DENIM BLUE	C		

*Please add \$2.00 for 46-54.

INSEAM	
Short	Medium
27-28	29-30
31-32	33-34

723-03A

Name _____

Street _____ Apt. # _____

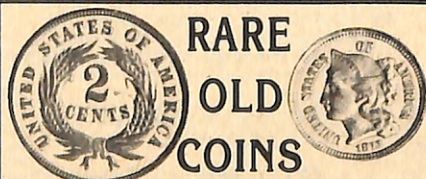
City/State _____ Zip _____



101 EXCITING SUPER SPORTS STAMPS - ONLY \$1.00

The Super Sports on 101 Colorful stamps; skiing, running, diving, hockey, and more life like stamps from Bulgaria, Poland, Germany, Nicaragua, Philippines, Russia and more are almost as great as being there! Also Fine Stamps from our approval service. Buy only what you like. Return balance promptly. Thank you. PLUS CATALOG. Don't miss the action-send in your \$1.00 now! Fantastic collection worth many times the price. Jamestown Stamp Co., R14EM, Jamestown, NY 14701

MEMBER ASDA • APS • SPA



2¢ PIECE \$8.50 **3¢ PIECE \$8.50**

BOTH - \$17.00

Get these rare, old coins for your collection. Brochures included.

Mastercard and Visa accepted.

Add \$1.00 postage. IMMEDIATE SHIPMENT.
Money-back guarantee.

**VILLAGE COIN SHOP, INC. DEPT. E
PLAISTOW, NH 03865**

Having Trouble Reading Small
Print? Wear a Pair of
MAGNIFYING GLASSES

\$7.25

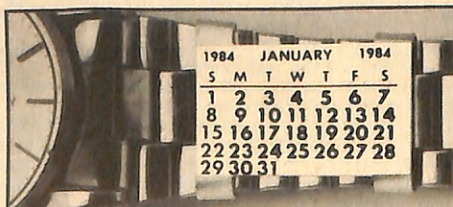
PLUS
.75¢
POSTAGE



If small type is getting harder to read, these half-glasses can be a real boon. Small type is instantly magnified to a bigger, easier-to-read size. Top quality, precision ground & polished, impact resistant optical lenses, sturdy metal hinges, dark frames. (Note: These are not for prescription nor for astigmatism or eye diseases.)

- HALF MAGNIFIERS. Read small print, see over top for distance.
- REGULAR GLASSES, for distance and reading. Specify age, sex. Send check or MO. No COD's. 90-Day Money Back Guarantee

**BARCLAY, Dept. 51-AA
1575 No. Dixie Highway, Pompano Beach, Fla. 33060**



METAL WATCHBAND CALENDARS

Used all day, every day. Best made in U.S. Easy to read, large bold print. Fits quickly on all men's watchbands. Silver one side, gold on other. Sundays, Holidays in red. 100% metal. 12 separate calendars. 1 year supply in gift wallet. Start any month (specify starting month). 1 set \$2.20 ppd; 2 sets \$4.40; 3 sets \$5.95; 5 sets \$9.80; 10 sets \$19.50. CA res. add 6% tax. Great gift or stocking stuffer. Immed. delivery guar.

**McSPI, Dept. 3
3035 Chicago Ave., Riverside, CA 92507**

See Advertisement Inside Front Cover

SATISFACTION GUARANTEED! MAIL TODAY!

OLD VILLAGE SHOP, Dept. VM-4156, Bldg. #9, Hanover, PA 17333

Sure, I'll try the world's most comfortable shoes. Please send me:

MEN'S SHOE

____ prs. Men's Tan Leather (M242578B) Size _____ Width _____

____ prs. Men's Black Leather (M232602B) Size _____ Width _____

____ prs. Men's Brown Sueded (M242586B) Size _____ Width _____

____ prs. Men's Sand Sueded Leather (M233361B) Size _____ Width _____

WOMEN'S SHOE

____ prs. Women's Tan Leather (M203562B) Size _____ Width _____

____ prs. Women's Black Leather (M203687B) Size _____ Width _____

____ prs. Women's White Leather (M223693B) Size _____ Width _____

____ prs. Women's Brown Sueded (M223784B) Size _____ Width _____

for just \$14.88 pr. plus \$2.90 per pr. postage and handling.

SAVE MORE! Order TWO pair for just \$28.99 plus \$5.00 postage and handling.

CHARGE American Express MasterCard (Please add \$2.00 for wide world.)

IF: VISA Diners' Club

Enclosed is \$ _____ Acc't # _____ Date Exp. _____

PRINT NAME _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

Check here and send \$50 for a year's subscription to our full-color catalog of fine gifts (2389963). Our policy is to process all orders promptly. Credit card orders are processed upon credit approval. Delays notified promptly. Shipment guaranteed within 60 days.

© H.H.I. Inc., 1983

WHITE IRON & SOLID BRASS BEDS

STARTS UNDER **\$225** COMPLETE BED

FREE CATALOG



BUY DIRECT AND SAVE HUNDREDS

- Heirloom Quality
- Shipped From Factory
- Antique Replicas
- Dove-Tail Construction
- Different Styles
- "Diamond Lite" Finish
- Night 'n Day Beds
- Money Back Guarantee

• 100% Safe Delivery Guaranteed •

Easy Lay-Away Plan
(\$25 Down \$25 per month)

MC, VISA, AX & COD's Accepted

CANNONDALE'S

"Quality Products At Yesterday's Prices"

Suite E14 RT. 113S., DRAWER 1107, BERLIN, MD 21811

NAME _____

ADDRESS _____

CITY, STATE, ZIP _____

Visit Our Showroom Fenwick Island, Del.
Just North of Ocean City, Md.



FOOTBALL FANS!!

FREE NFL CATALOG

Just published! The *only* catalog of National Football League COLLECTOR ITEMS—mugs, tankards, plaques, T-shirts, jackets—you name it! We even have a lamp with a full-size helmet as the base (your team emblem is on it, just like a real helmet).

We have these goodies with the official names and emblems of all 28 NFL teams. They're not only collector's items, they're conversation pieces. Best of all, they're superb gift ideas.

We'll even pay for the phone call to bring your catalog to you by mail. Call toll-free, from anywhere in the continental U.S.: 1-800-438-3000, or write today!

Berkshire Enterprises Ltd.
2838 Interstate 85 South
Charlotte, NC 28208

YES, please send me your fascinating FREE catalog of NFL Collector items.

Name _____

Address _____

City _____

State _____ Zip _____

CR51

Cheney Liberty Stair Lifts

make getting up and down affordable.



If climbing stairs is a problem, Cheney's new Liberty™ Lifts for straight stairways let you ride comfortably and safely from floor to floor. And best of all, they're affordable.

- Unmatched in quality and price
- Cog-drive safety and reliability
- Wide comfortable seat and footrest
- Unbeatable limited warranty

For curved or spiral stairways, ask about the Cheney Wecolator Stairway Elevator.

helping people help themselves

CHENEY Liberty Stair Lifts

3015 S. 163rd St., Dept. EM, P.O. Box 188, New Berlin, WI 53151
(414) 782-1100 • Call Toll Free: 1-800-THE-LIFT

Enjoy your bath again... ...with **TUBMATE™** Bath Lift



Tubmate is the portable, water-powered bath lift that lets you enjoy your bath again without assistance. Its smooth lifting and lowering action gently assists you in getting in and out of your tub.

Write for a free brochure today and start enjoying your bath again soon!

AMERICAN STAIR-GLIDE CORPORATION
Department EQ-1283, 4001 E. 138th St., P.O. Box B
Grandview, MO 64030

50 OLD & RARE COINS ONLY \$4.95




OLD V NICKEL—A REPLICA OF THE MINIATURE \$20 GOLD PIECE 10 COINS FROM 1909-1959 INCLUDES VALUABLE S & D MINTS—ONE LARGE PENNY (ENG)—OLD BUFFALO NICKEL—10 ASSORTED COLLECTORS WOODEN NICKELS—1 UNC S & D MINT—25 YR OLD S & D MINT—10 ASSORTED FOREIGN COINS—1 RARE 15MM MEXICAN CENTAVO—OLD CENT 1920 OR BEFORE—UNC 1968S—RARE 60-D SMALL DATE *** 3 WORLD WAR II CENTS—5 NOVELTY LINCOLN PENNIES—ALL COLLECTORS ITEMS FREE BROCHURES INCLUDED

Send check, cash or money order \$4.95, plus \$1.25 P. & H. to

CHESS COIN CO.
Box 153, Suite 18, Wyoming, Pa. 18644



SLEEP WARM—SAVE FUEL

You Sleep ON IT not under it



IT'S WARM

RECOMMENDED BY DOCTORS

APPROVED BY INSURANCE COMPANIES

New BED WARMER goes on the mattress. Enjoy soothing, relaxing radiant heat from below. More comfortable and convenient than electric blankets. Yet, COSTS LESS to operate. Drives out cold and dampness.


