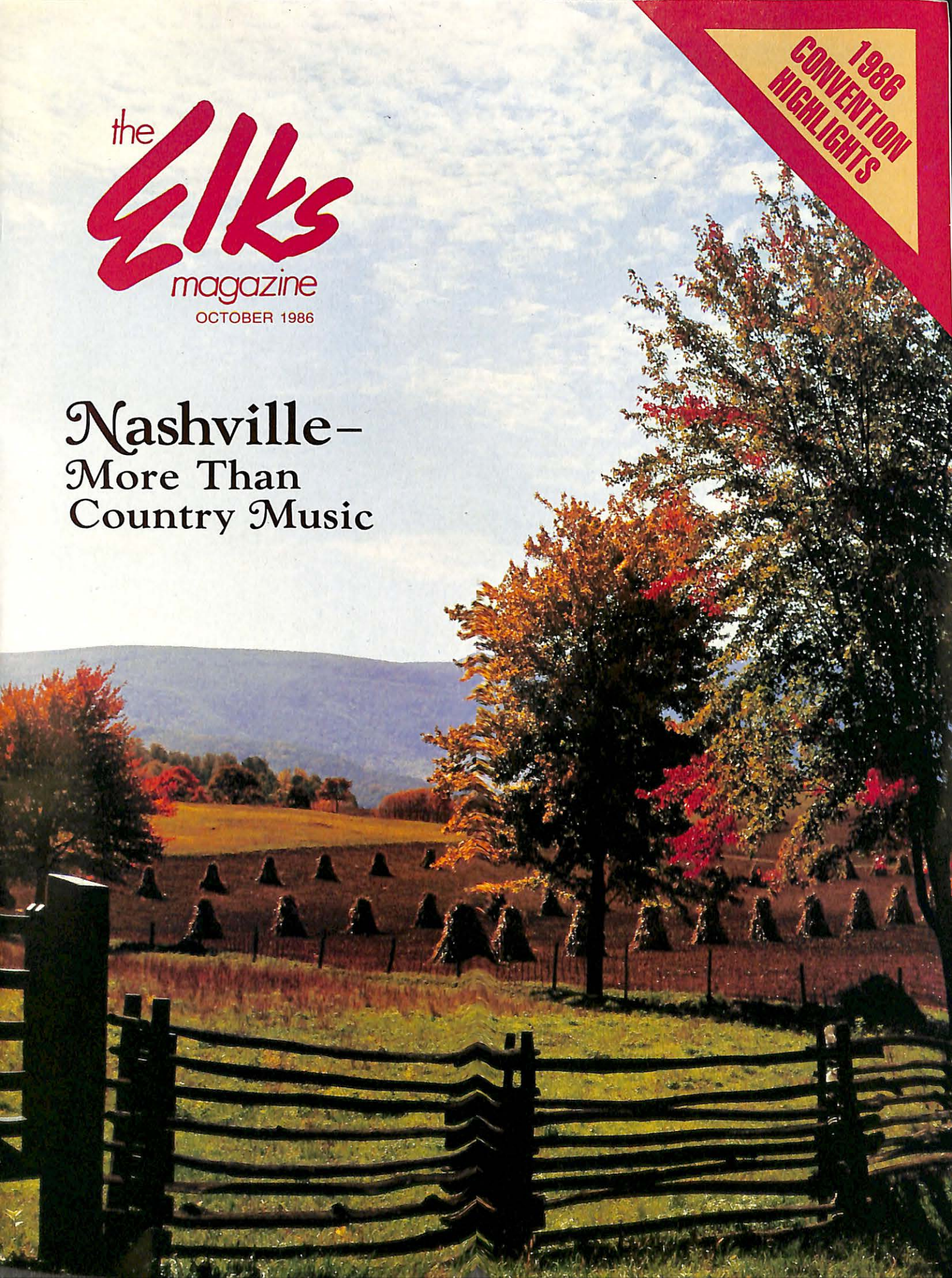


the  
**Elks**  
magazine  
OCTOBER 1986

1986  
CONVENTION  
HIGHLIGHTS

# Nashville— More Than Country Music





# SAVE

## WE CANNOT HOLD THIS PRICE MUCH LONGER!

Due to the soaring cost of GENUINE LEATHER, we cannot hold this price much longer Order now!

# The World's Most Comfortable Shoe!

## The Famous CosmoPedic™



Not \$50.

Not \$25.

Here Only

# \$16<sup>88</sup>

Tan Smooth Leather

SMOOTH OR SUEDED

## Genuine Leather

for Men and Women

NOW! BLISSFUL COMFORT MORNING TO NIGHT! The closest thing to going barefoot! Handsomely-styled CosmoPedic shoes are the ultimate in comfort . . . and quality-crafted with features you'd expect to find in a \$50 or \$25 shoe! Luxurious genuine leather uppers in deer-tanned smooth or suede leather are incredibly soft, yet amazingly shape-holding. The unique CosmoPedic arch support assures comfort thru long hours of standing or walking. A stitched collar prevents annoying chafing around the ankles. And for that walking-on-air feeling . . . comfort insoles and crepe soles pamper your feet from heel to toe! In Tan or Black smooth leather. Brown or Sand suede leather . . . just \$16.88.

**MEN'S SIZES**  
6½, 7, 7½, 8, 8½, 9, 9½, 10, 10½, 11, 11½, 12, also 13.  
**WIDTHS:** C, D, fits medium width.  
E, EE, EEE fits wide width.

**WOMEN'S SIZES**  
5, 5½, 6, 6½, 7, 7½, 8, 8½, 9, 9½, 10, also 11.  
**WIDTHS:** B, C, D fits medium width.  
E, EE, EEE fits wide width.

### FAMOUS 30 DAY COSMOPEDIC GUARANTEE

If these CosmoPedic shoes are not the most comfortable, the finest quality pair of shoes you've ever owned, simply return them within 30 days for a full refund of purchase price (except postage & handling), no questions asked. Now that's a guarantee in writing.

Our policy is to process all orders promptly. We charge your credit card only when order is shipped. Delays notified promptly. Shipment guaranteed within 60 days.

### SATISFACTION GUARANTEED! MAIL TODAY!

OLD VILLAGE SHOP, Dept. FM-5646, Bldg. #9, Hanover, PA 17333

Sure, I'll try the world's most comfortable shoes. Please send me:

#### MEN'S

- \_\_prs. Men's Tan Leather (M242578B) Size \_\_\_\_\_ Width \_\_\_\_\_
- \_\_prs. Men's Black Leather (M236802B) Size \_\_\_\_\_ Width \_\_\_\_\_
- \_\_prs. Men's Brown Sueded (M242586B) Size \_\_\_\_\_ Width \_\_\_\_\_
- \_\_prs. Men's Sand S'd'd L't'h'r (M233361B) Size \_\_\_\_\_ Width \_\_\_\_\_

#### WOMEN'S

- \_\_prs. Women's Tan Leather (M203562B) Size \_\_\_\_\_ Width \_\_\_\_\_
- \_\_prs. Women's Black Leather (M203687B) Size \_\_\_\_\_ Width \_\_\_\_\_
- \_\_prs. Women's White Leather (M223693B) Size \_\_\_\_\_ Width \_\_\_\_\_
- \_\_prs. Women's Brown Sueded (M223784B) Size \_\_\_\_\_ Width \_\_\_\_\_

for just \$16.88 pr., plus \$3.60 per pr. post. & hdlg. SAVE MORE! Order TWO pair for just \$32.00 plus \$6.90 post. & hdlg. (Please add \$2.00 for wide width(s).)

**CHARGE TO MY:**  Diners Club  
 VISA  MasterCard  Amer. Exp.  
Encl. is \$ \_\_\_\_\_ (NV res. add sales tax)

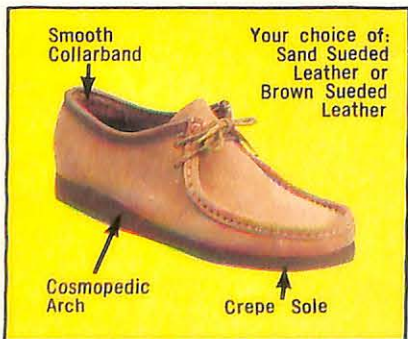
Acc't # \_\_\_\_\_  
Date Exp. \_\_\_\_\_ (Please print)

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_ Zip \_\_\_\_\_

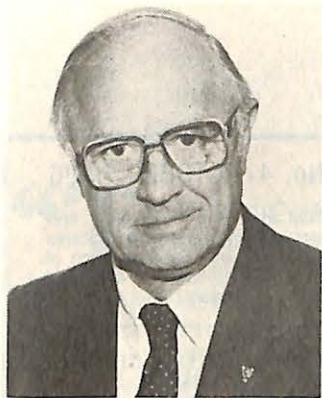


Your choice of:  
Sand Sueded  
Leather or  
Brown Sueded  
Leather

Old Village Shop Hanover, PA 17333

© H.H.I. Inc., 1986





# ELKDOM: BROTHERHOOD IN ACTION

## A Message From The Grand Exalted Ruler



**O**ur visits have taken us to the great states of Colorado, Montana, West Virginia, Ohio and Alaska. We have been privileged to meet thousands of fine men and women and to become familiar with the various charitable programs which state associations and subordinate lodges have undertaken. I know that each of you would be proud to observe the wonderful work being accomplished by this Order across the country.

**A**fter 58 years of outstanding service to the communities of America, the Elks National Foundation continues to expand its programs and increase its contributions to the students of our country. It is expected that over 7 million dollars will once again be distributed in the year 1986-87.

**Y**our pledge to the Foundation permits a continuation of our excellent Drug Awareness Program, the need for which cannot be overestimated. The expanded "Hoop Shoot" Program, which will touch the lives of three million youngsters, has brought pride to our Order and will again culminate in another spectacular awards ceremony in 1987. Our Veterans Service Commission is funded by the Foundation, and we continue to remember our veterans who gave so much to permit us to remain free people. The financial aid which your pledges provide to the physically handicapped and countless similar charities shall continue to make Elkdom a growing influence in your communities.

**T**ake a moment, my Brothers, to review the history and generosity of the Elks National Foundation, and you will agree that Elkdom's Great Heart proves to America that ours is truly **A BROTHERHOOD IN ACTION.**

Fraternally,

Peter T. Affatato



National publication of the Benevolent and Protective Order of Elks of the United States of America. Published under the direction of the Grand Lodge by The National Memorial and Publication Commission.

**The Elks National Memorial and Publication Commission**

**EDWARD W. McCABE/Chairman**  
**RAYMOND C. DOBSON/Past Chairman**  
**R. LEONARD BUSH/Vice-Chairman**  
**GEORGE B. KLEIN/Secretary**  
**H. FOSTER SEARS/Treasurer**  
**WADE H. KEPNER/Chairman Emeritus**

**Staff**

**JOHN R. RYAN**  
*Publisher/General Manager*  
**RUDY R. WICHT**  
*Business Manager*  
**CHARLES T. COFFIN**  
**JUDITH L. KEOGH**  
*Associate Editors*  
**SHIRLEY STERLING**  
*Advertising Manager*  
**ANTHONY P. INVERGO**  
*Circulation Manager*  
**EDITORIAL OFFICE, 425 W. Diversey Pkwy., Chicago, IL 60614**

**ADVERTISING OFFICE**

Direct all advertising inquiries to:  
Advertising Department  
The Elks Magazine  
425 W. Diversey Parkway  
Chicago, IL 60614  
(312) 528-4500



THE ELKS MAGAZINE, Vol. 65, No. 4/October, 1986 (ISSN 0013-6263) Published monthly, except bi-monthly July/August and December/January, at 425 W. Diversey Pkwy., Chicago, IL 60614 by the Benevolent and Protective Order of Elks of the United States of America. Single copy price is 50 cents. Subscription price in the United States and its Possessions, for Elks, \$1.25 a year, for non-Elks, \$5.00 a year. Subscriptions are payable in advance. Manuscripts must be typewritten and accompanied by sufficient postage for their return via first class mail. They will be handled with care but this magazine assumes no responsibility for their safety.

The word, **Elks**, is a registered trademark of The Benevolent and Protective Order of Elks of the United States of America.

Copyright, 1986, by the Benevolent and Protective Order of Elks of the United States of America.

**Moving?**

THE ELKS MAGAZINE, Circulation Dept., 425 W. Diversey Parkway, Chicago, IL 60614. **Members:** The Postal Service, by our request, will no longer notify us of your move. Change of address should be made through your Lodge Secretary and directly to **THE ELKS MAGAZINE Circulation Department**. Give advance notice of at least 60 days, indicating when your move will take place. Please give us your full name, lodge and membership numbers, complete new address, and zip code. Attach the label from a recent issue if available.

**8 1986 Convention Highlights**

Gavel-to-gavel coverage of the 122nd Grand Lodge Session held in Denver.

**Staff Report**

**18 "Golden Jubilee" Convention in Denver, 1914**

Rare postcard photographs depict the 50th Grand Lodge Session, also held in the "Mile-High City" 72 years ago.

**20 Senator D'Amato Addresses The Nation's Drug Problem**

During his speech nominating Peter T. Affatato as Grand Exalted Ruler, Sen. Alfonse M. D'Amato (R-NY) spoke out strongly on the nationwide problem of drug abuse.

**28 Nashville—More Than Country Music**

Musical entertainment abounds in Nashville, but there are also many other attractions in the area.

**Tom and Joanne O'Toole**

**Departments**

- 1 Message
- 4 Letters
- 6 It's Your Business: Handling Referrals
- 7 You and Retirement: Volunteer Time
- 22 Elks Drug Awareness Education Program
- 24 News of the Lodges
- 30 Elks National Foundation/ Joy of Giving
- 32 Elks National Service Commission
- 34 Amendments to the GL Annotated Statutes
- 36 Statue of Liberty Restoration Final Report

**Cover:** Front Royal, Virginia.



8



18



20



28



## In Celebration of Nature's Majesty

# "The Landing"

by Donald Pentz

"The Landing" is the first issue in the Wings Upon the Wind series of limited-edition collector's plates, a series celebrating the life cycle and the majestic natural grace and beauty of that most admired wildfowl, the Canada goose.

"The Landing" is an original work of art created under exclusive commission for Dominion China, Ltd. by Canadian wildlife artist Donald Pentz and issued under the sponsorship of the Canadian Wildlife Federation.

Every spring and fall these powerful birds signal the change of seasons as we watch them en route to their northern and southern destinations. Most of us know first-hand the excitement, awe, and wonder of looking up at a flock of honking Canada geese flying in their classic, migratory V-formation. . . few, however, have had the rare opportunity to observe them at rest and play in their remote, natural habitats.

In "The Landing," Canadian artist Donald Pentz gives us this opportunity. This accomplished, award-winning artist is a member of both the Royal Canadian Academy and the Society of Canadian Artists. He is also a trained naturalist who spent years working with the Nova Scotia Department of Lands and Forests and the Kejik National Park. In Donald Pentz, Dominion China has been able to secure a rare and wonderful combination of both art and science, and those collectors who are fortunate enough to obtain "The Landing" will enjoy the best of both.

## A Strictly Limited Edition

"The Landing" is issued in a limited edition strictly confined to 150 firing days. Since some other exceptional collector's plates have increased dramatically in value, sometimes by as much as 1000% or 2000%, anyone wishing to obtain "The Landing" at its \$21.80 issue price is urged to act quickly.

Our analysts have pegged "The Landing" as one of the season's winners. And of course, once an edition sells out, collectors who want a plate must pay what other collectors ask for it on the secondary market.

So right now is the best time to act to assure your acquisition of "The Landing" at issue price. And if you do act on time, you'll enjoy the protection of our 365-day guarantee. *If you are not completely satisfied, you may resell your plate to us at any time within one full year after you receive it.* We will issue you a check for everything you have paid, including postage.

To acquire "The Landing" simply complete the buy-order form and mail it to:

**The Bradford Exchange**  
9345 Milwaukee Avenue  
Chicago, Illinois 60648

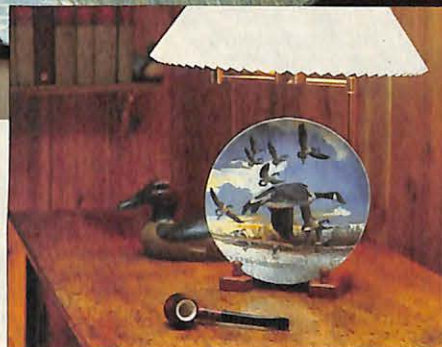
© 1986 BGE



Actual Diameter:  
8½ inches

Original Issue Price:  
\$21.80

Bradex Number: 8-D52-1.1



© 1986 Dominion China, Ltd.

### Buy-Order Form 1092

1092-E84605

Mail to:

Please respond by:

**The Bradford Exchange**  
9345 Milwaukee Avenue, Chicago, Illinois 60648

October 31, 1986

YES. Please enter my buy-order for "The Landing," first plate in the Wings Upon the Wind collection bearing the hallmark of Dominion China, Ltd., and sponsored by the Canadian Wildlife Federation. Limit: one plate per customer.

I wish to order ONE plate at \$21.80 plus \$1.94 postage and handling for a total of \$23.74. (Illinois residents add 7% sales tax [\$1.66].)

My check or money order, payable to the Bradford Exchange, is enclosed.  Please charge my account  Visa  MasterCard

Card No.

Exp. Date

Signature

Name (Please Print)

Address

City

State

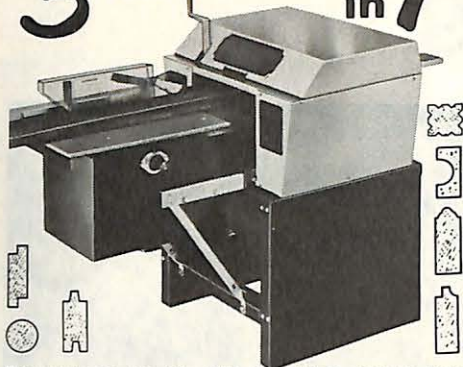
Zip Code

510



# Planer Molder Saw

3 Power TOOLS in 1  
Feed



Now you can use this ONE power-feed shop to turn rough lumber into moldings, trim, flooring, furniture —ALL popular patterns. RIP-PLANE-MOLD . . . separately or all at once with a single motor. Low Cost . . . You can own this power tool for only \$50 down.

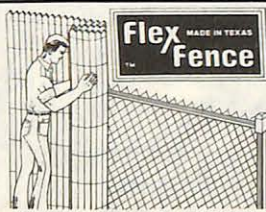
**30-Day FREE Trial!** SEND FOR  
**NO OBLIGATION—NO SALESMAN WILL CALL**  
**RUSH COUPON** FOLEY-BELSAW CO.  
**TODAY!** 90917 FIELD BLDG.  
KANSAS CITY, MO. 64111



Foley-Belsaw Co.  
90917 Field Bldg.  
Kansas City, Mo. 64111

**YES** Please send me complete facts about  
PLANER—MOLDER—SAW and  
details about 30-day trial offer.

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_  
State \_\_\_\_\_ Zip \_\_\_\_\_



INSTALL ON YOUR EXISTING  
FENCE FOR PRIVACY.

DOUGLAS FIR OR REDWOOD

For Information contact  
Your Local Fence Company  
OR

**ALLIED FENCE**

800 N. Henderson U.S. 800-233-3623  
Fort Worth, TX 76107 TEX. 800-772-5847

Recognition for a job well done!  
Recognize your Exalted Ruler with a professionally prepared  
plaque.  
Acknowledge outstanding service by members of your lodge.  
Plaques and awards for every occasion.  
For prices, ordering information, and delivery, contact:  
**Rose City Awards**  
7880 SW Capitol Highway  
Portland, OR 97219  
(503) 246-7498

## LAPEL PINS

YOUR DESIGN molded in 3 dimensions, rich  
colors. Choice of backs Golf Ball Markers.  
Push Pins, etc. 3¢ to 22¢ ea. (min. 1000).  
plus 1-time mold charge. Free literature, or  
\$1 for samples (deductible on order).

**KNOBBY KRAFTERS** Dept. E  
P.O. Box 300, Attleboro, Mass. 02703  
Phone (617) 222-7272

Fund-raising, Give-Aways,  
Membership Drives, Con-  
vention Swaps



# LETTERS

• It was "Saga of the Forest Rangers," by Robert Duhse, that captured my attention in the July/Aug. '86 issue. The National Forest Service was brought into being in 1891 and is still going strong in 1986, 95 years later.

The National Forest Service might qualify as the "Greatest Achiever" in government service. I can think of no other governmental unit that can approach it in accomplishment.

John Corcoran, Jr.  
Bakersfield, CA

• I've been a resident of our Elks National Home in Bedford, VA, for eighteen years. My best move, and a happy one at that. I'm a life member of Long Beach, CA, Lodge No. 888.

There is no place in America that can compete. The Elks National Home is located on 180 acres with cattle, our own two-and-one-half acre Memorial Garden, cemetery, and special-care staff on duty 24 hours a day. A competent social secretary oversees indoor and outdoor recreation facilities, golf course, exercise and walking classes, gym rooms, and the whirlpool. We also have our own barber shop, along with card and billiard rooms.

All private rooms have outside views. Benefits include laundry, dry cleaning, a bus for shopping and tours, three nutritious meals a day, and maid and waitress service. You can even bring your own car if you wish.

Come and enjoy, Brother Elks. Make new friends from 50 states and all walks of life.

George Viola  
Bedford, VA

• My thanks for the Consumer News article on high-mounted brake lights in the July/Aug. '86 issue. Over 20 years ago, auto buffs added round, red lights on rear decks of autos for rear-end safety.

The mounting of tail lights and stop lights together can cause confusion if you fail to see the greater intensity of light when the brake pedal is pushed.

With the brake light separated to the rear deck, there is no problem telling when the car ahead is braking.

Carl Vogel  
Cape Coral, FL

• On behalf of the Elks and their ladies of Colorado, we wish to congratulate *The Elks Magazine* on the outstanding articles which appeared in the two issues prior to the most recent Grand Lodge Convention in Denver (May and June '86 issues).

The articles themselves were excellent, and the people who read them were most appreciative of the outstanding coverage.

Everyone in Colorado is most grateful to all of those who attended our Grand Lodge Session in Denver. We have heard nothing but the finest comments from the hotels, the taxi drivers and the stores about the gentle ladies and the gentlemen which our Elks were. We as Elks are extremely proud that in comparison with other conventions, ours was at the very top.

It would seem only fitting and proper that we extend our thanks to everyone who contributed to the success of this recent convention.

Colorado Elkdom was proud to host it and we hope that all who attended truly enjoyed their stay in our fine city.

Eugene Costello  
Chief Justice, Grand Forum  
Denver, CO

• I really enjoyed reading W. C. Nelson's article, "Farewell to the Faithful Caboose" in the March '86 issue. It brought back memories of the many stories my father used to tell. He was a brakeman and conductor with 50 years of service.

The caboose was my father's home away from home. He railroaded back in the days when they had to find their own "hot boxes" and go overhead from caboose to engine to see the engineer while traveling at 80 miles per hour. And annual incomes were far from what they are now.

David Craw  
Loudonville, NY

Letters must be signed and may be edited. Address to: Letter Editor, *The Elks Magazine*, 425 West Diversey, Chicago, Illinois 60614.



We design and manufacture top quality natural products and sell them directly to you.

For 75 years, we've fashioned Nature's most superior materials into the world's most unique natural products. Our exacting standards and personal commitment to your comfort result in down comforters and other natural products designed to last for generations.

You'll love our quality . . . and our prices. No Department store markup. No middleman. No expensive downtown rents. We sell directly to you.

Our guarantee is unmatched. If you are not completely satisfied with any of our products . . . for any reason . . . call our toll free number and I will personally send a UPS truck to your home — at my expense — to pick up the product, and I'll make certain you receive an immediate refund (in full) or exchange.

Like our guarantee, the quality of our products is unsurpassed. There are two ways to construct a down comforter: the rest of the world's way — and The Company Store way. Each Company Store comforter is filled with A SUPERIOR BLEND OF HAND SELECTED WHITE GOOSE AND DUCK DOWN.<sup>TC5</sup> And our down comforters and other quality products are hand sewn. Impersonal automation vs. hand guided stitching, a skill practiced by our dedicated seamstresses in La Crosse, Wisconsin, since 1911 . . . a tradition of excellence that results in a product that will last for generations.

*Jerry C. Gillette* President  
The Company Store



### CLASSIC CHANNEL DOWN COMFORTER

Timeless design and comfort. Ultrasmooth poly/cotton . . . hand guided stitching . . . and it's reversible.

Style #C101—Solid Colors: Dusty Rose, White

Peach, Light Blue or Champagne

Style #C102—Reversible Colors: Light Blue/Slate Blue, Champagne/Caramel or Peach/White

	Dimensions	Down Fill	Value	OUR PRICE
Twin	60" x 86"	24 oz.	\$150	\$69
Full	76" x 86"	30 oz.	\$230	\$89
Queen	86" x 86"	32 oz.	\$260	\$99
King	102" x 86"	38 oz.	\$260	\$129

**DELIVERY IMMEDIATE**  
We ship within 24 to 48 hours.



### INTERLOCHEN DOWN COMFORTER

Classic warmth and charm. Concentric squares are hand stitched in super-soft 100% cotton.

Style #C194—Colors: Champagne, Dusty Rose, White or Light Blue

	Dimensions	Down Fill	Value	OUR PRICE
Twin	60" x 86"	28 oz.	\$225	\$125
Queen/Full	86" x 86"	38 oz.	\$300	\$160
King	102" x 86"	44 oz.	\$360	\$190
Calif. King	102" x 96"	50 oz.	\$395	\$210

- 26 Down Comforter Styles
- Down Pillows
- Down Outerwear
- 100% Merino Wool Mattress Pads



*The Company Store*

DESIGNED & MANUFACTURED BY  
*The Company Store*



TO ORDER OR TO REQUEST A FREE CATALOG  
CALL TOLL FREE 1-800-356-9367 Ext. F597,  
or use our coupon (call 7 days a week).



### ST. MORITZ DOWN COMFORTER

Silky-soft, imported 100% cotton in an elegant ring stitch design.

Style #C148—Colors: Light Blue, Pink, Silver or Creme

	Dimensions	Down Fill	Value	OUR PRICE
Twin	60" x 86"	24 oz.	\$250	\$119
Queen/Full	86" x 86"	32 oz.	\$290	\$149
King	102" x 86"	38 oz.	\$350	\$179

Date \_\_\_\_\_  Payment enclosed (check or money order)  
 We accept:  MasterCard  VISA  American Express  Diners Club  
 Acct. No. \_\_\_\_\_ Ex. Date \_\_\_\_\_  
 Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 City/State/Zip \_\_\_\_\_  
 Daytime Phone (\_\_\_\_) \_\_\_\_\_

ITEM	STYLE #	COLOR	SIZE	QTY	PRICE(ea.)	TOTAL

Subtotal =

For delivery in IL-5% tax =

For delivery in MN-6% tax =

Ship., Hdlg. & Insur. \$.50 per item =

\*UPS 2nd Day Air =

TOTAL =

For delivery in WI-5% Tax =

Total delivery in WI =

\*We ship UPS ground service unless you request otherwise here. UPS 2nd Day Air add \$8.50 to your order.