SAVE FUEL by turning your furnace low at night, and still sleep warm. Automatic thermostat adjusts bed warmth for any changes in room temperature. Six sizes for home use, plus 12 volt models for RV's and sleeper cabs. Also seat, back and pet warmers. Send for FREE booklet. Describes all Electro-Warmth® products, advantages & savings. Great for gifts, too.

PATENTED PRODUCTS CORP.
Box A, E-184 Danville, OH 43014

MAN'S WIG \$9.95

Stretch Wig Completely Covers All Your Hair

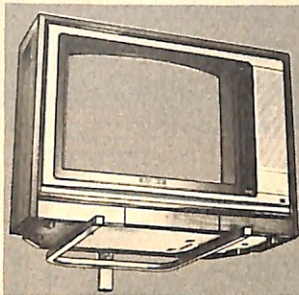
no need to pay \$50



Style M-149 Style M-157

Stays in place on all size heads—easy to put on. Thinned and razor cut—handsome tapered look and full sideburns. Cool and lightweight. Made of modacrylic fiber—looks and feels like real hair—has luster, rich body and bounce of human hair. Can be washed and shampooed—never loses its shape—can be combed, trimmed and restyled if you wish. Mention style number and color desired: Black, Off Black, Chestnut, Dark, Medium or Light Brown, Dark Blonde, Grey and Black mixed, Grey and Brown mixed. Send \$9.95 plus \$1.00 for shipping and handling. Money back guarantee if not satisfied.

FRANKLIN FOR HIM, Dept. M-584
103 E. Hawthorne Ave., Valley Stream, N.Y. 11580



TV WALL SHELF
Only
\$12.98
Plus
\$2 Shpg.

No space for TV? Mount this space-saver on the wall, like hotels do. Attach it right where you want it for comfortable viewing from bed or sofa. Strong, sturdy black metal arms extend 14" wide, hold portable TV up to 15" deep. Mounting hardware included. It swivels for easy viewing too! Check, MC or VISA. ESSEX HOUSE Box 1507 E1-4, Rahway, NJ 07065

10 YEAR GUARANTEE
\$1.95

GREAT all purpose knives for the outdoorsman. Offers you the quality of **CUSTOM** made models selling up to \$25! Hand polished imported surgical steel blade has **SAFETY LOCK** to prevent accidental closing. Expensive Rose wood handle. **SOLID BRASS** bolsters and liner. **IF BROKEN IN 10 YEARS WE WILL REPLACE AT NO CHARGE!** Use 30 days, money back if not pleased. Add 75¢ postage & handling but order any 3 knives & we ship free. **ORDER TODAY.** Midwest Knife Co. Dept. X-2522 9043 S. Western Ave. Chicago, Ill. 60620 *Mail orders only*

SIZE CLOSED
3" - \$1.95
4" - \$3.95
5" - \$4.95

Sturdy Leather Belt Cases \$1.25 ea.

Stedi-

Solitaire
22"x17" — \$15.50

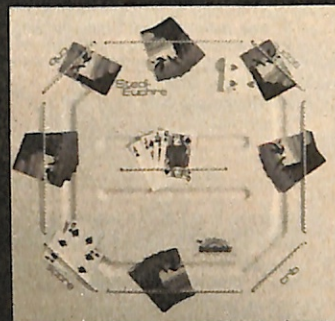


Rummy
11"x11" — \$8.50

Unique feature keeps cards from slipping in wind or moving vehicle. Perfect for use in RV's, vans, boats, planes or outdoors. Can be held at angle for use by persons confined to bed. Playing cards not included.

Please send _____ for \$
 Check enclosed. Indiana residents add 5% sales tax.

name _____
street _____
city, state, zip _____

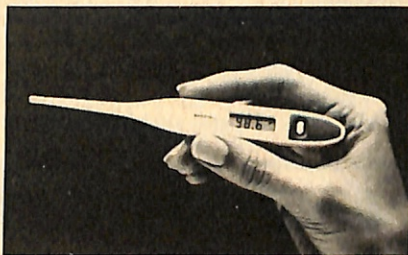


Euchre
22"x22" — \$16.00



SunDeck Co.
P.O. Box 406
Middlebury, IN 46540

Digital Electronic Thermometer
\$17.99 **\$17.99**



- Fast - Safe - Accurate
- Fast 60 second readout
 - Large easy to read numbers
 - Safe, contains no dangerous glass or poisonous mercury
 - Safe even for infants
 - Hospital accurate
 - Long lasting 300 hour battery (battery included)
 - Satisfaction guaranteed

Medi - Mail, Inc.™
1825 E. 18th
Loveland, Colorado 80537

Please send me _____ Digital Thermometers at \$17.99 each, plus \$1.00 shipping and handling.
Total enclosed \$ _____

Please send me your **FREE** Medi - Mail Medical Supply Products Catalog _____

For MasterCard or Visa orders call toll free 1-800-421-0354, in Colorado call collect 1-669-5591.

Please Print:

Name: _____
Address: _____
City: _____
State, Zip: _____

GROW HUGE, JUICY TOMATOES IN 90 DAYS!

BURGESS GIANT

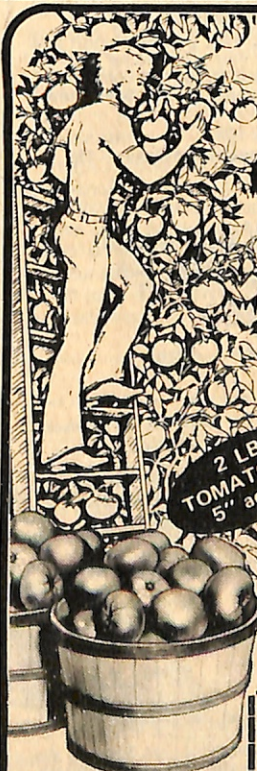
CLIMBING TOMATOES
only \$1.00 BUYS a
JUMBO PKT.

A Full Season's Supply Of Seed
and a \$1.65 savings from our catalog price.
● BIG ● SWEET ● JUICY

THE TOMATO THAT MADE BURGESS FAMOUS

This amazing Burgess climbing tomato will give you juicy, red tomatoes up to 5" across - 3" deep, and weighing up to 2 lbs. each. Plump, round and smooth, these super tomatoes have a wonderful no-acid flavor. You'll be amazed at how fast your climbing tomato vines will grow . . . up to 18' or more if trained on a stake or trellis. One seed can produce up to two bushels or more of tomatoes for just pennies each! **ORDER NOW . . . Plant seeds . . . wait just 90 days . . . then pluck, fresh juicy tomatoes daily for your dinner table.**

SORRY LIMIT OF 1 PACKAGE PER CUSTOMER. FREE SEED CATALOG INCLUDED WITH YOUR ORDER.



Vines Reach 12', 18' even 25'.

2 LB. TOMATOES 5" across

FULL GUARANTEE

If not completely satisfied with growing progress of your Climbing Tomatoes in 90 days, **RETURN THE SHIPPING LABEL ONLY** for your purchase price refund.

MAIL COUPON TODAY

BURGESS SEED & PLANT CO.
Dept. 3702-21 905 Four Seasons Road
Bloomington, Ill. 61702

Enclosed is \$1.00 for one S6702 Jumbo Pkt. of Climbing Tomato seeds -- Postage Prepaid. Illinois Residents Please Add 5% Sales Tax.

NAME _____
ADDRESS _____
CITY _____ STATE _____ ZIP _____

Introductory Offer Perseid



Make A Wish Upon Your Star

Dreams come true when you share the gift of "My Wishing Star". Perfect to display pictures of your favorite star. 3", free standing, clear lucite "Wishing Star" comes with a special greeting and can be personalized. A great gift for you or someone you know.

Mail to: My Wishing Star
P.O. Box 5698 Pompano Bch, FL 33074

Name _____
Address _____
City _____ State _____ Zip _____
Telephone () _____

Add \$1. personalization per "Star" (10 letter max.)
Fla. res. add 5% sales tax. Price incl. postage & handling.
\$4.95 each QTY _____ Total _____
Enclosed is check ___ or money order ___ for \$ _____

© Copyright Perseid, Inc. Pompano Beach, FL
10-day Moneyback guarantee less postage & handling.
Allow 4-6 weeks for delivery.

C. Sanders Emblems
25 Years in the Emblem Business

- Cloisonne Enameled Pins
- Custom Made To Your Specifications
- High Quality
- Full Color
- Gold or Silver Plate
- 100 Piece Minimum
- 59 cents to 69 cents depending on the quantity
- Patches also available

Our artists will be happy to help with your design.
to order call or write...

C. SANDERS EMBLEMS
11684 PENDLETON STREET
SUN VALLEY, CA 91352
(213) 767-3333



See Advertisement Outside Back Cover

Nutrition Headquarters THE BEST TIME TO SAVE IS NOW!
Money Saving RUSH Your Order Now to
MAIL ORDER BLANK NUTRITION HEADQUARTERS
104 West Jackson St. N970
Carbondale, Ill. 62901

List items you wish here:

QUANTITY	SIZE	NAME OF PRODUCT	TOTAL PRICE

Handling Charge for Watch _____ \$1.00
Handling charge (Disregard if order exceeds \$10.00) _____ \$1.00

SATISFACTION GUARANTEED TOTAL AMOUNT _____

MASTER CHARGE and VISA accepted on orders over \$10.00. Give card number and expiration date. We reserve the right to limit quantities.