SEND TO: The Company Store, Dept. F597, 500 Company Store Road, La Crosse, WI 54601. Our down is supplied by United Feather and Down, America's premier down processor.



# IT'S YOUR BUSINESS

by John C. Behrens

## COMMUNICATION KEY TO REFERRALS

How do you handle your referral business?

Examine your communications network first, and remember two important tenets of small business: Treat others as you would want to be treated, and never make promises to customers you aren't sure you can fulfill.

Your internal communications—incoming calls, messages, correspondence and responses—could, quite possibly, need improvement even to handle routine traffic, let alone new referrals.

Small service firms which are operated by an owner and his family, or a person who works out of his home, frequently aren't equipped to deal with an increase in calls and inquiries, as are their counterparts and competition in larger organizations. While a corporation message center can dispatch service people within minutes, the independent service person could lose such calls because nobody checks the answering service until later in the day, or the family member who is supposed to be home is away from the phone.

Consequently, the small business service person who hands out hundreds of business cards and promises potential clients prompt attention, and works long hours on tough tasks to add more referrals, may find it frustrating when he returns home and discovers no one took any calls or his answering machine had been disconnected by his teenage son or daughter for the afternoon.

It happens.

It can also happen at a place of business, too. A printer friend, for example, is convinced he lost accounts for a time because he didn't have a receptionist/secretary. He didn't believe it was necessary, he said, because he "assumed" the 12 people at his plant realized the value of answering the phone during his absence and taking messages.

Each employee had several tasks and, my friend says, all were aware that to stay in business they had to produce quality work daily to keep the jobs they had. To meet his competition and increase the firm's share of the market,

the owner had become the sales manager as well as the operator. The new tasks took him away from the plant two to three days a week.

After a month of tracking down new business and leaving a prospective client with the reminder "call me and we'll work out the arrangements," he was surprised to note that he only had one message from the dozens of prospects he had contacted. He got his first hint of the problem when he promptly returned the one call. "I've been trying to reach you for several days," the exasperated prospective customer said. "I've left messages, I've been put on hold and no one returns, and I've talked to some of the rudest people just to do business with you," the caller growled.

An urgent staff meeting with his 12 employees quickly got at the root of the problem. As the employees saw it, their concern to meet daily tasks didn't include interruptions to answer the telephone. Handling messages or tracking down others in the plant, they told the frustrated owner, added too much to the variety of duties each faced daily. "He was asking more than we felt we could give to his business," one of the staff said.

To generate new business, my friend decided, he would have to risk adding a person to handle phone calls, correspondence and messages in a prompt and professional manner.

Treating others the way you want to be treated should be a priority consideration for small business repair people who want to build successful firms with satisfied regulars. And don't be surprised if you encounter skepticism along the way.

I called an electrician three times in one month before he responded two months later. He would be free, he said, the next week and he would call before he came to my home. He never called, and he never showed up.

Like other homeowners and proprietors, I have growing difficulties getting repair people to service a variety of things. And promises to repair, I've found, have less value than they used to.

Independence, I've discovered, while a strong characteristic of the small business person, can be the small service repair person's Achilles' heel.

"Customers judge a service business by the promptness and quality of its service," say Drs. H. N. Broom and Justin G. Longenecker of Baylor University in their book, *Small Business Management*. "Nothing is more annoying to the customer than to wait for a promised repairman who fails to come at the appointed time... Given reasonably prompt service, it is the firm which renders the best service that prospers and grows. Service is all that a service firm has to sell. If its service is substandard, there is no real hope for enterprise survival and success."

Two-way communications, in other words, are absolutely essential if your business is destined to grow. And don't over-estimate the demand for your services whether you've been in business one year or ten. Such a view or "independent streak" may not consider the changing nature of the service you offer or the region in which you live. Business start-ups were up 16.5 percent the first quarter of this year—37.3 percent in the Middle Atlantic states where I live—and competition has begun to force those who have had service monopolies to adjust and provide more productivity.

A manager of a discount center in the Northeast told me that he had relied on several independent service contractors to handle repairs on a major American brand of appliances sold by his company until recently.

"When the products had defective parts that the service people said they had to get from overseas and there were delays of up to two months, and no effort was made by the manufacturer or the service contractors to improve the situation... we decided to discontinue a longtime arrangement with the manufacturer and the service people. No company or person is indispensable," he said.

His comment is echoing around the country, while more and more technicians are receiving degrees and diplomas every year and entering the work force. Without question, America leads in preparing service personnel, in my opinion. American workers are better trained and the opportunities for many service fields are increasing. But conditions are changing.

Listen to what Ronald K. Shelp said after his book, *Beyond Industrialization: Ascendancy of the Global Service Economy*, was published in 1981. He told *USA Today*: "If I were guessing, I'd say the  
(Continued on page 33)



# YOU & RETIREMENT

by Grace W. Weinstein

## VOLUNTEER TIME

Do crisp fall days turn your thoughts to renewed activity? If so, whether you're still on the job or enjoying retirement, a volunteer commitment may be just right for you.

Volunteer work in the 1980s is very different from the "good gray lady" image of decades ago. Today's volunteers are men and women, young and old, employed and not, performing a wide variety of community service. Volunteers tutor schoolchildren, counsel widows and widowers, raise funds for political candidates, perform administrative chores in hospitals, help the elderly prepare tax returns, serve meals to the homeless, give museum lectures, assist struggling entrepreneurs. Volunteers, in short, can do just about anything.

If you are interested in being a volunteer, heed these tips from Patricia McAuliffe, Coordinator of Volunteer Services for the Volunteer Bureau of the Federation of Protestant Welfare Agencies in New York City:

- Examine your own motivation, and approach volunteer work as if you were evaluating career options. Volunteer work can serve many purposes. Do you want to further a cause, make social contacts, fill in otherwise boring time? Each is a valid reason, but you should think about why you are volunteering and pick an activity accordingly.

- Be flexible. Once you know your own motivation, be willing to look at alternatives. Here's where it pays to volunteer through a local Volunteer Bureau, rather than go to a specific agency or apply for a specific volunteer slot. A skilled interviewer at the bureau may be able to help you identify interests or motivations you weren't aware you had.

A skilled graphics designer volunteered to design brochures for an agency for the handicapped, for example, without realizing that he'd be better off doing something entirely different from what he had done for twenty-five years. He wound up happily running a community recreational program. (In a new twist on an old theme, the American Association of Retired Persons is testing a computerized Volunteer Talent Bank, match-

ing volunteer interests, skills and experience with work assignments; for information, write, to AARP Volunteer Talent Bank, 1909 K St., NW, Washington, DC 20049.

- Think about whether you want to perform direct services, working with people, or would be more comfortable behind the scenes, doing administrative work. There's a big difference. And both are available.

Some people rule out volunteer work because they aren't outgoing, or have simply had enough of being with people after many years in a high-pressure job. But it isn't necessary to be sociable if you don't want to be.

It's possible to work in a computer room or laboratory, to do clerical work as well as people-to-people services. Conversely, it's possible to work directly with people, singly or in groups, if that's what pleases you. Some retirees conduct sing-alongs for hospital patients; others work directly with enterprising small-business owners needing organizational help. Whatever your own interests and skills, you can find an appropriate slot.

- Think about what excites you, angers you, grabs your attention. Such ongoing needs and interests can be the best springboard for active involvement. Perhaps you've been following your local newspaper's reports of water pollution; if so, and that's an issue that gets you worked up, that may be the way for you to get involved. Perhaps you've long voted for a Congressman who's now facing a tough re-election battle; maybe now is the time to work in his re-election campaign. Play on your own existing interests, in other words, and you'll feel right at home in your new volunteer activity.

- Treat your volunteer labor like a job. It is a job, in fact, in all but a paycheck. Your rewards are not monetary, but there should be rewards. Find out, before you make a commitment, just what those rewards will be. Find out how professional the volunteer agency will be toward you.

You have every right to expect to be treated professionally, to be given ade-

*(Continued on page 33)*

DESIGNED AND MANUFACTURED  
BY *The Company Store*



## 100% MERINO WOOL MATTRESS PAD

Our soft-as-cashmere 100% Merino Wool fibers gently cushion your body, providing essential support and air circulation for a deeper, more restful night's sleep.

Wool is a natural insulator. In winter, the pad retains body heat to keep you warm. In summer, the pad keeps you cool by absorbing moisture.

The pad is designed like a fitted bottom sheet to hold it firmly in place. The generous wool fibers in our Deluxe 100% Merino Wool Pad are 35% denser than a regular wool pad.

The Wool Bureau has given this product the Superwash® designation. It can be machine washed and retain its original softness, resiliency and durability. The Woolmark label is your assurance of quality.

We manufacture the pad ourselves and sell directly to you, eliminating the middleman and retail markup, saving you 50% off normal retail. **Our Guarantee:** If you are not completely satisfied with our products . . . for any reason . . . call our toll free number and we will send a UPS truck to your home — at our expense — to pick up the product, and we'll make certain you receive an immediate refund (in full) or exchange.

Delivery: We ship within 24 to 48 hours.



- 26 Down Comforter Styles
- Down Pillows
- Down Outerwear
- 100% Merino Wool Mattress Pads



TO ORDER OR TO REQUEST A  
FREE CATALOG CALL  
TOLL FREE 1-800-356-9367 Ext. F598,  
or use our coupon (call 7 days a week).

*The Company Store*

Deluxe 100% Merino Wool Mattress Pad

Color: Natural Style #M511

- |  |  |
|--|--|
| <input type="checkbox"/> Crib (28" x 52") \$39     | <input type="checkbox"/> Queen (60" x 80") \$109     |
| <input type="checkbox"/> Twin (39" x 75") \$69     | <input type="checkbox"/> King (76" x 80") \$139      |
| <input type="checkbox"/> Lg. Twin (39" x 80") \$79 | <input type="checkbox"/> Cal. King (72" x 84") \$145 |
| <input type="checkbox"/> Full (54" x 75") \$89     |  |



ORDER BY PHONE TOLL FREE  
1-800-356-9367, Ext. F598.

Use your credit card. OR ORDER BY MAIL:  
 M.C.  VISA  Am.Exp  Diners Club  Check  
Acct.# \_\_\_\_\_ Exp.Dt. \_\_\_\_\_

QTY	PRICE	
_____	x \$ _____	= \$ _____
_____	x \$ _____	= \$ _____
	For delivery in IL-5% Tax = \$ _____	
	For delivery in MN-6% Tax = \$ _____	
Ship., Hdg. & Insur. -\$5/\$2.50 crib = \$ _____		
	*UPS 2nd Day Air = \$ _____	
	Total = \$ _____	
	For delivery in WI-5% Tax = \$ _____	
	Total for delivery in WI = \$ _____	

\*We ship UPS ground service unless you request otherwise here. UPS 2nd day air add \$8.50.

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City/State/Zip \_\_\_\_\_

Send to: **The Company Store, Dept. F598,  
500 Company Store Road, La Crosse, WI 54601.**





Highlights from the 122nd Grand Lodge Session Held in Denver, Colorado July, 1986



DENVER 1986

# CONVENTION HIGHLIGHTS '86

## SUNDAY

"I call upon you to clench your fist and drive this enemy from our shores," said GER John T. Traynor, speaking on behalf of the Elks Drug Awareness Program. He urged defeat of the epidemic of drug abuse in the nation.

GER Traynor was the featured

speaker at the gala grand opening of the 122nd Session of the Grand Lodge of the Benevolent and Protective Order of Elks.

Events took place in the Auditorium Arena in Denver, CO. This was the fourth time in history that the Grand Lodge met in the "Mile-High

City." Previous conventions were held in Denver in 1906, 1914 and 1937.

PGER George B. Klein, honorary convention chairman, served as master of ceremonies for the opening meeting and introduced the other past grand exalted rulers and their wives.

A total of 17 members of the Grand Lodge Advisory Committee (Past Grand Exalted Rulers) were present and introduced by PGER George B. Klein, honorary convention chairman. Five of the senior PGERs were absent due to doctors' orders.



GER-Elect Peter T. Affatato is shown making his acceptance speech, which appeared in the September issue of The Elks Magazine.

GER John T. Traynor was the featured speaker at the opening session.



Over 9,700 Elks and their ladies registered for the 122nd Annual Session. The auditorium is shown here swarming with activity as Elks registered and viewed various displays.

The audience cheered as each state flag was presented at the Sunday night opening. Shown preparing to enter are (from left) State Presidents Richard Alves of California, Arthur Livingston of Arizona and Charles Snider of Alabama.



The Denver West High School ROTC, under the direction of Maj. Paul Smith of Arvada, CO, Lodge, presented the colors at each session.



The unanimous election of Peter T. Affatato as Grand Exalted Ruler triggered a celebration by New York State Elks and their ladies. They paraded through the auditorium carrying signs and banners.





# DENVER 1986



Elkdom's new first family is shown above. Seated are GER Peter T. Affatato and his wife Irene. Standing from left are daughter Irene Burkhard and her husband Tom, and daughter Anne Affatato.

They were escorted by the Pottstown, PA, Drill Team.

The audience was welcomed by the Hon. Richard D. Lamm, governor of Colorado, and Robert G. Ener, president of the Colorado Elks Association.

"I've never seen such a crowd in this arena and such spirit," the governor said of the packed auditorium as he praised the Order and thanked the Elks for their many contributions.

GER Traynor went on to say that the Elks' programs reached new heights this past year when donations to restore the Statue of Liberty went over the \$1 million mark, the "Hoop Shoot" program had 3.3 million participants and the Elks' pledge to veterans remained unbroken.

Calling the Elks National Foundation "Elkdom's crown jewel," he thanked the delegates for contribut-

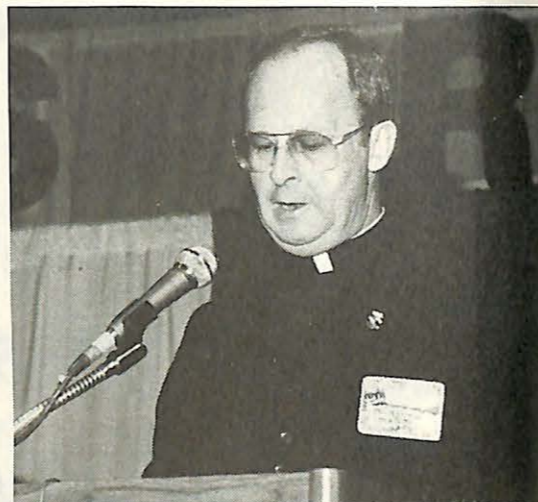
ing over \$4 million for the second year in a row.

"An Elk, indeed, is an American gentleman," GER Traynor concluded, "one who loves his fellowman."

The audience cheered as Dan Davis of Van Nuys, CA, Lodge No. 2028, chairman of the GL Americanism Committee, introduced each state flag carried by its state president or representative. The colors were presented by the Denver West High School ROTC, and Chairman Davis led the Pledge of Allegiance.

Musical presentations were made by Devils Lake, ND, Elks Band and the Bismark, ND, Elks Chorus. The musical prelude and recessional were performed by Ed Putzier, organist for Boulder, CO, Lodge No. 566.

The Invocation and Benediction were given by the Rev. Kevin W. Cassidy, Grand Chaplain.



The Rev. Kevin W. Cassidy of Baraboo, WI, Lodge, Grand Chaplain, gave the Invocation and Benediction at each meeting.



The new GER Peter T. Affatato receives his jewel of office from PGER Leonard Bristol.



PGER Leonard J. Bristol (left) and PGER Edward W. McCabe (right) escorted the Grand Exalted Ruler-Elect to the stage for his acceptance speech. They were assisted by PGERs Marvin Lewis, Frank O. Garland and Kenneth V. Cantoli and Past Grand Tiler Harry Macy.



GER John T. Traynor holds up the hands of Grand Exalted Ruler-Elect Peter T. Affatato and U.S. Sen. Alfonse M. D'Amato, who made the first nominating speech.



An historical flag collection was presented to GER Traynor in connection with the Americanism Committee report by Committeeman Lloyd C. Bowles (right) of St. Albans, VT, Lodge. Standing next to GER Traynor is Chairman Dan Davis of Van Nuys, CA, Lodge.



An enthusiastic welcome to the delegates was given by the Hon. Richard D. Lamm, governor of Colorado (center), at the Sunday night opening session. Gov. Lamm is pictured with PGER George B. Klein (left) and GER John T. Traynor.



PGER Edward W. McCabe of Nashville, TN, Lodge, chairman, reported for the Elks National Memorial and Publication Commission.

## MONDAY

The first business session was opened by Grand Esq. George L. Strain of La Junta, CO, Lodge No. 701. Assisting were the Devils Lake, ND, Elks Band and the Pottstown, PA, Drill Team. It was the drill team's 41st year of participation.

Delegations from such distant points as the Philippine Islands, Guam, Panama and Puerto Rico were introduced and welcomed. Also welcomed were representatives of 17 new lodges.

GER Traynor noted that the state associations Major Projects report was most impressive, with \$17.3 million and 1.3 million volunteer man-hours spent, and 62,145 persons helping with the various state Major Projects.

Ted Callicott of Paris, TN, Lodge No. 816, vice-chairman of the Board

of Grand Trustees, presented the proposed budget in a preliminary report. The proposed balanced budget was for \$11,831,949.

The nomination of Peter T. Affatato of Hicksville, NY, Lodge No. 1931 for Grand Exalted Ruler was made by Sen. Alfonse M. D'Amato (R-NY), a member of Lynbrook, NY, Lodge No. 1515. Seconding speeches were made by past Grand Chaplain Rev. Fr. Francis A. White of Plattsburgh, NY, Lodge No. 621 and Past District Deputy Monroe E. Lewis of Massapequa, NY, Lodge No. 2162.

The election of Brother Affatato triggered a celebration of jubilant New York State Elks and their ladies. They paraded through the convention hall carrying signs and banners.

Other new Grand Lodge officers elected were: Duncan McPherson of

Ballard, WA, Lodge No. 827, Grand Est. Lead. Kt.; Quenton P. Hawks of Plainfield, IN, Lodge No. 2186, Grand Est. Loyal Kt.; William J. Burns of Nashville, TN, Lodge No. 72, Grand Est. Lect. Kt.; and Stanley F. Kocur of East Chicago, IN, Lodge No. 981, Grand Secretary (his 10th term).

Also named were Robert D. Moore of Fairfield, IA, Lodge No. 1192, Grand Treasurer; Carmine Pisapia of Dover, DE, Lodge No. 1903, Grand In. Gd.; A. Wayne Patterson of Grand Junction, CO, Lodge No. 575, Grand Tiler; Robert W. Carter of Valdosta, GA, Lodge No. 728, Grand Esq.; and the Rev. Kevin W. Cassidy of Baraboo, WI, Lodge No. 688, Grand Chaplain.

Robert C. Grant of Cullman, AL, Lodge No. 1609 and Edward V. Cal-





Vincent R. Collura (right), of Lincoln, NE, Lodge, Statue of Liberty Renovation coordinator, presented GER Traynor with a huge check representing the total amount of \$1,380,759.61 raised by the Order for the renovation of the statue.



## DENVER 1986

Grand Lodge Drug Awareness Education Program. In-depth feature articles were published and were reprinted in a special 20-page edition available at the convention.

During the fiscal year ending May 31, 1986, the magazine suffered its first deficit since its founding 64 years ago, losing \$156,000. This deficit was attributed to a huge postage increase and a decrease in interest income.

PGER McCabe also reported that approximately 10,000 people visited the Elks National Memorial Building in Chicago during the past year.

lanan of Revere, MA, Lodge No. 1171 were elected to four-year terms on the Board of Grand Trustees.

Delegates confirmed the appointment of Robert Bean of Coolidge-Florence, AZ, Lodge No. 2350 to a five-year term as justice of the Grand Forum.

### TUESDAY

At the opening of the second business meeting, J. Paul Meyer of Puyallup, WA, Lodge No. 1450, chairman of the Committee on Distribution, made referrals on matters to be considered.

PGER Edward W. McCabe, chairman of the Elks National Memorial and Publication Commission, announced that John R. Ryan, publisher/general manager of *The Elks Magazine*, was retiring October 1st. In the staff reorganization, Fred Oakes, Jr. is the new executive editor and Rudy R. Wicht becomes business manager.

PGER McCabe reported the magazine continued its emphasis on in-depth coverage of Elkdom's charities with a number of feature stories. A major effort was made to assist the Grand Lodge Statue of Liberty Renovation Program in reaching and exceeding its goals. The magazine's staff assisted in the GER Statue of Liberty Certificate program.

It was noted that the number one editorial priority was given to the

Fred M. Sheehan of Chicago (South), IL, Lodge No. 1596, chairman of the GL Auditing and Accounting Committee, pointed out in his report that 48 percent of the lodges are not operating their club facilities at a profit and 45 percent are spending more on lodge costs and activities than they receive from their fund-raising activities. The result is that half of the lodges are in financial trouble. A revised Auditing and Accounting Manual is available.

PGER Homer Huhn, Jr., in a preliminary report for the Trustees of the Elks National Foundation, announced that PGER Kenneth V. Cantoli had been named to succeed the late PGER E. Gene Fournace as a member of the board. He also reported that PGER Horace Wisely, a longtime member of the board, had submitted his resignation.

This year contributions to the Foundation totaled \$4,021,359, bringing the total since the establishment of the Foundation 58 years ago to \$61,522,226. The principal of this fund is never spent; only the interest is spent for charitable purposes.

Contributions this year reached \$2.52 per member, exceeding GER Traynor's goal of \$2.50.

PGER Huhn announced that the "Most Valuable Student" scholarship awards for the coming year will total \$2.5 million.

GER Traynor read a message from

### The Message From President Reagan To The Delegates At The 1986 National Convention in Denver, Colorado

I congratulate Peter Affatato and all the members and supporters of the Benevolent and Protective Order of Elks participating in your 1986 National Convention.

All Americans are aware of the outstanding services the Elks have provided to so many communities throughout our nation. Your generous scholarship programs have assisted many young students to fulfill their dreams of a college education. Caring for and helping the handicapped children of our country is another activity for which you are well known. Nor have you forgotten our Veterans who fought and suffered injuries in the line of duty. Nancy especially appreciates your work to alert our young people to the dangers of drugs.

We have come to expect much from the voluntary services of the Elks, and that's because you do such a good job. On behalf of the many Americans you've helped, I send you a special "thank you." Keep up the good work, and God bless you.



The new Grand Lodge officers are (seated from left) Grand Est. Lead. Kt. Duncan McPherson of Ballard, WA; Grand Est. Loyal Kt. Quenton P. Hawks of Plainfield, IN; GER Peter T. Affatato of Hicksville, NY; Grand Secy. Stanley F. Kocur of East Chicago, IN; and Grand Est. Lect. Kt. William J. Burns of Nashville, TN; (standing) Grand Treas. Robert D. Moore of Fairfield, IA; Grand Esq. Robert W. Carter of

Valdosta, GA; Grand Chap. Rev. Kevin W. Cassidy of Baraboo, WI; Grand In. Gd. Carmine Pisapia of Dover, DE; Grand Tiler A. Wayne Patterson of Grand Junction, CO; and four-year Grand Trustees Edward V. Callanan of Revere, MA, and Robert C. Grant of Cullman, AL.



Participants in the Annual Elks Memorial Program were (from left) Ed Putzier, of Boulder, CO, Lodge, organist; Vincent R. Collura, of Lincoln, NE, Lodge, Statue of Liberty Renovation coordinator, who gave the Memorial Address; Robert J. Kennedy of Dover, OH, Lodge, Grand Est. Loyal Kt., who gave a eulogy to the late PGER E. Gene Fournace; PDD Cecil C. Shields of Colorado Springs, CO, Lodge, who gave the Eleven O'Clock Toast; the Rev. Kevin W. Cassidy of Baraboo, WI, Lodge, Grand Chaplain, who provided the Invocation and Benediction; Carlton Witter of Boulder, CO, Lodge, soloist, and PGER Frank O. Garland, Chairman.

President Ronald Reagan congratulating the delegates for their voluntary services. A copy of the President's message appears elsewhere in this feature.

Edward V. Callanan, serving as chairman of the GL Public Relations Committee, announced the death of the previous chairman, Joseph M. Douglass, Jr. of Angola, IN, Lodge No. 2398. Brother Callanan reported on the public relations efforts on behalf of the various national and state Elks programs. He cited the need to improve public relations programs to enhance the image of Elkdom.

James B. Roberson of Mt. Adams, WA, Lodge No. 1868, chairman of

the GL Lodge Activities Committee, reported on the various contests conducted by the committee this past year.

The highlight of his report was the announcement of the five 1985-86 All-American lodges. They are: 300 or fewer members, Salisbury, NC, Lodge No. 699; 301 to 500 members, Mesquite, TX, Lodge No. 2404; 501 to 700 members, Slidell, LA, Lodge No. 2321; 701 to 1,100 members, Nutley, NJ, Lodge No. 1290; and over 1,100 members, Santa Maria, CA, Lodge No. 1538.

Herbert M. Brautzsch of Fort Wayne, IN, Lodge No. 155, chairman of the GL State Associations Committee, told the delegates that partici-

pation in the lodge officers' training program was down and 14 states even failed to respond.

More lodges are now using computers, he said, and states holding seminars report large turnouts.

Major Projects display winners were, ranked in order, Nebraska, Florida and Illinois; Honorable Mention, Washington and New Jersey.

States with the highest per capita donations to the Elks National Foundation were, in order, Hawaii, Maine, and North Carolina. States with the highest percentage of new pledges signed were Hawaii, North Carolina and Oklahoma. Special awards went to the Elks National Home, the state of California, and the commonwealth of Puerto Rico.

Winners in the state association bulletin contest, in the various categories, were first place: Califor-





# DENVER 1986

nia-Hawaii; Colorado; Maryland, Delaware and the District of Columbia; Georgia; Missouri; Nebraska; and Pennsylvania.

Second place: Ohio, Alabama, Illinois, Idaho and Alaska.

PGER Robert A. Yothers, chairman of the Elks National Convention Commission, lauded the local Denver Elks Convention Committee for its activities and announced that next year's convention will be in Atlanta, GA. In 1988 the convention will be held in Las Vegas, NV.

Delegates approved a report by PGER H. Foster Sears concerning the establishment of an Elks Emblem Supply Department.

Ken Moore of Corona, CA, Lodge No. 2045 reported on plans for the Elks' float in the New Year's Day Tournament of Roses Parade. The 65-foot float will be entitled "Wonders of the World—The Children."

Robert C. Grant, chairman of the GL Lodge Development Committee, regrettably reported the largest loss of membership in many years, perhaps ever—34,129—with eight percent fewer members initiated and eight percent more dropped from the rolls. A total of 791 of the 2,299 lodges, however, had membership gains.

Of the new lodges instituted, Florida had five; California, four; and Missouri and Oklahoma, two each.

Robert D. Moore, chairman of the GL Government Relations Committee, stressed the need to file a government relations survey report each year on February 1st.