FREE QUARTZ LCD WATCH Just check the watch of your choice, add another \$1.00 for handling your free watch and mail your order before Jan. 31, 1983. Men's Ladies'

PRINT NAME _____
ADDRESS _____
CITY _____ STATE _____ ZIP _____

Now. Save money on instant support for your legs!



These fashion-right hose can put bounce in your step, as they put money in your pocket.

Stock up now, and save. We cut out the middleman, and deal in huge quantities...so we can pass the savings on to you.

These are top quality support hose, that gently support and massage your legs with each step you take. Helps you feel great all through your busiest days in luxurious comfort. So good, they are guaranteed for five years. Order now and save.

FOR MEN AND WOMEN. ITEM 6402-606
Sizes: Medium (Shoe sizes 6-10) Large (Shoe sizes 10-13)
Available in Black, Navy and Brown.

Reg. ~~\$3.85~~ pr. **NOW buy 4 pair and you get 2 pr. FREE!**
...that's 6 pair **\$2⁶⁰** at less than a pair

UPSTAIRS... DOWNSTAIRS...



STAIR-GLIDE® Stairway Lift

America's largest selling stairway lift is the ideal solution for people who can't or shouldn't climb stairs.

- Easily installed
- UL listed
- Will not mar walls or stairs
- Economy and Outdoor models available

AMERICAN STAIR-GLIDE® CORP.
4001 East 138th, P.O. Box B, Dept. E-1283
Grandview, Missouri 64030

Order Now! Just fill in this coupon.

Charge Orders CALL **1-516-868-0800**
Please ask for Dept. 81786

J. M. Devrey, Inc. Dept. 81786
210 Hanse Ave., Freeport, N.Y. 11520-0800

Please rush item 6402-606 1 pr. for \$3.85
 6 pr. for \$15.40 (Save \$7.70)

SAVE MORE! Less than \$2.30 pair!
 12 pr. for \$27.50 (Save \$18.70)

Shoe size _____ Color _____

Ms. Mrs.
 Mr. (Print)

Address _____
City _____ State _____ Zip _____

Check type of payment:
 PREPAID. I enclose check or money order for total amount.
 C.O.D. I enclose \$5 deposit.

CHARGE TO:
 Visa
 MasterCard
Card No. _____

Expires _____
© 1982 J. M. Devrey, Inc.

Mdse. Cost	Total

highly prized for any gift-giving occasion



"MY NAME" EMOSSER converts envelopes and plain paper into expensive-looking raised-letter stationery. All steel lifetime construction—no maintenance. Highly prized for any gift-giving occasion including holidays, birthdays, etc. Limit 24 characters and spaces per each of 3 lines.

\$14⁹⁸ plus \$2.25 post-hdng. 2 for \$29 plus \$4.00 post-hdng. 4 for \$57

If 4 line name and address is required, add \$2.98.

Desk Model: Add \$3.00 each embosser

For a variety of uses from same embosser, order extra copyholder including plates and dies—\$12 + \$2 shpg.

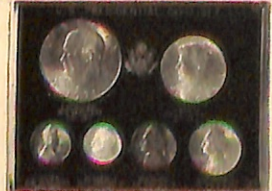
Set of replacement dies (for new address)—\$10 + \$2 shpg. if you return your copyholder and plates with nuts.

check, VISA or MasterCard accepted
Brochures on Library embossers, seals—\$125

SPECIAL OFFER!! United States Presidential Coin Set: Only six general circulation coins in the entire history of the United States were officially minted to honor our Presidents...all of them are included in this low price set. Contains Lincoln Cent—Jefferson Nickel—Roosevelt Dime—Washington Quarter—Kennedy Half—Eisenhower Dollar...All in uncirculated condition. Mounted in clear plastic snap lock holder suitable for gift giving. (Dates of our choice)

\$5.95 pp

14K GOLD JEWELRY CO. Box 62, Glen Cove, N.Y. 11542, Dept. E-8



Oliver A. Kastel 3106KA N.E. 53rd Street
Vancouver, Wash. 98663

FANTASTIC SALE! SOLID BRASS BEDS

FREE CATALOG

STARTS UNDER
\$275
COMPLETE BED



BUY DIRECT AND SAVE HUNDREDS

- Heirloom Quality
- Shipped From Factory
- Antique Replicas
- 100% Pure Brass
- Different Styles
- "Diamond Lite" Finish
- Nite 'n Day Beds
- Money Back Guarantee

• 100% Safe Delivery Guaranteed •

Easy Lay-Away Plan

(\$25 Down \$25 per month)

MC, VISA, AX & COD's Accepted

CANNONDALE'S

"Quality Products At Yesterday's Prices"



DEPT. E14 RT. 113S., DRAWER 1107, BERLIN, MD 21811

NAME _____

ADDRESS _____

CITY, STATE, ZIP _____

Visit Our Showroom—Fenwick Island, Del.
Just North of Ocean City, Md.

The Quality Alternative to High-Cost Inflatable Boats!



11'
SE 9
holds 5 adults

Why pay \$600, \$1000 or more for an inflatable boat? Sea Eagle inflatable boats last for years, go almost anywhere and cost as little as \$110. Fishing platform, motor runabout, river raft, camp boat, yacht tender and now a true speedboat! Lakes, rivers, ponds, bays and oceans. Sea Eagles give you real value for your money!

For your FREE 32-page color catalog write:

Sea Eagle, Dept. EM41B,
St. James, NY 11780

FREE 32-page color catalog!

Or telephone: 516-724-8900
8:30 AM-4:30 PM, Mon.-Fri., EST

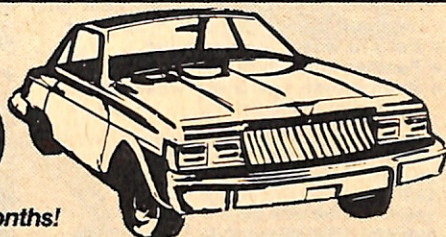
SEA EAGLE

EXCLUSIVE FORMULATION USED BY AIRLINES—NOW AVAILABLE TO CAR OWNERS

Glass Shield™ KEEPS ALL CAR WINDOWS PERFECTLY CLEAR AT ALL TIMES... ABSOLUTELY NOTHING CAN STICK TO THEM...

- NOT SNOW • NOT SLEET
- NOT ICE • NOT GRIME
- NOT DIRT • NOT RAIN
- NOT BUGS • NOT TAR
- NOT SALT SPRAY

ONLY
\$7.95



One Application lasts for up to Six Months!

GLASS SHIELD utilizes the formulation now used by most commercial and private planes to insure a perfectly clear windshield regardless of how foul the weather.

WORKS LIKE MAGIC

You'll be amazed as you watch the elements hit your windshield and actually roll and bounce off every area of glass. It's not magic...it's GLASS SHIELD!

IMPROVED FOR CAR & BOAT OWNERS

The plane formulation was enhanced by adding ingredients that not only prevent snow, sleet and ice formation on cars, but also grime, dirt, bugs, tars and salt spray from adhering to your windshield and all glass areas, including side mirrors. You can now drive in the worst of weathers with the assurance that you'll enjoy even clearer visibility at all times without even using your wipers. AND, because GLASS SHIELD protects the entire glass area of your car, you enjoy far greater visibility than merely depending on your windshield wipers. Clearer and wider visibility insures elimination of "blind spots" and provides greater protection against road accidents for you and your family.

GLASS SHIELD is made by the manufacturers of famous GLO-SHIELD, America's finest car finish. We guarantee that GLASS SHIELD will do everything we claim for it, or return the remaining contents within 30 days after receipt for refund of product cost.

© 1983 NRG Dynamics

Glass Shield™

- STOPS ICE, SNOW AND SLEET FROM FORMING ON WINDSHIELD, ETC.
- ROAD TAR, GRIME, SALT SPRAY, DIRT AND BUGS ROLL RIGHT OFF.
- FULL WINDSHIELD, SIDE AND REAR WINDOW VISIBILITY PERFECTLY CLEAR AT ALL TIMES (not just wiper area).
- GREATER PROTECTION AGAINST ACCIDENTS FOR YOU AND YOUR FAMILY.
- ONE APPLICATION LASTS FOR UP TO 6 MONTHS.
- 6 OZ. BOTTLE ENOUGH TO PROTECT 6 CARS (or one car for 3 years).
- EXCELLENT FOR HOME WINDOWS. ELIMINATES CONSTANT WASHING.
- PERFECT FOR BOATS, TOO. KEEPS SALT SPRAY OFF WINDOWS.



30 DAY MONEY BACK GUARANTEE

Howe Co., Dept. 6591
10-10 44th Ave., L.I.C., NY 11101

Please rush me _____ bottles of GLASS SHIELD
(@ \$7.95 (2 for \$13.90, 4 for \$25.95). Add \$1.00 per order for postage & handling. N.Y. residents add sales tax. Enclosed is check or M.O. for \$_____, or charge to my VISA MASTER CARD

Acct# _____ Exp. date _____

Name _____

Address _____

City _____

State _____ Zip _____

SALE! Dazzling Jeweled Sandals



REG. \$20.00
NOW
\$17.95

Sparkling with multi-colored gemstones, these beautifully made

CATALOG \$1.00
OR FREE WITH ORDER

ladies sandals are superbly comfortable. Foam-cushioned insoles, adjustable backstraps and 2" heels. Order style "Galaxy" in Gold, Black, White, Silver. Now only \$17.95 per pr. Save even more—2 pr. \$33.00. Add \$1.60 per pr. post. Visa/MC/AX send acct. # and exp. date. Credit card phone orders call 713/650-0916. Refund if not delighted.

SIZES

N 5 1/2-12

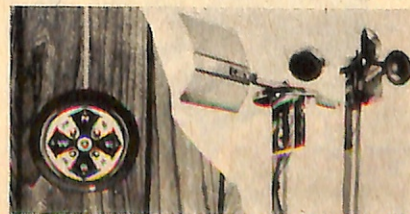
M 4-12

W 5-12

(No 1/2 sizes over 10)

Sofwear Shoes Dept. 109B,
1811 San Jacinto, Houston, TX 77002

WINDWATCH™ ANEMOMETER—WIND VANE \$39.95



Neon lights in indoor indicator show wind speed and direction. Decorative indicator with gold dial designed for desk or wall mount. Outdoor instruments of durable aluminum with electrical parts enclosed in rigid vinyl housings. Easy to assemble and install. Attach directly to roof or pole. Comes with wire and materials for installation up to 60 feet. Uses regular 120V AC. Unique low amp circuit for absolute safety. A fascinating home addition. Five year limited guarantee, 15 day trial. Satisfaction or money back. Only \$39.95 plus \$2.50 shpg. Check, Visa/Mast. Chg. Give number and Expiration Date. Immediate Delivery.

WINDWATCH MFG

Dept. E-5, 104 Helmann
San Antonio, Texas 78205

Solar Thermal GLOVE LINERS

Only \$3.66

KEEP YOUR HANDS WARM EVEN IN BELOW-ZERO WEATHER!

- Ideal for all winter sports, outdoor work
- Metallic threads reflect body heat and seal out dampness as well as cold
- Easy to wash, long-wearing
- Feather-light, durable
- Stretch-knit, non-bulky weave fits under your gloves

Now! End the torture of cold hands, and the inconvenience of cumbersome, awkward heavyweight mittens or gloves! Our lightweight thermal glove liners let you work and play outdoors—even in sub-zero weather—just as if your hands were in a warm room! How? It used to be NASA's secret—but now it's ours, too!

Aerospace insulation technology developed a new space-age fabric, used in NASA's Apollo program. By interweaving aluminized threads in a stretch-knit material, we create thousands of tiny "heat mirrors" that seal out cold and damp—reflect your body heat back, to keep your hands warm and comfortable!

Wear them under your regular gloves—even mittens

These handy solar thermal Glove-Liners, worn with your regular gloves stretch to fit any size. They're fade-proof, easy to wash by hand, and so feather-light you'll forget you're wearing them.

Order now—stamp out cold hands for the whole family!

Order for every member of the family: Available in Men's, Women's, and Children's sizes. Enjoy winter weather in toasty-warm comfort! Only \$3.66 per pair.

Developed by Space-Age Technology



End The Torture of Cold Hands!

STERLING HOUSE, Sterling Building, Box TGL-8234, Garnerville, N.Y. 10923

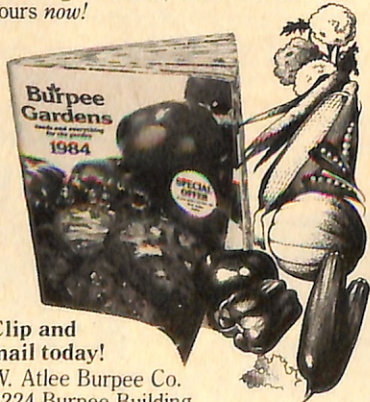
- Please rush me one pair Glove Liners for only \$3.66 plus 75¢ postage and handling
- SAVE!** Buy any two pair Glove Liners for only \$6.66 plus \$1.15 p&h
- SAVE MORE!** Buy any three pair for only \$9.66 plus \$1.40 p&h

How many _____ Women's _____ Men's _____ Children's
MONEY-BACK GUARANTEE on your full purchase price, less postage and handling. All orders processed promptly. Credit card orders processed immediately upon credit approval. Delays notified promptly. Shipment guaranteed within 60 days. New York State residents add sales tax.
 Enclosed is my check or money order for \$_____ Charge it on orders of \$8.00 or more Master Card Visa Exp Date _____

Card No _____
 Name _____
 Address _____
 City _____ State _____ Zip _____

Send me Burpee's free 1984 garden catalog!

It's packed with over 400 vegetables and 650 flowers—including new varieties and Burpee exclusives! Plus fruits, shrubs, garden aids, and more! Send for yours now!



Clip and mail today!
 W. Atlee Burpee Co.
 2224 Burpee Building
 Warminster, PA 18974

Name _____ (Please print)
 Address _____
 City _____
 State _____ Zip _____

(If you ordered from Burpee in 1983, your new Catalog will be sent to you automatically in January.)

© W. Atlee Burpee Co. 1983

Elks Officials & Members 8Pc Tuxedo \$149 Factory to You Prices!

Believe it or not! \$149 buys a top quality 8 pc tux outfit complete with coat, pants, shirt, tie, cummerbund, suspenders, black socks, and kerchief—the works! If you need a tux more than 2 times a year, imagine how much money you will be saving! No more last minute problems with tux rentals because **your own** good-looking great fitting tux is in **your** closet ready to go. We have **your size** from 34 to 46 in reg short long and extra long. **Big guys**, don't despair. We have **your size too!** **Latest styles.** Top quality factory fresh goods. No seconds, no rejects—guaranteed. We are the source for white dinner jackets and full dress tails—at bargain prices. Free info. Mail coupon below. For faster action dial 412-264-3700 daily 9 to 5 (Eastern). After 5 or on weekends and Sundays phone answers automatically 24 hrs a day 7 days a week. Leave name, city and phone number (area code please). Your Visa and MasterCard welcome. Order by phone if you wish.



Good Fit Guaranteed!
 Chilbert & Co. Chilbert Bldg. Mill St.
 Coraopolis, PA 15108

MAIL NO RISK COUPON NOW!

Mail To: Chilbert & Co. Dept. E-184, Chilbert Bldg. Mill St. Coraopolis, PA 15108

Please rush my personal free copy of your catalog featuring an 8 pc top quality tux outfit for \$149. I understand there is no obligation and a good fit is guaranteed. (USA residents please include 2-20¢ postage stamps.) Please type or print

Name _____
 Address _____
 City _____ State _____ Zip _____
 Phone (Area Code) _____

Elks Family Shopper consumer/news

A condo on the beach. What a wonderful way to spend your vacation. Tennis courts. Saunas. All the amenities. And it's all yours for the same two weeks every year. That is known as a timeshare, and they have become very popular. You may even have found some advertising about timeshares in your mailbox.

Most timeshare projects have been successful; but, as with any major purchase, you need to be careful. The Federal Trade Commission has published a fact sheet called *Ten Timeshare Tips* that will help you make the most of your money.

Unfortunately, if you are only buying that two-week piece of the condo, you could find yourself spending thousands of dollars for nothing. While there have been many successful projects, a number of resorts have sold timeshares and then have gone out of business, or they have not lived up to their promises.

In addition, some buyers have found that they were unable to use the resorts when they planned. Since timeshares are based on you having a pre-arranged vacation place you can count on, one of your first questions should be whether you can count on your own vacation. Are there likely to be last minute changes? In that case your vacation and your vacation timeshare might not mesh.

There are salespeople who promote timesharing as an investment. However, the biggest benefit of timesharing is the use of the facilities, not profits. So question any investment claims carefully. Resale could be difficult, and even if you do sell, there will be costs.

Ten Timeshare Tips describes the different types of timeshares, including those where you have the option of swapping your space for space at another resort owned by the same company or at one that is part of a network of resorts. If you are getting into such an exchange program, remember that the swaps usually cannot be guaranteed. Be sure to check on any restrictions that might apply to these exchanges before you sign.

If the facility is not complete, check the company's record. Also, get a written commitment that the resort will be
 (Continued on page 62)

COLLAR EXTENDER Eases Tight Shirt Collar Discomfort 10 for \$2.25

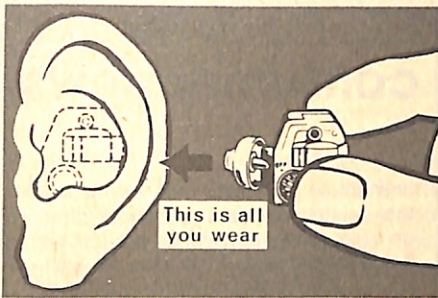
plus 75¢ postage
 2 Sets of 10 for \$4.25 ppd.