Reports from only 1,282 lodges, or 56 percent, showed that the Order touched the lives of 4.5 million people in youth, athletic, handicapped, patriotic, veterans or community service programs.

Brother Moore lamented the fact that the committee did not receive whole-hearted support when it called for help in stopping an increase in the cost of mailing *The Elks Magazine* as well as state and lodge bulletins.

In a preliminary report of the GL Americanism Committee, Dan Davis, chairman, announced the winning states in the Americanism contest.

They are New York, Arizona, and Texas.

Also in a preliminary report, Joseph M. DeLitta of Mamaroneck, NY, Lodge No. 1457, chairman of the GL Ritualistic Committee, announced the All-American Eastern and Western Division teams.

First place in the Eastern Division went to Bellaire, OH, Lodge No. 419 with a score of 94.5830, while Fort Walton, FL, Lodge No. 1795 was second with a score of 93.6576.

Ogallala, NE, Lodge No. 1760 was first in the Western Division with a score of 96.0851, followed by Chickasha, OK, Lodge No. 2125 with a score of 95.7424.

## WEDNESDAY

The Wednesday business meeting was open to the ladies. PGER Gerald Strohm, reporting for the Elks National Service Commission, announced that there has been an increase in participation in the Veterans' Remembrance Report Contest. He announced the winning lodges in the various categories: Bethesda-Chevy Chase, MD, Lodge No. 2357; Peabody, MA, Lodge No. 1409; and Weymouth, MA, Lodge No. 2232. PGER Strohm also showed the premiere of a film entitled "Service to Veterans," depicting the Elks' work with veterans, in celebration of the 40th Anniversary of the Elks National Service Commission.

## AWARDS

### HIGHEST NET PERCENTAGE OF MEMBERSHIP GAIN

Lodges with 300 or fewer members:

1. Marion County, AL
2. Calabash, NC
3. South Hillsborough, FL

Lodges with 301 to 500 members:

1. Ashtabula, OH
2. Sherman, TX
3. Marblehead, MA

Lodges with 501 to 700 members:

1. Towson, MD
2. Knoxville, TN
3. Pasadena, TX

Lodges with 701 to 1,100 members:

1. Naples, FL
2. Biddeford-Saco, ME
3. Wilmington, NC

Lodges with 1,101 or more members:

1. Phoenix, AZ
2. Olympia, WA
3. Punta Gorda, FL

### BEST OVERALL YOUTH PROGRAMS

Lodges with 300 or fewer members:

1. Kearny, AZ
2. Katy, TX
3. Greenwood Lake, NY

Lodges with 301 to 600 members:

1. Ainsworth, NE
2. Blackfoot, ID
3. Cordova, AK

Lodges with 601 to 1,000 members:

1. Mainland, TX
2. Wallace, ID
3. Ridgefield Park, NJ

Lodges with 1,001 to 2,000 members:

1. Oswego, NY
2. San Rafael, CA
3. Ogallala, NE

Lodges with 2,001 or more members:

1. Carmichael, CA
2. Charleston, SC
3. Auburn, WA

### AMERICANISM BROCHURE CONTEST

Lodges with 300 or fewer members:

1. Chisholm Trail, TX
2. Greenwood Lake, NY
3. Mountainside, NJ

Lodges with 301 to 600 members:

1. Poplar Bluff, MO
2. Atlanta-Buckhead, GA
3. Hayward, CA

Lodges with 601 to 1,000 members:

1. Hudson, NY
2. Otsego, MI
3. Richmond, CA

Lodges with 1,001 to 2,000 members:

1. Lincoln, NE
2. Green Valley, AZ
3. Union, NJ

Lodges with 2,001 or more members:

1. Albuquerque, NM
2. Carmichael, CA
3. McCook, NE

### LODGE BULLETIN CONTEST WINNERS

Lodges with 300 or fewer members:

1. Diamond Bar-Walnut, CA
2. Hutchinson, MN
3. Fort Smith, AR

Lodges with 301 to 500 members:

1. Edmond, OK
2. Mesquite, TX
3. Simi Valley, CA

Lodges with 501 to 700 members:

1. West Palm Beach, FL
2. Oklahoma City, OK
3. Janesville, WI

Lodges with 701 to 1,100 members:

1. Lynchburg, VA
2. Greeley, CO
3. Gainesville, GA

Lodges with 1,101 or more members:

1. El Cajon, CA
2. Palo Alto, CA
3. Garden Grove, CA

### NATIONAL YOUTH WEEK WINNERS

Lodges with 300 or fewer members:

1. Franklin Square, NY
2. Hutchinson, MN
3. Kearny, NJ

Lodges with 301 to 600 members:

1. Fulton, NY
2. Bayonne, NJ
3. Sierra Vista, AZ

Lodges with 601 to 1,000 members:

1. Van Wert, OH
2. Sonora, CA
3. Middletown, NJ

Lodges with 1,001 to 2,000 members:

1. Falls City, ME
2. Vancouver, WA
3. Yankton, SD

Lodges with 2,001 or more members:

1. Carmichael, CA
2. Gateway, OR
3. Charleston, SC



For the first time the All-American Lodge awards were made in categories. From left are Steven Arey, ER of Salisbury, NC, No. 699 (300 or fewer members); Don Martin, ER of Mesquite, TX, No. 2404 (301-500 members); immediate PER Herman Keen of Slidell, LA, No. 2321 (501-700 members); Jerry Carnevale, ER of Nutley, NJ, No. 1290 (701-1,100 members); Vern Clayclamp, ER of Santa Maria, CA, No. 1538 (over 1,100 members); and James Roberson of Mount Adams, WA, No. 1868, chairman of GL Lodge Activities Committee.



Ogallala, NE, Lodge No. 1760 won the National Ritualistic Championship for the second consecutive year. Congratulating the team were GER Traynor and PGER George B. Klein. The team members (from left) are PER Kevin O'Donnell, acting as ER; Est. Lead. Kt. William Harrington; Est. Loyal Kt. Dennis Eggleston; Est. Lect. Kt. Joel Engdahl; Esq. Gary Krajewski; Chap. Rex Santera; In. Gd. Ken Priesner; candidate Cliff Knispel; and PER Marty Mueller, coach.

W. Ernest Bell of Durham, NC, Lodge No. 568, chairman of the GL Youth Activities Committee, told the audience that over \$6 million was expended toward youth programs by Elks across America. This is at least a 15 percent increase over last year's figures and does not include expenditures by the Elks National Foundation for the scholarship program and the basketball "Hoop Shoot" program. Elks also sponsor more than 1,900 scouting units involving more than 55,000 boys and girls. Three new programs were added: junior golf, kids' soccer and junior judo.

Best overall state association youth brochures winners were Nebraska, North Carolina and California-Hawaii.

Dick Herndobler of Ashland, OR, Lodge No. 944, GL Drug Awareness chairman, reported that Elks have initiated and financially supported 1,862 different Drug Awareness Programs in communities across the nation, primarily directed to young chil-

dren in the fourth through the ninth grades. The programs place special emphasis on three drugs considered to be "gateway" drugs: marijuana, cocaine and alcohol.

Brother Herndobler enumerated the various methods that Elks are using in preventing drug use and noted that for the second year in a row, the Order co-sponsored the PRIDE International conference in Atlanta, GA, which attracted over 5,300 adult and student leaders from 40 states and 60 foreign countries.

Delegates unanimously approved a resolution that the Elks' message to our children must be "No illicit drugs ever" and "No alcohol under the legal age." The resolution in its entirety appears in the Drug Awareness Education section of this issue.

Dan Davis, in a stirring final Americanism report, stressed "Keeping America for Elks and Elks for America; when we stand up and speak for America, then shall we put meaning into that simple prayer,



Top "Hoop Shoot" winners, Benjamin Bryant and Jennifer Howard, dribbled their basketballs down the aisle to the podium, much to the delight of the audience.

'Lord, help us to give something back.'"

Vincent R. Collura of Lincoln, NE, Lodge No. 80, Statue of Liberty Renovation coordinator, in a final report, presented a check in the amount of \$380,759.61. In turn, PGER Edward W. McCabe, chairman of the Elks Memorial and Publication Commission, presented Brother Collura with the "Flag of Liberty" which flew over the Elks National Memorial Building in Chicago during the campaign to raise funds for the restoration.

Emile Brady, national director of the "Hoop Shoot" Contest, announced that this year 12 states had





# DENVER 1986



The new District Deputy Grand Exalted Rulers are sworn in by the new GER.



The newest PGER, John T. Traynor, was installed into the "Usterwuzers Club" and given a seat of honor as low man on the totem pole.

received a bouquet of roses from 1690's head "disc jockey" (ER David Reynolds).

ATTENDANCE As Reported by the Committee on Credentials	
Grand Exalted Ruler	1
Grand Exalted Ruler-Elect	1
Past Grand Exalted Rulers	17
Grand Lodge Forum	5
Grand Lodge Officers	19
Grand Lodge Committeemen	89
District Deputy Designates	254
Special Deputies	33
Representatives and alternates	2,110
Past Exalted Rulers	1,589
Other Elks, ladies and guests	5,664
Grand Total	9,782

100 percent participation, with an overall increase in the number of youngsters taking part up to 3.3 million.

The audience chuckled as officials had to stand the top "Hoop Shoot" boy winner on a chair in order for him to be tall enough to receive his Getty Powell Award. Eight-year-old Benjamin Bryant, sponsored by Sikeston, MO, Lodge No. 2319, shot 24 for 25 and then 10 for 10 to break a tie.

The top "Hoop Shoot" girl winner was Jennifer Howard of Vale, NC, sponsored by Hickory, NC, Lodge No. 1654. In the age 10-11 class she shot a perfect 25 for 25. Both winners will have their names inscribed in the Basketball Hall of Fame in Springfield, MA.

The audience was in an uproar as the Hoop Shooters fired miniature basketballs into the crowd as they left the stage.

PGER Homer Huhn, Jr., chairman of the Elks National Foundation Trustees, in a final report, announced that over \$7.8 million will be disbursed for charitable purposes in the coming year.

Six Eagle Scout scholarships of \$1,000 each were awarded to Jonathan Trumbull of Woods Hole, MA; George Williams, Jr. of Greenwood, MS; Amjad Safvi of Springfield, IL; Stuart Shanks of Prairie Village, KS; Knoi Nguyen of Whittier, CA; and Andrew Bentley of Nacogdoches, TX.

The two first-place national winners in the Elks National Foundation "Most Valuable Student" contest received a standing ovation. PGER Frank Hise introduced Ramona Lee of New Plymouth, ID. She was sponsored by Ontario, OR, Lodge No. 1690, and escorted to the stage by State Presidents Marshall R. Harwick of Idaho and Charles Snyder of Oregon.

Miss Lee, farm girl who plans to become a teacher, thanked the Elks and then brought down the house when she confessed she had seen the sign BPOE 1690 many times but thought it was a radio station. She

PGER Francis M. Smith introduced the top boy winner, Paul J. Isakson of Aberdeen, SD. He was escorted to the stage by South Dakota State President Barclay J. Allibone and former State Scholarship Chairman Richard C. Bortnem. Paul, who plans to become an aeronautical engineer, spoke of his dreams for the future.

## THURSDAY

Melvin B. Starkel of Fresno, CA, Lodge No. 439, chairman of the GL Credentials Committee, gave his final report; and retiring Chief Justice of the Grand Forum, William Keylor Smith of Walla Walla, WA, Lodge No. 287, explained the functions of the Grand Forum and the Order's judicial system.

Justice Eugene F. Costello of Denver, CO, Lodge No. 17 presented a resolution honoring Chief Justice Smith which was unanimously adopted.

Peter T. Affatato, chairman of the Board of Grand Trustees, presented the final report of the board. Delegates approved renovation of Cottage B at the Elks National Home and approved an increase in the Grand Lodge per capita dues to \$3.50. They also approved the budget, new lodges, mergers and name changes.

Grand Trustee Bob J. Bybee of Idaho Falls, ID, Lodge No. 1087 presented a resolution honoring Brother Affatato; and Grand Trustee Al F. Humphrey of Fort Madison, IA, Lodge No. 374 presented a resolution honoring Vice-Chairman Ted Callicott, who is retiring from the board. Both resolutions were approved.

Robert Bean, chairman of the Committee on Judiciary, presented a number of amendments to the constitution to streamline it, along with a number of resolutions. A digest of these amendments and resolutions appears elsewhere in this issue.

George J. Balbach of Queens Borough, NY, Lodge No. 878, chairman of the Committee on Resolutions, presented a resolution lauding the Denver Convention Committee, which was enthusiastically approved.

For the second year in a row, Ogalala, NE, Lodge No. 1760 claimed the national ritualistic championship with a score of 95.0443. Second was Chickasha, OK, Lodge No. 2125, scoring 94.7365; third, Bellaire, OH, Lodge No. 419, scoring 93.1151; and fourth, Fort Walton, FL, Lodge No. 1795 with a score of 92.8823.

PGER Glenn L. Miller was presented a plaque of recognition for having been sponsor of Iowa from 1971 to 1986.

PGER Kenneth V. Cantoli installed the new Grand Lodge Officers. The jewel of office of the new Grand Exalted Ruler was presented by PGER Leonard J. Bristol.

PGER Francis M. Smith presented a resolution honoring the new PGER John T. Traynor, which was approved by a standing vote and applause. PGER Smith also presented Brother Traynor with a Past Grand Exalted Ruler's pin.

Gifts were presented to both PGER Traynor and GER Affatato, who installed the new district deputies.

The following appointments were made and approved by the delegates:

- PGER Gerald Strohm re-appointed to a five-year term on the Elks National Service Commission.
- PGER Frank O. Garland appointed to a five-year term on the Elks National Convention Commission.
- PGER George B. Klein re-appointed to a five-year term on the Elks National Memorial and Publication Commission.
- PGER Marvin Lewis appointed to the Elks National Foundation Board of Trustees, to complete the term of office of PGER Horace Wisely.
- PGER Kenneth V. Cantoli appointed to a seven-year term on the Elks National Foundation Board of Trustees.
- PGER John T. Traynor appointed to the National Service Commission, to complete the term of office of PGER Robert Grafton.

# Lowest Panama Canal prices now 10% off for members!

In 10 or 11 days, sail between Florida and Acapulco aboard Cunard Princess, smashing shipshape after a multimillion-dollar refit. Members take 10 percent off prices that are already the year's lowest, with the second person in any stateroom paying from as little as \$999.



Second person in any stateroom pays from only \$999 (10 days) or \$1,099 (11 days). Members and their families deduct 10 percent; free roundtrip airfare from selected gateways included. **Designed to dazzle the active vacationer.**

Enjoy the terraced pool, open-air cafe, deck sports, air-conditioned gym, sauna and Jacuzzi® Whirlpool

**Sunny ports of call.** Enjoy enchanting days at sea and explore Acapulco, Montego Bay, Grand Cayman and Cozumel. Eleven-day cruises also visit Balboa and Costa Rica's newest cruise-ship port, Puerto Caldera.

Baths. Take in the disco, piano bar, nightclub, casino and the exciting Indoor/Outdoor Center by day or night.

For reservations and information, call Mr. Les Kertes toll-free: (800) 645-2120. In New York, call collect: (516) 466-0335.

10 days from Acapulco:	11 days from Fort Lauderdale:
Dec. 10	Nov. 29
Jan. 14	Jan. 24
Feb. 4	Feb. 14
Feb. 25	Mar. 7
Mar. 18	Mar. 28

Sail from Fort Lauderdale or Acapulco and enjoy the convenience of a weekend departure or return.

**Lowest prices, free roundtrip airfare.** Ten-day Panama Canal cruises begin at \$1,999; 11-day cruises, at \$2,199.

Rates per person, double occupancy, subject to availability, dependent on departure date and city; second-person rate also dependent on departure date. Taxes extra. Cunard Princess registered in the Bahamas.

Mr. Les Kertes, Hartford Holidays, Box 462, 277 Northern Boulevard, Great Neck, NY 11022.

Rush me details on Cunard's special 10-percent discount for members on Panama Canal cruises.

NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_ APT. NO. \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

AREA CODE, DAYTIME PHONE \_\_\_\_\_ © 1986 CUNARD E75274 \_\_\_\_\_



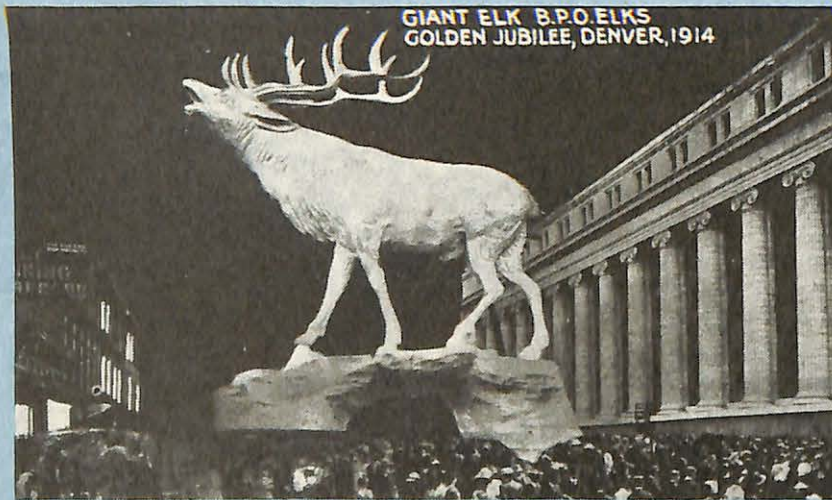
QUEEN ELIZABETH 2 • SAGA FJORD • VISTA FJORD • CUNARD COUNTESS • CUNARD PRINCESS





## "Golden Jubilee" Convention in Denver, 1914

This year's Grand Lodge Session in Denver brought to mind memories of three previous national conventions held in the "Mile-High City." Reproduced on this page are postcards from the collection of R. Max Pennington, PER of Lincoln, NE, Lodge No. 80, which depict the Order's "Golden Jubilee" Convention in Denver in 1914.



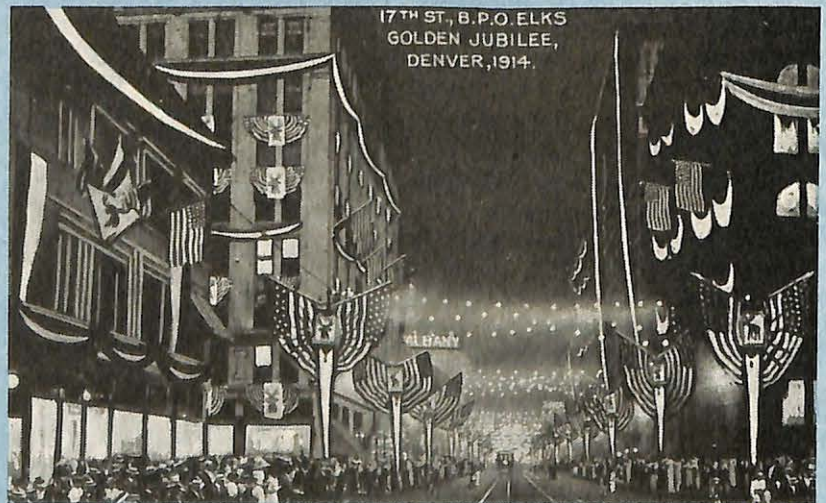
GIANT ELK, B.P.O. ELKS  
GOLDEN JUBILEE, DENVER, 1914



LOBBY, BROWN PALACE HOTEL  
B.P.O. ELKS, DENVER, 1914

EDWARD LEACH  
GRAND EXALTED RULER  
B.P.O. ELKS

Clockwise from left: A giant statue of an Elk was erected for the 1914 Convention. The Brown Palace Hotel was the Headquarters hotel; Grand Exalted Ruler Edward Leach (inset) presided. 17th Street was festively decorated with both Elk and American flags.



17TH ST., B.P.O. ELKS  
GOLDEN JUBILEE,  
DENVER, 1914



## NYLON CAR COVERS

- Covers Entire Vehicle for Maximum All-Weather Protection!
- Shields Against Dirt, Harmful Sun Rays, Frost, Snow, Tree Sap and Other Elements That Can Damage Your Car's Finish.

A factory overstock of these Car Covers allow us to bring them to you at these remarkably **LOW liquidation prices!** These factory new, first quality all-season covers wrap around your entire vehicle for maximum protection. Covers are made of 70 denier nylon taffeta. Elastic bands on front and back provide snug fit. Double-stitched hemmed bottoms. Carrying case is included. Covers are color-fast when washed. Measurements: Bumper to bumper. Allow 10"-15" extra for wagon models or pre-1959 cars.

**SMALL** List: \$69.95  
**150"-165" Priced At . . \$25**  
 Item H-1572-4514-006 S/H: \$3.50

**X-LARGE** List: \$99.95  
**193"-210" Priced At . . \$33**  
 Item H-1572-4514-055 S/H: \$3.50

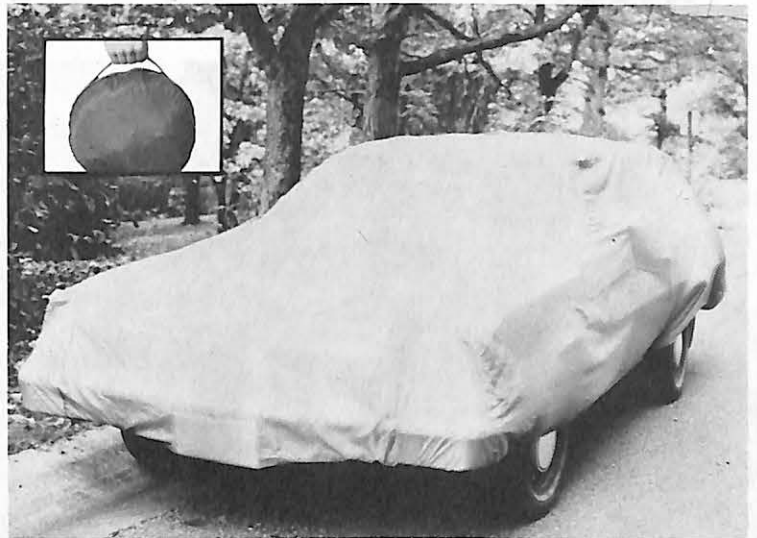
**MEDIUM** List: \$79.95  
**166"-180" Priced At . . \$27**  
 Item H-1572-4514-014 S/H: \$3.50

**JUMBO** List: \$109.95  
**211"-235" Priced At . . \$36**  
 Item H-1572-4514-030 S/H: \$3.50

**LARGE** List: \$89.95  
**181"-192" Priced At . . \$30**  
 Item H-1572-4514-022 S/H: \$3.50

**MOTOR-CYCLE** List: \$39.95  
**Priced At . . \$15**  
 Item H-1572-4514-048 S/H: \$3.50

\*78" Motorcycle cover measured over the windshield.



### MEN'S AND LADIES' ROLEX-LIKE WATCHES

These striking Dufonte watches by Lucien Piccard are look-alikes of world famous Rolex watches, selling for thousands of dollars. They're now at a **LOW liquidation price** due to an inventory adjustment. Precision quartz. Brushed gold-tone dial, hands, hour markings. Notched bezel.

**One-Year Limited Factory Warranty.**

Mfr. List: \$199.00 **\$49**  
 Liquidation Price . . . . .

Men's: Item H-1572-7013-360  
 Ladies': Item H-1572-7013-352  
 Shipping, handling: \$3.00 ea.

### NIPPON

### CORDLESS PHONE



**700-FT. RANGE!**

Special arrangements with the importer allow us to bring you these cordless phones at a **LOW liquidation price!**

- **More Privacy!** New 46/49 MHz. frequencies for better sound quality.
  - **Lockout!** Prevents unauthorized use.
  - **Pulse/Tone Switchable!** Can access MCI, Sprint, etc. on Tone systems. FCC registered. Almond/blue gray color.
- 90-Day Limited Factory Warranty.**

Mfr. List: \$139.95 **\$59**  
 Liquidation Price . . . . .

Item H-1572-5550-009 S/H: \$5.00 ea.



### INFLATABLE AIR BEDS

The importer of these air beds had an excess inventory. Special arrangements allow us to offer them to you at **LOW liquidation prices.** PVC vinyl, with a washable rayon flocked surface. 5" thick, when inflated. Great for home or camping use!

**TWIN SIZE:**  
 Mfr. List: \$49.95 **\$19**  
 Liquidation Price . . . . .  
 Item H-1572-3543-121 S/H: \$4.00 ea.

**FULL SIZE:**  
 Mfr. List: \$59.95 **\$29**  
 Liquidation Price . . . . .  
 Item H-1572-5970-009 S/H: \$5.00 ea.

**QUEEN SIZE:**  
 Mfr. List: \$69.95 **\$39**  
 Liquidation Price . . . . .  
 Item H-1572-3543-139 S/H: \$6.00 ea.

**Toll-Free: 1-800-328-0609**

Credit Card customers can order by phone, 24 hrs. a day, 7 days a week.



**SEND ME THE ITEMS I HAVE LISTED BELOW**

Sales outside 48 contiguous states are subject to special conditions. Please call or write to inquire.

Item No.	#	Item	Price	S/H

TOTAL (Products plus ship, handling)

**SEND TO:** C.O.M.B. Direct Marketing Corp. Item H-1572

1405 Xenium Lane N/Minneapolis, MN 55441-4494

Send items indicated at left. (Minnesota residents add 6% sales tax. Sorry, no C.O.D.)  
 My check or money order is enclosed. (No delays in processing orders paid by check).

Charge:  VISA®  MasterCard®  American Express®

Acct. No. \_\_\_\_\_ Exp. / \_\_\_\_\_

PLEASE PRINT CLEARLY

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_ ZIP \_\_\_\_\_

Phone (\_\_\_\_) \_\_\_\_\_

Sign Here \_\_\_\_\_





# Senator D'Amato Addresses the Nation's Drug Problem



Sen. Alfonse M. D'Amato, a member of Lynbrook, NY, Lodge, stressed the importance of educating our youth to the evils and dangers of drug abuse.



Sen. Alfonse M. D'Amato (R-NY) addressed the 1986 National Convention in Denver to nominate Peter T. Affatato as Grand Exalted Ruler. During his powerful speech, Sen. D'Amato praised the Elks for their efforts in the war against drugs. Following is the partial text of Sen. D'Amato's nominating speech.

Grand Exalted Ruler Traynor, Father Cassidy, Past Grand Exalted Rulers, Brother Elks, ladies and guests: To the Affatato family, look at your daddy now, girls; it may be the last time you see mom and dad for a year. This is one exhaustive job. I think it even rivals that of the Presidency of the United States in terms of the travel and the commitment.

I am truly honored to have the opportunity to be here with you today and to share in this most special occasion.

You know, many factors contribute to the success of any organization. Most importantly, however, an organization must have effective leadership, which the Benevolent and Protective Order of Elks has had in the past from its officers at every level.

We have with us today the honored gentlemen on the dais to witness this election of a very special man for Grand Exalted Ruler. A lifelong commitment to Elkdom. And this commitment is exemplified by the conclusion of another successful year under the leadership of Grand Exalted Ruler John Traynor and his support from our Past Grand Exalted Rulers.