Collar fit tightly due to shrinkage, washing, starching, growth, weight increase? Add up to 1/2 size for just-right fit instantly. Ideal for men and growing boys. Slips on and off in seconds. Send check or M.O.; no C.O.D.'s 21-day money-back guarantee.



BARCLAY, Dept. 51-A

1575 North Dixie Hwy.
 Pompano Beach, Fla. 33060



All-in-Ear Aid - Save \$200+
 Improve your hearing! Name brand aid helps you understand words you miss. If you hear but don't understand, this aid amplifies the sounds you need. Enjoy comfortable, attractive aid in your own home. FREE 30-day home trial. We promise no salesmen! Write today for free catalog! J & M, Dept. 41-A, 329 N. Third Street, DeKalb, IL 60115

SAVE HUNDREDS OF DOLLARS

MEDICARE APPROVED

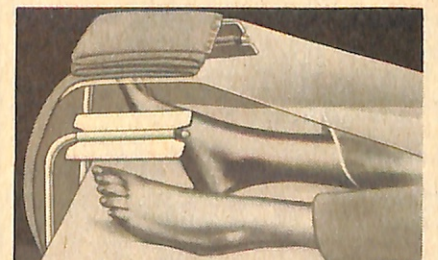
WITH BURKE SEAT-LIFT CHAIRS

FREE HOME TRIAL

LONGEST SEAT-LIFT WARRANTY

Save now on a comfortable power Recliner or Swivel Rocker. Burke seat-lift chairs let you stand and sit when you want, with no strain. Reclines to any position, automatically elevating your feet and legs. Write or call TOLL-FREE for information and compare.

BURKE P.O. 1064 Dept. E-1283
 C. Mission, Kansas 66202
 or call TOLL FREE 1-800-255-4147

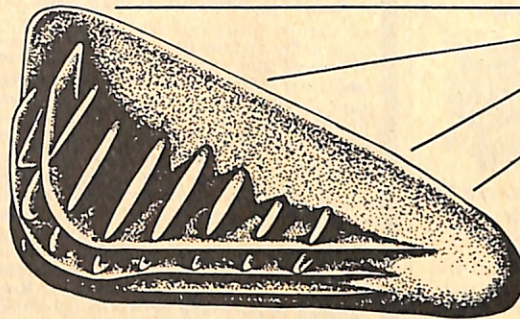


FOOT COMFORT AS YOU SLEEP
 Want relaxed sleep? Free your feet from the weight of sheet and blankets. Folding **Deluxe Blanket Support** fits all beds and lifts regular, contoured or electric blankets for roomier foot comfort. Also conveniently holds bedspread and extra covers until needed. Makes beds seem bigger. Plastic-coated steel arms fold invisibly flat when bed is made. Ideal gift for restless sleepers, arthritis, convalescents — \$11.98. Add \$1.00 postage & handling. NJ residents add 6% tax. We ship promptly. Money back guarantee.

Order by check, **BETTER SLEEP, INC.**
 Visa, MasterCard - Box EP, New Providence, NJ 07974

**Noted foot specialist Dr. M. R. Davidson reports:
 Research-Tested Heel Shock Absorbers**

**STOP FOOT PAIN AND LEG FATIGUE
 In Their Tracks; PROVIDE
 INSTANT RELIEF!**



Try TULI'S® At
 Our Risk On Our
 Unconditional 30-Day
 Money-Back Guarantee!

**Patients wearing TULI'S®
 Heel Cups report pain
 of most sore heels,
 arthritic ankles, knees,
 hips, and lower back
 relieved or completely
 eliminated!**

"Doc, my feet can't take it any more! It feels like someone's jabbing a giant needle deep into the bone, every time I take a step!"

I used to hear complaints like this from patient after patient all day long. And I still do—but only with **new** patients! Because—I came up with an answer to control or cure the pain. Not by surgery. Or by drugs. But by going right to the **root** of the problem that caused the pain—the **heel**. After 3 years of intensive research and testing, I solved the problem for the majority of my patients—with a one-ounce shock absorber for your foot!

You see, heel shock can ruin your feet. And your back. And your ankles, knees, hips, or spine, for that matter—as the shock radiates from bone to bone. In fact, what surprises me isn't that so many people have foot problems—but that anyone has managed to avoid them...without TULI'S®.

As you walk on ordinary city pavement, every step you take puts a stress on your heel equivalent to 3 times your body weight. Run—and the stress goes up to 4 times your weight, or more. And the human body just wasn't designed to take that sort of punishment, way back before man first stood up on his two hind legs.

So what happens? As the day wears on, your feet ache and grow more and more tired with every step you take. Shooting pains go up and down your legs. Your spine feels like little invisible men with pliers were twisting and pulling it. And, until now, there was nothing you could do about it—except stay off your feet! But now, with my patented TULI'S® shock absorbers for your feet—help is just a heel cup away!



TULI'S® Patented
 Soft Waffle Design
 (U.S. Pat. No.
 4,179,826)
 Absorbs Hundreds
 of Pounds of
 Shock As It
 Cushions Heel
 Strike!

My flexible, soft-cushioned TULI'S® weigh just 1½ ounces each—so they don't tire your feet, but mold themselves comfortably to your heel. Yet they instantly cushion and absorb all the pressure of all the weight you put on them! They help the bones and muscles of your feet function the way nature designed them—without unnecessary strain, stress, and pain! You walk on hard pavement as comfortably as if you were luxuriating on deep-pile carpet!

The secret: TULI'S® unique, soft waffle design that absorbs heel shock, spreads it out from the point of impact, and rebounds each time your heel strikes the ground! It reduces those hundreds of pounds of pressure to manageable proportions...to reduce the chance of injury as it prevents and relieves pain in your heel, your ankle, your leg, your knee, and back! For hundreds of my patients, TULI'S® have helped prevent sore heels and knees, shin splints, and heel spurs. And other doctors have reported similar success; leading orthopedic surgeons, podiatrists, and sports medicine specialists recommend TULI'S® to their patients.

For instant relief from sore heels, spurs, shin splints, and leg, knee, hip, and back pain—order TULI'S® today. One size fits all—men, women, or children. At just \$9.95 a pair, 2 pair for \$16.95, you've never made a better, more economical investment in the health of your feet!

When your TULI'S® arrive, wear them at our risk. They **must** make you feel better instantly. You must feel less fatigued after the day of walking, running, or standing. Pain and soreness must lessen, day by day, until they disappear! If you aren't completely satisfied, return your TULI'S® within 30 days, for full refund of your purchase price, less postage and handling—no questions asked!

STERLING HOUSE, Sterling Building,
 Box TCP-8260, Garnerville, N.Y. 10923

YES! I sure would like to stop foot pain and leg fatigue in their tracks. Please send the following TULI'S:

- One pair for only \$9.95 plus \$1.50 postage and handling.
- SHARE THIS DISCOVERY WITH SOMEONE YOU LOVE, AND SAVE!** Two pairs for only \$16.95 plus \$3.00 postage and handling.

N.Y. State residents add sales tax.

Enclosed is \$ _____

CHARGE IT: VISA MasterCard

Expires _____

Card # _____

Name _____

Address _____

City _____

State _____

Zip _____

WATER WELL DRILLER



Now you can drill a water well or a free-flowing spring in your backyard. Have all the pure, fresh water you want FREE!

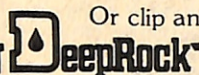
OVER 35,000 SOLD!

Easy to operate as your power lawn mower.

FREE BROCHURE

CALL TOLL FREE
1-800-821-7700

(Ask for Extension 285)



285 Anderson Road
Opelika, Alabama 36802



Please mail your free brochure.

PRINT NAME _____

ADDRESS _____

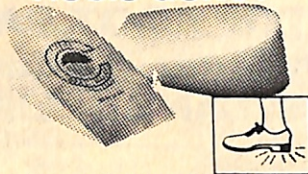
CITY _____

STATE _____

ZIP _____

©1984 DeepRock Mfg. Co.

Do your heels ache?



Why suffer another day with sore heels (and even heel spur aches) when Cushi-Heel Pillow gives you quick relief while you walk or run? Developed by an athlete, who suffered just as you do, and who couldn't find anything which helped. His U.S. patented (No. 3,984,926) pads are exactly the right shape, density and compression to cushion the weight your heels must bear. Mailmen, housewives, waitresses, sales people, nurses, bartenders, school teachers, people who *must* be on their feet all swear by them. Joggers, tennis, golf, basketball and racquetball players find they can now play in comfort, even with heel spur problems. If not satisfied, return within 10 days for full refund.

Calderon Products Inc., Dept. 101
P.O. Box 5387, Akron, Ohio 44313
(216) 864-8100

Please send one pair of Cushi-Heel Pillows for only \$6.25 postage and handling included.

Save! Two pairs of Cushi-Heel Pillows for only \$10.75 postage and handling included.

Prompt delivery!

Enclosed: check money order cash
 VISA MasterCard (accepted)

(Ohio residents add sales tax.)

Check Men's shoe size Women's shoe size
size: 6-7 8-9 4-5 6-7 8-9
 10-11 12-13

Name _____

Address _____

City _____

State _____ Zip _____

Elks Family Shopper consumer/news

finished as promised. One way to protect yourself is to put your money into an escrow account while the project is being completed. Find out, as well, what your rights are if the builder or management company has financial problems or defaults. Otherwise, you could lose everything.

Don't forget that the total cost of your vacation each year will also include travel, finance charges, and annual maintenance fees that will probably rise. It's a good idea to compare your total costs with rates for a similar stay at a regular resort in the same location.

Finally, be sure that everything the salesperson promises is written into the contract. Ask about a cooling off period during which you can reconsider your decision. Before you sign anything, take time. Review *all* of the documents. If you are not sure what something in the contract means, ask a lawyer familiar with timesharing to look it over for you.

To learn more, send for a copy of the factsheet, *Ten Timeshare Tips* (50¢) from the Consumer Information Center, Dept. 406L, Pueblo, CO 81009.

CHANGE OF ADDRESS

The Elks Magazine postage fees have skyrocketed!

Help us cut costs by reporting any address change to your lodge secretary and The Elks Magazine Circulation Department.

Be sure to include lodge and membership number or an address label from the magazine.

Notice should be sent 6 to 8 weeks before your move.

ATTACH ADDRESS LABEL HERE

New Address:

Name _____

Address _____

City _____

State _____ Zip _____

Lodge No. _____

Member No. _____

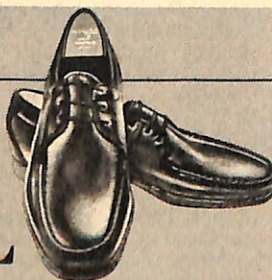
Mail to: Circulation Manager

The Elks Magazine
425 W. Diversey Pwy.
Chicago, IL 60614

1-84

Wright Arch Preserver® Shoes

CAN MEN'S SHOES BY MAIL REALLY FIT THIS GOOD?



Yes, when they are WRIGHT ARCH PRESERVER SHOES. Send for FREE catalog of 70 styles of America's most comfortable shoes. Sizes 6 to 16, widths AAA to EEE. Unconditional guarantee. No time limit. No exceptions. Mail coupon now.

Executive Shoes, Dept. 104, Box 488
Brockton, MA 02403

Send Free catalog of Wright Arch Preserver Shoes.

Name _____ SEND

Address _____ FOR

City _____ FREE

State _____ Zip _____ CATALOG

TIME SAVING IDEA:

Clip and file the pages of your ELKS FAMILY SHOPPER. They'll come in handy when you need gift ideas or just want to do some arm-chair shopping for interesting items.

News of the Lodges

FAYETTEVILLE, NC. The Spirit of '76 Endicott Jr. Ancient Fife and Drum Corps, of Endicott, NY, recently wrote to PGER Marvin M. Lewis to express their gratitude for the hospitality and generosity of Fayetteville, NC, Lodge.

In July of 1983, the corps, consisting of 40 children and 12 adults, was asked to perform at the new Epcot Center in Florida. The corps also paraded with the Disney characters at Disney World and paraded July 4th in the "Salute to America Parade" in Atlanta, GA.

Fayetteville, NC, Lodge provided the group with two nights' lodging, use of its pool, and four meals, all free of charge, knowing that the group was on a very tight budget.

Without Fayetteville Lodge's interest and support in this manner, the corps would definitely not have been able to make this trip.

HENDERSON, KY. Once again this year Henderson, KY, Lodge invited residents from the local nursing homes to the lodge for a barbeque dinner. Music for singing and dancing was also provided. There were over 100 guests this year, and a good time was had by all.

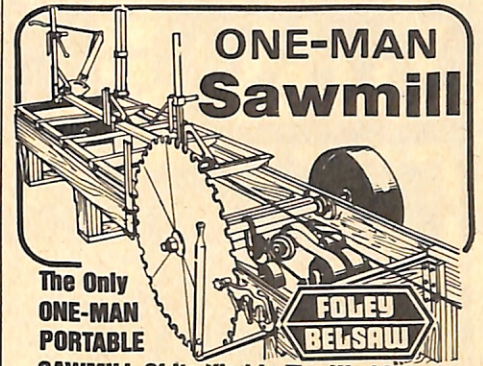
PRICE, UT. July 16 was the day, and full participation was the byword as the Price, UT, Elks took on the task of raising \$10,000 for a Brother Elk's five-year-old daughter.

Cyndie Hatch, the daughter of Monty and Norma Hatch of Helper, UT, a neighboring community, had been in and out of hospitals for most of her five years. The problem was chronic ulcerative colitis, a condition which demands that the youngster must be fed a special diet by an expensive machine, with costs amounting to sums of money completely out of range of the normal family.

Recognizing the need to aid the Hatch family, and most of all, to give Cyndie a chance to grow and help win her battle against this illness, Price Lodge planned a special benefit night entitled "Cyndie Hatch Night."

The main event ended with some \$8,700 raised to help the Hatch family. Added to approximately \$1,500 raised prior to the event, the goal originally set was more than met.

The community came forward, with over 400 people attending the big evening, and best of all, the Utah Elks Association purchased the machine which Cyndie must have, so that the high monthly rental would never again be a financial burden for Brother Hatch and his family.



The Only
**ONE-MAN
PORTABLE**

SAWMILL Of Its Kind In The World!

If you need good, high-quality lumber, don't let inflated lumber prices stop your important building projects. The Foley-Belsaw goes right to the trees and turns out smooth, true-cut lumber... even beginners get excellent results. Just one man (no crew needed) can easily cut enough on weekends to save hundreds of dollars over high lumberyard prices. For power use tractor PTO or other low HP diesel or electric unit. Factory-direct selling keeps price low, and convenient time payments may be arranged.

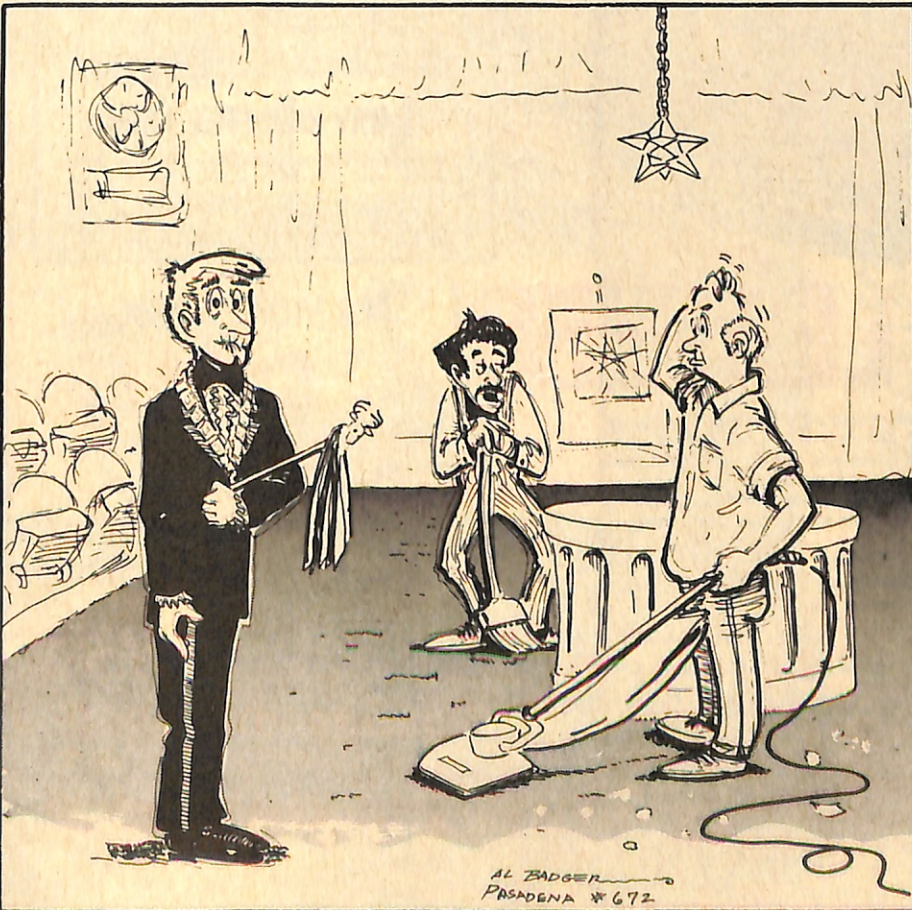
Send for **FREE BOOK!** Just mail coupon below for "How To Saw Lumber" booklet and complete facts on the One-Man Sawmill. There is **NO Obligation** and **NO Salesman** Will Call on you. **Do It TODAY!**

FREE BOOK **FOLEY BELSAW**

Foley-Belsaw Co.
30275 Field Bldg.
Kansas City, Mo. 64111

Please send all facts and details in your **FREE BOOK** "How To Saw Lumber". I understand there is **No Obligation** and that **No Salesman** will call on me.

Name _____
Address _____
City-State _____ Zip _____



They had initiation last night...and he froze...!!!