And let me take this opportunity now to say that I read—because I was not here yesterday—the address of our Grand Exalted Ruler, John T. Traynor, and I am proud to be an Elk. I am proud because there is the one organization in America that has stood up and said “Wake up America, we have an epidemic. We are at war.”

The only problem is we are not fighting that war; and our communities are being invaded. We have terror in the streets. Our youngsters are being entrapped, and it's

about time that we declared a war on the drug pushers of this country and the international drug traffickers. And, John Traynor, I salute you. It's about time that we clenched our fists and raised our voices and said to the leaders of this nation: Use the military to interdict the drug runners, shoot down their planes, capture their vessels, make our country safe once again.

I am tired of hearing the Secretary of Defense say that we are using the military properly when they are doing literally almost nothing in the war against the drug pushers who come across the borders. They don't grow poppy here in the United States of America. Heroin and cocaine come from abroad, my friends, and it's about time that we told those nations who are making billions and billions of dollars that we will cut off economic aid; that we will fight to protect the interests of the American people that are being savaged by the drug epidemic today.

The Elks can be proud, proud of the fact that you have started an education program, because it becomes paramount that we educate our youngsters to the evils, to the danger, of drug abuse; and it's too late if you start those programs in high school.

I was shocked when I read the *Rocky Mountain News* editorial this past Friday that said, “Why are you hysterical? There's hysteria today about the drug situation. Why, it's no worse now than it was five years ago. And just because Len Bias, a great sports star, and Don Rogers, a football player, died, that's no reason to blow this out of proportion.”

Let me suggest that maybe that's the reason we have

the problem today, because the media has failed to focus in, because they aggrandized the Timothy Learys and the drug pushers and the use of marijuana and cocaine and said to those who raise their voice, why, “You are interfering in the personal liberties of people.”

Let me suggest to you that the personal liberties and rights of the citizens of the United States who have to live in fear because they are afraid of the pushers and the addicts, and particularly the senior citizens who are afraid to venture out at night—and what about the families who live in fear for their young people? Who is going to speak up and fight for the right of society to live with domestic tranquility? And haven't we lost domestic tranquility in this nation today?

And so, my friends, in your education program, starting in the fourth grade and working on up, you do an important job. You set an example for others to become involved. Because it's only when we curb the demand that we will begin to deal with John Traynor's remark, when he talked about the vultures who seek to make the billions of dollars in profits on the bodies and the heartaches of our youngsters and their families.

And so let me say that education and prevention are the cornerstone, and we have not seen it undertaken in our schools the way it should be.

And to those who say, “Well, how bad is the problem?” My friends, don't you believe that the situation hasn't deteriorated. It's gotten much worse. There are cities in America, including the great city of New York, where you can go out on the streets at almost any time—and I did it the other day—and you can buy drugs by merely the flick of a hand and a signal, and the dealers don't even know you and they will show up and will sell you any type of any kind at any price.

And one of the problems is the fact that when the police officers arrest these drug dealers, the courts of America all too often are putting them right back out on the street instead of holding them and convicting them and seeing to it that they are really punished and that society is protected. We have a revolving-door system.

And I could quote you cases where one man was arrested 78 times in a period of nine years. Last July, he was convicted for the sale of drugs once again, about his 60th arrest. They sentenced him to 90 days. Two months later, he was convicted again for the sale of drugs. This time, he was sentenced to 30 days. Four months after his third conviction, he was convicted once again. This time I guess the judge figured he learned his lesson: He put him out on probation.

That's the kind of tragedy that we have taking place, and the peril to which the American family is involved.

And the only thing going down in terms of drug use is the age of the users. The average age of the person who becomes involved in drug use today is 12 years of age.

And so I implore you, and I congratulate you on your past efforts, to say clench that fist, raise those efforts. You shake the halls of the Congress, of the State Capitols; you say to the government, “you protect our borders, have good law enforcement, have education and prevention,” and, yes, make this a war that we are going to win on behalf of society and on behalf of the people of this country.

Because, let me tell you, the drug epidemic today poses a greater threat to this nation than all the forces of the Khomeinis and the Gadhafis and the terrorists and the

communists. And you go back to ancient Roman times and Laberius said it well when he said a great nation is not destroyed from without until it is destroyed from within. And the enemy is here.

And I salute the Elks and particularly our Grand Exalted Ruler, John Traynor, for your leadership in this area.

My friends, the man whom I propose as the successor to John Traynor, is a man who, in my judgment, is eminently qualified to carry on this great tradition of dynamic and responsible leadership; a man of impeccable character, a learned and successful lawyer, a tried and true leader, a religious man, a devoted husband and father. And he is from the great Empire State of New York, which, in our lifetime has given us so many fine Grand Exalted Rulers—Past Grand Exalted Ruler Dr. Leonard J. Bristol, who is here with us today, and three other fine leaders of the past, Judge James T. Hallinan and George I. Hall, and Judge Ronald J. Dunn. All New Yorkers.

Our most distinguished nominee, a member of Hicks-ville Lodge No. 1931, was born in New York City in 1924 and presently resides on Long Island. He has served his country well twice in the United States Air Force, first in World War II and then in the Korean Conflict.

Let me tell you, he has done it the hard way. He worked himself through college and law school, where he met his college sweetheart, Irene. In 1949, he was admitted to practice law in New York State and in the Federal District Courts. He is a member of the Bar Association of the New York State Bar and a member of the American College of Trial Lawyers. And just two weeks ago, he completed a term as President of the Nassau County Bar Association. It is no small task to lead 4,600 lawyers in one of the nation's leading county bar associations.

In terms of a trial lawyer, he is without peer. He is tenacious. But more importantly, Peter T. Affatato represents that which you hold so dear, and as I look to the wall and I see ELKS ARE AMERICAN GENTLEMEN, Brother Elks, ladies and guests, Peter T. Affatato is an American gentleman, second to none.

He is the kind of person who inspires in his quiet, dignified pursuit of truth, of justice, of those causes that he has been involved in, in the educational systems that he has worked to improve. And he has done it. He has led one of the largest school districts in the suburban communities of the United States, unpaid, as president of that school board, large and massive, taking in and educating thousands and thousands of young people.

He has demonstrated his leadership in the positions in which he has served Elkdom from the very first day he became an Elk, 36 years ago, to this day, where he serves as chairman of the Board of Grand Trustees.

And so, my friends, it is with a particular sense of enthusiasm and really almost reverence, because I have come to know and to appreciate Peter T. Affatato as a fine American gentleman, one that every one of us can be proud of, one who will lead the Elks into further battles on behalf of this great nation, on behalf of the causes which we have espoused and which are so important to each and every one of us, that it is my great privilege to nominate for the office of Grand Exalted Ruler of the Benevolent and Protective Order of Elks for the ensuing year, my good friend, the distinguished Elk from the Empire State of New York, Peter T. Affatato.





## Drug Awareness Education Program

# Convention Approves "No-Use" Resolution

*The following resolution was presented and unanimously approved at the Grand Lodge Session in Denver:*

Since there are so many mixed messages reaching our children through the media and on the street which indicate that some believe that drugs can be used responsibly or recreationally; and, since there are magazines and books available to our children that endorse the use of drugs, and many movies and television programs show the use of drugs and alcohol by young people, it is appropriate that the Order of Elks take a stand and resolve to oppose the mixed messages to our youth.

Be it resolved, that the Benevolent and Protective Order of Elks, its state associations and local lodges, affirm and support the concept of "no-use" messages on drugs and alcohol to the nation's youth, and our opposition to the concept of "responsible use" of illicit substances. The message to our children must be "no illicit drugs ever" and "no alcohol under the legal age."

Be it further resolved, that the Benevolent and Protective Order of Elks, its state associations and local lodges, oppose the legalization or decriminalization of the use, possession, sale, or production of psychoactive substances, including cannabis, cocaine, and heroin, for anything other than authorized research or scientific purposes.



Holly Farms, a national distributor of chicken based in Wilksboro, NC, has placed extra-large "Hugs Are Better Than Drugs" bumper stickers on all of its 1,000 motorized vehicles. In photo, Leann Ashley, Holly Farms Drug Abuse director, receives an award from James Green, North Carolina Drug Awareness chm. Also pictured is Odell Whittington, Holly Farms vice-president in charge of transportation and an Elk member.



## Special Booklet Now Available

Copies of the 20-page booklet, "Awareness: The Key To Drug Free Children," which was distributed at the Grand Lodge Convention, are now available, at no charge, from your local lodge.

The booklet contains reprints of the first three articles in *The Elks Magazine* Drug Awareness series, as well as the follow-up article, "Elks Widen War Against Drug Use," which appeared in the June, 1986, issue.

This booklet should be most helpful to anyone conducting a Drug Awareness program. It is also an excellent means of informing your community about the Elks' program.



During the PRIDE International Conference on Drugs, held in Atlanta, GA, and co-sponsored by the Elks, the Order received a proclamation from Georgia Gov. Joe Frank Harris in appreciation of its continued support of the fight against drug abuse. The proclamation was presented by Dr. Thomas J. Gleaton, Jr. (left), president of PRIDE, to GL Drug Awareness Chairman Dick Herndobler. (Photo courtesy of Reis Birdwhistell.)



Readers of This Magazine are Entitled to...

# THESE LOW VITAMIN PRICES!

So very low they're amazing! And right at your fingertips. These are the power vitamins and minerals you want for yourself and your family. Order today—don't miss out!

NATURAL VITAMINS

ORGANIC MINERALS

HIGH POTENCIES

FREE WITH EVERY ORDER

FREE! WITH EVERY ORDER

## 24 KT GOLD-LAYERED MISS LIBERTY COMMEMORATIVE!

Imagine—a genuine 24KT gold-layered commemorative specially minted to honor the 100th anniversary of the Statue of Liberty—yours absolutely free! This rare commemorative is specially layered in pure 24KT gold. It's about the size of a silver dollar, double-dated 1886-1986. It's mint marked, has a reeded edge, and comes handsomely mounted. You'll agree it makes an ideal

heirloom-quality gift! It could easily sell for \$10 or more... but now, for a limited time, you can get one FREE with any order! To get yours, simply check the box in the order form, add \$1.00 for shipping to your order, and we'll send you a Miss Liberty 24KT gold-layered commemorative free.

Free Offer Ends Oct. 31, 1986  
May never be repeated!



Enclose Coupons Below With Order

MAIL ORDER COUPON

VITAMIN E  MONTH'S SUPPLY

400 Unit Capsules **E49¢** Limit One of Any Size to a Family

100 for 1.49  
 500 for 7.25  
 1000 for 14.29

N917 Expires 10/31/86

MAIL ORDER COUPON

500 MG. VITAMIN C  100 for **87¢** Limit One of Any Size to a Family

WITH ROSE HIPS  500 for 3.99  
 1000 for 7.19

N917 Expires 10/31/86

ZINC LOZENGES 100 for 3.95

GLUCOMANNAN CAPSULES 500 MG. 90 for 5.99 180 for 10.99

### Enjoy 3 Nutritious Meals on The GRAPEFRUIT DIET PILL PLAN AND LOSE WEIGHT FAST

Contains one of the strongest diet aids available without prescription. Includes modern, effective diet plan that lets you enjoy 3 delicious meals and snacks everyday as you lose weight. \*Phenylpropanolamine, HCl.

90 for 2.98  
200 for 5.00  
500 for 9.85

SAME FORMULA OTHERS CHARGED \$5.95 AND UP FOR

Enclose Coupons Below With Order.

MAIL ORDER COUPON

1,000 Mg. VITAMIN C with Rose Hips **C**

100 For **1.98** Limit One of Any Size to a Family

500 for 9.49  
 1000 for 17.98

N917 Expires 10/31/86

MAIL ORDER COUPON

"CALCIUM 600"

1500 mg. Calcium Carbonate per tablet with Vitamin D to help Calcium absorption providing 600 mg. Calcium per tablet. Same potency as CALTRATE® 600 which cost 6.84 for 60 tablets. Our prices—

60 TABS. 3.85 120 TABS. 5.50  
240 TABS. 9.75

Special Low Prices on these HEALTH FOODS For Readers of This Ad.

COMPARE THESE PRICES WITH THOSE YOU ARE NOW PAYING!

PURE LECITHIN GRANULES—1 lb for 3.75, 3 lbs for 10.00  
LIQUID COD LIVER OIL—8 oz for 1.95, 16 oz for 3.70  
BREWERS YEAST FLAKES—1 lb for 1.95, 3 lbs for 5.50  
DESSICATED LIVER TABLETS—100 for 89¢, 500 for 4.19  
500 MG. BEE POLLEN TABLETS—100 for 2.19, 500 for 9.50  
500 MG. BRAN TABLETS—100 for 65¢, 500 for 2.98  
KELP TABLETS—100 for 49¢, 1000 for 2.49  
500 MG. L-LYSINE—100 for 1.98, 300 for 5.50  
500 MC. L-TRYPTOPHANE—30 for 3.99, 60 for 7.50  
100 MCG. SELENIUM—100 for 2.98, 250 for 5.75  
PRUNE & HERB LAXATIVE CAPSULES—60 for 2.75, 180 for 6.95  
25,000 UNIT BETA-CAROTENE—100 for 2.95, 250 for 6.75  
50 MG. CHELATED ZINC—100 for 1.79, 500 for 7.25  
PAPAYA ENZYME—250 for 1.65, 600 for 2.89  
LIQUID VIT. E IN DROPPER BOTTLE—2 oz for 2.95, 2 for 5.50  
ACTIVATED CHARCOAL CAPSULES—30 for 1.49, 100 for 3.98  
VEGETABLE LAXATIVE POWDER—Plain or Orange—14 oz can 2.98

HI-POTENCY STRESS FORMULA B Complex and Vitamin C

100 TABS 1.95 250 for 4.75

"BIG 4" Kelp, Vit. B6, Lecithin and Cider Vinegar

100 For 79¢  
500 For 3.50  
1000 For 6.49

VITAMIN E	100 FOR	500 FOR	1000 FOR
100 UNIT CAPSULES	98¢	4.85	9.49
200 UNIT CAPSULES	1.89	8.99	17.59
400 UNIT CAPSULES	2.89	14.49	28.49
1000 UNIT CAPSULES	7.89	37.98	69.85

MAIL ORDER COUPON

10 Mg. ZINC **Z**

100 For **39¢** Limit One of Any Size to a Family

500 for 1.89  
 1000 for 3.49

N917 Expires 10/31/86

MAIL ORDER COUPON

Garlic Oil Capsules **G**

100 For **68¢** Limit One of Any Size to a Family

500 for 3.28  
 1000 for 6.39

N917 Expires 10/31/86

### SAVE UP TO 70% ON OUR FORMULAS

Our Name	Comparable to	100 for	500 for
Thera Min	Theragran M®	1.49	7.25
Daily w/Iron	One-A-Day® with Iron	89¢	3.75
Ger Iron	Geritol®	98¢	4.75
Super Vits & Mins	Super Plenamins®	2.29	9.29
Chewable Vitamins	Chocks®	1.49	6.25
B with C	Albee® with C	1.85	7.50
Oyster Calcium	Oscal®	1.49	5.95
Oyster Calcium 500	Oscal 500®	60	4.25
A-Z Tabs	Centrum®	130	3.69
Nutraderc	Myadec®	130	3.89
Stress 600	Stress Tabs® 600	60	2.89
B.E.C. with Zinc	Z-BEC®	60	2.89

BREWER'S YEAST TABLETS 250 Tablets 95¢ 1000 for 2.95

VITAMINS For Hair Care Same Formula as others charged \$9.95 for 50 Day Supply. NOW 50 DAY SUPPLY 3.95 100 DAY SUPPLY 7.49

"SPECIAL C-500" 500 mg Vit. C Plus Rose Hips 100 mg. Bioflavonoids 50 mg. Rutin 25 mg. Hesperidin 100 Tablets 2.49 500 for 10.98

VITAMIN B6 50 MG. 100 for 1.39 500 for 5.50 Higher Potency 100 MG. Tablets 100 for 1.98 500 MG. Tablets 100 for 7.49

MAIL ORDER COUPON

250 mg. Tablets GINSENG **G**

100 For **1.49** Limit One of Any Size to a Family

500 for 6.95  
 1000 for 12.49

N917 Expires 10/31/86

MAIL ORDER COUPON

Our "Top-B" B-Complex "50"

Famous Formula at a Sensational Low Price!

Every capsule contains 50 mg. B1, B2, B6, Niacinamide, Panto Acid, Choline, Inositol, 50mcg. B12, Biotin, 50mg. Paba, 100 mcg. Folic Acid.

50 for **1.89** Limit One of Any Size to a Family  
 100 for 3.49  
 250 for 7.98

N917 Expires 10/31/86

FAMOUS GENUINE MaxEPA™ FISH BODY OILS 50 CAPS 4.49 OTHERS CHARGE DOUBLE 100 CAPS 8.75

MULTI-FIBER combines the 6 highest fiber sources in every tablet 150 TABLETS 2.49 300 TABLETS 4.50 600 TABLETS 7.85

L-ARGININE—500 MG.—100 FOR 6.50

OAT BRAN TABLETS 100 for \$1.10 500 for \$4.75 | OAT BRAN CEREAL 1 Lb. for \$1.10 3 Lbs. \$2.85

CALCIUM AND MAGNESIUM TABLETS 100 FOR 2.00

INOSITOL POWDER 2 OZ—8.75

ALFALFA Tablets 100 Tablets 49¢ 500 for 1.95

DOLOMITE Calcium Rich Laboratory Tested 100 Tablets 49¢ 500 for 1.85

SUPER POTENCY 500 MCG VITAMIN B12 100 Tablets 1.49 500 for 6.25

99 MG POTASSIUM TABLETS 100 Tablets 1.25 500 for 5.00

HERBAL DIURETIC 100 Tablets 1.75 500 for 6.50

MAIL ORDER COUPON

ALOE VERA JUICE

ALL NATURAL NON-PASTEURIZED COLD STABILIZED PROCESS

Aloe Vera has been known, used, and trusted since the dawn of man's history. The Aloe Vera leaves are hand filtered to insure that all the desirable properties are retained without the Aloin and bitterness.

SUGGESTED USE: Two ounces with each meal.

Quart \$2.98 Gallon \$9.95

GUARANTEED NO ADDED SUGAR, STARCH, ARTIFICIAL COLORS OR IMITATION FLAVORS

N917 Expires 10/31/86

PRICES IN THIS AD GOOD UNTIL OCTOBER 31, 1986

Nutrition Headquarters Money Saving MAIL ORDER BLANK

RUSH Your Order Now to NUTRITION HEADQUARTERS 104 West Jackson St. N917 Carbondale, Ill. 62901

THE BEST TIME TO SAVE IS NOW!

List Items you wish here:

QUANTITY	SIZE	NAME OF PRODUCT	TOTAL PRICE

Shipping charge for Miss Liberty Coin \$1.00  
Shipping charge (disregard if order exceeds \$10.00) \$1.00

SATISFACTION GUARANTEED TOTAL AMOUNT

MASTER CARD and VISA accepted on orders over \$10.00. Please print card number and expiration date on separate piece of paper. We reserve the right to limit quantities.

FREE MISS LIBERTY If you check this box, add \$1.00 for shipping and mail your order by Oct. 31, 1986, we will include your FREE 24 KT Gold-Layered Miss Liberty Commemorative.

PRINT NAME \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_



# NEWS OF THE LODGES



Beacon, NY

**BEACON, NY.** In conjunction with the United Cerebral Palsy Association, Beacon Lodge hosted a screening of preschool children. A team of health professionals examined the children for irregularities in speech, hearing or motor skills that could suggest the presence of cerebral palsy.

**HOMESTEAD, FL.** Lodge entered a beautifully decorated float in the local 4th of July Parade, held in conjunction with the Statue of Liberty Centennial Celebration.

The lodge's entry won first prize, and ER Bryant Royster received a Statue of Liberty clock plaque.

**MIAMI, AZ.** Lodge held a surprise dinner tribute for then-Grand In. Gd. Bob Belsher, the first member of the lodge to hold a Grand Lodge office.

Guests of honor included PGER R. Leonard Bush and his wife Dodie. Hundreds of Elks and their ladies from almost every lodge in Arizona turned out to honor Brother Belsher.

Contributions received for the Bob Belsher Tribute will be used to refurbish a unit at the Arizona Elks Long Term Care Hospital in Belsher's name.

The Miami Elks Annual Hospital Dance followed the dinner, and proceeds will enable another hospital unit to be refurbished by Miami Lodge.

**KODIAK, AK.** When the Tiger Cub program was initiated by Boy Scouts of America in 1982 as a means of extending the benefits of Scouting to boys six and seven, Kodiak Lodge added a Tiger Cub Group to its list of successful youth activities.

Nine boys enrolled in the original pro-

gram. This year, six of those first nine Tigers moved up into Boy Scouting. The two-thirds retention rate is considered extraordinary in this remote community, which has a generally mobile and transient population.

**FREDERICK, MD.** During the Statue of Liberty Rededication Ceremonies, the honor of carrying the American Flag on stage prior to the appearance of President Ronald Reagan and French President Francois Mitterand belonged to an Elk, Corp. William Magamoll, assigned to the Old Guard of the U.S. Infantry, and a member of Frederick, MD, Lodge. As a member of the Color Guard, Brother Magamoll appeared again on the evening of July 6 in the Sports Salute to Liberty.

**BREWSTER, NY.** Lodge held its Second Annual Senior Citizens Picnic, with 230 seniors attending.

The day began with a continental

breakfast, followed by hamburgers, hot dogs and salads for lunch. A barbecued chicken dinner was also served.

Live music was provided all day long for the guests' dancing pleasure, and they also enjoyed the use of the lodge's swimming pool.

**MILLSTONE TOWNSHIP, NJ.** James Cunningham, chm. of the Crippled Children's Committee of Millstone Township Lodge, presented a check for \$470 to representatives of POSE (Parents of Special Education children). The money paid for a bus trip for the children to the Museum of Natural History in New York City.

**GARDEN GROVE, CA.** Lodge presented Certificates of Merit and books at an assembly at the Mitchell School in Garden Grove. A contest was held for all students to find those who read the most, and these prizes were awarded to the winners.



Denver, CO

**DENVER, CO.** During the Grand Lodge Session in Denver, PSP Paul Techel (right) of Ottumwa, IA, Lodge presented PGER Glenn Miller with a plaque of appreciation for having served as sponsor for the state of Iowa from 1971 to 1986.

**CLAWSON-TROY, MI.** Lodge paid the expenses of four members of the Troy High School Fillies Drill Team who were chosen to participate in the 100th Birthday Celebration of the Statue of Liberty. The lodge paid the airfare and housing for the girls, who were part of a 1,200-member team that performed in the closing ceremony July 6.

Pictured are ER Doug Elliott and drill

Clawson-Troy, MI



Haines, AK

team members Suzy Pierchala, Tamara Rasico, Kelly Cullen and Lisa Whitman.

**HAINES, AK.** Bruce Smith (left), Youth Activities chm. of Haines Lodge, presented the Eagle Scout Recognition Award and an American flag to Douglas Olerud during an Eagle Scout Court of Honor Ceremony.

Douglas was wearing an authentic Chilkat blanket with the design of a bear (Kootz), a subclan of the Eagle Clan of the Tlingit Indians. His headdress was a hand-carved Eagle design trimmed in ermine fur.

**GUILDERLAND, NY.** ER Stephen

Villano and PER and Youth Activities Chm. Desmond McNamara of Guilderland Lodge presented trophies to the first and second-place teams in the Guilderland High School Boys and Girls Intramural Floor Hockey Tournament.

The lodge has sponsored the boys program for the last five years, and this is the second year the lodge has sponsored the girls program.

**DOLTON, IL.** Lodge's float in the Dolton-Riverdale 4th of July Parade won first place. The float's theme was "Elks Support the Lady."

(Continued on next page)



# NEWS OF THE LODGES

(Continued from preceding page)



**HARRISON-EAST NEWARK, NJ.** Lodge presented a check for \$1,500 to Boy Scout Troop 304 to help pay the expenses of the troop's two-week trip to Scout Ranch in Philmont, NM. Pictured are (front row, from left) Chap. and National Foundation Chm. John Luciano; Secy. Larry Kelly, Scoutmaster Mike Fearn, Esq. and Youth Activities Chm. Lloyd Spillane, and Valerie Abramowicz; (second row) ER Dan McFadden and Louis McFadden.

**LYNBROOK, NY.** At its Eighth Annual Police Awards Night, Lynbrook Lodge presented plaques to ten outstanding police officers from six surrounding departments and precincts. In photo, ER Lawrence Contratti (left) presents a plaque to Officer Richard Neidecker, who was the honoree of the Lynbrook Police Department. Also pictured are Officer Neidecker's wife Florence and Lynbrook Chief of Police Frank Kehr.



**POMPANO BEACH, FL.** Lodge presented a total of \$19,500 to charitable organizations at a recent meeting. Recipients were (from left) Marjorie Steffan, Broward Childrens Center, \$2,500; Jean Harvell, The Chord, Inc. \$2,500; Marsha Trivigno, Woodhouse Home, \$5,000; ER Roy Kronenberg for the Florida Elks Children's Hospital, \$7,000; and Richard Dodge, Turning Point Drug Rehabilitation, \$2,500.



**BOSTON, MA.** The Massachusetts Elks Association raised \$25,000 to establish a law scholarship at the Suffolk University Law School in Boston in memory of the late Grand Est. Lead. Kt. Alfred J. Mattei. In photo, Ms. Andrea Mattei (center) presents the check to David Sargent, dean of the law school. Also pictured are (from left) PSP Donald Podgurski, Mrs. Marjorie Mattei, and GL State Associations Committeeman Robert Blomquist.



**LANCASTER, PA.** PER Raymond Sweigart (second from left), Youth Activities chm. of Lancaster Lodge, presented a check to Wendy Mathis to help pay her tuition to the Junior Statesmen Summer School at Georgetown University in Washington, DC. Also pictured are (from left) PSP Paul Brubaker; ER James Thorbahn; and David Wachter, headmaster of Linden Hall, a boarding school which Wendy attends.



# News of the State Associations



SP Robert Sprague

A total of 2,232 Elks and their ladies attended the 74th Annual Convention of the **New York State Elks Association**, held May 14-18 in Kiamesha.

The association's new president, Robert Sprague of Utica, and the other new officers were installed by State Sponsor PGER Leonard Bristol.

PSP Dominick Napolitano, Jr. of Middletown was elected chairman of the association's advisory board.

A fall conference was scheduled for September 11-13 in Buffalo.

A record 16 teams competed for top honors in the State Ritualistic Contest. Huntington Lodge won first place, with Lynbrook finishing second.

The state Major Project is its support of the Home Service Program of the United Cerebral Palsy Association of New York State. State Chairman Daniel Capello introduced the association's poster child, Jimmy Ciorca, and his mother. They expressed their thanks for the assistance given to them and all other persons handicapped by cerebral palsy.

During the past year, a record amount of \$478,714 was collected for this Major Project. The Southeast District contributed the largest amount, \$54,455. The lodge contributing the largest amount was Brooklyn, with \$27,550.