REMBRANDT DID IT IN OILS.

Let us do it in
BRONZE PLAQUES
FOR ALL OCCASIONS

Write for Free Catalog E23
Engraved Plaques E21

INTERNATIONAL BRONZE TABLET CO., INC.
150 W. 22nd St., N.Y., N.Y. 10011 212-WA 4-2323

INTERNATIONAL BRONZE TABLET COMPANY INCORPORATED SINCE 1936

Be a **LOCKSMITH!**

EARN WHILE YOU LEARN

Send for **FREE BOOK**

Big opportunities. Big profits. Earn quickly. Full or part time. Learn at home, it's easy. Do real jobs: **All Tools - Materials Supplied.** Lic. State of NJ - Appd. for Veterans. Send Name and address for **FREE book.**

Locksmithing Institute, Dept. 223-123, Little Falls, N. J. 07424
Div. Technical Home Study Schools.

RENT MY LUXURIOUS
WAIKIKI BEACH CONDO
HONOLULU, HAWAII
"Sleeps and Eats 4". 1 Bdrm. near Elks Club.

With Tennis Court, Pool, Sauna, Golf Course nearby.
Ocean View, 21st floor, reasonable

LAYTON L. GARDNER
4341 Birch, Suite 104 Newport Beach, Cal. 92660
Phone office 714/546-1459; res. 714/636-7272

JOKES FOR SPEAKERS!

Topical **Joke-Bulletin** with approx. 100 funny one-liners, stories and roast-lines. Created by top Hollywood comedy writers. Ideal for Business and Club meetings, Banquets, etc. Humorize your speech for any audience; any occasion. Our 11th year. Current issue, \$7.50. Send check or m.o. to:

JOKES UN-LTD.
8033 Sunset Blvd., Dept. E-6, Hollywood, CA 90046

SAVE!

Due to the soaring cost of GENUINE LEATHER, we cannot hold this price much longer. Order now!

NOW ONLY **\$17⁸⁸**

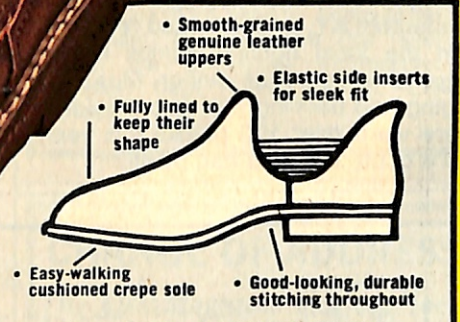


Bold, Handsome,

“Romeo”

AMERICAN MADE

- Elastic side inserts for sleek fit
- Fully lined to keep their shape
- Smooth-grained genuine leather uppers
- Good-looking, durable stitching throughout
- Easy-walking cushioned crepe sole



15-DAY RISK-FREE TRIAL

Try your shoes in the comfort of your home for 15 full days WITH ABSOLUTELY NO OBLIGATION! If you are not completely delighted with their fit, comfort and quality, return them for a full, prompt, no-questions-asked refund of your purchase price. (except ship. & hdg.).

GENUINE LEATHER

Step into style that's fit for a prince—our trim, masculine “Romeo” of richly tanned genuine leather. It's a regal look at a pittance of a price! Slipper-type styling with elastic inserts at the sides gives you slip-on-and-off comfort, yet grips your foot for a perfect fit. And the walking is easy on crepe soles that cushion every step. Here's one shoe that's elegant enough to wear with business suits . . . casual enough to wear with jeans. Don't miss out on this remarkable value—order now!

Men's sizes 7, 7½, 8, 8½, 9, 9½, 10, 10½, 11 and 12.
Widths B/C (medium), D/E (wide). (M281634B)-Brown; (M281642B)-Black.
Only **\$17.88** pr., 2 pr. for **\$33.00**

Not ~~\$40~~... Not ~~\$30~~

NOW ONLY **\$17⁸⁸**

SAVE EVEN MORE!
2 Pairs for Only \$33.00

FULLY GUARANTEED—If not 100% pleased in every way, simply return within 14 days and receive a **full refund** (except ship. & hdg.). Our policy is to process all orders promptly. Credit card orders are processed upon credit approval. Delays notified promptly. Shipment guaranteed within 60 days.

LEATHER IS BETTER!

HERE'S WHY: Unlike vinyl, leather “breathes” allowing moisture to escape and evaporate. It insulates to keep your foot cooler in summer, warmer in winter. And it conforms to fit the contours of your foot. No man-made material can match it!

Old Village Shop  Hanover, PA 17333
Serving Satisfied Customers Since 1934

SATISFACTION GUARANTEED—MAIL TODAY!

OLD VILLAGE SHOP, Dept. VM-4157, Bldg. #9, Hanover, PA 17333

Please rush _____ Pair(s) of Genuine Leather Shoes as indicated below.

Single-pair price: \$17.88 plus \$1.90 postage & handling.

Two-pair price: \$33.00 plus \$3.50 post. & hdlg.
_____pr(s) Brown (M281634B)

Size(s) _____ Width(s) _____

_____pr(s) Black (M281642B)

Size(s) _____ Width(s) _____

Please add \$2.00 for wide width.

Enclosed is \$ _____ (check or money order)

CHARGE IT: American Express Visa
 Diners Club MasterCard

Acc't. no. _____

Exp. date _____ (please print:)

Name _____

Address _____

City _____

State _____ Zip _____

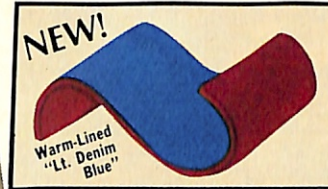
© H.H.I., 1984

EXTRA WARM Flannel Lined SLACKS

All the WARMTH
of those
\$40 Slacks
**NOW
ONLY**

21⁹⁵
Per Pair
WHILE
THEY
LAST!

Want the Warmest? Want the Latest? Want the Best? And want it now for a price far lower than the rest of the world is paying? Then right here, right now, ORDER YOURSELF these new DOUBLE THICK Cold Weather Slacks, with famous Guilford Mills luxury WARMTH RATED FLANNEL LINING! They look like your favorite all purpose gabardine twills, but LOOK! Inside they're toasty



**EXTRA WARM
FLANNEL LINED**

for ALL WEATHER
STADIUM COMFORT
and
EVERYDAY SUBURBAN WARMTH,
or even WINTER COMMUTING!

HERE'S HOW IT WORKS! Outer fabric is tight woven wind breaking polyester and cotton twill, a great looking all weather quality cloth. Inside they're completely lined waist to cuff, with the richest, softest, most comfortable 100% polyester flannel that ever kept you warm and dry!

See Them On Approval, NO RISK!

**HABAND'S FLANNEL LINED
WINTER
SLACKS** **21⁹⁵**
2 for \$43.00

HABAND COMPANY
Special Service Dept. 265 N 9 St., Paterson, N.J. 07530

Yes Duke, Please send me _____ Winter Slacks for which I enclose my full remittance of \$_____ plus \$1.75 towards postage and handling.

OR CHARGE IT: VISA MASTERCARD

Acct. # _____

Exp. Date: ____/____/____

Guarantee: I understand that if upon receipt I do not choose to wear the Slacks, I may return them within 30 days for a full refund of every penny I paid you.

WAIST					
30-32	34-35	36-37	38-39	40-41	42-43-44-46*
48*	50*	52*	54*		

*Please add \$2.00 for 46-54.

INSEAM			
Short	Medium	Long	X-Long
27-28	29-30	31-32	33-34

Color	03A	Qty.	Waist	Inseam
TAN	B			
NAVY	A			
LT. DENIM BLUE	C			

New Color!

723-03A
Name _____

Street _____ Apt. # _____

City/State _____ Zip _____

**WARMTH
RATED**
"Fahrenheit
Fabric®"



HABAND

Unbelievable! THESE LOW ^{VITAMIN} PRICES

One glance shows they bring you big savings on potent vitamins and organic minerals! But please act now while these low prices are in effect. It's easy to order.

NATURAL VITAMINS ORGANIC MINERALS HIGH POTENCIES

MEN'S OR LADIES' LCD QUARTZ WATCH

These watches give you the very same accurate information that you get from others selling for \$30 or more. Each one has an easy-to-read, easy to set display that instantly shows you: The Hour — The Minutes — The Seconds — The Month — The Date — besides a light-emitting diode. Each one

has a rugged, comfortable tapered, metal band. (Batteries included) Just check the box in the order form. Return it with your order and add \$1.00 to cover handling of your watch, and we'll send along one of these fine Quartz LCD Watches as a free gift.

Offer ends Jan. 31, 1984



FREE WITH EVERY ORDER

Enclose Coupons Below With Order.