Vice-President Page Sencindiver, Harrisonburg; Fourth Vice-President G. Carlton Leonard, Suffolk; Secretary K. B. Herndon, Fredericksburg; and Treasurer Robert Waggoner, Roanoke.

In the Eleven O'Clock Toast Contest, ERs Donald Kidd of Harrisonburg and Frank Opdyke of Norfolk tied for first place. Eighty-eight players participated in the golf tournament.

It was reported that during the last lodge year, Virginia placed fifth in per capita contributions to the Elks National Foundation, with a figure of \$4,212. The state also had a total of 625 new pledge points.

The state Major Project is the Virginia Elks Boys Camp near Clifton Forge. The association sends more than 400 boys to the camp each year for a period of two weeks.

Scenic Jekyll Island was once again the site of the Annual Convention of the **Georgia Elks Association**, held June 11-14. Total attendance was 678.

Elk dignitaries attending the convention included State Sponsor PGER Robert Pruitt, GL Public Relations Committeeman G. Doug Whitaker, and SDGER Edward Hixon.

The convention heard excellent speeches by two distinguished guests: Georgia Secretary of State Max Cleland and Harmon Wages, a former Atlanta

Falcons football player and now a television personality.

Secretary Cleland gave a very patriotic address. Wages, who has been helping Dalton Lodge with its Drug Awareness Program, pledged to help the Georgia Elks statewide in their war against drugs.

Other highlights of the convention included the Memorial Service, directed by PSP Bill King with E.T. Hendon as eulogist, and the presentation of four of the state's "Most Valuable Student" scholarship winners to the membership.

A motion was made to reinstate the midwinter meeting; the motion will be voted on at the October session.

Dalton Lodge won the State Ritualistic Contest.

Newly elected officers of the association are President James Nalley, Columbus-Fort Benning; President-Elect Philip Bailey, Dalton; District Vice-Presidents Northeast Ernest Wiggins, Augusta; Northwest William Russell, Cascade-East Point; Southeast Mike Martin, Dublin; Southwest James Edenfield, Tifton; and Secretary-Treasurer Edwin Samuelson, Atlanta-Buckhead.

Social events at the convention included a country/western dance and barbecue and the Annual Banquet with entertainment.

Future meetings of the association will be held October 17-18 in Savannah and March 6-8, 1987, in Atlanta. The next annual convention will be held on Jekyll Island June 11-13, 1987.



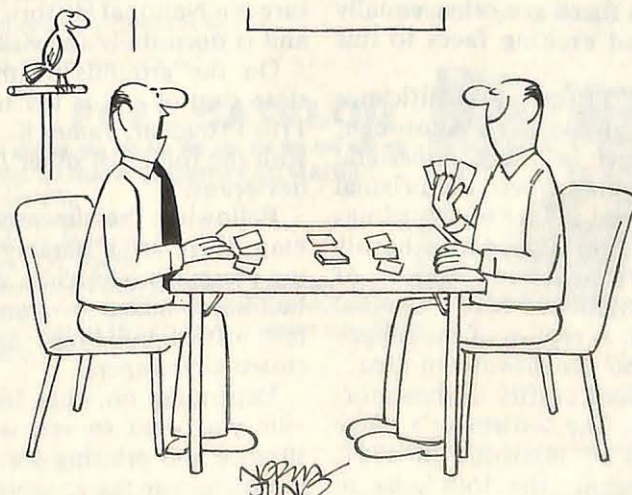
SP William Coutts, Jr.

The **Virginia Elks Association** held its 77th Annual Convention in Charlottesville June 27-29. Registration totaled 559 Elks and their ladies.

Distinguished guests included then-GER John Traynor, State Sponsor PGER Edward McCabe, and North Carolina SP Robert Bellomy.

The association will hold its fall meeting in Richmond October 17-19. The next annual convention will be held in Williamsburg June 26-28, 1987.

New officers of the association are President William Coutts, Jr., Newport News; First Vice-President Stephen Culbert, Winchester; Second Vice-President John Laslo, Clifton Forge; Third



"I don't know how you did it, but you seemed to know which cards I had before I played them."



# NASHVILLE —More Than Country Music

by Tom and Joanne O'Toole

To millions of people inside and outside of the U.S.A., Nashville means only one thing—and that's country music. Yet, the more than two million visitors who descend on this central Tennessee mecca every year discover there are other equally interesting and exciting faces to this city.

Nashville's historical significance was forged at Fort Nashborough, along the bluff of the Cumberland River overlooking where the original pioneers stepped ashore on Christmas Eve in 1779. They named their hastily erected settlement in honor of Revolutionary War hero General Francis Nash. A replica of the rugged log fort is near the downtown area.

Events moved swiftly in those formative years. The settlement's name was changed to Nashville in 1784, Tennessee became the 16th state in 1796, and Nashville was designated its permanent capital in 1843.

Two years later the cornerstone of the elegant State Capitol Building was laid on the highest knoll overlooking the city. The building provided for the executive, legislative, and judicial branches of government. The structure is a National Historic Landmark, and is open daily for visitors.

On the grounds of the nine-acre state capitol site is the tomb of our 11th President, James K. Polk, along with the tombs of other famous Tennesseans.

Following the downtown walking map, there are a number of interesting museums, churches, and restored buildings, mixed in among new hotels, office buildings, and glass-enclosed skyscrapers.

Depending on what face of Nashville you want to see, it's here. Insurance and printing are the top two industries for the economy of the city, and banking is a predominant factor in what happens with Nashville's

development. Some call her the "Wall Street of the South."

Nashville also earned the added title of the "Athens of the South." As one of the major cultural centers during the 19th century, more than a dozen excellent colleges and univer-



sities were established, Vanderbilt and Fisk among them. However, the title was further enhanced with the construction of the Parthenon.

The focal point of Centennial Park, the Parthenon is an exact-size reproduction of the original ancient Greek temple erected to Athena Parthenos, the goddess of wisdom. Dedicated in 1897, Nashville's edifice didn't have such lofty ideals. The massive replica was the central attraction for the Tennessee Centennial Exposition.

Today the Parthenon contains an excellent art gallery and a statuary exhibit, and is home to arts and crafts shows throughout the year.

Some visitors might be satisfied with visiting the Tennessee State Museum in the middle of town, depicting life in early Tennessee, but away from the downtown area are some outstanding sight-seeing rewards open to visitors.

The Cumberland Museum and Science Center has a variety of historical exhibits, and features a full-size planetarium. There is a laser light show set to music, live animals, science and health programs, a Curiosity Corner for children, and more.

Cheekwood Botanical Gardens and Fine Arts Center is a 55-acre estate southwest of town that was once the 50-room Georgian mansion home of the Maxwell House Coffee family. The former residence is the setting for the city's finest art collection and for major exhibitions. On the grounds are magnificent botanical gardens and plant displays.

(Continued on page 31)

The Parthenon in Nashville's Centennial Park is an exact-size reproduction of the original ancient Greek Temple in Athens.

# LAUGH AT THE COLD!



Below zero temperatures. Wind chill factors of twenty below and lower. Snow, ice and freezing rain. The more you have to be out in bitter weather, the more you need Damart Thermolactyl. Damart has invented underwear that'll keep you warm, dry and comfortable indoors and out. *You'll never be cold again!*

With Damart Thermolactyl you won't have to bundle up in layers of bulky clothing. You won't have to waddle around like a penguin, perspiring like crazy one minute and freezing to death the next.

The reason is Thermolactyl. This incredible fabric holds body warmth... not perspiration. In fact it *wicks* perspiration away from the skin.

Result? You'll find, as many others already have, that Thermolactyl keeps you warmer and drier when you need it most. Luxuriously soft and light, too. (Tests at London's famed Shirley Institute have shown that Thermolactyl provides outstanding warmth retention when compared to other insulating fabrics.)

You'll even feel perfectly comfortable wearing Thermolactyl indoors. Turn the thermostat way down and save big money on your heating bills.

Damart is so comfortable that Mt. Everest climbing expeditions wear it. And so do the Chicago Bears, New England Patriots, New York Jets, Buffalo Bills, Pittsburgh Steelers, Philadelphia Eagles and Green Bay Packers Football Clubs.

Most important of all, Damart is sure to keep you warm and comfortable all winter long, no matter what your winters are like.

Our free color catalog tells the full Damart Thermolactyl story and displays the Damart line for men and women, including tall and larger sizes. Send for your FREE copy now!



## DAMART®

—THERMOLACTYL—

Thermolactyl is available  
only from Damart.

VISIT OUR STORES IN PORTSMOUTH, NH,  
ALBANY, BUFFALO, SYRACUSE, NY,  
ENFIELD, CT, AND WARWICK, RI

## FREE CATALOG

THERE IS NO WARMER UNDERWEAR MADE!

Fill out and send to:  
DAMART, Dept. 60128  
1811 Woodbury Avenue  
Portsmouth, N.H. 03805

YES! Rush me your FREE DAMART Catalog...  
I want to enjoy the fantastic warmth of Thermolactyl  
Underwear, a DAMART® exclusive. (I understand there  
is no obligation.)

PRINT NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_

STATE \_\_\_\_\_

ZIP \_\_\_\_\_ © 1986 Damart





## NOW! Get in on the PROFITS in SMALL ENGINE REPAIR

Work part time, full time — right at home — we help you every step of the way.

No doubt about it... as a small engine pro, you can cash in on the huge demand for qualified men in one of America's fastest growing industries. You'll be able to command top hourly rates of from \$25.00 to \$30.00 per hour — and that's just for labor.

Plenty of business waiting for qualified men. 65,000,000 Small Engines Are In Use Today!

That's the official count from the Engine Service Assn., and one-million new engines are being built each month. With Foley-Belsaw training, you can soon have the skill and knowledge to make top money servicing these engines.



Professional Tools and Equipment PLUS 4 hp Engine... All YOURS TO KEEP... All at No Extra Cost.

### NO EXPERIENCE NECESSARY!

You don't need to be a 'born mechanic' or have any prior experience. Lessons are fully illustrated... so clear you can't go wrong, and with our famous 'learn-by-doing' method you get practical 'hands-on' experience.

Foley-Belsaw Institute • 51020 Field Bldg.  
Kansas City, Mo. 64111

YES, please send me the FREE booklet that gives full details about starting my own business in Small Engine Repair. I understand there is No Obligation and that No Salesman will call on me.



**FREE BOOKLET:** Send for your copy today!

NAME \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
CITY \_\_\_\_\_  
STATE \_\_\_\_\_ ZIP \_\_\_\_\_

## GAME ROOM EQUIPMENT

The Biggest Selection and Finest Quality at the right price



- POKER TABLES
- Non-Duplicate Monogrammed POKER CHIPS
- Imprinted PLAYING CARDS
- Monogrammed PERFECT DICE
- DICE CUPS

Quality Club Room Equipment Since 1901

Send \$1.00 for our big 44 page catalog.

GEORGE & CO., P.O. Box 100-E Ellicott Station, Buffalo, NY 14205

## MEN'S WIDE SHOES

EE-EEEEEE, SIZES 5-13

Extra width for men who need it. Excellent variety, styling and quality. Send for FREE CATALOG.

THE WIDEST SELECTION OF THE WIDEST SHOES ANYWHERE!



HITCHCOCK SHOES, INC.  
Dept. 11H, Hingham, MA 02043

## HEARING AIDS

SUPER SAVINGS! Newest, Finest. All types. Buy DIRECT & save up to HALF! No salesmen. Sold by AIR MAIL on HOME TRIAL FREE Catalog. Write: **MON-SAVE-525**  
Dept. EK-10, 9530 Langdon Ave., Sepulveda, Cal. 91343

SAVE 1/2!

FREE CATALOG — WRITE!

# THE JOY OF GIVING



## Elks National Foundation

2750 Lakeview Avenue • Chicago, Illinois 60614



The first-place boy and girl winners in the Elks National Foundation "Most Valuable Student" Contest are shown as they thanked the Elks during the Grand Lodge Session in Denver. Paul J. Isakson, sponsored by Aberdeen, SD, Lodge, was the top boy winner. Ramona Lee of New Plymouth, ID, sponsored by Ontario, OR, Lodge, was first in the girls division. Each received a four-year \$24,000 grant to the college of their choice.



The "Most Valuable Student" winners are shown with their parents, their state sponsors, and Elks National Foundation trustees. Seated from left are Mr. and Mrs. Arthur Lee, Ramona Lee, Paul Isakson, and his mother Margaret Isakson. Standing are James Varenhorst, executive director of the Foundation; PGERs Willis McDonald and Homer Huhn, Jr., trustees; PGER Frank Hise, sponsor for Idaho and Oregon; PGER Francis Smith, sponsor for South Dakota and also a trustee; and PGERs Kenneth Cantoli, Robert Grafton and Glenn Miller, all trustees.

### SECOND-PLACE AWARDS—\$5,000 in each academic year.

Bryan E. Kite  
Leah Bateman

Cozad, NE  
Dothan, AL

### THIRD-PLACE AWARDS—\$4,000 in each academic year.

Christopher Mukai  
Basilius E. Tsingos  
Mitzi Meriwether  
Lisa M. Favretto

Los Gatos, CA  
Manchester, NH  
Carmichael, CA  
Vineland, NJ



# Nashville . . .

(Continued from page 29)

Belle Meade Mansion near Cheekwood was the queen of the antebellum Southern plantation homes in Nashville, and was famed as America's first thoroughbred horse breeding farm.

Traveller's Rest was the 1799 estate of Judge John Overton, well-known pioneer, farmer, politician, educator, and jurist. He was also Andrew Jackson's closest friend, and the founder of Memphis.

These attractions have regular hours, and admissions are charged.

Twelve miles from the city is the estate of seventh President Jackson, one of America's most visited historic sites. Known simply as The Hermitage, the mansion and outbuilding built by Andrew Jackson in the rolling Tennessee hills 12 miles east of Nashville remain basically unchanged since Jackson's death in 1845.

A pleasant southern plantation, the home is graced with two-story white pillars across the front, and wide verandas. Just inside the main door is

a spacious front hall, and a lovely spiral staircase.

Life wasn't always this grand at The Hermitage for Jackson and his wife, Rachel. Several hundred yards behind the mansion are the two remaining log cabins that came with the farm when Jackson purchased it in 1804. The cabins were "home" for 16 years prior to the completion of the mansion. They were generally home for the little woman and the family while Old Hickory was out making a name for himself fighting Indians and battling the British.

Visitors can stroll the grounds and leisurely examine all the buildings on the property. Only the mansion has a structured tour, with groups taken in turn as they line up at the front door.

In addition to the "original" Hermitage cabins, other interesting buildings on the grounds include the kitchen and smokehouse behind the mansion, a small museum, the carriage house, and the Jacksons' tombs in the gardens next to the mansion.

The furnishings at The Hermitage are much like they were when Jackson lived there. The huge banquet table, his bed, paintings, crystal, mirrors, and other items are all original,

and were passed down through the three generations of the family that lived in the mansion.

The original mansion was built in 1819, and Jackson retired there in 1821 after securing his place in American history with his famous military victory over the British forces in the Battle of New Orleans.

A restless man who had a burning desire to serve his country, Jackson was a lawyer, a judge, U.S. Congressman, and was territorial governor of Florida. At his retirement he was also an admired Indian fighter and war hero. After a short-lived retirement, Jackson served in the U. S. Senate, and was then elected the nation's seventh President in 1828.

The Hermitage was extensively remodeled in 1831 during Jackson's first term in office, only to be heavily damaged by fire in 1834. The mansion was totally rebuilt in 1836, and he retired here a second time in 1837 after completing his second term as President.

He enjoyed his remaining days at The Hermitage, and died there in 1845 at the age of 78. The former President is buried in a picturesque

(Continued on page 35)

## Retire to Central Florida's Water Oak Estate

...where your day begins with a beautiful drive.

Enjoy an exceptional lifestyle -- challenging 18 hole par 72 course, olympic-size pool, lighted tennis courts and shuffleboard courts -- and the fun continues in a \$2 million dollar clubhouse.

Water Oak is nestled among beautiful oaks, hills and lakes about 45 miles north of Orlando.

**Home prices begin at \$29,900.** Round the clock security. Ask about our one year refundable site option and price freeze.

Write or call for **free color brochure.**

Toll Free 1-800-874-9029

86DAO2873



**Free one year golf membership** with purchase of a new home at Water Oak.



**Round the clock security** in your energy-efficient, fully landscaped, manufactured home.

Clip and mail this coupon

NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_

ZIP \_\_\_\_\_ PHONE \_\_\_\_\_



1 Water Oak Boulevard  
Lady Lake, Florida 32659

Dept. 102

E



# ELKS NATIONAL SERVICE COMMISSION

"So long as there are veterans in our hospitals, the Benevolent and Protective Order of Elks will never forget them."



Issaquah, WA, Lodge held its Annual Veterans Fish & Fry. Twenty-seven veterans from the VA Medical Center in Seattle were treated to a fishing excursion at a local fish pond and then brought back to the lodge to have their catches prepared for dinner. Prizes were awarded for the largest fish caught. This outing is a favorite of the veterans, as many do not often have the opportunity to get out in the country air.



The National Service Committee of San Bernardino, CA, Lodge presented a new wide-screen TV set to the Nursing Home Care Unit of the Loma Linda VA Medical Center. John Hickman (center), administrator of the center, accepted the gift from ER Dale Gorman (left) and Chm. Al Crosby.



John Smith (right), commander of the Thomas B. Anderson American Legion Post, presented the Civic Award to ER Edward Jenkins of Latrobe, PA, Lodge, in recognition of the lodge's veterans programs and Flag Day observances.

**BAY PINES, FL.** On behalf of Elks lodges in the West Central, Southwest Central and Southwest Districts of Florida, the Elks National Service Commission for Bay Pines VA Medical Center presented a check in the amount of \$3,940 to Hospice volunteers. This amount will cover rent and all maintenance expenses for the Hospice trailer for one complete year.

The trailer is used to house spouses or next of kin of veterans with terminal cancer at Bay Pines.

**ALBERT LEA, MN,** Lodge presented a check to the Freeborn County Veterans Van Fund. In April the goal was set at over \$16,000, and donations now total over \$9,000. The van is

needed to transport veterans to VA medical centers in Minneapolis and St. Cloud.

**POMONA, CA.** John Porto, chm. of the Veterans Service Committee of Pomona Lodge, and Committeeman Gail Goodmansen journeyed to Luke Air Force Base in Arizona to participate in an awards ceremony for John Gibbs, a former resident of Pomona.

Through the assistance of Brother Porto, Gibbs received numerous awards which he had earned during his service in the army in World War II but had not received until this time.

**TUCSON EAST, AZ,** Lodge sponsored a puppet and marionette show at the Tucson VA Medical Center. The program was well-received by the patients, and the recreation

department videotaped the show for an evening showing to bed-ridden patients.

The lodge also engaged magician Joe Duperre to perform at the center.

**LYNDHURST, NJ.** The Veterans Committee of Lyndhurst, NJ, Lodge sponsored the monthly birthday party in a ward at the East Orange VA Medical Center. Eight veterans ranging in age from 65 to 93 were honored. Sixty veterans were served birthday cake and were given script to be spent at the canteen at the center.

**LAMAR, CO.** A fund-raiser held at Lamar Lodge, with the joint sponsorship of La Junta and Rocky Ford Lodges, resulted in a \$2,104 gift for the veterans at the Fort Lyons VA Medical Center.



## Retirement . . .

(Continued from page 7)

quate training and orientation and to have options for growth and development. You should expect to have assignments ready when you arrive for work, to be treated courteously by full-time staff, to have good working conditions. You can request reimbursement for transportation and out-of-pocket expenses; some agencies (although not all) have funds for this purpose.

And, perhaps most important, you have every right to have the work itself be interesting. If you're assigned to stuffing envelopes all day, and you don't want to stuff envelopes, speak up and ask for a change.

- Be as professional as you expect the agency to be. Find out just what your commitment will be, and then honor it. If you commit six hours a week to tutoring foreign-born adults in English, don't disappoint your students by not showing up. If you say you can devote two months to a specific volunteer assignment, be sure (barring illness or unforeseen circumstances) that you will be able to fulfill your two-month commitment. You can commit yourself to as little or as much time as you choose, in other words, but you should treat your commitment in a businesslike way.

Volunteer work can play a special role in making retirees feel productive. It can give people long used to working for others a sense of control over their own lives, as well as a positive sense of contributing to their communities. Perhaps that's why so many elderly people are giving of themselves as volunteers. Consider joining their ranks. You won't be sorry.

For more information, send a self-addressed stamped envelope to VOLUNTEER, 1111 N. 19th Street, Suite 500, Arlington, VA 22209. ■

## Business . . .

(Continued from page 6)

Japanese see Taiwan and Korea coming up fast in manufacturing and they're looking for the next place to build up their economy. They're preparing to compete with us in services."

If competition is mounting for services worldwide, you can look for increased competition for services in your community in the months and years ahead.

All the more reason to make sure you can get a better share of that referral business by improving your communications network. ■

# CENTURY

## MOBILE HOME COMMUNITIES

*The Affordable  
Award-Winning  
Communities  
of Florida*



**BEGIN  
AT \$16,900!**

**YOURS FOR:**

- PERMANENT RETIREMENT LIVING
- SECOND HOME LIVING
- INVESTMENT HOMES

Century Communities offer you a wide range of Fun-in-the-Sun choices in new mobile home living, including communities with . . . waterfront living and marinas . . . golf course living . . . large clubhouses . . . heated swimming pools . . . Jacuzzi whirlpools . . . plus many other amenities. To save you money and offer convenience, Century has its own Travel Club Agency and Merchant Discount Program.

Some are double-wide communities with prices from \$29,900 and some are single-wide communities with prices from \$16,900.

*All 12 Communities have  
Guaranteed Lifetime Leases  
and are Developed  
and Operated by*

**— CENTURY —**

Choice locations include Ocala, Leesburg, Wildwood, Tampa-Plant City, Winter Haven, Lakeland, Haines City, Sebring and Eustis.

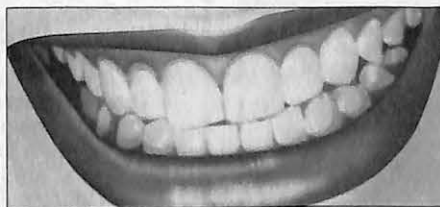
Learn about the choices along with the advantages available to you as offered by Florida's largest provider of new mobile home communities:

**MAIL TO:**  
**CENTURY COMMUNITIES** (813) 647-1581  
P.O. Box 5252 • Lakeland, FL 33803

Name \_\_\_\_\_  
Street Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone ( ) \_\_\_\_\_

ELKS-O  
85DA0178S

## 32 important reasons to ask your dentist about gold.



**Your teeth.** They're precious. You only get one set. So you want to make sure that they're repaired with something that's completely safe. Something that will last. Something that's economical. That's gold.

For 2,000 years gold has proved itself to be the perfect dental metal. It's non-allergenic and durable. And because it lasts, it's actually more economical than other dental metals.

For more information send for your free copy of "Invest in a beautiful smile—with Gold." Of course, there's no obligation.

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone Number \_\_\_\_\_  
Dentist's Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone Number \_\_\_\_\_

Send to: Gold Information Center, P.O. Box 1079, Grand Rapids, MN 55745.

Or call: **1-800-346-0021.**

In Minnesota call: 1-800-247-0354.

EL 10/6



## B.P.O.E. PARTY FAVORS

### Flower and Pearl Pins

Beautiful gold-finish pins with lovely simulated pearl setting and enameled emblem. Top of flower to tip of stem measures an impressive 1 1/2". Pin fastener with safety catch for security.



(E-261) Each . . \$3.40 Includes Postage

Quantity prices furnished on request. And when planning a party, you'll want emblem decorations, napkins, doilies, place mats, cards, etc.

Write for our catalog.



**RUSSELL-HAMPTON CO.**

Dept. E, 2550 Wisconsin Avenue  
Downers Grove, Illinois 60515

## BACKYARD GARDENERS!

**Don't Buy a Big Tiller...  
For a Small Job!**



MMCC-1986

### — Buy A Mantis!

The exciting Mantis Tiller/Cultivator is changing the way Americans garden. It weighs just 20 pounds, so *anyone* can use it. It starts with a flick of the wrist . . . cuts through tough soils . . . turns on a dime . . . weeds in and around plants, between narrow rows and along fence lines .

**3-Week In-Your-Garden Trial  
(starts when you start gardening)!**

**ON SALE FOR LESS THAN \$300!  
Free Bonus Gift, Too!**



**Mantis Manufacturing Co.**  
1458 County Line Rd., Dept. 3019  
Huntingdon Valley, PA 19006

Please send information on the Mantis Tiller/Cultivator and 3-Week Home Trial!

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_  
State \_\_\_\_\_ Zip \_\_\_\_\_

### SECRETS OF PUBLICITY.

For non-profits, businesses.  
Exclusive report by  
award-winning journalist.  
Free details. SASE.

**KIIDATA Systems, Dept. EKO  
Box 136, Chatham, NY 12037.**

## No More Itching or Scaling

# Psoriasis Cure

Guaranteed by Doctor-Send for free info.  
**PSORIASIS CLINIC DEPT. EM106RTE. 1  
PONTIAC, IL 61764**

## Amendments to the Grand Lodge Statutes Adopted at Denver, Colorado, July 17, 1986

*The following is a digest of the Statutory Amendments adopted on July 17, 1986, by the Grand Lodge in Denver, Colorado, which went into effect on the 30th day after final adjournment of the Grand Lodge Session.*

### SECTIONS 1.030 and 1.100

The definitions of "Felony" and "Misdemeanor" are changed to make clear that where a State or Federal Law specifies that the crime is either a Felony or a Misdemeanor, that designation prevails, regardless of what sentence may be imposed.

### SECTION 4.231

A lodge may adopt a By-Law which charges the members the Grand Lodge per capita insurance assessment, in addition to the Lodge dues and fees; such a By-Law, if adopted, would impose this fee on all members, including Life Members.

### SECTION 9.190

This amendment is to clarify that a charge brought in the Courts of the Order based upon a criminal conviction is not outlawed until four years after the date of the conviction and not the date of the commission of the crime.

### SECTIONS 13.020 and 13.091

The Exalted Ruler, at the first meeting after his installation, must appoint a Lodge Activities Committee to implement the Lodge Activities Program of the Lodge, State Association and Grand Lodge.

### SECTION 14.150

The maximum administrative fee which can be charged to Life Members is increased from \$10.00 to \$15.00.

### SECTION 16.030

This amendment makes it clear that the Grand Lodge does not exercise any more control over the daily operations of a club operated by a separate corporation, than a lodge that operates its club under one of the other approved methods.

### SECTION 16.050

It is now required that when an application is to be made to the Board of Grand Trustees that a copy of the notice which is sent to the members also be sent to the Building Applications member of the Board of Grand Trustees.

Amendments to the Constitution which were passed at the Grand Lodge Convention were mailed to each Lodge on or before August 15. Each Lodge, at its first meeting in September, was to vote upon the amendments and shall certify the results on or before the first Monday in October to the Grand Secretary.