MAIL ORDER COUPON
VITAMIN E MONTH'S SUPPLY
400 UNIT CAPSULES 100 for 1.69
 N970 Expires 1/31/84 500 for 7.89
 1000 for 15.29
 Limit One of Any Size to a Family

MAIL ORDER COUPON
500 MG. VITAMIN C 100 for **87¢**
 with Rose Hips 500 for 3.99
 N970 Expires 1/31/84 1000 for 7.19
 Limit One of Any Size to a Family

HI-ENERGY PROTEIN BARS
 Tasty Carb coated snack with Vitamins & Minerals
 2 OZ BARS 3 for 99¢

GLUCOMANNAN CAPSULES—500 mg.
 90 for 5.99 180 for 10.99

READERS DIGEST calls the "F-PLAN" diet the "Diet of the Decade". We have "Fiber-Filler" Powder and Tablets containing all the ingredients referred to on page 53 of the "F-Plan" Book.

28 oz. Fiber-Filler Powder **8.95**
 150 Fiber-Filled Tablets **5.50**
 (Included Fiber-Filled Diet Plan that can aid in the loss of excess weight.)

VITAMIN A 25,000 Units "BIG 4" Kelp, Vit. B6, Lecithin and Cider Vinegar
 100 for 89¢ 500 for 4.15 1000 for 7.98
 100 for 79¢ 500 for 3.50 1000 for 6.49

VITAMIN E FINEST QUALITY—100% PURE ALPHA TOCOPHERYL GELATIN CAPSULES

	100 FOR	500 FOR	1000 FOR
100 UNIT CAPSULES	98¢	4.85	9.49
200 UNIT CAPSULES	1.89	8.99	17.59
400 UNIT CAPSULES	2.89	14.49	28.49
1000 UNIT CAPSULES	7.89	37.98	69.85

BREWERS YEAST TABLETS
 250 Tablets **95¢**
 1000 for 2.95

VITAMINS For Hair Care
 Same Formula as others charged \$9.95 for 50 Day Supply
 50 Day Supply **NOW 3.95**
 100 Day Supply **7.49**

"SPECIAL C-500"
 500 mg Vit. C Plus Rose Hips 100 mg Biotin 25 mg Hesperidin 100 mg Rutin
 100 Tablets **2.49**
 500 for 10.98

VITAMIN B6 50 MG.
 100 for **1.39**
 500 for 5.50
 Higher Potency 100 MG Tablets 100 for 1.98
 500 MG. Tablets 100 for 7.49

OFFER GOOD UNTIL JAN. 31, 1984

Nutrition Headquarters
Money Saving MAIL ORDER BLANK *RUSH Your Order Now to*
 THE BEST TIME TO SAVE IS NOW!
MAIL ORDER BLANK
 104 West Jackson St. N970 Carbondale, Ill. 62901

List items you wish here:

QUANTITY	SIZE	NAME OF PRODUCT	TOTAL PRICE

Handling Charge for Watch \$1.00
 Handling Charge (Disregard if order exceeds \$10.00) \$1.00

SATISFACTION GUARANTEED TOTAL AMOUNT

MASTER CHARGE and VISA accepted on orders over \$10.00. Give card number and expiration date. We reserve the right to limit quantities.

FREE QUARTZ LCD WATCH Just check the watch of your choice, add another \$1.00 for handling your free watch and mail your order before Jan. 31, 1984. Men's Ladies'

PRINT NAME _____
 ADDRESS _____
 CITY _____ STATE _____ ZIP _____

Enclose Coupons Below With Order.

MAIL ORDER COUPON
1,000 Mg. VITAMIN C with Rose Hips
 100 For **1.98**
 N970 Expires 1/31/84
 Limit One of Any Size to a Family
 500 for 9.49
 1000 for 17.98

MAIL ORDER COUPON
LECITHIN 19 Grain Capsules
 100 Capsules **1.49**
 N970 Expires 1/31/84
 Limit One of Any Size to a Family
 300 for 3.98
 600 for 6.85

MAIL ORDER COUPON
10 Mg. ZINC
 100 For **39¢**
 N970 Expires 1/31/84
 Limit One of Any Size to a Family
 500 for 1.89
 1000 for 3.49

MAIL ORDER COUPON
Garlic Oil Capsules
 100 For **68¢**
 N970 Expires 1/31/84
 Limit One of Any Size to a Family
 500 for 3.28
 1000 for 6.39

MAIL ORDER COUPON
GINSENG 250 mg. Tablets
 100 For **1.49**
 N970 Expires 1/31/84
 Limit One of Any Size to a Family
 500 for 6.95
 1000 for 12.49

MAIL ORDER COUPON
Our "Top-B" B-Complex "50"
 Famous Formula at a Sensational Low Price!
 Every capsule contains 50 mg. B1, B2, B6, Niacinamide, Panto Acid, Choline, Inositol, 50mcg. B12, Biotin, 50mg. Paba, 100 mcg. Folic Acid.
 50 for **1.89**
 100 for 3.49
 250 for 7.98
 N970 Expires 1/31/84
 Limit One of Any Size to a Family

LOW LEAD CALCIUM
 CALCIUM is essential—But some calciums have been found high in lead. This balanced calcium is laboratory-tested to have a low SAFE-lead level.
 100 for 1.25 500 for 4.00
 250 for 2.50 1000 for 7.50

MAIL ORDER COUPON
ALOE VERA JUICE
 ALL NATURAL NON-PASTEURIZED COLD STABILIZED PROCESS
 Aloe Vera has been known, used, and trusted since the dawn of man's history. The Aloe Vera leaves are hand filtered to insure that all the desirable properties are retained without the Aloin and bitterness.
SUGGESTED USE: Two ounces with each meal.
Quart \$2.98 Gallon \$9.95
 GUARANTEED NO ADDED SUGAR, STARCH, ARTIFICIAL COLORS OR IMITATION FLAVORS.
 N970 Expires 1/31/84

Special Low Prices on these HEALTH FOODS For Readers of This Ad. COMPARE THESE PRICES WITH THOSE YOU ARE NOW PAYING!

- PURE LECITHIN GRANULES—1 lb. for 3.75; 3 lbs. for 10.00
- LIQUID COD LIVER OIL—8 oz. for 1.95; 16 oz. for 3.70
- 500 MG. ASCORBIC ACID VIT. C.—100 for 89¢; 500 for 4.39
- BREWERS YEAST FLAKES—1 lb. for 1.95; 3 lbs. for 5.50
- DESSICATED LIVER TABLETS—100 for 89¢; 500 for 4.19
- 500 MG. BEE POLLEN TABLETS—100 for 2.19; 500 for 9.50
- Max EPA™ CAPSULES—50 for 4.49; 100 for 8.75
- 500 MG. BRAN TABLETS—100 for 65¢; 500 for 2.98
- KELP TABLETS—100 for 49¢; 1000 for 2.49
- 500 MG. L-LYSINE—100 for 1.98; 300 for 5.50
- 500 MG. L-TRYPTOPHANE—30 for 3.99; 60 for 7.50
- 100 MCG. SELENIUM—100 for 2.98; 250 for 5.75
- EVENING PRIMROSE OIL CAPSULES—50 for 4.98; 100 for 8.50
- 25,000 UNIT BETA-CAROTENE—100 for 2.95; 250 for 6.75
- 50 MG. CHELATED ZINC—100 for 1.79; 500 for 7.25
- PAPAYA ENZYME—250 for 1.65; 600 for 2.89
- 1500 MG. VIT. C WITH ROSE HIPS 100 for 2.98; 500 for 14.00
- LIQUID VIT. E IN DROPPER BOTTLE 2 oz. for 2.95; 2 for 5.50
- ACTIVATED CHARCOAL CAPSULES—30 for 1.49; 100 for 3.98
- VEGETABLE LAXATIVE POWDER—Plain or Orange—14 oz. can 2.98

SAVE UP TO 70% ON OUR FORMULAS

Our Name	Comparable to	100 for	500 for
Thera Min	Theragran M®	1.49	7.25
Daily Wilron	One-A-Day® with Iron	89¢	3.75
Ger Iron	Geritol®	98¢	4.75
Super Vits & Mins	Super Plenamins®	2.29	9.29
Chewable Vitamins	Chocks®	1.49	6.25
B with C	Albee® with C	1.85	7.50
Oyster Cal	Oscal®	1.49	5.95
A-Z Tabs	Centrum®	130 for 3.69	
Nutradec	Myadec®	130 for 3.69	
Stress 600	Stress Tabs® 600	60 for 2.89	
B.E.C. with Zinc	Z-BEC®	60 for 2.89	

L-ARGININE—500 MG.—100 FOR 6.50
L-ORNITHINE—500 MG.—100 FOR 9.50

LIQUID LIGHT™ DIET DRINK POWDER COMPARABLE TO OTHERS AT DOUBLE OUR PRICE. CHOCOLATE OR VANILLA. **9.95** 24 oz.

ALFALFA Tablets 100 TABS **49¢** 500 for 1.95

DOLOMITE Laboratory Calcium Rich tested 100 Tablets **49¢** 500 for 1.85

ALOE VERA NEW—each tablet the equivalent of one teaspoonful of Aloe-Vera gel. 50 for 2.00
 TABLETS 150 for 5.00

Super Potency 500 MCG 100 Tablets **1.49** 500 for 6.25
VITAMIN B12

HERBAL DIURETIC 100 Tablets **1.75** 500 for 6.50