Robert E. Bean, Chairman  
Committee on Judiciary, 1985-86

## Memorial Day Brochure Contest

This is a brochure contest covering activities related to your lodge's Memorial Day program. By mandate of the Grand Lodge Statutes, the first Sunday of December is a day for all Elks to pause in remembrance of those who no longer answer when their names are called.

Each lodge should conduct a beautiful, impressive and moving service, worthy of sharing by submitting a brochure to be judged at Grand Lodge level. The following criteria will be the basis for judging these brochures:

- |                                       |   |
|---------------------------------------|---|
| 1. Planning                           | 8. Lodge room layout                            |
| 2. Invitations to families and guests | 9. Speakers and other special guests            |
| 3. News releases to media             | 10. Escorts for widows                          |
| 4. Media publicity                    | 11. Post-event publicity                        |
| 5. Pictures                           | 12. Letters of thanks                           |
| 6. Lodge bulletin publicity           | 13. Overall presentation and layout of brochure |
| 7. Printed programs                   |   |

Brochures are judged by membership categories, so your secretary must certify your lodge membership status when your brochure is submitted. All brochures must be mailed no later than February 15, 1987, to:

Harry D. Christman, Member  
GL Lodge Activities Committee  
7223 Pilot Knob Avenue  
Louisville, OH 44641



## Nashville . . .

(Continued from page 31)

corner of the garden beside the house, next to his beloved wife Rachel, who died in 1828.

Said to be the second most visited Presidential home, The Hermitage is usually high on the priority list of most tourists who come to the Nashville area. A National Registered Historic Landmark, The Hermitage is open every day of the year except Christmas.

Down the road is Tulip Grove, a gracious southern mansion built in 1836, and the home of Andrew Jackson Donelson, Rachel's nephew and President Jackson's secretary. Emily Donelson was the White House hostess during most of President Jackson's administration.

Near Tulip Grove is the Hermitage Church where the Jacksons attended services, and on the grounds is an old Confederate cemetery.

The Ladies Hermitage Association owns and maintains The Hermitage, Tulip Grove, and the old church. The admission ticket to The Hermitage also includes an interpretative tour of Tulip Grove.

A brochure and more information on The Hermitage is available by contacting the Ladies Hermitage Association, Route 4, Hermitage, TN 37076. The telephone is (615) 889-2941.

In today's Nashville, Printer's Alley draws daytime sightseers and nighttime entertainment seekers alike. Horse-drawn wagons once delivered ink and paper supplies along the narrow, brick-lined alley to the city's three newspaper printing firms back in the 1870s. The saloons in the alley were a gathering place for the people who set type and ran the printing presses. This little stretch is now filled with clubs, restaurants, and some slightly seedy spots.

### "Music City USA"

Today the names of country music stars are as well-known throughout the world as film stars were in their heyday, and Nashville has begun to overshadow Hollywood as the place to be. Nashville is "Music City USA," a town where music never sleeps.

A few miles from downtown Nashville along the Cumberland River, Opryland U.S.A. is one of the nation's most enjoyable entertainment centers. "Opryland U.S.A." is

the umbrella name that includes the Grand Ole Opry, Opryland Musical Theme Park, the Opryland Hotel, the Nashville cable television network, and WSM (AM and FM) Radio.

A large, red brick auditorium at the entrance to the theme park is today's Grand Ole Opry House, and for sentiment's sake, a six-foot circle cut from the floor of the old Ryman stage has been placed stage-center in the new theater.

Membership in the Opry is by invitation only. Today about 65 artists are members, and as such they must appear on the show a minimum of 20

times a year. All other artists who appear are guests.

No one ever knows ahead of time who will appear at any performance. It might be Dolly Parton, Larry Gatlin, or Barbara Mandrell. Some of the early stars like Minnie Pearl, Porter Wagoner, or Hank Snow might come on stage. One of the popular hosts of the broadcast shows is Roy Acuff, a Grand Ole Opry fixture who has his home a few feet away from the Opry House, just inside the Opryland main entrance.

Thousands of country music fans  
(Continued on page 38)



## PARK PLACE

### Discover Excellence

At Park Place, a planned lakeside community of 648 quality homes. Enjoy our secluded 179-acre location which surrounds our community lake. The 30-acre lake offers residents a view of nature at its finest.

A community clubhouse features a 5,000 square foot auditorium for resident gatherings, a lakefront pool, tennis courts and shuffleboard.

Located in Sebastian, Florida, 87 miles north of Palm Beach, and so near the Atlantic Ocean and the Indian River, Park Place offers convenient access to all of life's luxuries — fine dining, shopping, major medical facilities and an International Airport.

Choose one of our eight distinctive models all priced affordably. Ask us about our decorator packages and financing options.

We invite you to discover excellence.

### Yes, I would like more information on Park Place.

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Phone Number \_\_\_\_\_

Mail to: Park Place  
Attention: Jack Kogel, Marketing Director  
1000 Stratton Avenue, Sebastian, Florida 32958  
Phone: (305) 589-0246 In Florida or  
Toll free: 1-800-654-5638 Out of Florida



# Statue Of Liberty Restoration Final Report



The Benevolent and Protective Order of Elks was represented at the celebration of the re-dedication of the Statue of Liberty during the period of July 3-6, 1986, by then-GER John Traynor, PGERs Kenneth Cantoli and Frank Garland, and Elks Statue of Liberty Renovation Coordinator Vincent Collura.

Ceremonies included the opening session on July 3rd at Governors Island, during which President Reagan relit the torch and re-dedicated the Statue on her centennial. The Elk dignitaries were also present for the International Naval Review and OP Sail '86, and the gigantic fireworks display on July 4th; the ribbon cutting by First Lady Nancy Reagan to re-open the Statue on Liberty Island on July 5th; and the closing ceremonies July 6th at Giants Stadium in the Meadowlands Sports Complex in New Jersey.

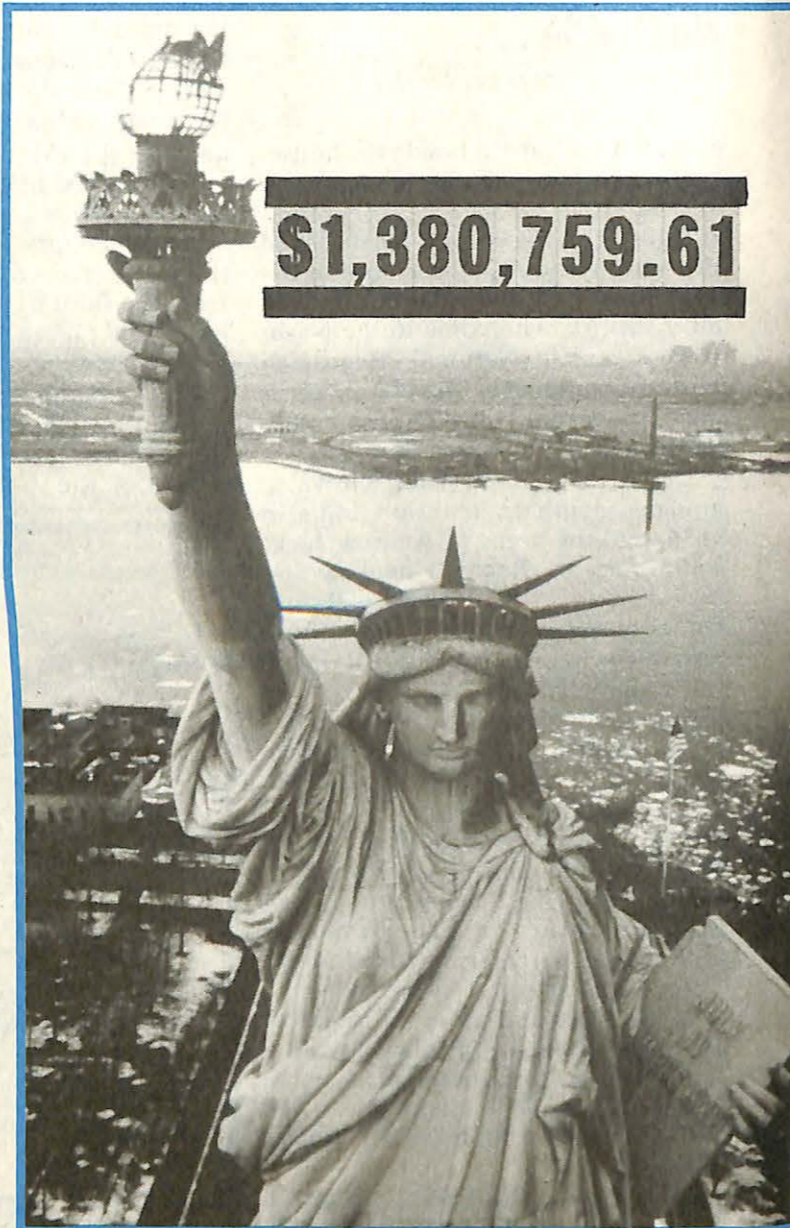
Visits were also made to several areas of the New York Harbor, the Staten Island Ferry, Liberty State Park in Jersey City, NJ, Weehawken on the Hudson River and areas of New York City.

In 1983, then-GER Cantoli instituted the Elks program to raise \$1 million to aid the restoration of the Statue of Liberty, and the effort was adopted at the 1983 Grand Lodge Session in Honolulu. The drive continued through the years of 1983 and 1984, and the goal was met in 1985 during the term of then-GER Garland. The announcement of the goal being met was made at the Grand Lodge Session in Seattle in 1985.

Vincent Collura was GL Americanism Chairman during these years and has served as the Order's coordinator of the Statue of Liberty renovation during the 1985-86 year.

Last December, Brothers Cantoli, Garland and Collura attended a ceremony in California during which then-GER Traynor presented a check which completed the original pledge of \$1 million to former President Gerald Ford, who accepted it on behalf of the Statue of Liberty/Ellis Island Foundation, Inc.

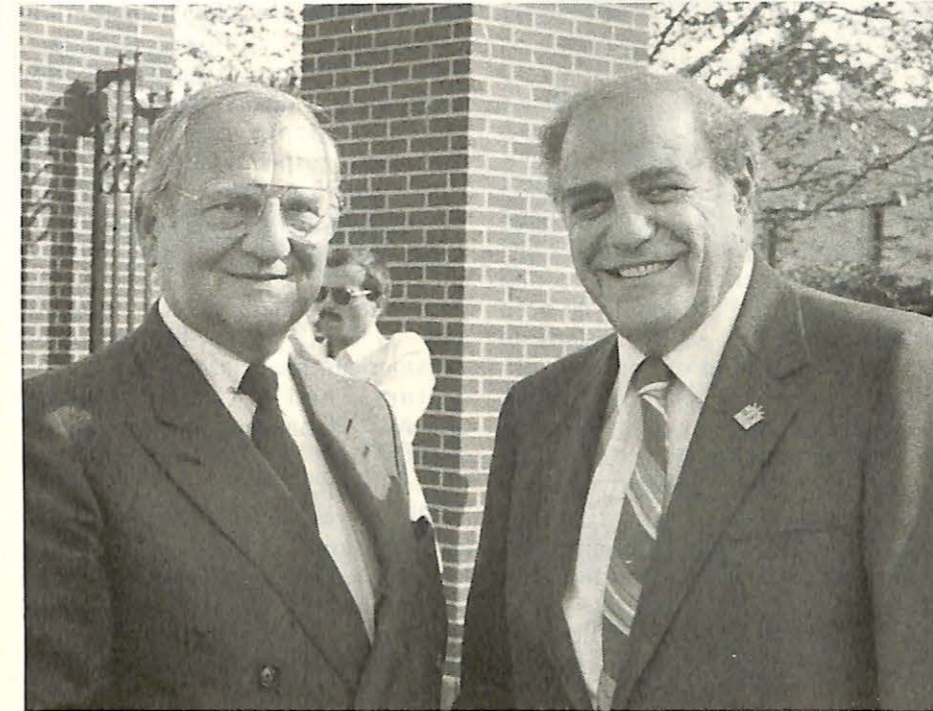
Elks and their ladies have shown the spirit of Elkdom and have given of their efforts and funds in activities all across the nation in support of the Lady in the harbor. As a result, more than \$1.3 million was raised by the Elks. A check for \$380,759.61 was presented by Brother Collura to then-GER Traynor at the Grand Lodge Session in Denver.



## STATUE OF LIBERTY DONATIONS BY STATE AS OF 6/30/86

*AK	15,337.38	MA	37,571.50	PI	100.00
*AL	8,901.73	MD	16,883.29	*PR	1,339.00
AR	3,597.00	ME	9,071.26	RI	2,454.00
AZ	20,098.88	MI	31,331.19	SC	3,007.00
CA	137,539.09	MN	14,044.25	SD	6,282.50
CO	43,342.65	*MO	26,803.75	TN	12,506.56
CT	24,969.36	*MS	4,220.80	TX	17,076.72
DC	375.00	MT	5,107.00	US	83,614.35
DE	637.00	NC	12,724.25	UT	3,678.00
FL	64,181.48	ND	5,881.00	*VA	20,477.68
*GA	12,134.18	NE	23,732.55	*VT	10,912.00
GU	50.00	*NH	12,242.94	WA	48,982.60
*HI	4,055.00	*NJ	213,673.56	*WI	31,802.00
IA	4,096.00	*NM	23,771.51	WV	5,339.48
ID	5,418.01	*NV	9,474.13	*WY	22,706.15
IL	31,309.32	*NY	123,583.00		
IN	10,923.54	OH	29,590.55		
KS	6,610.13	OK	18,361.07		
KY	2,976.76	OR	48,759.57		
LA	3,490.25	PA	50,250.88		
		<b>GRAND TOTAL</b>			
			<b>1,380,759.61</b>		

\*Denotes: Made or exceeded per capita goal.



Lee Iacocca (left), chm. of the Statue of Liberty/Ellis Island Foundation, Inc., congratulated the B.P.O. Elks for the outstanding donations made to restore Lady Liberty. He is shown here with Vincent Collura, Elks Statue of Liberty Renovation coordinator, on Liberty Island, New York Harbor, just prior to the ribbon cutting ceremony that re-opened the Statue to the public.



The Denmark, a full-rigged sailing vessel from Denmark, passed the Statue of Liberty during OP Sail '86, celebrating the centennial and rededication of the Statue of Liberty. Shown left to right are PGER Frank Garland, Elks Statue Coordinator Vincent Collura, and PGER Kenneth Cantoli.



During the 122nd Annual Convention in Denver, PGER Edward McCabe (left) presented Vincent Collura with the "Flag of Liberty" which flew over the Elks National Memorial Building in Chicago during the campaign to raise funds for the Statue of Liberty renovation.



"We need all your help and support to train another SEED CORPS volunteer!"

Help us send seeds and growing techniques as a down-to-earth foreign aid program. To my mind the most practical "workfare" program one could possibly imagine.

Our schools of gardening will train U.S. SEED CORPS volunteers hand in hand with underprivileged country's volunteers in the latest methods of gardening, food preservation and nutrition.

Write to me and find out about our training program under famous author and master gardner, Dick Raymond. I will tell you how you can participate in a meaningful program to teach others to "do" for themselves and provide food for the rest of their lives.

Your tax deductible contributions will sponsor the establishment of demonstration garden centers all over the world under the direction of our SEED CORPS volunteers.

Join **THE SEED CORPS** as one of our contributors **NOW** and put your money to a practical, productive and heartwarming use.

*Eddie Albert*

### Dear Eddie:

Sign me up. My check is enclosed for:

\$25     \$50     \$100

also send me information about THE SEED CORPS

Name \_\_\_\_\_

Street Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_ Zip \_\_\_\_\_

Mail your contribution to:

**THE SEED CORPS**

P.O. BOX 5259

Santa Rosa, CA 95402



**MAKE UP TO  
\$26.00 an HOUR**

**START YOUR OWN  
MONEY MAKING BUSINESS**

Hundreds of FOLEY-BELSAW trained men have succeeded in this fascinating and highly profitable field...

You Can Do It Too! ... BE A



**BE  
YOUR  
OWN  
BOSS**

**LOCKSMITH**

**FREE  
BOOKLET**



Never before have money-making opportunities been so great for qualified Locksmiths. Now lucrative regular lock and key business has multiplied a thousandfold as millions seek more protection against zooming crime.

Yet there's only one Locksmith for every 17,000 people! Train FAST at Home — Collect CASH PROFITS Right Away. You're in business ready to earn up to \$26.00 an hour a few days after you begin Foley-Belsaw's shortcut training. Take advantage of today's unprecedented opportunities in Locksmithing for year-round EXTRA INCOME in spare time — or full time in a high-profit business of your own. Hundreds we've trained have done it. So can YOU! All tools plus professional Key Machine given you with course. These plus practice materials and equipment, plus simple, illustrated lessons, plus expert supervision, plus business-building guidance will enable you to KEEP THE MONEY COMING IN! Ideal for retirement — good jobs, too.

SEND FOR EXCITING FACTS — NO OBLIGATION!  
PRO KEY MACHINE YOURS TO KEEP FREE

This machine can add up to \$200 a month to your income... It won't cost you a penny extra with your training.



FIND OUT ABOUT IT  
RUSH COUPON TODAY

FOLEY-BELSAW INSTITUTE  
11023 FIELD BLDG.  
KANSAS CITY, MO. 64111

TELLS HOW YOU QUICKLY TRAIN TO BE YOUR OWN BOSS IN A PROFITABLE SPARETIME OR FULL-TIME BUSINESS OF YOUR OWN.

SEND FOR YOUR COPY TODAY!  
30 DAY NO RISK TRIAL

ALL SPECIAL TOOLS AND EQUIPMENT INCLUDED

FOLEY-BELSAW

There is NO OBLIGATION \* NO SALESMAN Will Call - ever!

FREE FOLEY-BELSAW INSTITUTE  
11023 FIELD BLDG., KANSAS CITY, MO. 64111  
PLEASE RUSH FREE BOOK "Keys To Your Future"

NAME \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
CITY-STATE-ZIP \_\_\_\_\_

TELLS HOW TO MAKE MONEY IN LOCKSMITHING ALMOST FROM THE START!

**REAL CHRISTMAS TREES BY U.P.S. TO YOUR DOOR OR FRIEND'S HOUSE!!!** Freshly cut natural plantation grown & groomed Scotch Pine Christmas Trees approx. 5'2" (6' with stand not included) \$39 plus \$7 S/H. Freshly cut handmade 20" Balsam bough Wreaths with pine cones, red holly berries, & red velvet bow at \$19 plus \$5 S/H. \*Boxed & Shipped by U.P.S. in Continental U.S. only. Send addresses for orders, selected week of delivery, gift card(s) to be enclosed, by Nov. 15th. Wisconsin Res. add 5% sales tax. Make check or Money Order Payable to: DEL ENTERPRISES 402 W. Harriet, Verona, WI 53593. Merry Christmas.

**VITAMINS**

A revolutionary approach to health through "STATE OF THE ART" nutrition. Medically approved, includes VITAMINS, MINERALS, FIBER and CALORIE CONTROL. To buy at wholesale or sell, call or write for literature and information: SSAE

VITAMINS (805) 967-5319  
P.O. Box 6962  
Santa Barbara, Ca 93160

**NEWMAN BRONZE MEMORIALS**

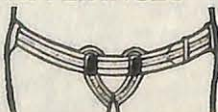


Signs, honor rolls, Add-A-Plate tablets, hand tooled bronze, since 1882. WRITE FOR CATALOGS.

NEWMAN BRONZE, INC.  
5625 CENTER HILL AVENUE  
CINCINNATI, O. 45216

**HERNIA APPLIANCES FOR COMFORT!**

You can enjoy heavenly comfort night and day at work or at play! Send for FREE illustrated booklet.



BROOKS APPLIANCE COMPANY  
930 E. State St., Marshall, Mich. 49068

**Nashville . . .**

(Continued from page 35)

pack the Opry House every weekend to see and hear their favorites on stage. There's a large area in front of the stage for taking photographs during the performances, there's no "on the air" sign, and absolutely no need for an "applause" sign—the fans do that long, loud, and often.

There are two Saturday night shows and one Friday night show on the stage of the Grand Ole Opry year-round that are broadcast. An extra Friday night show, with matinees on Friday, Saturday, and Sunday (not broadcast) are scheduled during peak tourist periods.

All tickets to the Grand Ole Opry are for specific seats, with reserved seats at \$10.78 evenings and \$8.62 matinees, and upper balcony seats \$9.70 evenings and \$7.54 matinees.

The 4,400 seat Opry House is also home to "The Nashville Network," a national cable television network focusing on Nashville-type entertainment. The network also broadcasts from three other areas within the park.

Radio WSM 650 still broadcasts the Grand Ole Opry, but today is also the flagship radio station for the Music Country Network which each night beams out to 85 stations across the United States and Canada.

The name of the game at Opryland is music, entertainment, and people.

The Opryland Musical Theme Park is a celebration of all three.

It is a 120-acre fantasy land with more than a dozen musical shows. The shows range from country to rock, from gospel to Gay Nineties. "I Hear America Singing" is a flag-waving musical extravaganza with lively songs from the 20s to the present and is the park's longest-running production. Others include "For Me and My Gal," a light-hearted revue of American music at the turn of the century, and "Country Music U.S.A.," a musical sampler of the sounds that put Nashville on the musical map.

The newest entertainment feature at Opryland U.S.A. is "Music, Music, Music!" a separate attraction in the Acuff Theater (admission \$5.33) next to the Opryland show-park. It is a high-stepping revue combining the polish of Broadway, the glitter of Hollywood, and the energy of Music City.

Each show is of top quality, showcasing upwards of 350 of the nation's best young singers, dancers and musicians. More than one day would be needed just to cover the theater productions, not to mention the 20 amusement park rides, the wildest of which is the "Grizzly River Rampage," a re-creation of a white-water rafting trip.

A new attraction at the park is the General Jackson paddlewheeler, combining the sights and sounds of an excursion on the Cumberland (Continued on page 40)

**Community Image Contest**

By this point in the 1986-87 Elk year, your lodge should be making real progress in its ongoing program of working with the community. Look back on what has been accomplished thus far, and forward to what remains to be done in the time remaining. Review your committees to see if the activities which had been planned in the beginning of the year are taking place.

We should impress upon both our membership and the news media that the reason our Order was formed was to render assistance to our fellowman. Let others know that we care for the veterans in hospitals as well as provide activities for the youth who will someday be the leaders in our community, state and nation. Point out the achievements of our Drug Awareness Program; our assistance to handicapped persons; our observance of Flag Day; our support of law enforcement programs; and our work with the needy. In doing so, we will favorably project the image of Elkdom throughout our land.

All brochures must be received by the undersigned by April 1, 1987. Have your secretary certify your lodge membership figure with a cover letter, which must accompany your brochure. All entries will be judged by an impartial panel, which will then send them to Atlanta to be displayed during the National Convention at the Lodge Activities booth. Awards will be given by membership categories as outlined in the Grand Lodge Program booklet for 1986-87.

You have to enter to win, so start now to compile the articles to show the work in your community.

Bernard E. Giehl, Sr.  
GL Lodge Activities Committee  
37 Noreen Drive  
Morrisville, PA 19067







# YES YOU CAN!

- make \$18.00 to \$30.00 an hour!
- work full time or part time, right at home.
- operate a CASH business where 90¢ of every dollar is CASH PROFIT!

We'll send you a FREE Lifetime Security Fact Kit — yours to keep with no obligation — that gives you the details on being your own boss with a Foley-Belsaw Full-service Saw and Tool Sharpening Shop.

YES YOU CAN have independence and make good money. But you have to WRITE NOW to get your FREE Lifetime Security Fact Kit.

Mail the coupon below.



20347 FIELD BUILDING  
KANSAS CITY, MO. 64111

The Foley-Belsaw Co.  
20347 Field Bldg.  
Kansas City, MO 64111

YES, I want to know more! Please rush my FREE Lifetime Security Fact Kit.

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
(Area Code) Phone \_\_\_\_\_

## Nashville...

(Continued from page 38)

River. Four outings range from a morning breakfast, a midday luncheon, a lazy afternoon, to a formal dinner cruise with musical productions. Dixieland entertainment is provided on the earlier cruises.

The Opryland Park blossoms with flower gardens, grassy green areas, fountains and gazebos, restaurants, shops, and crafts displays. It is generally open Saturday and Sunday during April; Friday, Saturday, and Sunday during May; daily Memorial Day to Labor Day; Friday, Saturday, and Sunday during September; and Saturday and Sunday during October.

Admission to the park is \$16.11 for a one-day ticket, but you can get two more consecutive days free if you have your ticket validated before you leave the grounds the first day. Children three and under are admitted free. Although Opryland closes at the end of October and doesn't open again until late March, the Grand Ole Opry continues, and the hotel remains open.

To accommodate the ever-growing number of visitors to Opryland U.S.A. (last year there were over 2 million), the Opryland Hotel was

born in 1977. Shuttle buses operate between the park area and the hotel.

The decor is a pleasing combination of Southern Plantation and Colonial Williamsburg, and boasts 1,068 guest rooms, and a European-style conservatory with two acres of gardens, pools, tropical plants and birds under glass.

A new restaurant with an 1860s decor is called Rhett's (what else!), and the bar simply the Jack Daniel's Saloon. The hotel site also houses a convention center, and a huge exhibit hall for the more commercial side of its promotional efforts.

In the hotel's Stagedoor Lounge, the weekday morning radio show "The Waking Crew" is broadcast live over WSM, and guests are welcome to sit in free. The only radio show to be on the air longer than this one is The Grand Ole Opry itself.

The Stagedoor Lounge is also the frequent set for "Nashville Alive," a country music cable television series that reaches 23 million homes in all 50 states. "Nashville Now," a live 90-minute country music and interview program, is also televised live Monday through Friday at the Gaslight Studio inside Opryland.

Admission to taping is almost always free, and is part of the entertainment that park guests can enjoy. When ticketing is required, tickets usually are distributed free at Opryland's Special Tickets Booth or at the Hospitality Center inside the park.

The production facilities are also used for taping concerts, game shows, dance shows, and other types of programs, many of which are syndicated.

On the fringe of downtown Nashville, an area now known as Music Square (formerly Music Row) is the place where recorded country music got its start. Today the several hallowed blocks of 16th Avenue South are a nest of businesses and museums that are all a part of the country scene.

The Country Music Hall of Fame is a shrine to past and present country greats. It has displays of musical instruments (Chet Atkins' first guitar), costumes worn by the stars (Minnie Pearl's flower-laden straw hat), and other memorabilia (letters from Hank Williams).

One of the most popular attractions is Elvis Presley's customized, white 1960 Cadillac. Complete with gold-plated this and gold-plated that, it occupies a place of special recognition in the museum. More than mere-

ly a tourist attraction, the museum also emphasizes the historical aspects of country music, and the lower level of the building houses an in-depth library of sheet music, records, tapes, and a clipping reference file.

Music Square is actually two avenues with several connecting streets. It comprises a total area of only a few blocks. However, Nashville is home for more than 30 talent agencies, over 225 music publishers, and at least 50 recording studios, which are also the major centers for producing jingles and commercials heard all over the country.

Specialty clothing stores are also hot items, and some of them produce elaborate outfits for the stars, with some of the handmade clothing costing well over \$10,000, and weighing as much as 50 pounds.

If all this has you longing for your own shot at stardom, it's only \$8.95 away at Country Crossroads, on the corner opposite the Country Music Hall of Fame. Here you pre-select one of 40 country hits you want to vocalize, go into a soundproof recording area, put on the earphones, hear the full band backing you up, keep the microphone close to your mouth, and sing your heart out. After one run-through, the finished product is produced, and the cassette tape is yours.

Some fledgling artists who haven't been able to afford professional studio time, have gone this route, and have used these recordings as their demo tapes—and have been called back for a chance to cut their own record.

Stars not only record, but live here. The community of Hendersonville is near Nashville, and is home for many well-known country music giants. Johnny Cash has built a museum of his memorabilia, and has put his family to work running it. More than a half-million fans every year find their way to the nearby road on which Johnny Cash lives, and drive by his lakefront home.

Conway Twitty (real name Harold Jenkins) opened his Twitty City in 1982 and lives on the grounds. It was phase one of a long-range development of Music Village U.S.A., and more than 300,000 visitors toured the attraction the first six months it was open.

The most recent addition to the village has been a gaily striped tent covering a stage, where visitors see a

(Continued on page 48)

# Retire the Smart Way in Florida!



Most everyone dreams of retiring to a Florida lifestyle, but few discover the true advantages of Florida Living. That's why you need to know about the exciting lifestyle created by Florida Leisure Communities.

Our communities offer lifestyle and amenities with the value and comfort of your very own home. Our luxurious clubhouses, 18 hole golf course, fitness rooms and swimming pools assure residents the rewarding life they deserve. And, all of our homes come with the Security Plus Option Plan — peace of mind no other community can offer. So, to learn how you can enjoy the time of

Florida Leisure Communities  
146 Horizon Court • Lakeland, FL 33803 • (813) 646-2904

your life the smart way, write or call Florida Leisure Communities today!

86DAO2856

**FLC** Florida Leisure Communities  
146 Horizon Court  
Lakeland, FL 33803  
(813) 646-2904

Yes, I want to know more about Florida Leisure Communities.

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Home Phone \_\_\_\_\_

187

# AFFORDABLE SINGLE WIDE LIFESTYLES FROM \$16,900

Marion Communities Presents  
3 New Central Florida Communities

**SHADY ROAD VILLAS** Ocala  
**Paddock Park South** Ocala  
**SUGAR MILL** Orlando/St. Cloud

- Large landscaped sites.
- Carport and utility rooms.
- Front yard lamp posts.



- Concrete sidewalks & drives.
- Decorative brick landscape area.
- Split brick skirting.

**DEVELOPED FOR YOU:** Elegant clubhouses, private entrances, swimming pools, jacuzzi/whirlpool, lighted shuffleboard and picnic areas.

**THE MARION COMMUNITIES ADVANTAGE:** Live year-round or be a winter guest. Lease back, rental, finance and insurance programs available.

MARION COMMUNITIES • P.O. BOX 3278 • Ocala, FL 32678 • 904/732-5536

I WOULD LIKE TO HAVE INFORMATION ON \_\_\_\_\_  
 **SHADY ROAD VILLAS** ADDRESS \_\_\_\_\_  
 **Paddock Park South** CITY \_\_\_\_\_ ST. \_\_\_\_\_ ZIP \_\_\_\_\_  
 **SUGAR MILL** PHONE \_\_\_\_\_/\_\_\_\_\_

ELK

## Successful Iowa Cutlery Manufacturer

IN BUSINESS FOR NEARLY 40 YEARS.

LOOKING FOR SALESPERSONS.

GREAT OPPORTUNITY FOR EXTRA INCOME. BUY NATIONALLY RECOGNIZED KITCHEN CUTLERY FACTORY DIRECT—YOU KEEP ALL THE PROFITS. FLEA MARKETS—FAIRS—HOMESALES—IDEAL FOR RETIREES.

RADA MFG. CO.  
BOX 838  
WAVERLY, IOWA 50677

Be sure to mention The Elks Magazine when ordering from our advertisers

## Deported Brothers

**U.S. REPRESENTATIVE** George O'Brien (R-IL), a member of Joliet, IL, Lodge, died July 17, 1986. Brother O'Brien was a seven-term member of the U.S. House of Representatives.

**PAST DISTRICT DEPUTY** Charles H. Kirsh of Richmond, VA, Lodge died May 30, 1986. Brother Kirsh served as District Deputy Grand Exalted Ruler for the North Central District of Virginia in 1954-55. He was also a past president of the Virginia Elks Association.

**PAST DISTRICT DEPUTY** Henry W. Little of Tuscola, IL, Lodge died June 9, 1986. Brother Little served as District Deputy Grand Exalted Ruler for the Southeast District of Illinois in 1971-72.

**PAST DISTRICT DEPUTY** Karl D. Welling of Port Jervis, NY, Lodge died July 25, 1986. Brother Welling served as District Deputy Grand Exalted Ruler for the East Central District of New York in 1963-64.





Ride up  
and down  
stairs  
safely.

Cheney has the lift you need. The deluxe Wecolator for straight, curved and spiral staircases or the economical Liberty™ Lifts for straight stairways. You'll ride safely from floor to floor in the home you love.

- Wide comfortable seats and footrests
- Folds out of the way for normal stair use
- Individualized options, decorator colors
- Unmatched limited warranties

Contact your local Cheney representative or call Darlene Lewis  
1-800-782-1222.

helping people help themselves

**The CHENEY Company**

Dept. EM, P.O. Box 188, New Berlin, WI 53151  
414-782-1100

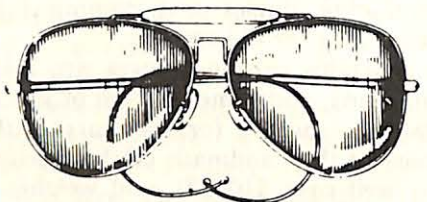
# Elks Family SHOPPER

Useful and unique  
new products for  
indoors and outdoors

**CLUB PINS**  
GENUINE CLOISSONNE  
FULL COLOR HARD ENAMEL  
CUSTOM  
MADE  
TO YOUR  
SPECIFICATIONS

55¢ to 69¢ ea.  
**BUY DIRECT  
AND SAVE**  
100 piece minimum  
Write or phone for  
prices and details

**C. SANDERS EMBLEMS**  
11684 Pendleton Street  
Sun Valley, CA 91352 (818) 767-3333



**AMAZING NIGHT-DRIVING GLASSES.** Now see better while driving at night with special Nite-Owl Night Driving Glasses. Worn by aviators and outdoorsmen for years, these special amber lenses eliminate 94% of dangerous headlight glare, reducing eye fatigue and sudden "night blindness." Smartly designed aviator styling. \$12.95 + \$1 shpg. FREE snap case. T. Kirkwall, Dept. M3, 2711-A North Federal Hwy., P.O. Box 50428, Pompano Beach, FL 33074. SPECIAL: buy 2 for \$25.90 + \$2 shpg., get third pair FREE! MC, Visa, AM Express, call toll-free 1-800-544-3004, mention order no. 309M3.

## 25 FREE PAIRS

### Wright Arch Preserver® Shoes

Yes! 25 pairs of America's finest men's shoes will be given to 25 people who answer this ad. On November 29 we will draw 25 names from those who send for our FREE catalog. Each will choose a pair of WRIGHT ARCH PRESERVER SHOES priced up to \$149! Mail this coupon for FREE catalog and YOUR chance to win these famous shoes.



**MAIL  
THIS  
COUPON  
TODAY!**

**Executive Shoes, Dept. 1116, Box E**  
Rockland, MA 02370

Enter me in the Free drawing, and send Free catalog of Wright Arch Preserver Shoes.

Name \_\_\_\_\_ (PLEASE PRINT)  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

**NEVER LOSE YOUR KEY AGAIN! NOW YOUR LOST KEYS CAN BE RETURNED TO YOU** without revealing your name or address to the finder. The **BOOMERANG™** key-tag on your keyring, key-chain or key-case will, when dropped in any mail box, return your keys to our office where we will enter your code number in our confidential file, recover your address and promptly return your keys to you by U.S. Mail. This service available for as long as you use your **BOOMERANG™** key-tag for a one-time charge of \$9.95 (NJ res. add 6% sales tax) plus \$1.50 p&h. Sturdy, durable, with inscribed lettering that will not rub off. Quantity prices available for fund-raising. E.R.S., Inc., Dept. E, P.O. Box 233, Lincolnton, NJ 07738.



## Make \$25 to \$100 per hour

with

### Badge-A-Minit

Yes, it's really possible by making and selling bright, colorful Badge-A-Minit buttons. Buttons are proven money-makers at fairs, flea markets, conventions, or anywhere people congregate. They're fast and easy to make with Badge-A-Minit and inexpensive!  
Send for a FREE full color catalog and idea book, or send for a Starter Kit, only \$26.95 plus \$1.75 shipping. (IL residents add \$1.68 tax)



Badge-A-Minit, Dept. EL-1086  
348 North 30th Rd., Box 800, LaSalle, IL 61301, Phone (815) 224-2090

## CUSTOM MADE TABLE PADS

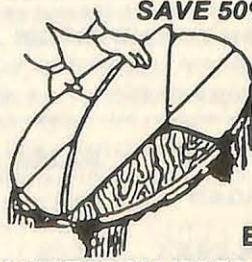
INSULATING FELT • HEAT RESISTANT • WASHABLE

SAVE 50%

**\$44.95**

\$89.95 reg.

any  
normal  
size



**BUY DIRECT**

**AMERICAN TABLE PAD CO.**

TOLL FREE: 1 (800) 828-8263 ARIZONA: COLLECT  
(602) 345-7474

## SLEEP WARM—SAVE FUEL

You Sleep ON IT not under it



New **BED WARMER** goes on the mattress. Enjoy soothing, relaxing radiant heat from below. More comfortable and convenient than electric blankets. Yet, **COST LESS** to operate. Drives out cold and dampness.

SAVE FUEL by turning your furnace low at night, and still sleep warm. Fully automatic. Six sizes for home use and dual controls. Plus 12 v. models for RV's and sleeper cabs. Also seat, back, foot & pet warmers. Send for FREE booklet. Describes all products, advantages and savings. Great for gifts, too. Special prices direct from the factory. (Our 46th year.)

**PATENTED PRODUCTS CORP.,**  
Box A, E-1086 Danville, OH 43014

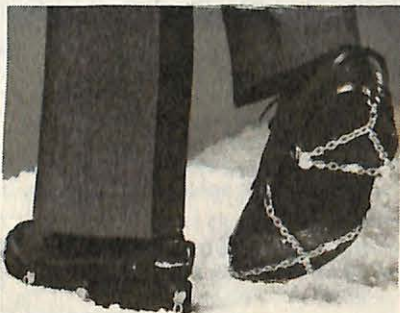




**REAL CHRISTMAS TREES AND WREATHS BY U.P.S. TO YOUR DOOR OR FRIENDS HOUSE!**  
Freshly cut natural plantation grown and groomed Scotch Pine Christmas Trees approx. 5 1/2' (6' with stand) \$39 + \$7 s&h. Freshly cut handmade 20" Balsam bough Wreaths with pine cones, red holly berries and red velvet bow at \$19 + \$5 s&h. Boxed and shipped by U.P.S. in Continental U.S. only. Send addresses for orders, selected week of delivery, gift card(s) to be enclosed, by November 15th. Wis. res. add 5% sales tax. Make check or money order payable to: Del Enterprises, Dept. E, 402 W. Harriet, Verona, WI.



**WILDFLOWER SEEDS FROM THE WILD AREAS OF** our nation. Yellowstone (225 Seeds), Great Smoky Mountains (125 Seeds), California (300 Seeds), Texas (35 Seeds), Colorado (800 Seeds), New England (75 Seeds). Now you can enjoy the natural beauty of these wildflowers in your own landscape. Plant in spring or fall for gorgeous blossoms in your yard. seeds will reseed year after year! Mailable postcard seed packets make great gifts. \$1.97 per packet + 50¢ pp. or all six packets for \$9.95 + \$1 shpg. Holst, Inc., Dept. EKW-86, 1118 W. Lake, Box 370, Tawas City, MI 48763.



**WALK SAFELY ON ICE & SNOW.** Great for fishing & hunting. LaGrand Shoe Chains \$12.95 + \$1.35 p&h. Two or more \$12.00 each. Send check or money order to LaGrand, P.O. Box 1055L, Dept. Elks, Portland, Oregon 97210. For Visa or MasterCard call toll-free 1-800-547-9755, Ext. 30. Be sure to give shoe size. For quantity pricing for Lodge fund-raising call toll free 1-800-547-4702.

### KUNTRY KWACKERS

Handcrafted especially for us, a flock of delightful ceramic ducks to accent any decor.

Order today — in time for Christmas!  
Standing ducks: 6" @ \$7.95; 8" @ \$10.95; 12" @ \$14.95; 15" @ \$25.95; Scrubber Holder @ \$7.95; Butter dish @ \$8.95; Kwacker Dish @ \$9.95; Set of 4 napkin rings @ \$7.50.



Please include 10% of total order to cover shipping and handling (up to \$7.50) GA residents add 5% sales tax. Send check or money order to: The Galleria Collection — 6065 Roswell Rd. Suite 2296E, Atlanta, GA 30328, or call 404-242-2202.

Please allow 4 to 6 weeks for delivery.  
Send for our free color catalog!

# FAMILY OF SEVEN CUTS HOT WATER BILLS IN HALF!\*

Tankless Heater Provides Endless Hot Water



The Hughson family of Pennsylvania

The Hughson family just took 7 showers in a row — the 7th was as hot as the first — and they're saving hundreds on their hot water bills too.

## Sound, Simple, Money-Saving Idea

Did you know that much of the energy used to heat your basement tank of water is dissipated right through the walls of the tank itself and into your storage or crawl space area?

### The Perfect Answer—New Thermar™ Tankless Instant Hot Water Heaters

If heat losses are created by the need to keep large volumes of water standing in a tank, why not eliminate the tank? And, that's just what Thermar™ has done. In its place we have developed a tiny, super powerful instantaneous heating unit which ACTUALLY CREATES HOT WATER AS YOU USE IT. A microswitch on the unit automatically turns on the moment hot water is needed. Then a continuous stream of delightful, sparkling hot water flows from the tap for shower or wash basin. IMAGINE — as much hot water as you want — produced in a never-ending stream as long as you need it.

The ordinary Tank-Type Hot Water Heater is the most "Energy Costly" appliance in your home. In this day of rising

costs and energy consciousness, a new THERMAR™ TANKLESS INSTANT HEATER should be considered by everyone interested in saving money and saving energy.

<p><b>STORAGE TANK</b></p>	<p><b>THERMAR™ TANKLESS</b></p>
<p>Storage tanks keep large volumes of water heated ... all the time. Tank cycles on and off 24 hrs. a day — even when you're away. Tank can also "run out" of heated water when needed.</p>	<p>Tankless design is small in size, doesn't store heated water — but creates it on demand. Uses no energy until you need hot water. Can produce 120 gallons and more an hour!</p>

U.L. Listed Electric and AGA Certified Gas Models  
Thousands in Use Around the World

You'll recover the initial costs many times over in fuel savings as the years pass. And, you'll enjoy a lifetime of hot water — shower after shower after shower!

\* Savings will depend upon local cost of fuel, type of fuel used, condition, age and type of present heater equipment.

FOR RUSH DELIVERY OF FREE ENERGY CATALOG  
AND FULL DETAILS USE COUPON BELOW



JOHNSON POWER TECH  
THERMAR CENTER  
TRUMBULL, CT 06611-0398

Call Toll Free  
1-800-854-8679  
Connecticut Residents Call  
268-6775

FREE!

I would like to cut my hot water heating bills in half! Please RUSH your FREE catalog of THERMAR™ INSTANT, TANKLESS HEATERS. Include details of the absolutely unique 10 year guarantee and replacement plan. I understand that I am under no obligation to buy.

NAME \_\_\_\_\_ please print

ADDRESS \_\_\_\_\_ PHONE \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

Canadian Residents send to: 56 Bramstele Rd., Suite 8, Brampton, Ontario L6W3N4

EMTTX6



**1986 MASTERS CHAMPION  
JACK NICKLAUS**

presents 2 hours of  
personal instruction on  
**VIDEO CASSETTE**  
The best golf instruction video ever!



**Golf My Way**  
WORLDVISION HOME VIDEO INC.

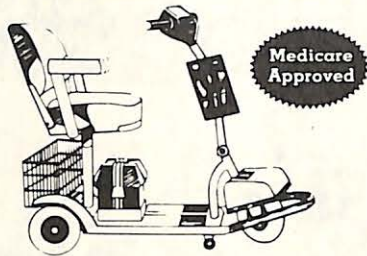
NOW **\$79.95**  
Reg. \$85.95

\*Add \$4.00 for shipping, handling and insurance. California residents add 6% sales tax. Please allow 4 to 6 weeks for delivery.

Make check or money order payable to:  
**GARY'S VIDEO LIBRARY**  
1328 W. El Camino, Mountain View,  
CA 94040 (415) 965-1050

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_  
State \_\_\_\_\_ Zip \_\_\_\_\_  
Check one:  VHS  Beta  
 A check or money order is enclosed  
 Charge to my  Visa  Mastercard E2  
exp. date \_\_\_\_\_ month \_\_\_\_\_ year \_\_\_\_\_  
Signed \_\_\_\_\_

**Introducing  
The Rascal Front Runner**



Medicare Approved

**Our most affordable electric 3-wheeler**

Compact and portable so you can take it anywhere. Features one-hand controls, battery charger, lightweight parts and more. Medicare and private insurance reimbursable. Priced below most other front wheel drive 3-wheelers. 30 day money back guarantee. Call or send for free color brochure.

1-800-662-4548.

Electric Mobility Corp., Dept. 1944  
1 Mobility Plaza, Sewell, NJ 08080

Name \_\_\_\_\_  
Address \_\_\_\_\_  
St. \_\_\_\_\_ Zip \_\_\_\_\_  
Phone \_\_\_\_\_

**Elks Family Shopper  
consumer/news**

**Calcium...we all need it.** This element gives structure and strength to bones and teeth. It helps your heart to beat, your muscles to contract and relax, your blood to clot and your nerves to transmit messages.

Since your body can't make its own calcium, you must supply it. We need 800 milligrams to 1 gram (1,000 milligrams) of calcium daily—but the average American's diet includes only about 500 milligrams. That means many of us, particularly women, are setting ourselves up for osteoporosis.

"Osteoporosis—a condition of weak, brittle bones—isn't something sudden. When you realize you have it, it's too late," said Sandra Jones, a pharmacist in Memphis, Tenn., with Walgreens, the nationwide drug chain.

"In middle age, bones tend to lose calcium faster than they gain it. And even a *small* amount of bone loss can have a terrible effect if you enter your 40s with a weak skeleton. Bones fracture easily. Your jawbone shrinks. In your 60s and 70s, you might break a hip or wrist, lose a few teeth, or even get shorter because the bones in your spine have crumbled."

Want to reduce your chances of getting osteoporosis? Strengthen your skeleton by walking, jogging or doing

**CUSTOM PINS FOR ALL CLUBS**

Lapel, Convention, Tie-Tac, or Key Tag. Top quality detailed work to your design in hard enamel and vivid colors. NO DIE CHARGE! Low factory prices. Min. order only 150 pcs.

Write today for free price list.

—KB—  
SPECIALTIES



16917 Clark Ave.  
Dept. FE  
P.O. Box 1703  
Bellflower, Cal.  
90706-1703  
(213) 866-3725

**Burke Value!**  
Try-before-you buy!  
Longest Warranty.



Write or call for FREE information on:

- Handsome Styles
- Beautiful Fabrics
- Custom Fitting
- FREE Home Trial
- Longest Warranty

Medicare COVERAGE Available

Toll-Free: 1-800-255-4147

**BURKE** IN C. DEPT. E-1086  
P.O. BOX 1064  
MISSION, KS 66222



The Pittman-Robertson Federal Aid  
in Wildlife Restoration Act

**MOVING?**

USPS has dramatically increased change-of-address notification fees on 3rd Class Mail such as *The Elks Magazine*.

The Postal Service, at our request, will no longer notify us of your move. Help us cut costs by reporting any address change to your lodge secretary *and* directly to *The Elks Magazine* Circulation Dept.

Be sure to include lodge and membership number or an address label from the magazine.

**NOTICE SHOULD BE SENT 6-8 WEEKS BEFORE YOUR MOVE.**

ATTACH ADDRESS LABEL HERE

New Address:  
Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_  
State \_\_\_\_\_ Zip \_\_\_\_\_  
Lodge No. \_\_\_\_\_  
Member No. \_\_\_\_\_

Mail to: Circulation Manager  
The Elks Magazine  
425 W. Diversey Pkwy.  
Chicago, IL 60614

10-86



other "weight-bearing" exercises on a regular basis. Eat dairy products, the primary calcium source in American diets. And if you're not getting enough dietary calcium, you might want to take a supplement.

Calcium is always combined with other elements because it can't be absorbed by itself. When choosing a supplement, remember that only a certain percentage is calcium. For example, to get 400 milligrams of calcium, you'd need to take two 500-milligram tablets of calcium carbonate.

- Don't take calcium supplements if  
(Continued on page 46)

See Advertisement Outside Back Cover

**THREE LAYER COAT 29<sup>95</sup>** SAVE EVEN MORE: Two for 59.00

TAKE ALL THREE for \$88.00

**HABAND COMPANY**  
265 N. 9th Street  
Paterson, N.J. 07530

Yes! Send me the 3 Layer Coat(s) as specified

Coat Price \$	Small 34-36	Medium 38-40
Hat \$6.95 \$	Large 42-44	X-Large 46-48
Post/Hndlg \$ 2.50	BIG MEN'S DEPT. Please add \$4 ea. for sizes: 2XL (50-52) 3XL (54-56)	
Big Men's Sizes Add \$4 each	33N COLOR	HOW MANY? WHAT SIZE?
TOTAL \$	Wine	
<input type="checkbox"/> Payment enclosed or CHARGE: <input type="checkbox"/> Visa <input type="checkbox"/> MC	D Grey	
Acct. #	B Navy	
Exp. /	OPTIONAL HAT (833) - Add 6 <sup>95</sup> each	
	Circle Size: S M L XL	
	Color:	

NAME \_\_\_\_\_ 7DU-33N

STREET \_\_\_\_\_

CITY/STATE \_\_\_\_\_ ZIP \_\_\_\_\_

# Tall, Extra Tall, Big & Extra Big Men



**THE KING-SIZE CO.® GUARANTEE:**  
If any item you order doesn't fit right — even after wearing, washing or dry cleaning — you can return it for a complete refund or exchange.

**FREE**  
 Yes! Send me your free 96 page color Catalog of great-looking clothes guaranteed to fit!

Please send me your new Catalog so I can shop conveniently by mail, in my own home!

- DRESS SHIRTS TO 24 NECK
- CASUAL SHIRTS TO 5XL
- OUTERWEAR TO 5XL
- SLACKS TO 66 WAIST
- JEANS TO 66 WAIST
- SHOES TO 16EEE
- JACKETS TO 5XL

Name \_\_\_\_\_ (Please print)

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

My telephone number (\_\_\_\_\_) \_\_\_\_\_

**King-Size®** 5896 King-Size Bldg.  
Brockton, MA 02402

## glide upstairs on a STAIR-GLIDE® stairway lift



No more problems with stairs. Just sit on a stairway lift, press the button and glide up and down in complete safety. Saves changing your house around or moving. Easily installed to fit curved or straight stairs. No mess. Folds back — gets in nobody's way. Find out all the details. Fill in the coupon below and mail to us.

Send me free details of your push-button stairway lift quickly.

AMERICAN STAIR-GLIDE CORPORATION

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_ Zip \_\_\_\_\_

Tel. \_\_\_\_\_

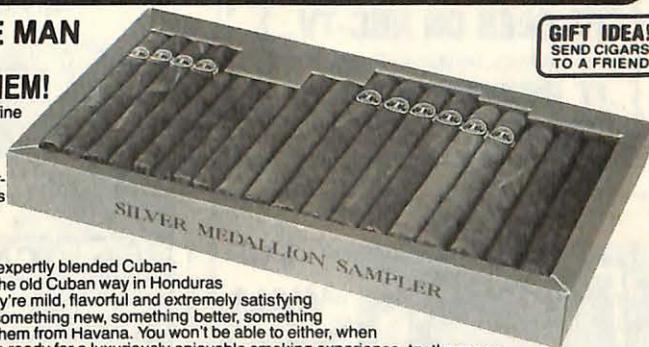
AMERICAN STAIR-GLIDE CORPORATION  
Dept. E-1086, 4001 E. 138th St., P.O. Box B  
Grandview, MO 64030 Tel. 816-763-3100

# YOU DON'T NEED CASTRO'S PERMISSION TO SMOKE CUBAN-SEED HANDMADE CIGARS!

## HANDMADES FOR THE MAN WHO THOUGHT HE COULDN'T AFFORD THEM!

I'll send them to you from Tampa, the fine cigar capital of the world. Sample the cigars in my new Silver Medallion Sampler and enjoy a wonderful new smoking sensation. I'll include a generous sampling of Honduras handmades plus a nice selection of vintage-leaf, long-filler and cut filler cigars, all perfectly blended for mildness and flavor.

These superb smokes are made with expertly blended Cuban-seed-leaf tobaccos grown and cured the old Cuban way in Honduras from seed smuggled out of Cuba. They're mild, flavorful and extremely satisfying to the cigar smoker who's looking for something new, something better, something exceptionally tasty. Experts can't tell them from Havana. You won't be able to either, when you try them. Natural wrapper. If you're ready for a luxuriously enjoyable smoking experience, try them now.



**GIFT IDEA!**  
SEND CIGARS TO A FRIEND

## MY OFFER TO CIGAR LOVERS

I'll send you postpaid a selection of 42 factory-fresh cigars—a special selection of Honduras handmades, vintage-leaf long-filler and cut filler smokes. If these cigars aren't all you expected, return the unsmoked ones by United Parcel or Parcel Post within 30 days and I'll refund your money. No questions asked. Your delivered cost is only \$10.90 for 42 factory-fresh, Cuban-seed-leaf cigars.

OFFER GOOD IN U.S. ONLY  
CREDIT CARD USERS  
SPEED DELIVERY BY CALLING

## THOMPSON CIGAR CO.

5401 Hangar Ct., Dept. B-566, Box 30303, Tampa, FL 33630

O.K., TOM! Ship me the Silver Medallion Sampler under your money-back guarantee for only \$10.90.

- Check for \$10.90 enclosed (Fla. residents add 5% sales tax)  
 Charge \$10.90 to my  VISA  MasterCard  
PLEASE PRINT

Credit Card No. \_\_\_\_\_ Exp. Date \_\_\_\_\_

name \_\_\_\_\_

street \_\_\_\_\_

city \_\_\_\_\_ state \_\_\_\_\_ zip \_\_\_\_\_

**TOLL-FREE 1-800-237-2559**  
**IN FLORIDA, CALL 1-800-282-0646**



EXCLUSIVE FORMULATION USED BY AIRLINES—NOW AVAILABLE TO CAR OWNERS

**Glass Shield™ KEEPS ALL CAR WINDOWS PERFECTLY CLEAR AT ALL TIMES... ABSOLUTELY NOTHING CAN STICK TO THEM...**



- NOT SNOW ● NOT SLEET
- NOT ICE ● NOT GRIME
- NOT DIRT ● NOT RAIN
- NOT BUGS ● NOT TAR
- NOT SALT SPRAY

One Application lasts for up to Six Months!

GLASS SHIELD utilizes the formulation now used by most commercial and private planes to insure a perfectly clear windshield regardless of how foul the weather.

**WORKS LIKE MAGIC**

You'll be amazed as you watch the elements hit your windshield and actually roll and bounce off every area of glass. It's not magic...it's GLASS SHIELD!

**IMPROVED FOR CAR & BOAT OWNERS**

The plane formulation was enhanced by adding ingredients that not only prevent snow, sleet and ice formation on cars, but also grime, dirt, bugs, tars and salt spray from adhering to your windshield and all glass areas, including side mirrors. You can now drive in the worst of weathers with the assurance that you'll enjoy even clearer visibility at all times without even using your wipers. AND, because GLASS SHIELD protects the entire glass area of your car, you enjoy far greater visibility than merely depending on your windshield wipers. Clearer and wider visibility insures elimination of "blind spots" and provides greater protection against road accidents for you and your family. GLASS SHIELD is made by the manufacturers of famous GLO-SHIELD, America's finest car finish.

**AS SEEN ON NBC-TV**

David Horowitz' Consumer Report Show  
**IT REALLY WORKS!**

© 1986 NC CORP.

**Glass Shield™**

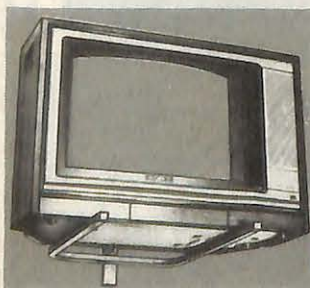
- STOPS ICE, SNOW AND SLEET FROM FORMING ON WINDSHIELD, ETC.
- ROAD TARs, GRIME, SALT SPRAY, DIRT AND BUGS ROLL RIGHT OFF.
- FULL WINDSHIELD, SIDE AND REAR WINDOW VISIBILITY PERFECTLY CLEAR AT ALL TIMES (not just wiper area).
- GREATER PROTECTION AGAINST ACCIDENTS FOR YOU AND YOUR FAMILY.
- ONE APPLICATION LASTS FOR UP TO 6 MONTHS.
- ONE BOTTLE PROTECTS SEVERAL CARS.
- SAFE FOR ALL CAR FINISHES.
- EXCELLENT FOR HOME WINDOWS. ELIMINATES CONSTANT WASHING
- PERFECT FOR BOATS, TOO. KEEPS SALT SPRAY OFF WINDOWS

**30 DAY MONEY BACK GUARANTEE**

Howe Co., Dept. 522  
10-10 44th Ave., L.I.C., NY 11101

Please rush me \_\_\_\_\_ bottles of GLASS SHIELD (a \$7.95 (2 for \$13.90, 4 for \$25.95) Add \$1.00 per order for postage & handling. N.Y. residents add sales tax. Enclosed is check or M.O. for \$\_\_\_\_\_, or charge to my  VISA  MASTER CARD

No \_\_\_\_\_ Expire Date \_\_\_\_\_  
Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_  
State \_\_\_\_\_ Zip \_\_\_\_\_



**TV WALL SHELF**  
Only  
**\$13.98**  
Plus  
**\$2.95 Shpg.**

No space for TV? Mount this space-saver on the wall, like hotels do. Attach it right where you want it for comfortable viewing from bed, sofa or in kitchen. Strong, sturdy black metal arms hold portable TV up to 15" deep. It swivels for easy viewing too! Check, MC or VISA.  
SPECIAL: Two for \$26 plus \$4.95 shpg.  
ESSEX HOUSE, Dept. E10-6, Rahway, NJ 07065

**Lila™ TONGUE CLEANER**

PREVENTIVE DENTISTRY TOOL

- Prevents dental plaque. Cuts dentist's bills.
- Freshens breath natural way.
- Time proven tool. Used 2000 years.
- Lifetime stainless steel.
- Year-round gift item.

**THE REAL TRUTH ABOUT BAD BREATH AND CAVITIES:** Your tongue traps food particles. They decompose to cause bad breath. They combine with saliva and bacteria to form plaque—a major cause of cavities. The Lila Tongue Cleaner is a simple age-old device that takes plaque off your tongue, so it stays off your teeth and does it safely, quickly and with remarkable ease. Even occasional use will gratify you. Used in ancient Rome and now very common in the Orient where doctors and dentists prefer a tongue cleaner to tongue brushing and America is just catching up. Money-back guarantee.



- 1 for \$6.95
- 2 for \$9.95 (includes \$1 shg)

**VENK ENTERPRISES, INC.**  
805 East Midland, Suite 126  
Shawnee, Oklahoma 74801

you have a tendency toward kidney stones—or check with your physician first.

- You need vitamin D to absorb calcium. Most of us get enough from sunlight; other sources are fortified milk and multiple vitamins. People over 50 might want to consider taking a vitamin D supplement. Not only do their living habits change, but their metabolisms slow—vitamins aren't absorbed as efficiently as in earlier life.
- If you take one dose of a calcium supplement, take it about a half-hour before bedtime. Your metabolism "rests" at night, allowing your body to replenish calcium levels and restore itself for the next day. Space multiple doses of calcium throughout the day, taking most at night.
- Calcium carbonate requires stomach acid to be absorbed—you might want to take it with orange juice or with a meal. Since secretion of stomach acid sometimes decreases in later life, older people should be especially careful to take calcium carbonate supplements with a meal.
- Factors that can interfere with calcium absorption: too much fiber or alcohol; smoking; stress; medications such as cortisone, laxatives, and antiacids that contain aluminum instead of calcium
- Groups who should be most concerned with obtaining adequate calcium: young women, post-menopausal women and the elderly in general.

Filing an insurance claim usually takes place after an event like a fire, robbery or accident—not the best time to start learning what to do.

Learning how to file a claim now, says Barbara Taylor, director of consumer affairs and education for the Insurance Information Institute, can eliminate many worries in case you or your family members are involved in an auto accident or your home is damaged or burglarized.

To provide the information you'll need, the I.I.I. is offering a free leaflet, "How to File an Insurance Claim," which spells out the steps to follow if you're faced with such a situation.

Taylor suggests two important things to do now:

- Look through your policies to see what is—and isn't covered. Remember: The coverages and exclusions in your insurance policies can differ significantly from those in the policies of your friends.
- Ask your insurance agent or company representative to explain anything you don't understand.

For a copy of "How to File an Insurance Claim" and for answers to questions about homeowners or car insurance, call the I.I.I.'s toll-free Insurance Hotline: 800-221-4954.



See Advertisement Inside Back Cover

# U.S. NAVY LAST!

47C	Style	How Many	What Size	What Width
B	BLACK BOOT			
G	BROWN BOOT			
H	BLACK GEORGE BOOT			
J	BROWN GEORGE BOOT			

HABAND Company  
265 North 9th Street  
Paterson, N.J. 07530

Aye Aye Sir! Send ..... pairs at once.

**GUARANTEE:**  
If on receipt I do not choose to wear the Boots I may return them within 30 days for full refund of every penny I paid you.

Check enclosed, or charge my  VISA  MC

Acct # \_\_\_\_\_ Exp. / \_\_\_\_\_

Name \_\_\_\_\_ Apt. \_\_\_\_\_

Street \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_ Zip \_\_\_\_\_

PRICE	
Postage/Handling	2.45
Extra charge for Wide Width	
<b>TOTAL:</b>	

See Advertisement Inside Front Cover  
SATISFACTION GUARANTEED! MAIL TODAY!

OLD VILLAGE SHOP, Dept. FM-5646  
Bldg. #9, Hanover, PA 17333

Sure, I'll try the world's most comfortable shoes. Please send me:

**MEN'S**

___ prs. Men's Tan Leather (M242578B)	Size _____	Width _____
___ prs. Men's Black Leather (M236802B)	Size _____	Width _____
___ prs. Men's Brown Sueded (M242586B)	Size _____	Width _____
___ prs. Men's Sand Sueded Leather (M233351B)	Size _____	Width _____

**WOMEN'S**

___ prs. Women's Tan Leather (M203562B)	Size _____	Width _____
___ prs. Women's Black Leather (M203687B)	Size _____	Width _____
___ prs. Women's White Leather (M23693B)	Size _____	Width _____
___ prs. Women's Brown Sueded (M223784B)	Size _____	Width _____

for just \$16.88 pr., plus \$3.60 per pr. postage and handling.  
SAVE MORE! Order TWO pair for just \$32.00 plus \$6.90 postage and handling. (Please add \$2.00 for wide width(s).)

CHARGE TO MY:  American Express  MasterCard  VISA  Diners' Club

Enclosed is \$ \_\_\_\_\_ (NV res. add sales tax)

Acc't # \_\_\_\_\_ Date Exp. \_\_\_\_\_

(Please print)

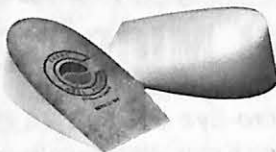
NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

© H.H.I. Inc., 1986

## Do your heels ache?



**WHY SUFFER ANOTHER DAY** with sore heels? These orthopedically proven **CUSHI® HEEL PILLOWS** (U.S. Patent No. 3,984,926) are exactly the right shape, density and compression to cushion the weight your aching heels must support. A "godsend" for people with **HEEL SPURS**. We have more than 20,000 unsolicited testimonials to this effect, and the number is growing everyday. **CUSHI HEEL PILLOWS** should help you too. **IF NOT SATISFIED RETURN WITHIN 30 DAYS FOR A FULL AND PROMPT REFUND.**

- One pair Cushi Heel Pillows **\$6.95** p.pd.
- Save! Two pairs for only **\$11.95** p.pd.
- Save more! Three pairs for only **\$15.95** p.pd.

**Fast delivery! Shipped by First Class Mail.**  
Enclosed:  check  money order  cash  
Visa — MasterCard holders order  
**Toll Free 1-800-824-7888, Operator 941**  
24 hrs. a day, 7 days a week.  
**Ohio residents add 5 1/2% sales tax.**

**Specify shoe size:**  
Men's shoe size \_\_\_\_\_ Women's shoe size \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_

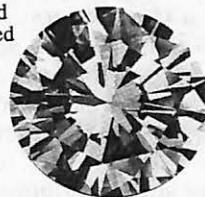
State \_\_\_\_\_ Zip \_\_\_\_\_

**Calderson Products, Inc.**  
119 Fairlawn Plaza Drive, Dept. EK2  
P.O. Box 5387, Akron, OH 44313 • (216) 864-8100

## Hard to believe it's not a diamond!

This incredible laboratory gem (now known as **CZ** in the trade) has all the fire and brilliance of the finest diamond! ... and you receive a printed **LIFETIME GUARANTEE.**

• Polished and faceted exactly like a diamond



**ONLY \$7** a carat

We're practically giving them away at this price to introduce you to this amazing *scientific development* (even made front page of **Wall St. Journal**).

Yes, it looks so much like a diamond, that the "20/20" news team was able to fool the experts. They took these **CZ** gems around to the New York Diamond Mart, and jewelers appraised them as diamonds ... on nationwide TV!

**A one carat diamond of this clarity and color would sell for \$10,000!**

**FULL MONEY-BACK GUARANTEE** If these **CZ** gems don't amaze you and fool your friends, we'll buy them back. Just return within 30 days for total refund.

**Gem 1**  
Manufacturing Jewelers

Call Us Toll-Free **1 800 435-4361**  
or use the coupon below

-----SATISFACTION GUARANTEED-MAIL TODAY-----

**Gem 1, Dept. E-10**  
P.O. Box 700, Boulder City, NV 89005

Yes, please rush my **CZ's**, on full money-back guarantee.



- Send \_\_\_ Round 1 carat \$7 each (Reg. \$27)
- Send \_\_\_ Round 2 carat \$14 each (Reg. \$54)
- Send \_\_\_ Marquis 1 carat \$17 each (Reg. \$54)
- Send \_\_\_ Pear 1 carat \$17 each (Reg. \$54)
- Send \_\_\_ Emer. Cut 1 carat \$17 each (Reg. \$54)

Please limit 6 stones. Free color catalog of our 14K gold and **CZ** jewelry included with each order. Add \$1.60 for mailing and handling. (Nevada residents add 5.75% sales tax.) Only 2-3 weeks delivery. (Sorry, no C.O.D. orders)

my check or money order is enclosed  
CHARGE TO MY:  MasterCard  VISA  
 American Express  Diners Club

Acct. No. \_\_\_\_\_ Exp. Date \_\_\_\_\_

Print Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_ Zip \_\_\_\_\_

**Gem 1, Manufacturing Jewelers**

# PECANS

Specially Selected **PECANS** ... the freshest of the new crop direct from our Georgia grove. These shelled, tasty and meaty fancy Pecan Halves are delicious for snacking or your baking pleasure. Four pounds are carefully packed in our Pecan Carton.

**Only \$18.95**  
Delivered!  
4-Pound  
Box



Send me your **FREE 30 Page Catalog**

The finest in choice nutmeats from the heart of America's Southland and around the world—gift ideas for yourself, friends, family and business.

**SATISFACTION GUARANTEED OR YOUR MONEY BACK.**

(Send your gift list on a separate paper.)

For Major Credit Card Orders  
and Fastest Delivery, Call  
**1-800-323-9754**



**ACE PECAN CO., Dept. 335**  
9th & Harris, Cordele, GA 31015  
Offer Expires 12/31/86

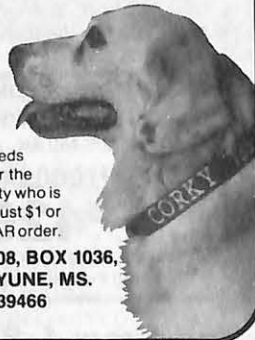
## SAFETY IN NUMBERS!

Your pet's name and phone number permanently lettered on a tough nylon web ID COLLAR. Rust proof hardware. Colors: red or blue. For correct size, measure neck, add 2". Comes in even sizes. 12-24. \$9.98. With matching 4' lead, \$13.98. Add \$1 shipping per collar.

**48 PAGE FULL-COLOR CATALOG!**

Clothes, toys—hundreds of "special" items for the pampered pup or kitty who is part of your family. Just \$1 or FREE with ID COLLAR order.

**DEPT. 508, BOX 1036, PICAYUNE, MS. 39466**



# HERNIA

**BRIEFS Medicare Pays 80%**

**BRAND NEW** - No truss, belts or hard pads. Wash and wear 88% cotton. Wear 24 hrs. Looks like regular underbrief. Operation not necessary. Money-back guar. Write or call for FREE brochure in plain wrapper

**Toll FREE 1-800-325-0007 (24 hrs./7 days)**  
(Fla. call collect 305-235-7736)

**H.P.H. CORP.** (Ortho/Med. Mfg.) Dept. 60  
1939-C Del Prado Blvd., Cape Coral FL 33904



# Nashville...

(Continued from page 41)

real country performance, and get a chance to "howdy" with the stars. There's also a chuckwagon barbecue with all the trimmings to make the visit even more down-home.

On the drawing boards are show-cases looking at specific entertainer's careers and lives, craft exhibits, museums, and special displays. Music Village U.S.A. will focus on country music in all its forms, and will also be the home for other stars and their museums, to which their fans seem to flock endlessly.

The gradual evolution of the country music blend has brought it fantastic acceptance all over America, and also overseas. The 80s seems to be the decade of country music—and Nashville is where it's happening.

For vacationers not checking into the Opryland Hotel, there are equally comfortable accommodations at the stately Hyatt Regency Hotel in the center of the city, at Spence Manor in the heart of Music Square, and at any number of hotels, inns, and lodges in and around downtown.

Not far from the Opryland complex is Hermitage Landing, a resort on Percy Priest Lake. The 375-acre development has recreational activities, and is a popular place for family enjoyment.

There are city tours, historical tours, music tours, river cruises, and sightseeing geared for whatever interests you

Nashville is one of those interesting cities, offering whatever face visitors find most appealing.

A map of the city, brochures, and accommodations information are available from the Nashville Chamber of Commerce, 161 Fourth Avenue North, Nashville, Tennessee 37219. The telephone is (615) 259-3900.

Since it's the state capital, you can also write the Tennessee State Tourist Office, P.O. Box 23170, Nashville, Tennessee 37202. Call them at (615) 741-7994.

For Grand Ole Opry information, and details on Opryland Musical Theme Park and the Opryland Hotel, write Opryland U.S.A., 2802 Opryland Drive, Nashville, Tennessee 37214. The telephone is (615) 889-6600.

Authorized

# COMB

Liquidator

## BEL MICRO-EYE RADAR DETECTOR

### Compuheterodyne Micro-Eye SELECTRA II

- **Long Range.** Alerts You to Radar 1-2 Miles Ahead or Behind.
- **Reliable.** Detects "K" and "X" Radar, Plus Pulse Hand Guns.
- **Compact.** Just 3 1/8" x 5 1/2", it Slips Into Your Pocket to Prevent Theft.
- **Selective.** Microprocessor Circuitry Provides Early Detection.
- **3 Alarms.** Single Beep, Followed by Clicking Sounds. LEDs Flash.
- **Twin Switches.** On/Off. City/Highway.
- **Easy Setup.** Clips to Sun Visor. DC Power Cord Plugs Into Vehicle's 12V Cigarette Lighter.

1-Year Limited  
Factory Warranty.

Mfr. List . . . . . **\$239.95**

Liquidation  
Priced At . . . . . **\$88**

Item H-1352-3436-003 S/H: \$3.75 ea.



Both FRONT and REAR detection!

Model 841

VOID WHERE PROHIBITED BY LAW.

## 4000 WATT POWER GENERATORS

Heavy-Duty! Commercial! Factory New!

Because we made special arrangements to liquidate manufacturer's overruns, you can save on these factory new units priced **BELOW dealer cost!** Order TODAY!

- Unique Design for Best Alignment.
- Heavy Machined, Rolled Steel (Not Laminated Steel) for Long Life.
- Meet IEEE and NEMA Standards.
- 8-hp. 4-Cycle, Tecumseh Engine. No Mixing Gas or Oil.
- Long Life Cast Iron Cylinder Sleeves.
- Dependable All Copper Windings.
- Outlets: Two 115V AC, 15 Amp; One 230V AC, 15 Amp.
- One-Year Limited Factory Warranty on Parts and Labor.



U.S. Made.  
U.S. Quality.

### RECOIL START, GASOLINE

Size: 18" H x 25" W x 17 1/2"  
D. Ship Weight: 140 lbs.

Compare At: **\$1000.00**

Liquidation  
Priced At . . . **\$429**

Item H-1352-1043-355  
Shipped Freight Collect

### ELEC. START, GASOLINE

Size: 18" H x 25" W x 17 1/2"  
D. Ship Weight: 140 lbs.

Compare At: **\$1100.00**

Liquidation  
Priced At . . . **\$488**

Item H-1352-1043-371  
Shipped Freight Collect

### ELEC. START, MULTI-FUEL

Size: 18" H x 26" W x 17 1/2"  
D. Ship Weight: 143 lbs.

Compare At: **\$1195.00**

Liquidation  
Priced At . . . **\$629**

Item H-1352-1043-348  
Shipped Freight Collect

Toll-Free: 1-800-328-0609

Credit card customers can order by phone,  
24 hours a day,  
7 days a week.



SEND TO: Item H-1352  
C.O.M.B. Direct Marketing Corp.  
1405 Xenium Lane No./Minneapolis, MN 55441-4494  
Send the items indicated below. (Minnesota residents add 6% sales tax. Sorry, no C.O.D. orders.)  
Send      Bel Radar Detector(s) Item H-1352-3436-003 at \$88 each, plus \$3.75 each for shipping, handling.  
Send      Recoil Start Generator(s) Item H-1352-1043-355 at \$429 each, shipped freight collect.  
Send      Electric Start Generator(s) Item H-1352-1043-371 at \$488 each, shipped freight collect.  
Send      Electric Start Multi-Fuel Generator(s) Item H-1352-1043-348 at \$629 each, shipped freight collect.

Charge:  VISA®  MasterCard®  American Express®

Acct. No. \_\_\_\_\_ Exp. / \_\_\_\_\_

PLEASE PRINT CLEARLY

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_ ZIP \_\_\_\_\_

Phone (\_\_\_\_) \_\_\_\_\_

Sign Here \_\_\_\_\_

Sales outside the 48 contiguous states are subject to special conditions. Please call or write to inquire.

# COMB COMB COMB COMB COMB



BLACK  
Side  
Zipper  
BOOT

Imported for Haband and made on the world famous

# U.S. NAVY LAST

## Simply "THE BEST"

- ★ Genuine Leather Uppers
- ★ Genuine Leather Sole
- ★ Genuine Rubber Heel
- ★

**NOW**  
the  
**BOOT!** Only **32<sup>95</sup>**  
per pair

U.S. Navy Researchers designed the famous U.S. Navy Last for full Support, Excellent Quality, and Masterpiece Fit! Ever since then, U.S. Servicemen have enjoyed the Most Comfortable Feet in the World! They Look the Best, Feel the Best; they're made the Best! Genuine Leather Uppers, Genuine Leather Soles, World's Best Luxury Construction. Fully Lined. Solid Rubber Heel. Full heel counters. Steel shank in the arch. YOU KNOW the U.S. Navy would never trifle with less than "the Best!" If you want to return to executive quality like it should be, afford yourself these top grade Boots from Haband, direct by U.S. Mail! We have a complete warehouse stock, all sizes now on hand!

**YOUR EXACT SIZE!**

Medium (D):  
6½-7-7½-  
8-8½-9-  
9½-10-  
10½-11-  
12 & 13.

WIDE (EEE)  
\*Add \$1 per pair  
for Wide Sizes:  
6½-7-7½-8-8½-9-9½-  
10-10½-11-  
12 & 13.

No "Brand Name" Advertising -  
**NOT STYLED for ROCK STARS!**

Ever wonder why other boots cost over \$100 a pair?! You pay for high priced "stylists" who torture your feet in the name of Fashion!

**BROWN George Boot**

Meanwhile, the Genuine Leather Genuine U.S. Navy Last will never change. You get famous fit and quality you can count on. Let us serve you with the deluxe Navy Last, *unadvertised except by reputation*, and you'll cash in on the best there is at the best price in town! Order now at No Risk, BUT HURRY: CIVILIAN PRODUCTION LIMITED!

**BLACK George Boot**

**Be Ready, Friend, to be Delighted!**  
Haband Company is one of America's very largest shoe retailers, selling hundreds of thousands of pairs of shoes direct to men in every city and town in America by U.S. Mail. Send in your check and we will be delighted to introduce ourselves to you with the most outstanding shoe value of your life!

YOUR EXACT SIZE  
**EVEN WIDES**  
See Chart!

**READ OUR GUARANTEE & SEND TODAY!**



**HABAND**

265 N 9th St., Paterson, N.J.  
HEADQUARTERS for the U.S. NAVY LAST!

## U.S. NAVY LAST!

HABAND Company  
265 North 9th Street  
Paterson, N.J. 07530

Aye Aye Sir! Send ..... pairs at once.

**GUARANTEE:**

If on receipt I do not choose to wear the Boots I may return them within 30 days for full refund of every penny I paid you.

- Check enclosed, or charge my  VISA  MC

47C	Style	How Many	What Size	What Width
B	BLACK BOOT			
G	BROWN BOOT			
H	BLACK GEORGE BOOT			
J	BROWN GEORGE BOOT			

32.95 per pair. Take 2 for \$65!

PRICE	
Postage/Handling	2.45
Extra charge for Wide Width	
<b>TOTAL:</b>	

Acct # ..... Exp. / .....  
 Name ..... 7DW-47C  
 Street ..... Apt. # .....  
 City .....  
 State ..... Zip .....

**BROWN Side Zipper BOOT**



IMPORTED

Say "NO MORE" to Winter Chill!

# 3 LAYER COAT

Now Only

# 29<sup>95</sup>

That's \$5 under last year!

LOOKS WARM because IT IS WARM: THREE LAYERS WARM!



- ① Storm-Stop Nylon **QUILTED**
- ② "HiLoft" polyester fiberfill **INSULATED**
- ③ Broadplush Acrylic **FLEECE LINED**

You are looking at one handsome and powerful Winter Coat! Big warm non-sense Winter Collar you can draw up around your neck. Full, Roomy Fit. Deep Useful Handwarmer Side Pockets. Giant Inside Cargo Pocket. Full Seat-Warmer Length. "Magic-Cling" collar stays. Tough E-Z Glide Zipper. No-Draft Knit Cuffs. And 100% machine Wash & Wear!

Why suffer through the long cold winter with anything less than "The Best?" **TAKE GOOD CARE of YOURSELF** with Haband's fully insulated 3-Layer Coat. Only 29.95 and WARM! Order yours today.

## THREE LAYER COAT

# 29<sup>95</sup>

SAVE EVEN MORE: Two for 59.00

TAKE ALL THREE for \$88.00

**ALL SIZES**  
**S to XXXL**  
Small Extra, Extra, Extra Large



### See it AT HOME, NO RISK!

Yes! We are ready right now with a huge supply to Stop Winter Cold. Order yours today to see & try on. Then if for any reason you do not want to keep & wear the coat, return it to us within 30 days for full refund of every penny you paid us. But don't spend \$90 or \$100 for a coat when \$29.95 will do the trick. \$29.95 for true state-of-the-art Winter Protection. **HURRY! Mail today!**

### HABAND COMPANY

265 N. 9th Street  
Paterson, N.J. 07530

Yes! Send me the \_\_\_\_\_  
3 Layer Coat(s) as specified

Coat Price	\$
Hat \$6.95	\$
Post/Hndl	\$ 2.50
Big Men's Sizes Add \$4 each	\$
<b>TOTAL</b>	<b>\$</b>

Payment enclosed  
or CHARGE:  Visa  MC

Acct. # \_\_\_\_\_  
Exp. \_\_\_\_ / \_\_\_\_

Small 34-36	Medium 38-40
Large 42-44	X-Large 46-48
BIG MEN'S DEPT. Please add \$4 ea. for sizes: 2XL (50-52)      3XL (54-56)	

33N	COLOR	HOW MANY?	WHAT SIZE?
E	Wine		
D	Grey		
B	Navy		

OPTIONAL  
 HAT (833) - Add **6<sup>95</sup>** each  
Circle Size: S M L XL  
Color: \_\_\_\_\_

NAME \_\_\_\_\_  
STREET \_\_\_\_\_  
CITY/STATE \_\_\_\_\_  
ZIP \_\_\_\_\_



265 N. 9th St.,  
Paterson N.J.  
07530

7DU-33N